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HOUSE BILL NO. 914

Offered January 25, 1994

A *BILL to amend and reenact § 38.2-3431 of the Code of Virginia, relating to accident and sickness insurance; small and primary small employer markets.*

Patron—Wagner

Referred to Committee on Corporations, Insurance and Banking

Be it enacted by the General Assembly of Virginia:

1. That § 38.2-3431 of the Code of Virginia is amended and reenacted as follows:

§ 38.2-3431. (Effective April 1, 1994) Small employer market.

A. Each insurer proposing to issue individual or group accident and sickness insurance policies providing hospital, medical and surgical or major medical coverage on an expense incurred basis, each corporation providing individual or group accident and sickness subscription contracts, and each health maintenance organization or multiple employer welfare arrangement providing health care plans for health care services that offers coverage to the small employer or primary small employer market shall be subject to the provisions of this article if any of the following conditions are met:

1. Any portion of the premiums or benefits is paid by or on behalf of the small employer *or primary small employer*;

2. The eligible employee or dependent is reimbursed, whether through wage adjustments or otherwise, by or on behalf of the small employer *or primary small employer* for any portion of the premium;

3. ~~The small employer has permitted payroll deduction for the covered individual or any portion of the premium is paid by the small employer; or~~

43. The health benefit plan is treated by the employer *or primary small employer* or any of the covered individuals as part of a plan or program for the purpose of §§ 106, 125, or 162 of the United States Internal Revenue Code.

B. For the purposes of this article:

"Actuarial certification" means a written statement by a member of the American Academy of Actuaries or other individual acceptable to the Commission that a small employer carrier is in compliance with the provisions of § 38.2-3432 based upon the person's examination, including a review of the appropriate records and of the actuarial assumptions and methods used by the small employer carrier in establishing premium rates for applicable health benefit plans.

"Affiliated companies" means companies that are affiliated or that are eligible to file a consolidated tax return which shall be treated as one carrier; provided, however that any insurance company or health services plan that is an affiliate of a health maintenance organization located in Virginia or any health maintenance organization located in Virginia that is an affiliate of an insurance company, or a health services plan, may treat the health maintenance organization as a separate carrier and each health maintenance organization that operates only one health maintenance organization in a service area of Virginia may be considered a separate carrier.

"Carrier" means any person that provides one or more health benefit plans or insurance in this Commonwealth, including an insurer, a health services plan, a fraternal benefit society, a health maintenance organization, a multiple employer welfare arrangement, a third party administrator or any other person providing a plan of health insurance subject to the authority of the Commission.

"Community rate" means the average rate charged for the same or similar coverage to all groups with the same area, age and gender characteristics.

"Dependent" means the spouse or child of an eligible employee, subject to the applicable terms of the policy, contract or plan covering the eligible employee.

"Eligible employee" means an employee who works for a small group employer on a full-time basis, has a normal work week of thirty or more hours, has satisfied applicable waiting period requirements, and is not a part-time, temporary or substitute employee.

"Established geographic service area" means a broad geographic area of the Commonwealth in which a carrier sells or has sold insurance policies on or before January 1994, or upon its subsequent authorization to do business in Virginia.

"Health benefit plan" means any accident and health insurance policy or certificate, health services plan contract, health maintenance organization subscriber contract, plan provided by a MEWA or plan provided by another benefit arrangement. Health benefit plan does not mean accident only, credit, or disability insurance; coverage of Medicare services or federal employee health plans, pursuant to

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60 contracts with the United States government; Medicare supplement or long-term care insurance; dental
61 only or vision only insurance; specified disease insurance; coverage issued as a supplement to liability
62 insurance; insurance arising out of a workers' compensation or similar law; automobile medical payment
63 insurance; or insurance under which benefits are payable with or without regard to fault and that is
64 statutorily required to be contained in any liability insurance policy or equivalent self-insurance.

65 "Initial enrollment period" means a period of at least thirty days.

66 "Late enrollee" means an eligible employee or dependent who requests enrollment in a health benefit
67 plan of a small employer after the initial enrollment period provided under the terms of the health
68 benefit plan.

69 "Essential and standard health benefit plan" means health benefit plans developed pursuant to
70 subsection D of this section.

71 "Preexisting conditions provision" means a policy provision that limits, denies, or excludes coverage
72 for charges or expenses incurred during a specified period following the insured's effective date of
73 coverage, for a condition that, during a specified period immediately preceding the effective date of
74 coverage, had manifested itself in such a manner as would cause an ordinarily prudent person to seek
75 diagnosis, care, or treatment, or for which medical advice, diagnosis, care, or treatment was
76 recommended or received within twelve months of the effective date of coverage.

77 "Premium" means all moneys paid by a small employer and eligible employees as a condition of
78 coverage from a carrier, including fees and other contributions associated with the health benefit plan.

79 "Primary small employer," a subset of "small employer," means any person actively engaged in
80 business that, on at least fifty percent of its working days during the preceding year, employed no more
81 than twenty-five eligible employees and not less than two unrelated eligible employees, the majority of
82 whom are enrolled within this Commonwealth. Primary small employer includes companies that are
83 affiliated companies or that are eligible to file a combined tax return. Except as otherwise provided, the
84 provisions of this article that apply to a primary small employer shall apply until the earlier of the plan
85 anniversary or one year following the date the employer no longer meets the requirements of this
86 subsection.

87 "Rating period" means the twelve-month calendar period for which premium rates are determined by
88 a small employer carrier and are assumed to be in effect.

89 "Small employer" or "small employer market" means any person actively engaged in business that,
90 on at least fifty percent of its working days during the preceding year, employed less than fifty full-time
91 employees and not less than two unrelated full-time employees, the majority of whom are employed
92 within this Commonwealth. A small employer market group includes companies that are affiliated
93 companies or that are eligible to file a combined tax return. Except as otherwise provided, the provisions
94 of this article that apply to a small employer shall continue to apply until the earlier of the plan
95 anniversary or one year following the date the employer no longer meets the requirements of this
96 section.

97 "Small employer carrier" means any carrier that offers health benefit plans covering eligible
98 employees of one or more small employers or one or more primary small employers.

99 C. A late enrollee may be excluded from coverage for eighteen months. However, an eligible
100 employee or dependent shall not be considered a late enrollee if all of the conditions set forth below in
101 subdivisions 1 through 4 are met or one of the conditions set forth below in subdivision 5 or 6 is met:

102 1. The individual was covered under a public or private health benefit plan at the time the individual
103 was eligible to enroll.

104 2. The individual certified at the time of initial enrollment that coverage under another health benefit
105 plan was the reason for declining enrollment.

106 3. The individual has lost coverage under a public or private health benefit plan as a result of
107 termination of employment or employment status eligibility, the termination of the other plan's entire
108 group coverage, death of a spouse, or divorce.

109 4. The individual requests enrollment within thirty days after termination of coverage provided under
110 a public or private health benefit plan.

111 5. The individual is employed by a small employer that offers multiple health benefit plans and the
112 individual elects a different plan offered by that small employer during an open enrollment period.

113 6. A court has ordered that coverage be provided for a spouse or minor child under a covered
114 employee's health benefit plan, the minor is eligible for coverage and is a dependent, and the request for
115 enrollment is made within thirty days after issuance of such court order.

116 However, such individual may be considered a late enrollee for benefit riders or enhanced coverage
117 levels not covered under the enrollee's prior plan.

118 D. The Commission shall adopt regulations establishing the essential and standard plans. Such
119 regulations shall incorporate the recommendations of the Essential Health Services Panel, established
120 pursuant to Chapter 847 of the 1992 Acts of Assembly. Every small employer carrier shall, as a
121 condition of transacting business in Virginia with small employers, actively offer to primary small

employers at least the essential and standard plans. All small employer carriers shall issue the plans to every primary small employer that elects to be covered under either one of the plans and agrees to make the required premium payments and to satisfy the following provisions:

1. Such plan may include cost containment features such as, but not limited to, utilization review of health care services including review of medical necessity of hospital and physician services; case management; selective contracting with hospitals, physicians and other health care providers; reasonable benefit differentials applicable to providers that participate or do not participate in arrangements using restricted network provisions; or other managed care provisions. The essential and standard plans for health maintenance organizations shall contain benefits and cost-sharing levels which are consistent with the basic method of operation and benefit plans of federally qualified health maintenance organizations and of nonfederally qualified health maintenance organizations. The essential and standard plans of coverage for health maintenance organizations shall be actuarial equivalents of these plans for small employer carriers.

2. No law requiring the coverage or offering of coverage of a health care service or benefit shall apply to the essential health care plan or riders thereof.

3. Within 180 days after the Commission's approval of essential and standard health benefit plans, every small employer carrier shall offer and make available to small employers an essential and a standard health benefit plan.

4. Within 180 days after the Commission's approval of essential and standard health benefit plans, every primary small employer that elects to be covered under either an essential or standard health benefit plan and agrees to make the required premium payments and to satisfy the other provisions of the plan shall be issued such a plan by the small employer carrier.

5. All essential and standard benefit plans issued to primary small employers shall use a policy form approved by the Commission providing coverage defined by the essential and standard benefit plans. Coverages providing benefits greater than the essential and standard plans may be provided by rider. A small employer carrier shall submit all policy forms, including applications, enrollment forms, policies, subscription contracts, certificates, evidences of coverage, riders, amendments, endorsements and disclosure plans to the Commission for approval in the same manner as required by § 38.2-316. Each rider providing benefits greater than the essential and standard benefit plans may require a specific premium for the benefits provided in such rider. The premium for such riders shall be determined in the same manner as the premiums are determined for the essential and standard plans. The Commission at any time may, after providing notice and an opportunity for a hearing to a small employer carrier, disapprove the continued use by the small employer carrier of an essential or standard health benefit plan on the grounds that such plan does not meet the requirements of this article.

6. No small employer carrier is required to offer coverage or accept applications pursuant to subdivision D 4 of this section:

a. From a primary small employer already covered under a health benefit plan except for coverage that is to commence on the group's anniversary date, but this subsection shall not be construed to prohibit a group from seeking coverage or a small employer carrier from issuing coverage to a group prior to its anniversary date; or

b. If the Commission determines that acceptance of an application or applications would result in the carrier being declared an impaired insurer.

A small employer carrier that does not offer coverage pursuant to subdivision 6 b of this subsection may not offer coverage to small employers until the Commission determines that the carrier is no longer impaired.

7. Every small employer carrier shall uniformly apply the provisions of subdivision D 6 of this section and shall fairly market the essential and standard health benefit plans to all primary small employers in their established geographic service area of the Commonwealth. A small employer carrier that fails to fairly market as required by this subdivision may not offer coverage in the Commonwealth to new small employers until the later of 180 days after the unfair marketing has been identified and proven to the Commission or the date on which the carrier submits and the Commission approves a plan to fairly market to their established geographic service area.

8. No health maintenance organization is required to offer coverage or accept applications pursuant to subdivision D 4 of this section in the case of any of the following:

a. To primary small employers, where the policy would not be delivered or issued for delivery in the health maintenance organization's approved service areas;

b. To an employee, where the employee does not reside or work within the health maintenance organization's approved service areas; or

c. Within an area where the health maintenance organization demonstrates to the satisfaction of the Commission, that it will not have the capacity within that area and its network of providers to deliver services adequately to the enrollees of those groups because of its obligations to existing group contract

183 holders and enrollees.

184 A health maintenance organization that does not offer coverage pursuant to this subdivision may not
185 offer coverage in the applicable area to new employer groups with more than fifty eligible employees
186 until the later of 180 days after closure to new applications or the date on which the carrier notifies the
187 Commission that it has regained capacity to deliver services to small employers.

188 In the case of a health maintenance organization doing business in the small employer market in one
189 service area of this Commonwealth, the rules set forth in this subdivision shall apply to the health
190 maintenance organization's operations in the service area, unless the provisions of subdivision 7 of this
191 subsection apply.

192 9. In order to ensure the broadest availability of health benefit plans to small employers, the
193 Commission shall set market conduct and other requirements for carriers, agents and third-party
194 administrators, including requirements relating to the following:

195 a. Registration by each carrier with the Commission of its intention to be a small employer carrier
196 under this article;

197 b. Publication by the Commission of a list of all small employer carriers, including a potential
198 requirement applicable to agents, third-party administrators, and carriers that no health benefit plan may
199 be sold to a small employer by a carrier not so identified as a small employer carrier;

200 c. The availability of a broadly publicized toll-free telephone number for the Commission's Bureau of
201 Insurance for access by small employers to information concerning this article;

202 d. To the extent deemed to be necessary to ensure the fair distribution of primary small employers
203 among carriers, periodic reports by carriers about plans issued to primary small employers; provided that
204 reporting requirements shall be limited to information concerning case characteristics and numbers of
205 health benefit plans in various categories marketed or issued to primary small employers. Carriers shall
206 maintain data relating to the essential and standard benefit plans separate from data relating to additional
207 benefits made available by rider for the purpose of complying with the reporting requirements of this
208 section; and

209 e. Methods concerning periodic demonstration by small employer carriers that they are marketing and
210 issuing health benefit plans to small employers in fulfillment of the purposes of this article.