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## HOUSE BILL NO. 700

Offered January 22, 1996

*A BILL to amend and reenact § 38.2-3431 of the Code of Virginia, relating to health insurance; small employer market.*

Patrons—Morgan, Baker, Brickley, Connally, DeBoer, Heilig, Melvin and Moss; Senators: Lambert, Walker and Woods

Referred to Committee on Corporations, Insurance and Banking

**Be it enacted by the General Assembly of Virginia:**

**1. That § 38.2-3431 of the Code of Virginia is amended and reenacted as follows:**

§ 38.2-3431. Small employer market.

A. Each insurer proposing to issue individual or group accident and sickness insurance policies providing hospital, medical and surgical or major medical coverage on an expense incurred basis, each corporation providing individual or group accident and sickness subscription contracts, and each health maintenance organization or multiple employer welfare arrangement providing health care plans for health care services that offers coverage to the small employer or primary small employer market shall be subject to the provisions of this article if any of the following conditions are met:

1. Any portion of the premiums or benefits is paid by or on behalf of the small employer;
2. The eligible employee or dependent is reimbursed, whether through wage adjustments or otherwise, by or on behalf of the small employer for any portion of the premium;
3. The small employer has permitted payroll deduction for the covered individual or any portion of the premium is paid by the small employer; or
4. The health benefit plan is treated by the employer or any of the covered individuals as part of a plan or program for the purpose of §§ 106, 125, or 162 of the United States Internal Revenue Code.

B. For the purposes of this article:

"Actuarial certification" means a written statement by a member of the American Academy of Actuaries or other individual acceptable to the Commission that a small employer carrier is in compliance with the provisions of this article based upon the person's examination, including a review of the appropriate records and of the actuarial assumptions and methods used by the small employer carrier in establishing premium rates for applicable health benefit plans.

"Carrier" means any person that provides one or more health benefit plans or insurance in this Commonwealth, including an insurer, a health services plan, a fraternal benefit society, a health maintenance organization, a multiple employer welfare arrangement, a third party administrator or any other person providing a plan of health insurance subject to the authority of the Commission.

"Community rate" means the average rate charged for the same or similar coverage to all primary small employer groups with the same area, age and gender characteristics. This rate shall be based on the carrier's combined claims experience for all groups within its primary small employer market.

"Dependent" means the spouse or child of an eligible employee, subject to the applicable terms of the policy, contract or plan covering the eligible employee.

"Eligible employee" means an employee who works for a small group employer on a full-time basis, has a normal work week of thirty or more hours, has satisfied applicable waiting period requirements, and is not a part-time, temporary or substitute employee.

"Essential and standard health benefit plans" means health benefit plans developed pursuant to subsection D of this section.

"Established geographic service area" means a broad geographic area of the Commonwealth in which a carrier sells or has sold insurance policies on or before January 1994, or upon its subsequent authorization to do business in Virginia.

"Health benefit plan" means any accident and health insurance policy or certificate, health services plan contract, health maintenance organization subscriber contract, plan provided by a MEWA or plan provided by another benefit arrangement. Health benefit plan does not mean accident only, credit, or disability insurance; coverage of Medicare services or federal employee health plans, pursuant to contracts with the United States government; Medicare supplement or long-term care insurance; dental only or vision only insurance; specified disease insurance; hospital confinement indemnity coverage; limited benefit health coverage; coverage issued as a supplement to liability insurance; insurance arising out of a workers' compensation or similar law; automobile medical payment insurance; or insurance under which benefits are payable with or without regard to fault and that is statutorily required to be contained in any liability insurance policy or equivalent self-insurance.

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HB700

60 "Initial enrollment period" means a period of at least thirty days.

61 "Late enrollee" means an eligible employee or dependent who requests enrollment in a health benefit  
62 plan of a small employer after the initial enrollment period provided under the terms of the health  
63 benefit plan.

64 "Preexisting conditions provision" means a policy provision that limits, denies, or excludes coverage  
65 for charges or expenses incurred during a specified period following the insured's effective date of  
66 coverage, for a condition that, during a specified period immediately preceding the effective date of  
67 coverage, had manifested itself in such a manner as would cause an ordinarily prudent person to seek  
68 diagnosis, care, or treatment, or for which medical advice, diagnosis, care, or treatment was  
69 recommended or received within twelve months of the effective date of coverage.

70 "Premium" means all moneys paid by a small employer and eligible employees as a condition of  
71 coverage from a carrier, including fees and other contributions associated with the health benefit plan.

72 "Primary small employer," a subset of "small employer," means any person actively engaged in  
73 business that, on at least fifty percent of its working days during the preceding year, employed no more  
74 than twenty-five eligible employees and not less than two unrelated eligible employees, except as  
75 provided in subdivision A 2 of § 38.2-3523, the majority of whom are enrolled within this  
76 Commonwealth. Primary small employer includes companies that are affiliated companies or that are  
77 eligible to file a combined tax return. Except as otherwise provided, the provisions of this article that  
78 apply to a primary small employer shall apply until the earlier of the plan anniversary or one year  
79 following the date the employer no longer meets the requirements of this subsection.

80 "Rating period" means the twelve-month period for which premium rates are determined by a small  
81 employer carrier and are assumed to be in effect.

82 "Small employer" or "small employer market" means any person actively engaged in business that,  
83 on at least fifty percent of its working days during the preceding year, employed less than ~~fifty~~ 100  
84 eligible employees and not less than two unrelated eligible employees, the majority of whom are  
85 employed within this Commonwealth. A small employer market group includes companies that are  
86 affiliated companies or that are eligible to file a combined tax return. Except as otherwise provided, the  
87 provisions of this article that apply to a small employer shall continue to apply until the earlier of the  
88 plan anniversary or one year following the date the employer no longer meets the requirements of this  
89 section.

90 "Small employer carrier" means any carrier that offers health benefit plans covering eligible  
91 employees of one or more small employers or one or more primary small employers.

92 C. A late enrollee may be excluded from coverage for up to eighteen months or may have a  
93 preexisting condition limitation apply for up to twelve months; however, in no case shall a late enrollee  
94 be excluded from some or all coverage for more than eighteen months. An eligible employee or  
95 dependent shall not be considered a late enrollee if all of the conditions set forth below in subdivisions  
96 1 through 4 are met or one of the conditions set forth below in subdivision 5 or 6 is met:

97 1. The individual was covered under a public or private health benefit plan at the time the individual  
98 was eligible to enroll.

99 2. The individual certified at the time of initial enrollment that coverage under another health benefit  
100 plan was the reason for declining enrollment.

101 3. The individual has lost coverage under a public or private health benefit plan as a result of  
102 termination of employment or employment status eligibility, the termination of the other plan's entire  
103 group coverage, death of a spouse, or divorce.

104 4. The individual requests enrollment within thirty days after termination of coverage provided under  
105 a public or private health benefit plan.

106 5. The individual is employed by a small employer that offers multiple health benefit plans and the  
107 individual elects a different plan offered by that small employer during an open enrollment period.

108 6. A court has ordered that coverage be provided for a spouse or minor child under a covered  
109 employee's health benefit plan, the minor is eligible for coverage and is a dependent, and the request for  
110 enrollment is made within thirty days after issuance of such court order.

111 However, such individual may be considered a late enrollee for benefit riders or enhanced coverage  
112 levels not covered under the enrollee's prior plan.

113 D. The Commission shall adopt regulations establishing the essential and standard plans. Such  
114 regulations shall incorporate the recommendations of the Essential Health Services Panel, established  
115 pursuant to Chapter 847 of the 1992 Acts of Assembly. Every small employer carrier shall, as a  
116 condition of transacting business in Virginia with primary small employers, offer to primary small  
117 employers at least the essential and standard plans. However, any regulation adopted by the Commission  
118 shall contain a provision requiring all small employer carriers to offer an option permitting a primary  
119 small employer electing to be covered under either an essential or standard health benefit plan to choose  
120 coverage that does not provide dental benefits. The regulation shall also require a primary small  
121 employer electing such option, as a condition of continuing eligibility for coverage pursuant to this

article, to purchase separate dental coverage for all eligible employees and eligible dependents from a dental services plan authorized pursuant to Chapter 45 of this title. All small employer carriers shall issue the plans to every primary small employer that elects to be covered under either one of the plans and agrees to make the required premium payments, and shall satisfy the following provisions:

1. Such plan may include cost containment features such as, but not limited to, utilization review of health care services including review of medical necessity of hospital and physician services; case management; selective contracting with hospitals, physicians and other health care providers, subject to the limitations set forth in §§ 38.2-3407 and 38.2-4209 and Chapter 43 (§ 38.2-4300 et seq.) of this title; reasonable benefit differentials applicable to providers that participate or do not participate in arrangements using restricted network provisions; or other managed care provisions. The essential and standard plans for health maintenance organizations shall contain benefits and cost-sharing levels which are consistent with the basic method of operation and benefit plans of federally qualified health maintenance organizations, if a health maintenance organization is federally qualified, and of nonfederally qualified health maintenance organizations, if a health maintenance organization is not federally qualified. The essential and standard plans of coverage for health maintenance organizations shall be actuarial equivalents of these plans for small employer carriers.

2. No law requiring the coverage or offering of coverage of a benefit shall apply to the essential or standard health care plan or riders thereof.

3. Within 180 days after the Commission's approval of essential and standard health benefit plans, every small employer carrier shall, as a condition of transacting business in Virginia with primary small employers, offer and make available to primary small employers an essential and a standard health benefit plan.

4. Within 180 days after the Commission's approval of essential and standard health benefit plans, every primary small employer that elects to be covered under either an essential or standard health benefit plan and agrees to make the required premium payments and to satisfy the other provisions of the plan shall be issued such a plan by the small employer carrier to become effective upon renewal or termination of any group health benefit plan which the small employer may be party to.

5. All essential and standard benefit plans issued to primary small employers shall use a policy form approved by the Commission providing coverage defined by the essential and standard benefit plans. Coverages providing benefits greater than and in addition to the essential and standard plans may be provided by rider, separate policy or plan provided that no rider, separate policy or plan shall reduce benefit or premium. A small employer carrier shall submit all policy forms, including applications, enrollment forms, policies, subscription contracts, certificates, evidences of coverage, riders, amendments, endorsements and disclosure plans to the Commission for approval in the same manner as required by § 38.2-316. Each rider, separate policy or plan providing benefits greater than the essential and standard benefit plans may require a specific premium for the benefits provided in such rider, separate policy or plan. The premium for such riders shall be determined in the same manner as the premiums are determined for the essential and standard plans. The Commission at any time may, after providing notice and an opportunity for a hearing to a small employer carrier, disapprove the continued use by the small employer carrier of an essential or standard health benefit plan on the grounds that such plan does not meet the requirements of this article.

6. No small employer carrier is required to offer coverage or accept applications pursuant to subdivisions 3 and 4 of this subsection:

a. From a primary small employer already covered under a health benefit plan except for coverage that is to commence on the group's anniversary date, but this subsection shall not be construed to prohibit a group from seeking coverage or a small employer carrier from issuing coverage to a group prior to its anniversary date; or

b. If the Commission determines that acceptance of an application or applications would result in the carrier being declared an impaired insurer.

A small employer carrier that does not offer coverage pursuant to subdivision 6 b of this subsection may not offer coverage to small employers until the Commission determines that the carrier is no longer impaired.

7. Every small employer carrier shall uniformly apply the provisions of subdivision D 6 of this section and shall fairly market the essential and standard health benefit plans to all primary small employers in their established geographic service area of the Commonwealth. A small employer carrier that fails to fairly market as required by this subdivision may not offer coverage in the Commonwealth to new small employers until the later of 180 days after the unfair marketing has been identified and proven to the Commission or the date on which the carrier submits and the Commission approves a plan to fairly market to their established geographic service area.

8. No health maintenance organization is required to offer coverage or accept applications pursuant to subdivisions 3 and 4 of this subsection in the case of any of the following:

183 a. To small employers, where the policy would not be delivered or issued for delivery in the health  
184 maintenance organization's approved service areas;

185 b. To an employee, where the employee does not reside or work within the health maintenance  
186 organization's approved service areas;

187 c. To primary small employers if the health maintenance organization is a federally qualified health  
188 maintenance organization and it demonstrates to the satisfaction of the Commission that the federally  
189 qualified health maintenance organization is prevented from doing so by federal requirement; however,  
190 any such exemption under this subdivision would be limited to the essential plan; or

191 d. Within an area where the health maintenance organization demonstrates to the satisfaction of the  
192 Commission, that it will not have the capacity within that area and its network of providers to deliver  
193 services adequately to the enrollees of those groups because of its obligations to existing group contract  
194 holders and enrollees.

195 A health maintenance organization that does not offer coverage pursuant to this subdivision may not  
196 offer coverage in the applicable area to new employer groups with more than ~~fifty~~ 100 eligible  
197 employees until the later of 180 days after closure to new applications or the date on which the carrier  
198 notifies the Commission that it has regained capacity to deliver services to small employers.

199 In the case of a health maintenance organization doing business in the small employer market in one  
200 service area of this Commonwealth, the rules set forth in this subdivision shall apply to the health  
201 maintenance organization's operations in the service area, unless the provisions of subdivision 7 of this  
202 subsection apply.

203 9. In order to ensure the broadest availability of health benefit plans to small employers, the  
204 Commission shall set market conduct and other requirements for carriers, agents and third-party  
205 administrators, including requirements relating to the following:

206 a. Registration by each carrier with the Commission of its intention to be a small employer carrier  
207 under this article;

208 b. Publication by the Commission of a list of all small employer carriers, including a potential  
209 requirement applicable to agents, third-party administrators, and carriers that no health benefit plan may  
210 be sold to a small employer by a carrier not so identified as a small employer carrier;

211 c. The availability of a broadly publicized toll-free telephone number for the Commission's Bureau of  
212 Insurance for access by small employers to information concerning this article;

213 d. To the extent deemed to be necessary to ensure the fair distribution of primary small employers  
214 among carriers, periodic reports by carriers about plans issued to primary small employers; provided that  
215 reporting requirements shall be limited to information concerning case characteristics and numbers of  
216 health benefit plans in various categories marketed or issued to primary small employers. Carriers shall  
217 maintain data relating to the essential and standard benefit plans separate from data relating to additional  
218 benefits made available by rider for the purpose of complying with the reporting requirements of this  
219 section; and

220 e. Methods concerning periodic demonstration by small employer carriers that they are marketing and  
221 issuing health benefit plans to small employers in fulfillment of the purposes of this article.