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SENATE BILL NO. 248

Offered January 16, 1998

A BILL to amend and reenact §§ 38.2-203, 38.2-1322, 38.2-1401, 38.2-4302, 38.2-4309, 38.2-4319, and 38.2-4509 of the Code of Virginia, relating to insurance; financial regulation of certain insurers.

Patrons—Holland and Colgan

Referred to the Committee on Commerce and Labor

Be it enacted by the General Assembly of Virginia:

1. That §§ 38.2-203, 38.2-1322, 38.2-1401, 38.2-4302, 38.2-4309, 38.2-4319, and 38.2-4509 of the Code of Virginia are amended and reenacted as follows:

§ 38.2-203. Management and exclusive agency contracts subject to approval by Commission.

A. For the purpose of this section, an insurer shall mean a stock or mutual insurer, cooperative nonprofit life benefit company, mutual assessment life, accident and sickness insurer, burial society, fraternal benefit society, mutual assessment property and casualty insurer, legal services plan or home protection company, health maintenance organization, premium finance company or a person licensed under Chapter 42 (§ 38.2-4200 et seq.), 44 (§ 38.2-4400 et seq.) or 45 (§ 38.2-4500 et seq.) of this title, incorporated or organized under the laws of this Commonwealth.

B. No insurer shall make or enter into any contract that provides for the control and management of the insurer, or the controlling or preemptive right to produce substantially all insurance business for the insurer, unless the contract has been filed with and approved by the Commission and approval has not been withdrawn by the Commission. Any approval, disapproval, or withdrawal of approval shall be delivered to the insurer in writing. The notice of disapproval or withdrawal of approval shall state the grounds of such action and shall be delivered to the insurer at least fifteen days before the effective date.

C. The Commission may disapprove or withdraw approval of any contract referred to in this section that:

1. Subjects the insurer to excessive charges for expenses or commissions;
2. Does not contain fair and adequate standards of performance;
3. Extends for an unreasonable length of time; or
4. Contains other inequitable provisions or provisions that may jeopardize the security of policyholders.

D. The provisions of this section shall not affect contracts made before June 30, 1954, but shall apply to all renewals of those contracts made after that date.

E. Any insurer aggrieved by a disapproval or withdrawal of approval under this section may proceed under the provisions of § 38.2-222.

§ 38.2-1322. Definitions.

As used in this article:

"Acquiring person" means any person by whom or on whose behalf acquisition of control of any domestic insurer is to be effected.

"Affiliate" of a specific person or a person "affiliated" with a specific person means a person that directly or indirectly through one or more intermediaries, controls, is controlled by or is under common control with the person specified.

"Control," including the terms "controlling," "controlled by" and "under common control with," means direct or indirect possession of the power to direct or cause the direction of the management and policies of a person, through (i) the ownership of voting securities, (ii) by contract other than a commercial contract for goods or nonmanagement services, or (iii) otherwise, unless the power is the result of an official position with or corporate office held by the person. Control shall be presumed to exist if any person directly or indirectly owns, controls, holds with the power to vote, or holds proxies representing collectively ten percent or more of the voting securities of any other person. This presumption may be rebutted by a showing made in the manner provided by subsection I of § 38.2-1329 that control does not exist. After giving all interested persons notice and opportunity to be heard and making specific findings to support its determination, the Commission may determine that control exists, notwithstanding the absence of a presumption to that effect.

"Insurance holding company system" means two or more affiliated persons, one or more of which is a person licensed pursuant to this title.

"Insurer" means an insurance company as defined in § 38.2-100 and means also a health maintenance organization licensed under Chapter 43 (§ 38.2-4300 et seq.) of this title.

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60 "Material transaction" means (i) any sale, purchase, exchange, loan or extension of credit, or
61 investment; (ii) any dividend or distribution; (iii) any reinsurance treaty or risk-sharing arrangement; (iv)
62 any management contract, service contract or cost-sharing arrangement; (v) any merger with or
63 acquisition of control of any corporation; or (vi) any other transaction or agreement that the Commission
64 by order, rule or regulation determines to be material. Any series of transactions occurring within a
65 twelve-month period that are sufficiently similar in nature as to be reasonably construed as a single
66 transaction and that in the aggregate exceed any minimum limits shall be deemed a material transaction.

67 "Subsidiary" of a specified person means an affiliate directly or indirectly controlled by that person
68 through one or more intermediaries.

69 "Voting security" means any security that enables the owner to vote for the election of directors.
70 Voting security includes any security convertible into or evidencing a right to acquire a voting security.

71 § 38.2-1401. Definitions.

72 As used in this chapter:

73 "Admitted assets" means, for purposes of the limitations and standards imposed by Articles 1 and 2
74 of this chapter, the amount thereof as permitted to be reported on the statutory financial statement of the
75 insurer most recently required to be filed with the Commission pursuant to §§ 38.2-1300 and 38.2-1301
76 or other similar provisions within this title, but excluding the assets allocated to separate accounts
77 established pursuant to Article 3 (§ 38.2-1443 et seq.) of this chapter.

78 "Business entity" means a corporation, association, partnership, joint venture, trust, church, or
79 religious body.

80 "Category 1 investment" means any investment complying with Article 1 (§ 38.2-1400 et seq.) and
81 either Article 2 (§ 38.2-1412 et seq.) or 3 (§ 38.2-1443 et seq.), or both Articles 2 and 3, of this chapter.

82 "Category 2 investment" means any investment complying with Article 1, but with neither Article 2
83 nor Article 3, of this chapter.

84 "Claimants" means any owners, beneficiaries, assignees, certificate holders, or third-party
85 beneficiaries of any insurance benefit or right arising out of and within the coverage of an insurance
86 policy, annuity contract, benefit contract, or subscription contract.

87 "Date of investment" means the date on which funds are disbursed for an investment.

88 "Domestic governmental entity" means the United States, any state, or any municipality or district in
89 any such state, or any political subdivision, civil division, agency or instrumentality of one or more of
90 the foregoing.

91 "Fair market value" means the price that property will bring when (i) offered for sale by one who
92 desires, but who is not obligated, to sell it; (ii) bought by one who is under no necessity of having it;
93 and (iii) sufficient time has elapsed to allow interested buyers the opportunity to become informed of the
94 offer for sale.

95 "Fixed charges" means actual interest incurred in each year on funded and unfunded debt, excluding
96 interest on bank deposit accounts, and annual apportionment of debt discount or premium. Where
97 interest is partially or entirely contingent upon earnings, "fixed charges" includes contingent interest
98 payments.

99 "High grade obligations" means obligations which are (i) rated one or two by the Securities
100 Valuation Office of the National Association of Insurance Commissioners or (ii) if not rated by the
101 Securities Valuation Office, are rated in an equivalent grade by a national rating agency recognized by
102 the Commission.

103 "Insurer" means a company licensed pursuant to Chapter 10 (§ 38.2-1000 et seq.), 11 (§ 38.2-1100 et
104 seq.), 12 (§ 38.2-1200 et seq.), 25 (§ 38.2-2500 et seq.), 26 (§ 38.2-2600 et seq.), 38 (§ 38.2-3800 et
105 seq.), 39 (§ 38.2-3900 et seq.), 40 (§ 38.2-4000 et seq.), 41 (§ 38.2-4100 et seq.), 42 (§ 38.2-4200 et
106 seq.), 43 (§ 38.2-4300 et seq.), 45 (§ 38.2-4500 et seq.), 46 (§ 38.2-4600 et seq.) or 51 (§ 38.2-5100 et
107 seq.) of this title.

108 "Life insurer" means any insurer authorized to transact life insurance or to grant annuities as defined
109 in §§ 38.2-102 through 38.2-107 or authorized pursuant to the provisions of Chapter 38, 39, 40 or 41, or
110 any other chapter of this title, to provide any one of the following contractual benefits in any form:
111 death benefits, endowment benefits, annuity benefits or monument or tombstone benefits.

112 "Lower grade obligations" means obligations which are (i) rated four, five, or six by the Securities
113 Valuation Office of the National Association of Insurance Commissioners or (ii) if not rated by the
114 Securities Valuation Office, are rated in an equivalent grade by a national rating agency recognized by
115 the Commission.

116 "Medium grade obligations" means obligations which are (i) rated three by the Securities Valuation
117 Office of the National Association of Insurance Commissioners or (ii) if not rated by the Securities
118 Valuation office, are rated in an equivalent grade by a national rating agency recognized by the
119 Commission.

120 "Minimum capital and surplus" means the minimum surplus to policyholders, *or minimum net worth*,
121 a particular insurer must have to obtain and maintain its license to transact business in this

Commonwealth pursuant to the applicable provisions of this title. In no case shall an insurer's minimum capital and surplus be less than zero.

"Net earnings available for fixed charges" means income minus operating expenses, maintenance expenses, taxes other than income taxes, depreciation, and depletion. Extraordinary nonrecurring income and expense items are excluded from the calculation of "net earnings available for fixed charges."

"Obligation" means a bond, debenture, note or other evidence of indebtedness.

"Prohibited investment" means any investment prohibited by § 38.2-1407.

"Reserve liabilities" means those liabilities which are required to be established by an insurer for all of its outstanding insurance policies, annuity contracts, benefit contracts and subscription contracts, in accordance with this title, as amended or as hereafter amended.

"Wrap-around mortgage" means a loan made by an insurer to a borrower, secured by a mortgage or deed of trust on real property encumbered by a first mortgage or first deed of trust, where the total amount of the obligation of the borrower to the insurer under the loan is not less than the sum of (i) the principal amount initially disbursed by the insurer on account of the loan and (ii) the unpaid principal balance of the obligation secured by the preexisting mortgage or deed of trust.

§ 38.2-4302. Issuance of license; fee; minimum net worth; impairment.

A. The Commission shall issue a license to a health maintenance organization after the receipt of a complete application and payment of a \$500 nonrefundable application fee if the Commission is satisfied that the following conditions are met:

1. The persons responsible for the conduct of the affairs of the applicant are competent, trustworthy, and reputable;

2. The health care plan constitutes an appropriate mechanism for the health maintenance organization to provide or arrange for the provision of, as a minimum, basic health care services or limited health care services on a prepaid basis, except to the extent of reasonable requirements for copayments;

3. The health maintenance organization is financially responsible and may reasonably be expected to meet its obligations to enrollees and prospective enrollees. In making this determination, the Commission may consider:

a. The financial soundness of the health care plan's arrangements for health care services and the schedule of prepaid charges used for those services;

b. The adequacy of working capital;

c. Any agreement with an insurer, a health services plan, a government, or any other organization for insuring the payment of the cost of health care services or the provision for automatic applicability of an alternative coverage if the health care plan is discontinued;

d. Any contracts with health care providers that set forth the health care services to be performed and the providers' responsibilities for fulfilling the health maintenance organization's obligations to its enrollees; and

e. The deposit of a surety bond or deposit of securities in an amount satisfactory to the Commission, submitted in accordance with § 38.2-4310 as a guarantee that the obligations to the enrollees will be duly performed; and

f. *The applicant's net worth which shall include minimum net worth in an amount at least equal to the sum of uncovered expenses, but not less than \$600,000, up to a maximum of \$4 million; uncovered expenses shall be amounts determined for the most recently ended calendar quarter pursuant to regulations promulgated by the Commission.*

4. The enrollees will be given an opportunity to participate in matters of policy and operation as required by § 38.2-4304; and

5. Nothing in the method of operation is contrary to the public interest, as shown in the information submitted pursuant to § 38.2-4301 or by independent investigation.

B. *A licensed health maintenance organization shall have and maintain at all times the minimum net worth described in subdivision 3 f of subsection A of this section.*

1. *If the Commission finds that the minimum net worth of a domestic health maintenance organization is impaired, the Commission shall issue an order requiring the health maintenance organization to eliminate the impairment within a period not exceeding ninety days. The Commission may by order served upon the health maintenance organization prohibit the health maintenance organization from issuing any new contracts while the impairment exists. If at the expiration of the designated period the health maintenance organization has not satisfied the Commission that the impairment has been eliminated, an order for the rehabilitation or liquidation of the health maintenance organization may be entered as provided in § 38.2-4317.*

2. *If the Commission finds an impairment of the minimum net worth of any foreign health maintenance organization, the Commission may order the health maintenance organization to eliminate the impairment and restore the minimum net worth to the amount required by this section. The Commission may, by order served upon the health maintenance organization, prohibit the health*

183 maintenance organization from issuing any new contracts while the impairment exists. If the health
184 maintenance organization fails to comply with the Commission's order within a period of not more than
185 ninety days, the Commission may, in the manner set out in § 38.2-4316, suspend or revoke the license of
186 the health maintenance organization.

187 3. Prior to December 31, 1999, a health maintenance organization with less than minimum net worth
188 which is licensed on and after June 30, 1998, may continue to operate as a licensed health maintenance
189 organization without a finding of impairment if the licensee has net worth (i) on June 30, 1998, and up
190 to December 31, 1998, in an amount at least equal to the sum of uncovered expenses, but not less than
191 \$300,000, up to a maximum of \$2 million; (ii) on December 31, 1998, and up to June 30, 1999, in an
192 amount at least equal to the sum of uncovered expenses, but not less than \$400,000, up to a maximum
193 of \$2.5 million; and (iii) on June 30, 1999, and up to December 31, 1999, in an amount at least equal
194 to the sum of uncovered expenses, but not less than \$500,000, up to a maximum of \$3 million.

195 § 38.2-4309. Investments.

196 A health maintenance organization may invest in any ~~type of~~ Category 1 investment as defined in
197 Chapter 14 of this title or any other investment the Commission may permit pursuant to provisions in
198 Chapter 14 (§ 38.2-1400 et seq.) of this title. For investments made prior to July 1, 1998, by a health
199 maintenance organization which is licensed on and after June 30, 1998, July 1, 1998 may be deemed
200 the date of investment.

201 § 38.2-4319. Statutory construction and relationship to other laws.

202 A. No provisions of this title except this chapter and, insofar as they are not inconsistent with this
203 chapter, §§ 38.2-100, 38.2-200, 38.2-203, 38.2-210 through 38.2-213, 38.2-218 through 38.2-225,
204 38.2-229, 38.2-232, 38.2-305, 38.2-316, 38.2-322, 38.2-400, 38.2-402 through 38.2-413, 38.2-500
205 through 38.2-515, 38.2-600 through 38.2-620, Chapter 9 (§ 38.2-900 et seq.) of this title, 38.2-1057,
206 38.2-1306.2 through 38.2-1309, ~~Article~~ Articles 4 (§ 38.2-1317 et seq.) and 5 (§ 38.2-1322 et seq.) of
207 Chapter 13, Articles 1 (§ 38.2-1400 et seq.) and 2 (§ 38.2-1412 et seq.) of Chapter 14, §§ 38.2-1800
208 through 38.2-1836, 38.2-3401, 38.2-3405, 38.2-3405.1, 38.2-3407.2 through 38.2-3407.6, 38.2-3407.9,
209 38.2-3407.10, 38.2-3407.11, 38.2-3411.2, 38.2-3414.1, 38.2-3418.1, 38.2-3418.1:1, 38.2-3418.1:2,
210 38.2-3418.2, 38.2-3419.1, 38.2-3430.1 through 38.2-3437, 38.2-3500, 38.2-3514.1, 38.2-3514.2,
211 38.2-3525, 38.2-3542, Chapter 53 (§ 38.2-5300 et seq.) and Chapter 54 (§ 38.2-5400 et seq.) of this title
212 shall be applicable to any health maintenance organization granted a license under this chapter. This
213 chapter shall not apply to an insurer or health services plan licensed and regulated in conformance with
214 the insurance laws or Chapter 42 (§ 38.2-4200 et seq.) of this title except with respect to the activities of
215 its health maintenance organization.

216 B. Solicitation of enrollees by a licensed health maintenance organization or by its representatives
217 shall not be construed to violate any provisions of law relating to solicitation or advertising by health
218 professionals.

219 C. A licensed health maintenance organization shall not be deemed to be engaged in the unlawful
220 practice of medicine. All health care providers associated with a health maintenance organization shall
221 be subject to all provisions of law.

222 D. Notwithstanding the definition of an eligible employee as set forth in § 38.2-3431, a health
223 maintenance organization providing health care plans pursuant to § 38.2-3431 shall not be required to
224 offer coverage to or accept applications from an employee who does not reside within the health
225 maintenance organization's service area.

226 § 38.2-4509. Application of certain laws.

227 A. No provision of this title except this chapter and, insofar as they are not inconsistent with this
228 chapter, §§ 38.2-200, 38.2-203, 38.2-210 through 38.2-213, 38.2-218 through 38.2-225, 38.2-229,
229 38.2-316, 38.2-400, 38.2-402 through 38.2-413, 38.2-500 through 38.2-515, 38.2-600 through 38.2-620,
230 38.2-900 through 38.2-904, 38.2-1038, 38.2-1040 through 38.2-1044, Articles 1 (§ 38.2-1300 et seq.)
231 and 2 (§ 38.2-1306.2 et seq.) of Chapter 13, 38.2-1312, 38.2-1314, Article 4 (§ 38.2-1317 et seq.) of
232 Chapter 13, 38.2-1400 through 38.2-1444, 38.2-1800 through 38.2-1836, 38.2-3401, 38.2-3404,
233 38.2-3405, 38.2-3407.10, 38.2-3415, 38.2-3541, and 38.2-3600 through 38.2-3603 shall apply to the
234 operation of a plan.

235 B. The provisions of subsection A of § 38.2-322 shall apply to an optometric services plan. The
236 provisions of subsection C of § 38.2-322 shall apply to a dental services plan.