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## HOUSE BILL NO. 1517

## AMENDMENT IN THE NATURE OF A SUBSTITUTE

(Proposed by the Senate Committee on General Laws and Technology  
on February 8, 2023)

(Patron Prior to Substitute—Delegate Adams, D.M.)

*A BILL to amend and reenact §§ 59.1-200 and 59.1-207.46 of the Code of Virginia, relating to Virginia Consumer Protection Act; automatic renewal or continuous service offers; cancellation reminders; prohibited practices.*

**Be it enacted by the General Assembly of Virginia:**

**1. That §§ 59.1-200 and 59.1-207.46 of the Code of Virginia are amended and reenacted as follows:**  
**§ 59.1-200. Prohibited practices.**

A. The following fraudulent acts or practices committed by a supplier in connection with a consumer transaction are hereby declared unlawful:

1. Misrepresenting goods or services as those of another;
2. Misrepresenting the source, sponsorship, approval, or certification of goods or services;
3. Misrepresenting the affiliation, connection, or association of the supplier, or of the goods or services, with another;
4. Misrepresenting geographic origin in connection with goods or services;
5. Misrepresenting that goods or services have certain quantities, characteristics, ingredients, uses, or benefits;
6. Misrepresenting that goods or services are of a particular standard, quality, grade, style, or model;
7. Advertising or offering for sale goods that are used, secondhand, repossessed, defective, blemished, deteriorated, or reconditioned, or that are "seconds," irregulars, imperfects, or "not first class," without clearly and unequivocally indicating in the advertisement or offer for sale that the goods are used, secondhand, repossessed, defective, blemished, deteriorated, reconditioned, or are "seconds," irregulars, imperfects or "not first class";
8. Advertising goods or services with intent not to sell them as advertised, or with intent not to sell at the price or upon the terms advertised.

In any action brought under this subdivision, the refusal by any person, or any employee, agent, or servant thereof, to sell any goods or services advertised or offered for sale at the price or upon the terms advertised or offered, shall be prima facie evidence of a violation of this subdivision. This paragraph shall not apply when it is clearly and conspicuously stated in the advertisement or offer by which such goods or services are advertised or offered for sale, that the supplier or offeror has a limited quantity or amount of such goods or services for sale, and the supplier or offeror at the time of such advertisement or offer did in fact have or reasonably expected to have at least such quantity or amount for sale;

9. Making false or misleading statements of fact concerning the reasons for, existence of, or amounts of price reductions;

10. Misrepresenting that repairs, alterations, modifications, or services have been performed or parts installed;

11. Misrepresenting by the use of any written or documentary material that appears to be an invoice or bill for merchandise or services previously ordered;

12. Notwithstanding any other provision of law, using in any manner the words "wholesale," "wholesaler," "factory," or "manufacturer" in the supplier's name, or to describe the nature of the supplier's business, unless the supplier is actually engaged primarily in selling at wholesale or in manufacturing the goods or services advertised or offered for sale;

13. Using in any contract or lease any liquidated damage clause, penalty clause, or waiver of defense, or attempting to collect any liquidated damages or penalties under any clause, waiver, damages, or penalties that are void or unenforceable under any otherwise applicable laws of the Commonwealth, or under federal statutes or regulations;

13a. Failing to provide to a consumer, or failing to use or include in any written document or material provided to or executed by a consumer, in connection with a consumer transaction any statement, disclosure, notice, or other information however characterized when the supplier is required by 16 C.F.R. Part 433 to so provide, use, or include the statement, disclosure, notice, or other information in connection with the consumer transaction;

14. Using any other deception, fraud, false pretense, false promise, or misrepresentation in connection with a consumer transaction;

15. Violating any provision of § 3.2-6509, 3.2-6512, 3.2-6513, 3.2-6513.1, 3.2-6514, 3.2-6515, 3.2-6516, or 3.2-6519 is a violation of this chapter;

16. Failing to disclose all conditions, charges, or fees relating to:

60 a. The return of goods for refund, exchange, or credit. Such disclosure shall be by means of a sign  
61 attached to the goods, or placed in a conspicuous public area of the premises of the supplier, so as to be  
62 readily noticeable and readable by the person obtaining the goods from the supplier. If the supplier does  
63 not permit a refund, exchange, or credit for return, he shall so state on a similar sign. The provisions of  
64 this subdivision shall not apply to any retail merchant who has a policy of providing, for a period of not  
65 less than 20 days after date of purchase, a cash refund or credit to the purchaser's credit card account  
66 for the return of defective, unused, or undamaged merchandise upon presentation of proof of purchase.  
67 In the case of merchandise paid for by check, the purchase shall be treated as a cash purchase and any  
68 refund may be delayed for a period of 10 banking days to allow for the check to clear. This subdivision  
69 does not apply to sale merchandise that is obviously distressed, out of date, post season, or otherwise  
70 reduced for clearance; nor does this subdivision apply to special order purchases where the purchaser  
71 has requested the supplier to order merchandise of a specific or unusual size, color, or brand not  
72 ordinarily carried in the store or the store's catalog; nor shall this subdivision apply in connection with a  
73 transaction for the sale or lease of motor vehicles, farm tractors, or motorcycles as defined in  
74 § 46.2-100;

75 b. A layaway agreement. Such disclosure shall be furnished to the consumer (i) in writing at the time  
76 of the layaway agreement, or (ii) by means of a sign placed in a conspicuous public area of the  
77 premises of the supplier, so as to be readily noticeable and readable by the consumer, or (iii) on the bill  
78 of sale. Disclosure shall include the conditions, charges, or fees in the event that a consumer breaches  
79 the agreement;

80 16a. Failing to provide written notice to a consumer of an existing open-end credit balance in excess  
81 of \$5 (i) on an account maintained by the supplier and (ii) resulting from such consumer's overpayment  
82 on such account. Suppliers shall give consumers written notice of such credit balances within 60 days of  
83 receiving overpayments. If the credit balance information is incorporated into statements of account  
84 furnished consumers by suppliers within such 60-day period, no separate or additional notice is required;

85 17. If a supplier enters into a written agreement with a consumer to resolve a dispute that arises in  
86 connection with a consumer transaction, failing to adhere to the terms and conditions of such an  
87 agreement;

88 18. Violating any provision of the Virginia Health Club Act, Chapter 24 (§ 59.1-294 et seq.);

89 19. Violating any provision of the Virginia Home Solicitation Sales Act, Chapter 2.1 (§ 59.1-21.1 et  
90 seq.);

91 20. Violating any provision of the Automobile Repair Facilities Act, Chapter 17.1 (§ 59.1-207.1 et  
92 seq.);

93 21. Violating any provision of the Virginia Lease-Purchase Agreement Act, Chapter 17.4  
94 (§ 59.1-207.17 et seq.);

95 22. Violating any provision of the Prizes and Gifts Act, Chapter 31 (§ 59.1-415 et seq.);

96 23. Violating any provision of the Virginia Public Telephone Information Act, Chapter 32  
97 (§ 59.1-424 et seq.);

98 24. Violating any provision of § 54.1-1505;

99 25. Violating any provision of the Motor Vehicle Manufacturers' Warranty Adjustment Act, Chapter  
100 17.6 (§ 59.1-207.34 et seq.);

101 26. Violating any provision of § 3.2-5627, relating to the pricing of merchandise;

102 27. Violating any provision of the Pay-Per-Call Services Act, Chapter 33 (§ 59.1-429 et seq.);

103 28. Violating any provision of the Extended Service Contract Act, Chapter 34 (§ 59.1-435 et seq.);

104 29. Violating any provision of the Virginia Membership Camping Act, Chapter 25 (§ 59.1-311 et  
105 seq.);

106 30. Violating any provision of the Comparison Price Advertising Act, Chapter 17.7 (§ 59.1-207.40 et  
107 seq.);

108 31. Violating any provision of the Virginia Travel Club Act, Chapter 36 (§ 59.1-445 et seq.);

109 32. Violating any provision of §§ 46.2-1231 and 46.2-1233.1;

110 33. Violating any provision of Chapter 40 (§ 54.1-4000 et seq.) of Title 54.1;

111 34. Violating any provision of Chapter 10.1 (§ 58.1-1031 et seq.) of Title 58.1;

112 35. Using the consumer's social security number as the consumer's account number with the supplier,  
113 if the consumer has requested in writing that the supplier use an alternate number not associated with  
114 the consumer's social security number;

115 36. Violating any provision of Chapter 18 (§ 6.2-1800 et seq.) of Title 6.2;

116 37. Violating any provision of § 8.01-40.2;

117 38. Violating any provision of Article 7 (§ 32.1-212 et seq.) of Chapter 6 of Title 32.1;

118 39. Violating any provision of Chapter 34.1 (§ 59.1-441.1 et seq.);

119 40. Violating any provision of Chapter 20 (§ 6.2-2000 et seq.) of Title 6.2;

120 41. Violating any provision of the Virginia Post-Disaster Anti-Price Gouging Act, Chapter 46  
121 (§ 59.1-525 et seq.);

42. Violating any provision of Chapter 47 (§ 59.1-530 et seq.);
43. Violating any provision of § 59.1-443.2;
44. Violating any provision of Chapter 48 (§ 59.1-533 et seq.);
45. Violating any provision of Chapter 25 (§ 6.2-2500 et seq.) of Title 6.2;
46. Violating the provisions of clause (i) of subsection B of § 54.1-1115;
47. Violating any provision of § 18.2-239;
48. Violating any provision of Chapter 26 (§ 59.1-336 et seq.);
49. Selling, offering for sale, or manufacturing for sale a children's product the supplier knows or has reason to know was recalled by the U.S. Consumer Product Safety Commission. There is a rebuttable presumption that a supplier has reason to know a children's product was recalled if notice of the recall has been posted continuously at least 30 days before the sale, offer for sale, or manufacturing for sale on the website of the U.S. Consumer Product Safety Commission. This prohibition does not apply to children's products that are used, secondhand or "seconds";
50. Violating any provision of Chapter 44.1 (§ 59.1-518.1 et seq.);
51. Violating any provision of Chapter 22 (§ 6.2-2200 et seq.) of Title 6.2;
52. Violating any provision of § 8.2-317.1;
53. Violating subsection A of § 9.1-149.1;
54. Selling, offering for sale, or using in the construction, remodeling, or repair of any residential dwelling in the Commonwealth, any drywall that the supplier knows or has reason to know is defective drywall. This subdivision shall not apply to the sale or offering for sale of any building or structure in which defective drywall has been permanently installed or affixed;
55. Engaging in fraudulent or improper or dishonest conduct as defined in § 54.1-1118 while engaged in a transaction that was initiated (i) during a declared state of emergency as defined in § 44-146.16 or (ii) to repair damage resulting from the event that prompted the declaration of a state of emergency, regardless of whether the supplier is licensed as a contractor in the Commonwealth pursuant to Chapter 11 (§ 54.1-1100 et seq.) of Title 54.1;
56. Violating any provision of Chapter 33.1 (§ 59.1-434.1 et seq.);
57. Violating any provision of § 18.2-178, 18.2-178.1, or 18.2-200.1;
58. Violating any provision of Chapter 17.8 (§ 59.1-207.45 et seq.);
59. Violating any provision of subsection E of § 32.1-126;
60. Violating any provision of § 54.1-111 relating to the unlicensed practice of a profession licensed under Chapter 11 (§ 54.1-1100 et seq.) or Chapter 21 (§ 54.1-2100 et seq.) of Title 54.1;
61. Violating any provision of § 2.2-2001.5;
62. Violating any provision of Chapter 5.2 (§ 54.1-526 et seq.) of Title 54.1;
63. Violating any provision of § 6.2-312;
64. Violating any provision of Chapter 20.1 (§ 6.2-2026 et seq.) of Title 6.2;
65. Violating any provision of Chapter 26 (§ 6.2-2600 et seq.) of Title 6.2;
66. Violating any provision of Chapter 54 (§ 59.1-586 et seq.);
67. Knowingly violating any provision of § 8.01-27.5;
68. Failing to, *in accordance with* § 59.1-207.46, (i) make available a conspicuous online option to cancel a recurring purchase of a good or service as required by ~~§ 59.1-207.46~~ or (ii) with respect to a free trial lasting more than 30 days, notify a consumer of his option to cancel such free trial within 30 days of the end of the trial period to avoid an obligation to pay for the goods or services;
69. Selling or offering for sale to a person younger than 21 years of age any substance intended for human consumption, orally or by inhalation, that contains tetrahydrocannabinol. This subdivision shall not (i) apply to products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the Drug Control Act (§ 54.1-3400 et seq.) or (ii) be construed to prohibit any conduct permitted under Article 4.2 of Chapter 34 of Title 54.1 of the Code of Virginia;
70. Selling or offering for sale any substance intended for human consumption, orally or by inhalation, that contains tetrahydrocannabinol, unless such substance is (i) contained in child-resistant packaging, as defined in § 4.1-600; (ii) equipped with a label that states, in English and in a font no less than 1/16 of an inch, (a) that the substance contains tetrahydrocannabinol and may not be sold to persons younger than 21 years of age, (b) all ingredients contained in the substance, (c) the amount of such substance that constitutes a single serving, and (d) the total percentage and milligrams of tetrahydrocannabinol included in the substance and the number of milligrams of tetrahydrocannabinol that are contained in each serving; and (iii) accompanied by a certificate of analysis, produced by an independent laboratory that is accredited pursuant to standard ISO/IEC 17025 of the International Organization of Standardization by a third-party accrediting body, that states the tetrahydrocannabinol concentration of the substance or the tetrahydrocannabinol concentration of the batch from which the substance originates. This subdivision shall not (i) apply to products that are approved for marketing by the U.S. Food and Drug Administration and scheduled in the Drug Control Act (§ 54.1-3400 et seq.) or

183 (ii) be construed to prohibit any conduct permitted under Article 4.2 of Chapter 34 of Title 54.1 of the  
184 Code of Virginia;

185 71. Manufacturing, offering for sale at retail, or selling at retail an industrial hemp extract, as defined  
186 in § 3.2-5145.1, a food containing an industrial hemp extract, or a substance containing  
187 tetrahydrocannabinol that depicts or is in the shape of a human, animal, vehicle, or fruit; ~~and~~

188 72. Selling or offering for sale any substance intended for human consumption, orally or by  
189 inhalation, that contains tetrahydrocannabinol and, without authorization, bears, is packaged in a  
190 container or wrapper that bears, or is otherwise labeled to bear the trademark, trade name, famous mark  
191 as defined in 15 U.S.C. § 1125, or other identifying mark, imprint, or device, or any likeness thereof, of  
192 a manufacturer, processor, packer, or distributor of a product intended for human consumption other  
193 than the manufacturer, processor, packer, or distributor that did in fact so manufacture, process, pack, or  
194 distribute such substance; *and*

195 73. *Failing to disclose the total cost of a good or service to a consumer, including any mandatory*  
196 *fees or charges, prior to entering into an agreement for the sale of any such good or provision of any*  
197 *such service.*

198 B. Nothing in this section shall be construed to invalidate or make unenforceable any contract or  
199 lease solely by reason of the failure of such contract or lease to comply with any other law of the  
200 Commonwealth or any federal statute or regulation, to the extent such other law, statute, or regulation  
201 provides that a violation of such law, statute, or regulation shall not invalidate or make unenforceable  
202 such contract or lease.

203 **§ 59.1-207.46. Making automatic renewal or continuous service offer to consumer; affirmative**  
204 **consent required; disclosures; prohibited conduct.**

205 A. No supplier making an automatic renewal or continuous service offer to a consumer in the  
206 Commonwealth shall do any of the following:

207 1. Fail to present the automatic renewal offer terms or continuous service offer terms in a clear and  
208 conspicuous manner before the consumer becomes obligated on the automatic renewal or continuous  
209 service offer and in visual proximity, or in the case of an offer conveyed by voice, in temporal  
210 proximity, to the request for consent to the offer.

211 2. Charge the consumer's credit or debit card or the consumer's account with a third party for an  
212 automatic renewal or continuous service without first obtaining the consumer's affirmative consent to the  
213 agreement containing the automatic renewal offer terms or continuous service offer terms.

214 3. Fail to provide an acknowledgment that includes the automatic renewal or continuous service offer  
215 terms, cancellation policy, and information regarding how to cancel in a manner that is capable of being  
216 retained by the consumer. If the offer includes a free trial, the supplier shall also disclose in the  
217 acknowledgment how to cancel the free trial before the consumer pays or becomes obligated to pay for  
218 the goods or services.

219 B. A supplier making automatic renewal or continuous service offers shall provide a toll-free  
220 telephone number, an electronic mail address, a postal address only when the supplier directly bills the  
221 consumer, or another cost-effective, timely, and easy-to-use mechanism for cancellation that shall be  
222 described in the acknowledgment specified in subdivision A 3. Each supplier making automatic renewal  
223 or continuous service offers through an online website shall make available a conspicuous online option  
224 to cancel a recurring purchase of a good or service.

225 C. In the case of a material change in the terms of the automatic renewal or continuous service offer  
226 that has been accepted by a consumer in the Commonwealth, the supplier shall provide the consumer  
227 with a clear and conspicuous notice of the material change and provide information regarding how to  
228 cancel in a manner that is capable of being retained by the consumer.

229 D. *A supplier making automatic renewal or continuous service offers that include a free trial lasting*  
230 *more than 30 days shall, within 30 days of the end of any such free trial, notify the consumer of his*  
231 *option to cancel the free trial before the end of the trial period to avoid an obligation to pay for the*  
232 *goods or services.*

233 E. The requirements of this section shall apply only prior to the completion of the initial order for  
234 the automatic renewal or continuous service, except:

235 1. The requirement in subdivision A 3 may be fulfilled after completion of the initial order; and

236 2. The requirement in subsection C shall be fulfilled prior to implementation of the material change.