

## Department of Planning and Budget 2023 Fiscal Impact Statement

**1. Bill Number:** HB1748

**House of Origin**    ☒ Introduced    ☐ Substitute    ☐ Engrossed

**Second House**    ☐ In Committee    ☐ Substitute    ☐ Enrolled

**2. Patron:** Willett

**3. Committee:** General Laws

**4. Title:** Solicitation of contributions; professional solicitors; definition of solicitation; contract terms.

**5. Summary:** Expands the definition of "solicitation" with respect to requesting contributions to include requests made by email or the Internet. The bill outlines specific terms to be included in any contract between a professional solicitor and a charitable or civic organization, including the requirement to specify the percentage of gross contributions that such organization will receive or the terms upon which a determination can be made as to the amount of the gross revenue from the solicitation campaign that such organization will receive. The bill requires professional solicitors who solicit contributions from prospective contributors in the Commonwealth to disclose the percentage of the charitable contribution that will be expended for charitable purposes after administrative costs and the cost of making the solicitation have been satisfied.

**6. Budget Amendment Necessary:** No.

**7. Fiscal Impact Estimates:** Indeterminate. See Item 8.

**8. Fiscal Implications:** The Virginia Department of Agriculture and Consumer Services cannot estimate the number of charitable organizations and professional solicitors that may be required to register as a result of this bill. Any fiscal impact this bill may have on the department is indeterminate.

**9. Specific Agency or Political Subdivisions Affected:** Virginia Department of Agriculture and Consumer Services

**10. Technical Amendment Necessary:** No.

**11. Other Comments:** None