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HOUSE BILL NO. 1296

Offered January 22, 1996

A BILL to amend and reenact §§ 38.2-3407, 38.2-4209 and 38.2-4311 of the Code of Virginia, relating to accident and sickness insurance; terms and conditions of contracts with providers.

Patrons—McEachin, Cunningham and Jones, J.C.; Senators: Lucas and Miller, Y.B.

Referred to Committee on Corporations, Insurance and Banking

Be it enacted by the General Assembly of Virginia:

1. That §§ 38.2-3407, 38.2-4209 and 38.2-4311 of the Code of Virginia are amended and reenacted as follows:

§ 38.2-3407. Health benefit programs.

A. One or more insurers may offer or administer a health benefit program under which the insurer or insurers may offer preferred provider policies or contracts that limit the numbers and types of providers of health care services eligible for payment as preferred providers.

B. Any such insurer shall establish terms and conditions that shall be met by a hospital, physician or type of provider listed in § 38.2-3408 in order to qualify for payment as a preferred provider under the policies or contracts. These terms and conditions shall not discriminate unreasonably against or among such health care providers. No hospital, physician or type of provider listed in § 38.2-3408 willing to meet the terms and conditions offered to it or him shall be excluded. Neither differences in prices among hospitals or other institutional providers produced by a process of individual negotiations with providers or based on market conditions, or price differences among providers in different geographical areas, shall be deemed unreasonable discrimination. *No insurer shall require, as a term or condition to be met by a hospital, physician or type of provider listed in § 38.2-3408 in order to qualify for payment as a preferred provider pursuant to this section, that such provider's determinations be subject to utilization review pursuant to Chapter 53 (§ 38.2-5300 et seq.) or Chapter 54 (§ 38.2-5400 et seq.) of this title.* The Commission shall have no jurisdiction to adjudicate controversies growing out of this subsection.

C. Mandated types of providers set forth in § 38.2-3408, and types of providers whose services are required to be made available and that have been specifically contracted for by the holder of any such policy or contract shall, to the extent required by § 38.2-3408, have the same opportunity to qualify for payment as a preferred provider as do doctors of medicine.

D. Preferred provider policies or contracts shall provide for payment for services rendered by nonpreferred providers, but the payments need not be the same as for preferred providers.

E. For the purposes of this section, "preferred provider policies or contracts" are insurance policies or contracts that specify how services are to be covered when rendered by preferred and nonpreferred classifications of providers.

§ 38.2-4209. Preferred provider subscription contracts.

A. As used in this section, a "preferred provider subscription contract" is a contract that specifies how services are to be covered when rendered by providers participating in a plan, by nonparticipating providers, and by preferred providers.

B. Notwithstanding the provisions of §§ 38.2-4218 and 38.2-4221, any nonstock corporation may, as a feature of its plan, offer preferred provider subscription contracts pursuant to the requirements of this section that limit the numbers and types of providers of health care services eligible for payment as preferred providers.

C. Any such nonstock corporation shall establish terms and conditions that shall be met by a hospital, physician or other type of provider listed in § 38.2-4221 in order to qualify for payment as a preferred provider under the subscription contracts. These terms and conditions shall not discriminate unreasonably against or among health care providers. No hospital, physician or type of provider listed in § 38.2-4221 willing to meet the terms and conditions offered to it or him shall be excluded. Differences in prices among hospitals or other institutional providers produced by a process of individual negotiations with the providers or based on market conditions, or price differences among providers in different geographical areas shall not be deemed unreasonable discrimination. *No nonstock corporation shall require, as a term or condition to be met by a hospital, physician or type of provider listed in § 38.2-4221 in order to qualify for payment as a preferred provider pursuant to this section, that such provider's determinations be subject to utilization review pursuant to Chapter 53 (§ 38.2-5300 et seq.) or Chapter 54 (§ 38.2-5400 et seq.) of this title.* The Commission shall have no jurisdiction to adjudicate controversies growing out of this subsection.

60 D. Mandated types of providers listed in § 38.2-4221 and types of providers whose services are
61 required to be made available and which have been specifically contracted for by the holder of any
62 subscription contract shall, to the extent required by § 38.2-4221, have the same opportunity as do
63 doctors of medicine to qualify for payment as preferred providers.

64 E. Preferred provider subscription contracts shall provide for payment for services rendered by
65 nonpreferred providers, but the payments need not be the same as for preferred providers.

66 § 38.2-4312. Prohibited practices.

67 A. No health maintenance organization or its representative may cause or knowingly permit the use
68 of (i) advertising that is untrue or misleading, (ii) solicitation that is untrue or misleading, or (iii) any
69 form of evidence of coverage that is deceptive. For the purposes of this chapter:

70 1. A statement or item of information shall be deemed to be untrue if it does not conform to fact in
71 any respect that is or may be significant to an enrollee or person considering enrollment in a health care
72 plan;

73 2. A statement or item of information shall be deemed to be misleading, whether or not it may be
74 literally untrue, if the statement or item of information may be understood by a reasonable person who
75 has no special knowledge of health care coverage as indicating (i) a benefit or advantage if that benefit
76 or advantage does not in fact exist or (ii) the absence of any exclusion, limitation or disadvantage of
77 possible significance to an enrollee or person considering enrollment in a health care plan if the absence
78 of that exclusion, limitation, or disadvantage does not in fact exist; consideration shall be given to the
79 total context in which the statement is made or the item of information is communicated; and

80 3. An evidence of coverage shall be deemed to be deceptive if it causes a reasonable person who has
81 no special knowledge of health care plans to expect benefits, services, charges, or other advantages that
82 the evidence of coverage does not provide or that the health care plan issuing the evidence of coverage
83 does not regularly make available for enrollees covered under the evidence of coverage; consideration
84 shall be given to the evidence of coverage taken as a whole and to the typography, format, and
85 language.

86 B. The provisions of Chapter 5 of this title shall apply to health maintenance organizations, health
87 care plans, and evidences of coverage except to the extent that the Commission determines that the
88 nature of health maintenance organizations, health care plans, and evidences of coverage render any of
89 the provisions clearly inappropriate.

90 C. No health maintenance organization may cancel or refuse to renew the coverage of an enrollee on
91 the basis of the status of the enrollee's health.

92 D. No health maintenance organization, unless licensed as an insurer, may use in its name, contracts,
93 or literature (i) any of the words "insurance," "casualty," "surety," "mutual," or (ii) any other words
94 descriptive of the insurance, casualty, or surety business or deceptively similar to the name or
95 description of any insurance or fidelity and surety insurer doing business in this Commonwealth.

96 E. No health maintenance organization shall discriminate on the basis of race, creed, color, sex or
97 religion in the selection of health care providers for participation in the organization.

98 F. No health maintenance organization shall unreasonably discriminate against physicians as a class
99 or any class of providers listed in § 38.2-4221 or pharmacists when contracting for specialty or referral
100 practitioners or providers, provided the plan covers services which the members of such classes are
101 licensed to render. Nothing contained in this section shall prevent a health maintenance organization
102 from selecting, in the judgment of the health maintenance organization, the numbers of providers
103 necessary to render the services offered by the health maintenance organization.

104 G. *No health maintenance organization or intermediary organization shall require, as a term or*
105 *condition to be met by a provider under a contract to provide health care services, that such provider's*
106 *determinations be subject to utilization review pursuant to Chapter 53 (§ 38.2-5300 et seq.) or Chapter*
107 *54 (§ 38.2-5400 et seq.) of this title.*