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HOUSE JOINT RESOLUTION NO. 130

Offered January 18, 2022

Commending Dan Banister.

Patron—Leftwich

WHEREAS, Dan Banister, a successful automobile dealer and community leader in Hampton Roads, represented Virginia as a nominee for the 2021 *Time* Dealer of the Year award; and

WHEREAS, a native of Minnesota, Dan Banister attended the University of North Carolina, where he was a standout member of the basketball team; he began working at Independence Nissan in Charlotte in 1992 and was promoted to general manager of the dealership five years later; and

WHEREAS, Dan Banister was recruited by Victory Nissan in Chesapeake and became general manager there in 2001; he subsequently purchased the Chesapeake location as well as another dealership in Norfolk, then became the sole owner of both in 2017; and

WHEREAS, Dan Banister most recently expanded to the Washington, D.C., area with the acquisition of a Ford dealership in Prince George's County, Maryland; and

WHEREAS, Dan Banister strives to cultivate long-term relationships based on fairness and trust with his customers and build a positive environment for his employees by placing a high emphasis on the importance of a good work-life balance; and

WHEREAS, as one of the few African American owners of Nissan and Ford dealerships in the country, Dan Banister has been an inspiration to African American youths in Hampton Roads and hopes to continue his legacy of community engagement as his businesses expand; and

WHEREAS, highly admired in the automotive community, Dan Banister is the immediate past president of the Hampton Roads Automobile Dealers Association and a member of Nissan's National Dealer Advisory Board and the Virginia Automobile Dealers Association board; he has served as a member of the Virginia Motor Vehicle Dealer Board; now, therefore, be it

RESOLVED by the House of Delegates, the Senate concurring, That the General Assembly hereby commend Dan Banister on his selection as the Virginia nominee for the 2021 *Time* Dealer of the Year award: and, be it

RESOLVED FURTHER, That the Clerk of the House of Delegates prepare a copy of this resolution for presentation to Dan Banister as an expression of the General Assembly's admiration for his personal and professional achievements.