1999 SESSION

INTRODUCED

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1	HOUSE JOINT RESOLUTION NO. 735
2	Offered January 21, 1999
3	Requesting the Department of Agriculture and Consumer Services to provide consumer credit
4	information to college students, and to monitor complaints regarding unsolicited offers of credit, and
5	credit cards and incentives.
6 7	Detron Long DC
8	Patron—Jones, D.C.
9	Referred to Committee on Corporations, Insurance and Banking
10	
11	WHEREAS, college students and their families are in debt more than ever before, with an
12	unprecedented number of college students relying on loans to help pay their tuition; and
13	WHEREAS, according to The Washington Post, 6.5 million students, more than half of the nation's
14	college enrollment, have loans, with their borrowing reaching a record level; and
15	WHEREAS, many college students compound their financial situation by incurring huge credit card
16 17	debts; and WHEREAS, in 1995, the Roper College Track Financial Services Study found that 64 percent of the
18	nation's nine million college students have a credit card, and, typically, college students are bombarded
19	with credit card offers; and
20	WHEREAS, on many college campuses, the use of credit cards has become a way of life for many
21	students, and few students know or understand the principles and benefits of sound money management
22	and good credit; and
23	WHEREAS, although many college students are unemployed, credit card offers from vendors
24 25	promise easy credit and bonuses for accepting the credit card, and many college students graduate owing substantial credit card balances, and are plagued by poor credit; and
23 26	WHEREAS, minority and low-income students generally have less resources for college and are
27 27	more vulnerable to the credit card message; and
28	WHEREAS, college students generally do not realize that poor credit can follow them, affecting their
29	housing options, the ability to buy a car, and the ability to obtain employment, as many employers
30	conduct credit checks of prospective employees; and
31	WHEREAS, it is important that college students and their families be made aware of the danger of
32 33	substantial credit card debt, and that there are alternatives to credit cards which promote better and wiser
33 34	management of personal funds, such as debit cards, prepaid long-distance calling cards, letter writing and e-mail instead of expensive long-distance calls, and checking accounts; and
35	WHEREAS, college students often are unaware of consumer rights, how to handle financial debt, or
36	with whom to file complaints about the sales approach of financial institutions and credit card
37	companies; and
38	WHEREAS, the Joint Subcommittee Studying the Status and Needs of African-American Males in
39	Virginia determined that information concerning complaints and problems experienced by college
	students with financial institutions and credit card companies would assist the joint subcommittee in
41 42	developing appropriate alternatives to help students with this dilemma; now, therefore, be it RESOLVED by the House of Delegates, the Senate concurring, That the Department of Agriculture
43	and Consumer Services be requested to provide consumer credit information to college students, and to
44	monitor complaints regarding unsolicited offers of credit, and credit cards and incentives. The
45	Department is requested to provide information to college students and their parents, and institutions of
46	higher education, upon request, regarding: (i) the rights of consumers, including the right to make
47	inquiries concerning financial institutions and credit card companies; (ii) the maintenance of good credit;
48	(iii) how to obtain and interpret credit history information; and (iv) how to file a consumer complaint.
49 50	The Department is also requested to collect, analyze, and provide data regarding consumer complaints
50 51	by college students about credit offers and credit card companies to the Joint Subcommittee Studying the Status and Needs of African-American Males in Virginia by December 1, 1999, which shall include
51 52	such information in its report to the Governor and the 2000 Session of the General Assembly. The
53	Department is further requested and encouraged to collaborate with institutions of higher education on
54	the dissemination of this information on campus in the least intrusive and most cost-effective manner
55	possible; and, be it
56	RESOLVED FURTHER, That the Clerk of the House of Delegates transmit a copy of this resolution
57	to the Chairman and Director of the State Council of Higher Education, requesting that they distribute

to the Chairman and Director of the State Council of Higher Education, requesting that they distribute
copies of this resolution to the chief academic officers, and admissions and student personnel officers of
public and private institutions of higher education so that they may be apprised of the sense of the