2020 SESSION

ENROLLED

1 VIRGINIA ACTS OF ASSEMBLY - CHAPTER 2 An Act to amend and reenact § 13.1-514 of the Code of Virginia and to repeal the third enactment of 3 Chapter 354 and the third enactment of Chapter 400 of the Acts of Assembly of 2015, relating to the 4 Securities Act; exemption for equity crowdfunding. [S 542] 5 6 Approved 7 Be it enacted by the General Assembly of Virginia: 8 1. That § 13.1-514 of the Code of Virginia is amended and reenacted as follows: 9 § 13.1-514. Exemptions. 10 A. The following securities are exempted from the securities registration requirements of this chapter: 11 1. Any security (including a revenue obligation) issued or guaranteed by the United States, any state, 12 any political subdivision of a state or any agency or corporate or other instrumentality of one or more of 13 the foregoing; or any certificate of deposit for any of the foregoing; 14 2. Any security issued or guaranteed by Canada, any Canadian province, any political subdivision of 15 any such province, any agency or corporate or other instrumentality of one or more of the foregoing or any other foreign government with which the United States currently maintains diplomatic relations, if 16 17 the security is recognized as a valid obligation by such issuer or guarantor; 3. Any security issued by and representing an interest in or a debt of, or guaranteed by, the 18 19 International Bank for Reconstruction and Development, or any national bank, or any bank or trust company organized under the laws of any state or trust subsidiary organized under the provisions of 20 21 Article 3 (§ 6.2-1047 et seq.) of Chapter 10 of Title 6.2; 22 4. Any security issued by and representing an interest in or a debt of, or guaranteed by, any federal 23 savings and loan association or savings bank, or by any savings and loan association or savings bank 24 which is organized under the laws of this Commonwealth; 25 5. Any security issued or guaranteed by an insurance company licensed to transact insurance business 26 in this Commonwealth; 27 6. Any security issued by any credit union, industrial loan association or consumer finance company 28 which is organized under the laws of this Commonwealth and is supervised and examined by the 29 Commission; 30 7. Any security issued or guaranteed by any railroad, other common carrier or public service 31 company supervised as to its rates and the issuance of its securities by a governmental authority of the 32 United States, any state, Canada or any Canadian province; 33 8. Any security which is listed or approved for listing upon notice of issuance on the New York 34 Stock Exchange or the American Stock Exchange or any other security of the same issuer which is of senior or substantially equal rank; any security called for by subscription rights or warrants admitted to 35 trading in any of said exchanges; or any warrant or right to subscribe to any of the foregoing securities; 36 37 9. Any commercial paper which arises out of a current transaction or the proceeds of which have 38 been or are to be used for current transactions, and which evidences an obligation to pay cash within 39 nine months after the date of issuance, exclusive of days of grace, or any renewal thereof which is 40 likewise limited, or any guaranty of such paper or of any such renewal; 41 10. Any security issued in connection with an employee's stock purchase, savings, pension, 42 profit-sharing or similar benefit plan. The Commission may by rule or order, as to any security issued 43 pursuant to such plan, specify or designate persons eligible to participate in such plan; 11. Any security issued by a cooperative association organized as a corporation under the laws of 44 45 this Commonwealth; 46 12. Any security listed on an exchange registered with the United States Securities and Exchange 47 Commission or quoted on an automated quotation system operated by a national securities association registered with the United States Securities and Exchange Commission and approved by regulations of **48** 49 the State Corporation Commission; 50 13. Any security issued by any issuer organized under the laws of any foreign country and approved 51 by rule or regulation of the Commission. B. The following transactions are exempted from the securities, broker-dealer and agent registration 52 53 requirements of this chapter except as expressly provided in this subsection: 54 1. Any isolated transaction by the owner or pledgee of a security, whether effected through a 55 broker-dealer or not, which is not directly or indirectly for the benefit of the issuer; 56 2. Any nonissuer distribution by a registered broker-dealer and its registered agent of a security that

ENROLLED

has been outstanding in the hands of the public for the past five years, if the issuer in each of the past
three fiscal years has lawfully paid dividends on its common stock aggregating at least four percent of
its current market price;

60 3. Any transaction by a registered broker-dealer and its registered agent pursuant to an unsolicited 61 order or offer to buy;

4. Any transaction in a bond or other evidence of indebtedness secured by a real or chattel mortgage
or deed of trust or by an agreement for the sale of real estate or chattels, if the entire indebtedness
secured thereby is offered and sold as a unit;

5. Any transaction in his official capacity by a receiver, trustee in bankruptcy or other judicially appointed officer selling securities pursuant to court order;

67 6. Any offer or sale to a corporation, investment company or pension or profit-sharing trust or to a broker-dealer;

69 7. a. Any sale of its securities by an issuer or any sale of securities by a registered broker-dealer and
70 its registered agent acting on behalf of an issuer if, after the sale, such issuer has not more than 35
71 security holders, and if its securities have not been offered to the general public by advertisement or
72 solicitation; or

73 b. To the extent the Commission by rule or order permits, any sale of its securities by an issuer or 74 any sale of securities by a registered broker-dealer and its registered agent acting on behalf of an issuer 75 to not more than 35 persons in the Commonwealth during any period of 12 consecutive months, whether 76 or not the issuer or any purchaser is then present in the Commonwealth, if the issuer or broker-dealer 77 reasonably believes that all the purchasers in the Commonwealth are purchasing for investment, and if 78 the securities have not been offered to the general public by advertisement or general solicitation. The 79 Commission may, by rule or order, as to any security or transaction or any type of security or 80 transaction, withdraw or further condition this exemption, increase or decrease the number of purchasers permitted, or waive the condition relating to their investment intent. The Commission may assess and 81 82 collect in connection with any filing pursuant to this exemption a nonrefundable fee not to exceed \$250.

With respect to this subdivision 7, and except to the extent the Commission by rule or order may 83 otherwise permit, the number of security holders of an issuer or the number of purchasers from an 84 85 issuer, as the case may be, shall not be deemed to include the security holders of any other corporation, partnership, limited liability company, unincorporated association or trust unless it was organized to raise 86 capital for the issuer. Notwithstanding the provisions of subdivision 15, the merger or consolidation of 87 88 corporations, partnerships, limited liability companies, unincorporated associations or other entities shall 89 be a violation of this chapter if the surviving or new entity has more than 35 security holders or 90 purchasers and all the securities of the parties thereto were issued under this exemption, unless all of the 91 parties thereto have been engaged in transacting business for more than two years prior to the merger or 92 consolidation;

8. Any transaction pursuant to an offer to existing security holders of the issuer including holders of transferable warrants issued to existing security holders and exercisable within 90 days of their issuance, if either (i) no commission or other remuneration (other than a standby commission) is paid or given directly or indirectly for soliciting any security holder in this Commonwealth or (ii) the issuer first notifies the Commission in writing of the terms of the offer and the Commission does not by order disallow the exemption within five full business days after the date of the receipt of the notice;

99 9. Any offer (but not a sale) of a security for which registration statements have been filed, but are not effective, under both this chapter and the Securities Act of 1933; but this exemption shall not apply while a stop order is in effect or, after notice to the issuer, while a proceeding or examination looking toward such an order is pending under either act;

103 10. The issuance of not more than three shares of common stock to one or more of the incorporators104 of a corporation and the initial transfer thereof;

105 11. Sales of an issue of bonds, aggregating \$150,000 or less, secured by a first lien deed of trust on realty situated in Virginia, to 30 persons or less who are residents of Virginia;

107 12. Any offer or sale of any interest in any partnership, corporation, association or other entity
 108 created solely to provide residential housing located in the Commonwealth, provided that such offer or
 109 sale is by the issuer or by a real estate broker or real estate agent duly licensed in Virginia;

110 13. The Commission is authorized to create by rule a limited offering exemption, the purpose of which shall be to further the objectives of compatibility with similar exemptions from federal securities 111 112 regulation and uniformity among the states; providing that such rule shall not exempt broker-dealers or agents from the registration requirements of this chapter, except in the case of an agent of the issuer 113 114 who either (i) receives no sales commission directly or indirectly for offering or selling the securities or (ii) effects transactions in a security exempt from registration under the Securities Act of 1933 pursuant 115 to rules and regulations promulgated under \S 4(2) thereof. Any filing made with the Commission 116 117 pursuant to any exemption created under this subdivision shall be accompanied by a \$250 fee;

SB542ER

118 14. The issuance of any security dividend, whether the corporation distributing the dividend is the issuer of the security or not, if nothing of value is given by stockholders for the distribution other than the surrender of a right to a cash dividend where the stockholder can elect to take a dividend in cash or in a security;

122 15. Any transaction incident to a right of conversion or a statutory or judicially approved
 123 reclassification, recapitalization, reorganization, quasi-reorganization, stock split, reverse stock split,
 124 merger, consolidation, sale of assets, or exchange of securities;

125 16. Any offer or sale of a security issued by a Virginia church if the offer and sale are only to its
126 members and the security is offered and sold only by its members who are Virginia residents and who
127 do not receive remuneration or compensation directly or indirectly for offering or selling the security;

128 17. Any offer or sale of securities issued by a professional business entity (as defined in subsection 129 A of § 13.1-1102) to a person licensed or otherwise legally authorized to render within this 130 Commonwealth the same professional services (as defined in subsection A of § 13.1-1102) rendered by 131 the professional business entity. Notwithstanding the foregoing, nothing in this subdivision shall be 132 deemed to provide that shares of stock, partnership or membership interests or other representations of 133 ownership in a professional business entity are securities except to the extent otherwise provided by 134 subsection A of this section;

135 18. Any offer that is communicated on the Internet, World Wide Web or similar proprietary or
136 common carrier electronic system and that is in compliance with requirements prescribed by rule or
137 order of the Commission;

138 19. To the extent the Commission by rule or order permits, any offer or sale to an accredited 139 investor, as defined by the Commission, if the issuer reasonably believes before the sale that the 140 accredited investor, either alone or with the accredited investor's representative, has such knowledge and 141 experience in financial and business matters as to be capable of evaluating the merits and risks of the 142 prospective investment. The Commission may assess and collect in connection with any filing pursuant 143 to this exemption a nonrefundable fee not to exceed \$250;

144 20. Any transaction by a bank pursuant to an unsolicited offer or order to buy or sell any security,
145 provided such transaction is not effected by an employee of the bank who is also an employee of a
146 broker-dealer;

147 21. (Expires July 1, 2020) To the extent the Commission by rule or order permits, any security
148 issued by an entity formed, organized, or existing under the laws of the Commonwealth, if:

a. The offering of the security is conducted in accordance with § 3(a)(11) of the Securities Act of
1933 and Rule 147 adopted under the Securities Act of 1933 or the U.S. Securities and Exchange
151 Commission's Rule 147A;

b. The offer and sale of the security are made only to residents of Virginia. However, for an offering
conducted in accordance with the U.S. Securities and Exchange Commission's Rule 147A, the offer may
be made accessible to residents outside of Virginia provided that the sale of the security is made only to
residents of Virginia;

c. The aggregate price of securities in an offering under this exemption does not exceed \$2 million,
which sum the Commission, by rule or order, may increase or decrease;

d. The total consideration paid by any purchaser of securities in an offering under this exemption
does not exceed \$10,000, unless the purchaser is an accredited investor as defined by Rule 501 of the
U.S. Securities and Exchange Commission's Regulation D (17 C.F.R. § 230.501). The Commission, by
rule or order, may increase or decrease such limit on the total consideration to be paid by any purchaser
of securities in an offering under this exemption;

e. No compensation is paid to employees, agents, or other persons for the solicitation of, or based on
the sale of, securities in connection with an offering of securities under this exemption to any person
who is not registered as a broker-dealer or agent, except to the extent permitted by rule or order of the
Commission;

167 f. Neither the issuer nor any person related to the issuer is subject to disqualification as established168 by the Commission by rule or order; and

169 g. The security is sold in an offering conducted in compliance with any conditions established by 170 rule or order of the Commission, which may include:

171 (1) Restrictions on the nature of the issuer;

172

(2) Limitations on the number and manner of offerings;

(3) Disclosures required to be provided to investors, including disclosures of risk factors related tothe issuer and the offering;

(4) Requirements that all proceeds received from purchasers be placed in escrow in a depositoryinstitution located in the Commonwealth until the minimum amount of the offering is raised;

177 (5) Filings with the Commission of notices and other materials related to the offering; and

178 (6) Requirements regarding the preparation and submission of the issuer's financial statements,

179 including (i) the form and content of such statements and (ii) whether such statements are required to be 180 audited or reviewed by an independent certified public accountant in accordance with generally accepted 181 accounting principles; and

182 (7) Requirements that the entity issuing the security is formed, organized, or existing under the laws 183 of the Commonwealth. However, for an offering conducted in accordance with the U.S. Securities and 184 Exchange Commission's Rule 147A, the entity issuing the security may be formed or organized outside the Commonwealth, provided that the entity has its principal place of business in the Commonwealth 185 186 and satisfies at least one of the doing business requirements in 17 C.F.R. § 230.147A (c) 2.

The Commission may assess and collect in connection with any filing pursuant to this exemption a 187 188 nonrefundable fee in an amount to be set by the Commission by rule or order, provided such amount 189 shall not exceed \$500; and

190 22. Any offer or sale of securities conducted in accordance with Tier 2 of federal Regulation A (17 CFR 230.251 to 230.263) promulgated under § 3(b)(2) of the Securities Act of 1933 (U.S. Securities and Exchange Commission Release No. 33-9741, 80 Fed. Reg. 21806) to the extent such securities are 191 192 preempted from the registration requirements of this chapter pursuant to Tier 2 of federal Regulation A. 193 The Commission shall by rule or order prescribe any filings with the Commission of notices, renewals, 194 195 and other materials. The Commission may assess and collect in connection with any filing pursuant to 196 this exemption a nonrefundable filing fee not to exceed \$500. The Commission shall provide 197 information on its website regarding the differences between the exemption provided pursuant to this 198 subdivision and the exemption provided pursuant to subdivision 21.

199 C. In any proceeding under this chapter, the burden of proving an exemption shall be upon the person claiming it. 200

201 2. That the third enactment of Chapter 354 and the third enactment of Chapter 400 of the Acts of

202 Assembly of 2015 are repealed.