## **2021 SESSION**

21104435D HOUSE BILL NO. 2003 1 2 FLOOR AMENDMENT IN THE NATURE OF A SUBSTITUTE 3 (Proposed by Delegate Samirah 4 on February 4, 2021) 5 6 (Patron Prior to Substitute—Delegate Samirah) A BILL to amend and reenact § 59.1-200 of the Code of Virginia, relating to the Consumer Protection 7 Act; prohibited practices; certain advertising related to school quality. Be it enacted by the General Assembly of Virginia: 8 9 1. That § 59.1-200 of the Code of Virginia is amended and reenacted as follows: 10 § 59.1-200. Prohibited practices. 11 A. The following fraudulent acts or practices committed by a supplier in connection with a consumer transaction are hereby declared unlawful: 12 13 1. Misrepresenting goods or services as those of another; 14 2. Misrepresenting the source, sponsorship, approval, or certification of goods or services; 15 3. Misrepresenting the affiliation, connection, or association of the supplier, or of the goods or 16 services, with another; 17 4. Misrepresenting geographic origin in connection with goods or services; 18 5. Misrepresenting that goods or services have certain quantities, characteristics, ingredients, uses, or 19 benefits: 20 6. Misrepresenting that goods or services are of a particular standard, quality, grade, style, or model; 7. Advertising or offering for sale goods that are used, secondhand, repossessed, defective, blemished, deteriorated, or reconditioned, or that are "seconds," irregulars, imperfects, or "not first 21 22 class," without clearly and unequivocally indicating in the advertisement or offer for sale that the goods 23 24 are used, secondhand, repossessed, defective, blemished, deteriorated, reconditioned, or are "seconds," 25 irregulars, imperfects or "not first class"; 26 8. Advertising goods or services with intent not to sell them as advertised, or with intent not to sell 27 at the price or upon the terms advertised. 28 In any action brought under this subdivision, the refusal by any person, or any employee, agent, or 29 servant thereof, to sell any goods or services advertised or offered for sale at the price or upon the terms 30 advertised or offered, shall be prima facie evidence of a violation of this subdivision. This paragraph shall not apply when it is clearly and conspicuously stated in the advertisement or offer by which such 31 32 goods or services are advertised or offered for sale, that the supplier or offeror has a limited quantity or 33 amount of such goods or services for sale, and the supplier or offeror at the time of such advertisement 34 or offer did in fact have or reasonably expected to have at least such quantity or amount for sale; 35 9. Making false or misleading statements of fact concerning the reasons for, existence of, or amounts 36 of price reductions; 37 10. Misrepresenting that repairs, alterations, modifications, or services have been performed or parts 38 installed; 39 11. Misrepresenting by the use of any written or documentary material that appears to be an invoice 40 or bill for merchandise or services previously ordered; 12. Notwithstanding any other provision of law, using in any manner the words "wholesale," 41 "wholesaler," "factory," or "manufacturer" in the supplier's name, or to describe the nature of the 42 supplier's business, unless the supplier is actually engaged primarily in selling at wholesale or in 43 44 manufacturing the goods or services advertised or offered for sale; 13. Using in any contract or lease any liquidated damage clause, penalty clause, or waiver of 45 defense, or attempting to collect any liquidated damages or penalties under any clause, waiver, damages, 46 47 or penalties that are void or unenforceable under any otherwise applicable laws of the Commonwealth, **48** or under federal statutes or regulations; 49 13a. Failing to provide to a consumer, or failing to use or include in any written document or 50 material provided to or executed by a consumer, in connection with a consumer transaction any 51 statement, disclosure, notice, or other information however characterized when the supplier is required by 16 C.F.R. Part 433 to so provide, use, or include the statement, disclosure, notice, or other 52 53 information in connection with the consumer transaction; 54 14. Using any other deception, fraud, false pretense, false promise, or misrepresentation in connection with a consumer transaction; 55 15. Violating any provision of § 3.2-6509, 3.2-6512, 3.2-6513, 3.2-6513.1, 3.2-6514, 3.2-6515, 3.2-6516, or 3.2-6519 is a violation of this chapter; 56 57 16. Failing to disclose all conditions, charges, or fees relating to: 58 59 a. The return of goods for refund, exchange, or credit. Such disclosure shall be by means of a sign

HB2003H2

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7/31/22 9:33

attached to the goods, or placed in a conspicuous public area of the premises of the supplier, so as to be 60 61 readily noticeable and readable by the person obtaining the goods from the supplier. If the supplier does not permit a refund, exchange, or credit for return, he shall so state on a similar sign. The provisions of 62 63 this subdivision shall not apply to any retail merchant who has a policy of providing, for a period of not 64 less than 20 days after date of purchase, a cash refund or credit to the purchaser's credit card account 65 for the return of defective, unused, or undamaged merchandise upon presentation of proof of purchase. 66 In the case of merchandise paid for by check, the purchase shall be treated as a cash purchase and any refund may be delayed for a period of 10 banking days to allow for the check to clear. This subdivision 67 **68** does not apply to sale merchandise that is obviously distressed, out of date, post season, or otherwise reduced for clearance; nor does this subdivision apply to special order purchases where the purchaser 69 has requested the supplier to order merchandise of a specific or unusual size, color, or brand not 70 71 ordinarily carried in the store or the store's catalog; nor shall this subdivision apply in connection with a 72 transaction for the sale or lease of motor vehicles, farm tractors, or motorcycles as defined in 73 § 46.2-100; 74 b. A layaway agreement. Such disclosure shall be furnished to the consumer (i) in writing at the time 75 of the layaway agreement, or (ii) by means of a sign placed in a conspicuous public area of the 76 premises of the supplier, so as to be readily noticeable and readable by the consumer, or (iii) on the bill 77 of sale. Disclosure shall include the conditions, charges, or fees in the event that a consumer breaches 78 the agreement; 79 16a. Failing to provide written notice to a consumer of an existing open-end credit balance in excess 80 of \$5 (i) on an account maintained by the supplier and (ii) resulting from such consumer's overpayment 81 on such account. Suppliers shall give consumers written notice of such credit balances within 60 days of receiving overpayments. If the credit balance information is incorporated into statements of account 82 83 furnished consumers by suppliers within such 60-day period, no separate or additional notice is required; 84 17. If a supplier enters into a written agreement with a consumer to resolve a dispute that arises in 85 connection with a consumer transaction, failing to adhere to the terms and conditions of such an agreement: 86 87 18. Violating any provision of the Virginia Health Club Act, Chapter 24 (§ 59.1-294 et seq.); 88 19. Violating any provision of the Virginia Home Solicitation Sales Act, Chapter 2.1 (§ 59.1-21.1 et 89 seq.); 90 20. Violating any provision of the Automobile Repair Facilities Act, Chapter 17.1 (§ 59.1-207.1 et 91 seq.); 92 21. Violating any provision of the Virginia Lease-Purchase Agreement Act, Chapter 17.4 (§ 59.1-207.17 et seq.); 93 94 22. Violating any provision of the Prizes and Gifts Act, Chapter 31 (§ 59.1-415 et seq.); 23. Violating any provision of the Virginia Public Telephone Information Act, Chapter 32 95 96 (§ 59.1-424 et seq.); 97 24. Violating any provision of § 54.1-1505; 98 25. Violating any provision of the Motor Vehicle Manufacturers' Warranty Adjustment Act, Chapter 99 17.6 (§ 59.1-207.34 et seq.); 100 26. Violating any provision of § 3.2-5627, relating to the pricing of merchandise: 101 27. Violating any provision of the Pay-Per-Call Services Act, Chapter 33 (§ 59.1-429 et seq.); 102 28. Violating any provision of the Extended Service Contract Act, Chapter 34 (§ 59.1-435 et seq.); 103 29. Violating any provision of the Virginia Membership Camping Act, Chapter 25 (§ 59.1-311 et 104 seq.); 30. Violating any provision of the Comparison Price Advertising Act, Chapter 17.7 (§ 59.1-207.40 et 105 106 seq.); 31. Violating any provision of the Virginia Travel Club Act, Chapter 36 (§ 59.1-445 et seq.); 107 108 32. Violating any provision of §§ 46.2-1231 and 46.2-1233.1; 109 33. Violating any provision of Chapter 40 (§ 54.1-4000 et seq.) of Title 54.1; 110 34. Violating any provision of Chapter 10.1 (§ 58.1-1031 et seq.) of Title 58.1; 111 35. Using the consumer's social security number as the consumer's account number with the supplier, 112 if the consumer has requested in writing that the supplier use an alternate number not associated with 113 the consumer's social security number; 114 36. Violating any provision of Chapter 18 (§ 6.2-1800 et seq.) of Title 6.2; 37. Violating any provision of § 8.01-40.2; 115

- **116** 38. Violating any provision of Article 7 (§ 32.1-212 et seq.) of Chapter 6 of Title 32.1;
- 117 39. Violating any provision of Chapter 34.1 (§ 59.1-441.1 et seq.);
- 40. Violating any provision of Chapter 20 (§ 6.2-2000 et seq.) of Title 6.2;
- 41. Violating any provision of the Virginia Post-Disaster Anti-Price Gouging Act, Chapter 46
  (§ 59.1-525 et seq.);
- 42. Violating any provision of Chapter 47 (§ 59.1-530 et seq.);

HB2003H2

- 122 43. Violating any provision of § 59.1-443.2;
- 123 44. Violating any provision of Chapter 48 (§ 59.1-533 et seq.);
- 124 45. Violating any provision of Chapter 25 (§ 6.2-2500 et seq.) of Title 6.2;
- 125 46. Violating the provisions of clause (i) of subsection B of § 54.1-1115;
- 126 47. Violating any provision of § 18.2-239;
- 127 48. Violating any provision of Chapter 26 (§ 59.1-336 et seq.);

128 49. Selling, offering for sale, or manufacturing for sale a children's product the supplier knows or has 129 reason to know was recalled by the U.S. Consumer Product Safety Commission. There is a rebuttable 130 presumption that a supplier has reason to know a children's product was recalled if notice of the recall 131 has been posted continuously at least 30 days before the sale, offer for sale, or manufacturing for sale 132 on the website of the U.S. Consumer Product Safety Commission. This prohibition does not apply to 133 children's products that are used, secondhand or "seconds";

- 134 50. Violating any provision of Chapter 44.1 (§ 59.1-518.1 et seq.);
- 135 51. Violating any provision of Chapter 22 (§ 6.2-2200 et seq.) of Title 6.2;
- 136 52. Violating any provision of § 8.2-317.1;
- 137 53. Violating subsection A of § 9.1-149.1;

138 54. Selling, offering for sale, or using in the construction, remodeling, or repair of any residential 139 dwelling in the Commonwealth, any drywall that the supplier knows or has reason to know is defective 140 drywall. This subdivision shall not apply to the sale or offering for sale of any building or structure in 141 which defective drywall has been permanently installed or affixed;

142 55. Engaging in fraudulent or improper or dishonest conduct as defined in § 54.1-1118 while 143 engaged in a transaction that was initiated (i) during a declared state of emergency as defined in 144 § 44-146.16 or (ii) to repair damage resulting from the event that prompted the declaration of a state of emergency, regardless of whether the supplier is licensed as a contractor in the Commonwealth pursuant 145 146 to Chapter 11 (§ 54.1-1100 et seq.) of Title 54.1;

- 56. Violating any provision of Chapter 33.1 (§ 59.1-434.1 et seq.); 147
- 148 57. Violating any provision of § 18.2-178, 18.2-178.1, or 18.2-200.1;
- 149 58. Violating any provision of Chapter 17.8 (§ 59.1-207.45 et seq.);
- 150 59. Violating any provision of subsection E of § 32.1-126;

60. Violating any provision of § 54.1-111 relating to the unlicensed practice of a profession licensed 151 152 under Chapter 11 (§ 54.1-1100 et seq.) or Chapter 21 (§ 54.1-2100 et seq.) of Title 54.1;

- 153 61. Violating any provision of § 2.2-2001.5;
- 154 62. Violating any provision of Chapter 5.2 (§ 54.1-526 et seq.) of Title 54.1;
- 155 63. (Effective January 1, 2021) Violating any provision of § 6.2-312;

156 64. (Effective July 1, 2021) Violating any provision of Chapter 20.1 (§ 6.2-2026 et seq.) of Title 6.2; 157 and

158 65. (Effective July 1, 2021) Violating any provision of Chapter 26 (§ 6.2-2600 et seq.) of Title 6.2; 159 and

66. Using in any advertising any information regarding the quality of any public or private 160 elementary or secondary school other than information derived from the school quality indicators 161 162 contained in the School Quality Profiles established by the Department of Education or information 163 derived from the school's website or the website of the school's district, unless such advertising contains 164 a statement, displayed on its face in a conspicuous manner, that such school quality information is not derived from the school quality indicators contained in the School Quality Profiles established by the 165 166 Department of Education or endorsed by the Department of Education. The provisions of subsection F of § 59.1-199 shall apply to this subdivision. 167

168 B. Nothing in this section shall be construed to invalidate or make unenforceable any contract or 169 lease solely by reason of the failure of such contract or lease to comply with any other law of the 170 Commonwealth or any federal statute or regulation, to the extent such other law, statute, or regulation 171 provides that a violation of such law, statute, or regulation shall not invalidate or make unenforceable 172 such contract or lease.

173 2. That the provisions of the first enactment of this act shall not become effective unless reenacted 174 by the 2022 Session of the General Assembly.

3. That the Department of Law's Division of Consumer Counsel (the Division), consistent with its 175 duty established in subdivision B 2 of § 2.2-517 of the Code Virginia, shall make recommendations 176 177 to the Governor and the General Assembly for any legislation that the Division deems necessary to 178 prevent the misleading or deceiving of consumers by the use of information in advertising 179 regarding the quality of any public or private elementary or secondary school other than

- information derived from the school quality indicators contained in the School Quality Profiles 180
- 181 established by the Department of Education or information derived from the school's website or 182
  - the website of the school's district. The Division shall make its recommendations to the Governor

183 and the General Assembly by November 1, 2021.