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SENATE BILL NO. 1195

AMENDMENT IN THE NATURE OF A SUBSTITUTE

(Proposed by the House Committee on Appropriations
on February 17, 2023)

(Patron Prior to Substitute—Senator Reeves)

A *BILL to amend and reenact §§ 58.1-4032, 58.1-4033, 58.1-4034, 58.1-4108, 58.1-4114, 58.1-4119, and 58.1-4125, as it shall become effective, of the Code of Virginia and to amend the Code of Virginia by adding in Article 2 of Chapter 40 of Title 58.1 a section numbered 58.1-4048, relating to sports betting and casino gaming; allocation of funds.*

Be it enacted by the General Assembly of Virginia:

1. That §§ 58.1-4032, 58.1-4033, 58.1-4034, 58.1-4108, 58.1-4114, 58.1-4119, and 58.1-4125, as it shall become effective, of the Code of Virginia are amended and reenacted and that the Code of Virginia is amended by adding in Article 2 of Chapter 40 of Title 58.1 a section numbered 58.1-4048 as follows:

§ 58.1-4032. Application for a sports betting permit; penalty.

A. An applicant for a sports betting permit shall:

1. Submit an application to the Director, on forms prescribed by the Director, containing the information prescribed in subsection B; and

2. Pay to the Department a nonrefundable fee of \$50,000 for each principal at the time of filing to defray the costs associated with the background investigations conducted by the Department. If the reasonable costs of the investigation exceed the application fee, the applicant shall pay the additional amount to the Department. The Board may establish regulations calculating the reasonable costs to the Department in performing its functions under this article and allocating such costs to the applicants for licensure at the time of filing. *The fees for each principal and any additional investigation costs paid to the Department shall be deposited into the Gaming Regulatory Fund established pursuant to § 58.1-4048.*

B. An application for a sports betting permit shall include the following information:

1. The applicant's background in sports betting;

2. The applicant's experience in wagering activities in other jurisdictions, including the applicant's history and reputation of integrity and compliance;

3. The applicant's proposed internal controls, including controls to ensure that no prohibited or voluntarily excluded person will be able to participate in sports betting;

4. The applicant's history of working to prevent compulsive gambling, including training programs for its employees;

5. If applicable, any supporting documentation necessary to establish eligibility for substantial and preferred consideration pursuant to the provisions of this section;

6. The applicant's proposed procedures to detect and report suspicious or illegal betting activity; and

7. Any other information the Director deems necessary.

C. The Department shall conduct a background investigation on the applicant. The background investigation shall include a credit history check, a tax record check, and a criminal history records check.

D. 1. The Director shall not issue any permit pursuant to this article until the Board has established a consumer protection program and published a consumer protection bill of rights pursuant to the provisions of subdivision A 14 of § 58.1-4007.

2. The Director shall issue no fewer than four and no more than 12 permits pursuant to this section; however, if an insufficient number of applicants apply for the Director to satisfy the minimum, this provision shall not be interpreted to direct the Director to issue a permit to an unqualified applicant. A permit shall not count toward the minimum or maximum if it (i) is issued pursuant to subdivision 4 or 5 to a major league sports franchise or to the operator of a facility; (ii) is issued pursuant to subdivision 6 to an applicant that operates or intends to operate a casino gaming establishment; or (iii) is revoked, expires, or otherwise becomes not effective.

3. In issuing permits to operate sports betting platforms and sports betting facilities, the Director shall consider the following factors:

a. The contents of the applicant's application as required by subsection B;

b. The extent to which the applicant demonstrates past experience, financial viability, compliance with applicable laws and regulations, and success with sports betting operations in other states;

c. The extent to which the applicant will be able to meet the duties of a permit holder, as specified in § 58.1-4034;

d. Whether the applicant has demonstrated to the Department that it has made serious, good-faith

60 efforts to solicit and interview a reasonable number of investors that are minority individuals, as defined
61 in § 2.2-1604;

62 e. The amount of adjusted gross revenue and associated tax revenue that an applicant is expected to
63 generate;

64 f. The effect of issuing an additional permit on the amount of gross revenue and associated tax
65 revenue generated by all existing permit holders, considered in the aggregate; and

66 g. Any other factor the Director considers relevant.

67 4. In issuing permits to operate sports betting platforms prior to July 1, 2025, the Director shall give
68 substantial and preferred consideration to any applicant that is a major league sports franchise
69 headquartered in the Commonwealth that remitted personal state income tax withholdings based on
70 taxable wages in the Commonwealth in excess of \$200 million for the 2019 taxable year. Any permit
71 holder granted a permit pursuant to this subdivision shall receive substantial and preferred consideration
72 of its first, second, and third applications for renewal pursuant to the provisions of § 58.1-4033;
73 however, such permit holder shall not receive substantial and preferred consideration of its fourth and
74 subsequent applications for renewal. Any permit granted pursuant to this subdivision shall expire if the
75 permit holder ceases to maintain its headquarters in the Commonwealth.

76 5. In issuing permits to operate sports betting platforms prior to July 1, 2025, the Director shall give
77 substantial and preferred consideration to any applicant that is a major league sports franchise that plays
78 five or more regular season games per year at a facility in the Commonwealth or that is the operator of
79 a facility in the Commonwealth where a major league sports franchise plays five or more regular season
80 games per year; however, the Director shall give such substantial and preferred consideration only if the
81 applicant (i) is headquartered in the Commonwealth, (ii) has an annualized payroll for taxable wages in
82 the Commonwealth that is in excess of \$10 million over the 90-day period prior to the application date,
83 and (iii) the total number of individuals working at the facility in the Commonwealth where the major
84 league sports franchise plays five or more regular season games is in excess of 100.

85 6. If casino gaming is authorized under the laws of the Commonwealth, then in issuing permits to
86 operate sports betting platforms and sports betting facilities, the Director shall give substantial and
87 preferred consideration to any applicant that (i) has made or intends to make a capital investment of at
88 least \$300 million in a casino gaming establishment, including the value of the real property upon which
89 such establishment is located and all furnishings, fixtures, and other improvements; (ii) has had its name
90 submitted as a preferred casino gaming operator to the Department by an eligible host city; and (iii) has
91 been certified by the Department to proceed to a local referendum on whether casino gaming will be
92 allowed in the locality in which the applicant intends to operate a casino gaming establishment.

93 7. In issuing permits to operate sports betting platforms prior to July 1, 2025, the Director shall give
94 substantial and preferred consideration to any applicant that demonstrates in its application (i) a
95 description of any equity interest owned by minority individuals or minority-owned businesses, (ii) a
96 detailed plan to achieve increased minority equity investment, (iii) a description of all efforts made to
97 seek equity investment from minority individuals or minority-owned businesses, or (iv) a plan detailing
98 efforts made to solicit participation of minority individuals or minority-owned businesses in the
99 applicant's purchase of goods and services related to the sports betting platform or to provide assistance
100 to a historically disadvantaged community or historically black colleges and universities located within
101 the Commonwealth. As used in this subdivision, "historically black colleges and universities," "minority
102 individual," and "minority-owned business" mean the same as those terms are defined in § 2.2-1604.

103 8. In a manner as may be required by Board regulation, any entity that applies pursuant to
104 subdivision 4, 5, 6, or 7 may demonstrate compliance with the requirements of an application, the duties
105 of a permit holder, and any other provision of this article through the use of a partner, subcontractor, or
106 other affiliate of the applicant.

107 E. The Director shall make a determination on an initial application for a sports betting permit within
108 90 days of receipt. The Director's action shall be final unless appealed in accordance with § 58.1-4007.

109 F. The following shall be grounds for denial of a permit or renewal of a permit:

110 1. The Director reasonably believes the applicant will be unable to satisfy the duties of a permit
111 holder as described in subsection A of § 58.1-4034;

112 2. The Director reasonably believes that the applicant or its directors lack good character, honesty, or
113 integrity;

114 3. The Director reasonably believes that the applicant's prior activities, criminal record, reputation, or
115 associations are likely to (i) pose a threat to the public interest, (ii) impede the regulation of sports
116 betting, or (iii) promote unfair or illegal activities in the conduct of sports betting;

117 4. The applicant or its directors knowingly make a false statement of material fact or deliberately fail
118 to disclose information requested by the Director;

119 5. The applicant or its directors knowingly fail to comply with the provisions of this article or any
120 requirements of the Director;

121 6. The applicant or its directors were convicted of a felony, a crime of moral turpitude, or any

criminal offense involving dishonesty or breach of trust within the 10 years prior to the submission date of the permit application;

7. The applicant's license, registration, or permit to conduct a sports betting operation issued by any other jurisdiction has been suspended or revoked;

8. The applicant defaults in payment of any obligation or debt due to the Commonwealth; or

9. The applicant's application is incomplete.

G. The Director shall have the discretion to waive any of the grounds for denial of a permit or renewal of a permit if he determines that denial would limit the number of applicants or permit holders in a manner contrary to the best interests of the Commonwealth.

H. Prior to issuance of a permit, each permit holder shall either (i) be bonded by a surety company entitled to do business in the Commonwealth in such amount and penalty as may be prescribed by the regulations of the Board or (ii) provide other surety, letter of credit, or reserve as may be satisfactory to the Director. Such surety shall be prescribed by Board regulations and shall not exceed a reasonable amount.

I. Any person who knowingly and willfully falsifies, conceals, or misrepresents a material fact or knowingly and willfully makes a false, fictitious, or fraudulent statement or representation in any application pursuant to this article is guilty of a Class 1 misdemeanor.

J. In addition to the fee required pursuant to subdivision A 2, any applicant to which the Department issues a permit shall pay a nonrefundable fee of \$250,000 to the Department prior to the issuance of such permit. *Such fees shall be deposited by the Department into the Gaming Regulatory Fund established pursuant to § 58.1-4048.*

§ 58.1-4033. Renewals of permits.

A. A permit issued pursuant to § 58.1-4032 shall be valid for three years from the date issued.

B. At least 60 days before the expiration of a permit, the permit holder shall submit a renewal application, on forms prescribed by the Director, with a nonrefundable renewal fee of \$200,000. *Such fees shall be deposited into the Gaming Regulatory Fund established pursuant to § 58.1-4048.*

C. The Director may deny a permit renewal if he finds grounds for denial as described in subsection F of § 58.1-4032. The Director's action shall be final unless appealed in accordance with § 58.1-4007.

D. The Director shall make a determination on an application for a renewal of a sports betting permit within 60 days of receipt. The Director's action shall be final unless appealed in accordance with § 58.1-4007.

§ 58.1-4034. Duties of permit holders.

A. A permit holder shall ensure that its sports betting operation takes reasonable measures to:

1. Ensure that only persons physically located in Virginia are able to place bets through its sports betting platform, if applicable;

2. Protect the confidential information of bettors using its sports betting platform or placing bets at its sports betting facility;

3. Prevent betting on events that are prohibited by § 58.1-4039, underage betting as prohibited by § 58.1-4040, and bets by persons who are prohibited from sports betting by § 58.1-4041;

4. Allow persons to restrict themselves from placing bets with the permit holder, including sharing, at the person's request, his request for self-exclusion with the Department for the sole purpose of disseminating the request to other permit holders;

5. Establish procedures to detect suspicious or illegal betting activity, including measures to immediately report such activity to the Department;

6. Provide for the issuance of applicable tax forms to persons who meet the reporting threshold for income from sports betting; and

7. If applicable, allow sports bettors to establish and fund sports betting accounts over the Internet on a sports betting platform, which may be funded through methods including automated clearing house payments, credit cards, debit cards, wire transfers, or any other method approved by the Director under § 58.1-4031.

B. A permit holder shall maintain records on:

1. All bets, including the bettor's personal information, the amount and type of bet, the time and location of the bet, and the outcome of the bet; and

2. Suspicious or illegal betting activity.

C. A permit holder shall disclose the records described in subsection B to the Department upon request and shall maintain such records for at least three years after the related sports event occurs.

D. 1. If a sports governing body notifies the Department that real-time information-sharing for bets placed on its sporting events is necessary and desirable, permit holders shall, as soon as is commercially reasonable, share the information required to be retained pursuant to subdivision B 1 of § 58.1-4034 with the sports governing body or its designee with respect to bets on its sporting events. The information shared pursuant to this subsection shall be shared pseudonymously and shall not include

personal information associated with any bettor. A permit holder shall not be required to share any information that is required to be kept confidential under federal or Virginia law.

2. A sports governing body shall use information shared pursuant to this subsection only for the purpose of integrity monitoring and shall not use such information for any commercial purpose. A sports governing body shall provide for security measures with respect to such information so as to prevent unauthorized access and distribution.

E. In advertising its sports betting operations, a permit holder shall ensure that its advertisements:

1. Do not target persons under the age of 21;
2. Disclose the identity of the permit holder;
3. Provide information about or links to resources related to gambling addiction; and
4. Are not misleading to a reasonable person.

F. A permit holder shall not sublicense, convey, concede, or otherwise transfer its permit to a third party unless granted approval by the Director. The Director shall charge a nonrefundable fee of \$200,000 for a permit transfer. *Such fees shall be deposited into the Gaming Regulatory Fund established pursuant to § 58.1-4048.*

G. 1. A permit holder may operate its sports betting platform under a brand other than its own but is prohibited from holding itself out to the public as a sports betting operation under more than one brand, and a permit holder shall conspicuously display its utilized brand to sports bettors; however, if a permit holder is a major league sports franchise, it shall not be required to associate the name of its sports betting platform with the name of the major league sports franchise and shall be allowed to hold its sports betting platform out to the public under a separate brand name.

2. A permit holder is prohibited from cooperatively marketing its sports betting platform with any business issued a license pursuant to the provisions of Title 4.1. This prohibition shall not apply to any motor sports facility, major league sports franchise, or operator of a facility issued a permit pursuant to the provisions of subdivision D 4 or D 5 of § 58.1-4032, provided that such motor sports facility, major league sports franchise, or operator of a facility shall be authorized to cooperatively market only on the premises of its stadium. If casino gaming is authorized under the laws of the Commonwealth and a casino gaming operator is licensed by the Department as a permit holder, the prohibition in this subdivision shall not apply to such operator, provided that such operator shall be authorized to cooperatively market only on the premises of its casino gaming establishment. A permit holder shall not be allowed an exemption from the prohibition in this subdivision unless (i) such permit holder complies with any applicable local zoning ordinances and (ii) the local governing body approves by ordinance cooperative marketing with respect to the permit holder's stadium or casino gaming establishment.

H. A permit holder shall not purchase or use any personal biometric data unless the permit holder has received written permission from the athlete's exclusive bargaining representative.

I. Permit holders shall at all times maintain cash reserves in amounts to be established by Board regulation.

§ 58.1-4048. Gaming Regulatory Fund.

There is hereby created in the state treasury a special nonreverting fund to be known as the Gaming Regulatory Fund, referred to in this section as "the Fund." The Fund shall be established on the books of the Comptroller. All funds appropriated for such purpose and any gifts, donations, grants, bequests, and other funds received on its behalf shall be paid into the state treasury and credited to the Fund. Interest earned on moneys in the Fund shall remain in the Fund and be credited to it. Any moneys remaining in the Fund, including interest thereon, at the end of each fiscal year shall not revert to the general fund but shall remain in the Fund. Moneys in the Fund shall be used solely to offset the Department's costs associated with (i) the conduct of investigations required by § 58.1-4032, 58.1-4043, 58.1-4104, 58.1-4109, 58.1-4116, 58.1-4120, or 58.1-4121 or any other provision of this article or Chapter 41 (§ 58.1-4100 et seq.) and (ii) the enforcement of regulations promulgated by the Virginia Lottery Board pursuant to subdivisions A 14 and 15 of § 58.1-4007, subdivision 2 of § 58.1-4102, and § 58.1-4103. Expenditures and disbursements from the Fund shall be made by the State Treasurer on warrants issued by the Comptroller upon written request signed by the Director.

§ 58.1-4108. Operator's license required; capital investment; equity interest; transferability; fee.

A. No person shall operate a casino gaming establishment unless he has obtained an operator's license issued by the Department in accordance with the provisions of this chapter and the regulations promulgated hereunder.

B. To obtain an operator's license issued under the provisions of this chapter, the applicant shall (i) make a capital investment of at least \$300 million in a casino gaming establishment, including the value of the real property upon which such establishment is located and all furnishings, fixtures, and other improvements, and (ii) possess an equity interest equal to at least 20 percent of the casino gaming establishment.

C. A license issued under the provisions of this chapter shall be transferable, provided that the Department has approved the proposed transfer and all licensure requirements are satisfied at the time

the transfer takes effect.

D. A nonrefundable fee of \$15 million shall be paid by the applicant to the Department upon the issuance of a license and upon any subsequent transfer of a license to operate a casino gaming establishment. *Such fees shall be deposited by the Department into the Gaming Regulatory Fund established pursuant to § 58.1-4048.*

E. No person issued a license pursuant to this chapter shall be precluded from obtaining a license for online sports betting pursuant to the Virginia Lottery Law (§ 58.1-4000 et seq.) or any subsequently created online sports betting license.

§ 58.1-4114. Supplier's permits; penalty.

A. The Board may issue a supplier's permit to any person upon application and payment of a nonrefundable application fee set by the Board, a determination by the Board that the applicant is eligible for a supplier's permit, and payment of a \$5,000 initial permit fee. A supplier's permit shall be renewed at a fee to be determined by the Department, not to exceed \$5,000 per year of licensure. *Such fees shall be deposited by the Department into the Gaming Regulatory Fund established pursuant to § 58.1-4048.* The Board shall prescribe by regulation the criteria for the issuance, duration, and renewal of supplier's permits.

B. The holder of a supplier's permit may sell or lease, or contract to sell or lease, casino gaming equipment and supplies, or provide management services, to any licensee involved in the ownership or management of gaming operations to the extent provided in the permit.

C. Gaming equipment, devices, and supplies shall not be distributed unless such equipment, devices, and supplies conform to standards adopted by the Department.

D. A person is ineligible to receive a supplier's permit if:

1. The person has been convicted of a felony under the laws of the Commonwealth or any other state or of the United States;

2. The person has submitted an application for a license under this chapter that contains false information;

3. The person is a Board member, employee of the Department, or a member of the immediate household of a Board member or Department employee;

4. The person is an entity in which a person described in subdivision 1, 2, or 3 is an officer, director, principal, or managerial employee;

5. The firm or corporation employs a person who participates in the management or operation of casino gaming authorized under this chapter; or

6. A prior permit issued to such person to own or operate casino gaming establishments or supply goods or services to a gaming operation under this chapter or any laws of any other jurisdiction has been revoked.

E. Any person that supplies any casino gaming equipment, devices, or supplies to a licensed gaming operation or manages any operation, including a computerized network, of a casino gaming establishment shall first obtain a supplier's permit. A supplier shall furnish to the Department a list of all management services, equipment, devices, and supplies offered for sale or lease in connection with the games authorized under this chapter. A supplier shall keep books and records for the furnishing of casino gaming equipment, devices, and supplies to gaming operations separate and distinct from any other business that the supplier might operate. A supplier shall file a quarterly return with the Department listing all sales and leases for which a permit is required. A supplier shall permanently affix its name to all its equipment, devices, and supplies for gaming operations. Any supplier's equipment, devices, or supplies that are used by any person in an unauthorized gaming operation shall be forfeited to the Commonwealth.

F. A licensed operator may operate its own equipment, devices, and supplies and may utilize casino gaming equipment, devices, and supplies at such locations as may be approved by the Department for the purpose of training enrollees in a school operated by the licensee to train individuals who desire to become qualified for employment or promotion in gaming operations. The Board may promulgate regulations for the conduct of any such schools.

G. Each holder of an operator's license under this chapter shall file an annual report with the Department listing its inventories of casino gaming equipment, devices, and supplies related to its operations in Virginia.

H. Any person who knowingly makes a false statement on an application for a supplier's permit is guilty of a Class 4 felony.

§ 58.1-4119. Application for service permit.

A. Any person desiring to obtain a service permit as required by this chapter shall apply on a form prescribed by the Department. The application shall be accompanied by a fee prescribed by the Department. *Such fees shall be deposited by the Department into the Gaming Regulatory Fund established pursuant to § 58.1-4048.*

306 B. Any application filed hereunder shall be verified by the oath or affirmation of the applicant.

307 **§ 58.1-4125. (Effective pursuant to Va. Const. Art. IV, §13) Gaming Proceeds Fund.**

308 A. There is hereby created in the state treasury a special nonreverting fund to be known as the
309 Gaming Proceeds Fund, referred to in this section as "the Fund." The Fund shall be established on the
310 books of the Comptroller. All moneys required to be deposited into the Fund pursuant to this chapter
311 shall be paid into the state treasury and credited to the Fund. Any moneys remaining in the Fund,
312 including interest thereon, at the end of each fiscal year shall not revert to the general fund but shall
313 remain in the Fund.

314 B. Revenues from the Fund shall be ~~appropriated by the General Assembly~~ *apportioned by the*
315 *Comptroller* as follows:

316 1. The following amounts shall be ~~appropriated~~ *distributed* to the city in which they were collected
317 *by warrants of the Comptroller drawn on the Treasurer of Virginia on a quarterly basis:*

318 a. An amount equal to a six percent tax on the first \$200 million of adjusted gross receipts;

319 b. An amount equal to a seven percent tax on the adjusted gross receipts that exceed \$200 million
320 but do not exceed \$400 million; and

321 c. An amount equal to an eight percent tax on the adjusted gross receipts that exceed \$400 million.

322 2. For any casino gaming establishment operated by a Virginia Indian tribe recognized in House
323 Joint Resolution No. 54 (1983) and acknowledged by the Assistant Secretary-Indian Affairs of the U.S.
324 Department of the Interior as an Indian tribe within the meaning of federal law that has the authority to
325 conduct gaming activities as a matter of claimed inherent authority or under the authority of the Indian
326 Gaming Regulatory Act (25 U.S.C. § 2701 et seq.), an amount equal to a tax of one percent on the
327 adjusted gross receipts of such establishment shall be deposited in the Virginia Indigenous People's Trust
328 Fund established pursuant to § 2.2-401.01.

329 3. Eight-tenths of one percent of the Fund shall be ~~appropriated to~~ *deposited in* the Problem
330 Gambling Treatment and Support Fund established pursuant to § 37.2-314.2.

331 4. Two-tenths of one percent of the Fund shall be ~~appropriated to~~ *deposited in* the Family and
332 Children's Trust Fund established pursuant to § 63.2-2100.

333 5. Any remaining revenues not ~~appropriated~~ *apportioned* pursuant to subdivisions 1 through 4 shall
334 be ~~appropriated to~~ *deposited in* the School Construction Fund established pursuant to § 22.1-140.1.

335 C. ~~As provided in the general appropriation act, funds appropriated pursuant to subdivision B 1 shall~~
336 ~~be distributed to cities on a quarterly basis.~~

337 **2. That the provisions of Chapters 8 and 9 of the Acts of Assembly of 2022, Special Session I, shall**
338 **become effective on July 1, 2023.**