# **2020 SESSION**

	20104525D
1	SENATE BILL NO. 33
2	AMENDMENT IN THE NATURE OF A SUBSTITUTE
3	(Proposed by the Senate Committee on Commerce and Labor
4	on February 9, 2020)
5	(Patron Prior to Substitute—Senator Surovell)
6	A BILL to amend and reenact §§ 6.2-1500, 6.2-1501, 6.2-1503, 6.2-1505, 6.2-1506, 6.2-1507, 6.2-1509,
7	6.2-1511, 6.2-1517, 6.2-1518, 6.2-1520, 6.2-1523, 6.2-1524, 6.2-1526 through 6.2-1530, 6.2-1532
8	through 6.2-1535, 6.2-1537, and 6.2-1543 of the Code of Virginia; to amend the Code of Virginia by
9	adding sections numbered 6.2-1505.1, 6.2-1508.1, 6.2-1513.1, 6.2-1534.1, and 6.2-1537.1; and to
10 11	repeal §§ 6.2-1502, 6.2-1508, 6.2-1512, 6.2-1513, 6.2-1516, 6.2-1519, 6.2-1531, 6.2-1538, and
11	6.2-1539 of the Code of Virginia, relating to the powers and duties of the State Corporation Commission regarding the licensure and administration of consumer finance companies.
13	Be it enacted by the General Assembly of Virginia:
14	1. That §§ 6.2-1500, 6.2-1501, 6.2-1503, 6.2-1505, 6.2-1506, 6.2-1507, 6.2-1509, 6.2-1511, 6.2-1517,
15	6.2-1518, 6.2-1520, 6.2-1523, 6.2-1524, 6.2-1526 through 6.2-1530, 6.2-1532 through 6.2-1535,
16	6.2-1537, and 6.2-1543 of the Code of Virginia are amended and reenacted and that the Code of
17	Virginia is amended by adding sections numbered 6.2-1505.1, 6.2-1508.1, 6.2-1513.1, 6.2-1534.1,
18	and 6.2-1537.1 as follows:
19 20	§ 6.2-1500. Definitions.
20 21	As used in this chapter, unless the context requires a different meaning: "Affiliate," for purposes of § 6.2-1503, means an entity of which 25 percent or more of the voting
22	shares or ownership interest is held, directly or indirectly, by a company that also owns a bank, savings
23	institution, or credit union.
24	"Arranging or brokering" means, with respect to consumer finance loans, negotiating, placing, or
25	finding consumer finance loans for consumers, or offering to negotiate, place, or find consumer finance
26	loans for consumers, in return for compensation paid directly by the consumers.
27 28	"Consumer finance company" means a person engaged in the business of making <i>consumer finance</i>
20 29	loans to individuals for personal, family, household, or other nonbusiness purposes. "License" means a single license issued under this chapter with respect to a single place of business.
<b>3</b> 0	"Consumer finance loan" means a loan made or credit extended to an individual for a personal,
31	family, household, or other nonbusiness purpose.
32	"Depository institution" means a bank, savings institution, or credit union.
33	"Licensee" means a consumer finance company to which one or more licenses have a license has
34	been issued by the Commission pursuant to this chapter.
35	"Principal" means any person who, directly or indirectly, owns or controls (i) 10 percent or more of
36 37	the outstanding stock of a stock corporation or (ii) a 10 percent or greater interest in another person. "Subsidiary," for purposes of § 6.2-1503, means an entity of which 25 percent or more of the voting
37 38	shares or ownership interest is held, directly or indirectly, by a bank, savings institution, or credit
39	union.
40	§ 6.2-1501. License required to engage in making consumer finance loans; exceptions; attempts
41	to evade application of chapter; arranging or brokering consumer finance loans.
42	A. No person shall engage in the business of making consumer finance loans to individuals for
43	personal, family, household, or other nonbusiness purposes, any consumer residing in the Commonwealth
44 45	and charge, contract for, or receive, directly or indirectly, on or in connection with any <i>consumer finance</i> loan interest, charges, compensation, consideration, or expense that in the aggregate is greater
<b>46</b>	than the interest permitted by § 6.2-303 12 percent per year, whether or not the person has a location
47	in the Commonwealth, except as provided in and authorized by accordance with the provisions of this
<b>48</b>	chapter or Chapter 22 (§ 6.2-2200 et seq.) and without first having obtained a license under this chapter
49	from the Commission.
50	B. Subject to subdivision C 3 and subsection C of § 6.2-1524, the The prohibition in subsection A
51 52	shall not be construed to prevent any person, other than a licensee, from making a loan or extending
52 53	<i>credit in accordance with the following laws:</i> 1. Making a loan in accordance with Chapter 18 (§ 6.2-1800 et seq.), <i>relating to payday lenders</i> ;
55 54	2. Making a mortgage loan pursuant to §§ 6.2-325 and 6.2-326 or §§ 6.2-327 and 6.2-328 in any
55	principal amount Article 4 (§ 6.2-309 et seq.) of Chapter 3, relating to mortgage loans, open-end credit
56	plans, and certain other types of loans or extensions of credit, including those made by depository
57	institutions and sellers of goods or services; or

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58 3. Extending credit as described in § 6.2-312 in any amount Chapter 22 (§ 6.2-2200 et seq.), relating to motor vehicle title lenders;

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60 4. Section 36-55.31, relating to loans by the Virginia Housing Development Authority;

5. Section 38.2-1806, relating to interest chargeable by insurance agents;

62 6. Chapter 47 (§ 38.2-4700 et seq.) of Title 38.2, relating to interest chargeable by insurance 63 premium finance companies;

7. Section 54.1-4008, relating to interest chargeable by pawnbrokers; 64

65 8. Section 58.1-3018, relating to interest and origination fees payable under third-party tax payment 66 agreements; or

9. Any other laws of the Commonwealth that permit interest to be charged at an annual rate that 67 68 exceeds 12 percent.

69 C. The provisions of subsection A shall apply to any person who seeks to evade its application by 70 any device, subterfuge, or pretense whatsoever, including:

71 1. The loan, forbearance, use, or sale of (i) credit, as guarantor, surety, endorser, comaker, or 72 otherwise; (ii) money; (iii) goods; or (iv) things in action;

73 2. The use of collateral or related sales or purchases of goods or services, or agreements to sell or purchase, whether real or pretended; receiving or charging compensation for goods or services, whether 74 75 or not sold, delivered, or provided; and

3. The real or pretended negotiation, arrangement, or procurement of a loan through any use or 76 77 activity of a third person, whether real or fictitious.

78 D. No person shall engage in the business of arranging or brokering consumer finance loans for any 79 consumer residing in the Commonwealth, whether or not the person has an office or conducts business 80 at a location in the Commonwealth.

E. The provisions of this chapter, including specifically the licensure requirement in subsection A, 81 shall apply to persons making loans over the Internet to residents of the Commonwealth, whether or not 82 83 the person making the loans maintains a physical presence in the Commonwealth.

F. Notwithstanding any provision of this title to the contrary, a licensee that makes a motor vehicle 84 85 title loan as defined in § 6.2-2200 shall make such loan in accordance with the provisions of this chapter relating to consumer finance loans. This subsection shall not apply to a licensee under this 86 chapter that elects to become licensed under Chapter 22 (§ 6.2-2200 et seq.). 87 88

§ 6.2-1503. Applicability of chapter.

This The provisions of this chapter shall not apply to:

90 1. Any business transacted by any person under the authority of and as permitted by any law of the 91 Commonwealth or of the United States relating to banks, savings institutions, trust companies, building 92 and loan associations, industrial loan associations, or credit unions; 93

2. Any bona fide pawnbroking business transacted under a pawnbroker's license; or

94 3. Any person operating in accordance with the specific provisions of any other provision of this title 95 currently in effect or hereafter enacted any depository institution or any subsidiary or affiliate thereof that does not elect to become licensed under this chapter. Electing to become licensed under this 96 97 chapter, however, shall constitute a waiver of the benefit of any and all laws of the Commonwealth and other states, territories, possessions, and districts of the United States and federal laws preemptive of, or 98 99 inconsistent with, the provisions of this chapter. 100

# § 6.2-1505. Application for license; application fee; investigation of applicants.

101 A. Application for a license to make *consumer finance* loans under this chapter shall be in writing, 102 under oath, and in the form prescribed by the Commission.

103 B. The application shall contain: 104

1. The name and address of the applicant;

105 2. If the applicant is a partnership or association, the name and address of each partner or member of 106 the partnership or association;

107 3. If the applicant is a corporation or limited liability company, the name and address of each senior 108 officer, director, member, registered agent, and principal;

109 4. If the applicant is a business trust, the name and address of each trustee and beneficiary;

110 5. The address, with street and number, if any, addresses of the locations where the business is to be 111 conducted; and

112 6. Such other information as may be required by the Commission.

C. The application shall be accompanied by payment of an application fee of \$500. 113 114

§ 6.2-1505.1. Bond required.

An application for a license under this chapter shall be accompanied by a bond filed with the 115 116 Commissioner, with corporate surety authorized to execute such bond in the Commonwealth, in the sum of \$25,000, or such greater sum as the Commission may require, but not to exceed \$500,000. The form 117 of such bond shall be approved by the Commission. Such bond shall be continuously maintained 118 thereafter in full force. Such bond shall be conditioned upon the applicant's or licensee's performing all 119 120 written agreements with borrowers or prospective borrowers, correctly and accurately accounting for all funds received by it in its licensed business, and conducting its licensed business in conformity with this 121

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122 chapter and all applicable laws. Any person who may be damaged by noncompliance of the licensee

with any condition of such bond may proceed on such bond against the principal or surety thereon, or
both, to recover damages. The aggregate liability under the bond shall not exceed the penal sum of the
bond.

126 § 6.2-1506. Investigation of application; review period.

A. Upon the filing of the application and the payment of the application fee, the Commission The
 *Commissioner* shall make such investigation relative to the application and the requirements provided for
 in § 6.2-1507 as it deems appropriate as he deems necessary to determine if the applicant has complied
 with all applicable provisions of law and regulations adopted thereunder.

B. The Commission shall grant or deny each application for a license within 60 days from the date
 the application, together with all required information and the application fee, is filed unless the period
 is extended by order of the Commission that recites the reasons for the extension.

#### 134 § 6.2-1507. Qualifications.

A. The Upon the filing and investigation of an application for a license, the Commission shall issue
 and deliver to the applicant a license to make *consumer finance* loans in accordance with the provisions
 of this chapter at the location in the Commonwealth locations specified in the application if it finds:

1. That the financial responsibility, experience, character, and general fitness of the applicant and its members, senior officers, directors, and principals are such as to command the confidence of the public and to warrant belief that this business will be operated lawfully, honestly, fairly and, efficiently within the purpose of this chapter, in the public interest, and in accordance with law;

142 2. That the applicant has available, for the operation of the business at the specified location,
143 unencumbered liquid assets of at least \$50,000 if the specified location is in a locality with a population of more than 20,000, or of at least \$25,000 if the per location is not in a locality with a population of more than 20,000; and

**146** 3. That the applicant has complied with all of the prerequisites to obtaining the license prescribed by **147** § *provisions of §§* 6.2-1505 *and 6.2-1505.1; and* 

148 4. That the applicant will not make loans in accordance with the provisions of this chapter at the
149 same location at which the applicant conducts business under either Chapter 18 (§ 6.2-1800 et seq.) or
150 Chapter 22 (§ 6.2-2200 et seq.).

151 B. If the Commission fails to make the findings required by subdivisions A 1, 2, and 3, it shall deny
152 the application for a license and the Commissioner shall notify the applicant of the denial and the
153 reasons for such denial.

154 B. Notwithstanding the provisions of subsection A, if the applicant has an existing license at another 155 location in the Commonwealth, the Commission shall issue and deliver to the applicant a license to 156 make loans in accordance with the provisions of this chapter at the location specified in the application 157 if it finds:

1. That the general fitness of the licensee is such as to command the confidence of the public and to
 warrant belief that this business will be operated lawfully, honestly, fairly and efficiently within the
 purpose of this chapter; and

161 2. That the applicant has complied with all of the prerequisites to obtaining the license prescribed by 162 § 6.2-1505.

163 If the Commission fails to make the findings required by subdivisions 1 and 2, it shall deny the 164 application for a license.

165 C. If the Commission denies an application for a license, it shall notify the applicant of the denial.
166 The Commission shall retain the application fee shall not be refundable in any event. The fee shall not be abated by surrender, suspension, or revocation of the license.

168 § 6.2-1508.1. Additional offices; relocation of offices.

169 A. No licensee shall open an additional office without prior approval of the Commission. 170 Applications for such approval shall be made in writing on a form provided by the Commissioner and 171 shall be accompanied by payment of a \$150 nonrefundable application fee. The application shall be 172 approved unless the Commission finds that the applicant does not have the required liquid assets or 173 surety bond or has not conducted business under this chapter efficiently, fairly, in the public interest, 174 and in accordance with law. The application shall be deemed approved if notice to the contrary has not 175 been sent by the Commission to the applicant within 30 days of the date the application is received by 176 the Commission.

177 B. Prior approval of the Commission shall not be required in the event that a licensee needs to
178 temporarily open an office due to a natural disaster or act of God. However, the licensee shall notify
179 the Commission within 10 days of opening the office.

180 C. A licensee shall notify the Commission in writing within 10 days of relocating any approved 181 office.

182 § 6.2-1509. Contents, posting, transfer, and duration of license.

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183 A. Each license shall contain:

184 1. The address State the address at which the business is to be conducted; and

185 2. The full State fully the name of the licensee or, if the licensee is a partnership or association, the 186 names of the partners or members; and

187 3. If the licensee is a corporation, the date and place of incorporation as well as any fictitious name 188 by which the licensee is operating its business.

189 B. The licensee shall keep post the license conspicuously posted prominently in its each approved 190 place of business of the licensee. The licensee shall prominently disclose on its website the license 191 number assigned by the Commission to the licensee. 192

C. The license Licenses shall not be transferable or assignable, by operation of law or otherwise.

193 D. Each license shall remain in full force and effect until surrendered, revoked, or suspended as provided by this chapter or by lawful order of the Commission. The surrender, revocation, or 194 suspension of a license shall not affect any preexisting legal right or obligation of the licensee. 195 196

§ 6.2-1511. Suspension or revocation of license.

197 A. The Commission, upon 10 days' written notice to the licensee stating the contemplated action and 198 in general the grounds therefor, and upon reasonable opportunity to be heard, may suspend or revoke 199 any license issued hereunder if it finds that under this chapter upon any of the following grounds:

200 1. The licensee has failed Failure to pay the annual any fee assessed pursuant to § 6.2-1532, 201 assessment, or expense imposed by this chapter;

202 2. Failure to comply with any order of the Commission lawfully made pursuant to and within the 203 authority of this chapter;

204 2. The licensee, either knowingly or without the exercise of due care to prevent the same, has violated any 3. Any violation of a provision of this chapter or any regulation lawfully made adopted by the Commission under § 6.2-1535, or violation of any other law or regulation applicable to the conduct 205 206 207 of the licensee's business; or 208

3. 4. A course of conduct consisting of the failure to perform written agreements with borrowers;

5. Conviction of a felony or misdemeanor involving fraud, misrepresentation, or deceit;

6. Entry of a judgment against the licensee involving fraud, misrepresentation, or deceit;

7. Entry of a federal or state administrative order against the licensee for violation of any law or any regulation applicable to the conduct of his business;

8. Refusal to permit an investigation or examination by the Commission; or

214 9. Any fact or condition exists that clearly would have warranted the Commission to refuse originally 215 to issue the ground for denial of a license under this chapter.

B. For the purposes of this section, acts of any officer, director, member, partner, trustee, beneficiary, or principal shall be deemed acts of the licensee. 216 217

218 § 6.2-1513.1. Procedure for revocation or suspension of license; notice of proposed revocation or 219 suspension.

220 The Commission shall not revoke or suspend the license of any person licensed under this chapter 221 upon any of the grounds set forth in § 6.2-1511 until it has given the licensee 21 days' notice in writing 222 of the reasons for the proposed revocation or suspension and an opportunity to introduce evidence and be heard. The notice shall be sent by certified mail to the principal place of business of the licensee or 223 224 other address authorized under § 12.1-19.1 and shall state with particularity the grounds for the 225 contemplated action. Within 14 days of mailing the notice, the person or persons named therein may file 226 with the clerk of the Commission a written request for a hearing. If a hearing is requested, the 227 Commission shall not suspend or revoke the license except on the basis of findings made at such 228 hearing. The hearing shall be conducted in accordance with the Commission's Rules. 229

§ 6.2-1517. Conducting business in accordance with license.

A. Not more than one place of business shall be maintained under the same license.

231 B. The Commission may issue more than one license to the same licensee upon compliance, as to 232 each additional license, with all applicable provisions of this chapter governing issuance of a single 233 license.

234 C. No A licensee shall not use any name other than the legal name or fictitious name set forth on 235 the license issued by the Commission. A licensee shall not conduct the business of making consumer 236 finance loans provided for by this chapter under any other name or at within any place of business 237 within the Commonwealth other than as is designated in the license issued by the Commission. 238

# § 6.2-1518. Other business.

239 A. A licensee shall not conduct the business of making consumer finance loans under this chapter 240 within at any office, suite, room, or other place of business in which where any other business is solicited or engaged in, or in association or conjunction with any conducted except the offering and selling of credit life insurance or credit accident and sickness insurance in accordance with the 241 242 243 provisions of Title 38.2 or such other business, unless the licensee has first given 30 days' written notice to the Commission as the Commission determines should be permitted, and subject to such conditions as 244

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245 the Commission deems necessary and in the public interest. Every notice shall be accompanied by No 246 such other business shall be allowed except as permitted by Commission regulation or upon the filing of 247 a written application with the Commission, payment of a fee of \$300, and provision of such information 248 as the Commission may deem pertinent.

249 B. Upon receipt of such notice and fee, the Commission may require the licensee to provide 250 information relating to the other business, including how and by whom it will be conducted. The 251 Commission shall grant or deny each application submitted under subsection A within 60 days from the 252 date the application, together with all required information and the application fee, is filed unless the period is extended by order of the Commission that recites the reasons for the extension. The 253 254 Commission shall have the authority to investigate the conduct of such other businesses in the licensee's 255 place of business.

256 C. The provisions of this section shall not affect (i) any regulations adopted by the Commission prior 257 to July 1, 2000, governing the conduct of other businesses in the place of business designated in a 258 license or (ii) the authority of the Commission to adopt such regulations as the Commission deems 259 necessary.

260 D. If the Commission finds that the other business (i) is of such a nature or is being conducted in 261 such a manner as to conceal or facilitate a violation or evasion of the provisions of this chapter or 262 regulations adopted pursuant to it; (ii) is contrary to the public interest; or (iii) is otherwise being 263 conducted in an unlawful manner, the Commission may, after notice to the licensee and an opportunity 264 for a hearing, prohibit or limit the conduct of such other business in the place of business designated in 265 the license.

266 E. Any authority permission granted under this section shall remain in full force and effect until 267 surrendered, or until revoked or suspended by the Commission as provided in this chapter or by lawful 268 order of the Commission.

269 F. Except as permitted by Commission regulation or upon Commission approval of a written 270 application filed in accordance with this section, a licensee that conducts the business of making 271 consumer finance loans pursuant to this chapter solely over the Internet shall not offer, sell, or make 272 available any other products or services to Virginia residents.

273 G. This section shall not apply to any other business that is transacted solely with persons residing 274 outside of the Commonwealth. 275

§ 6.2-1520. Rate of interest; amount and term; late charges; processing fees.

A. A licensee may charge and receive interest on make installment loans of:

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277 1. Not more than \$2,500, between \$500 and \$35,000, which loans shall have a term of no fewer 278 than six months and no more than 120 months and which shall be repayable in substantially equal 279 consecutive monthly payments. A licensee may charge and collect interest on a loan made under this 280 chapter at a single annual rate not to exceed 36 percent; and 281

2. More than \$2,500, at such single annual rate as shall be stated in the loan contract.

282 The annual rate of interest shall be charged only upon principal balances outstanding from time to 283 time. Interest shall not be charged on an add-on basis and shall not be compounded or paid, deducted or 284 received in advance but shall be computed and paid only as a percentage of the unpaid principal. For 285 the purpose of calculating interest under this section, a year may be any period of time consisting of 286 <del>360 or 365 days</del> Interest shall be computed on the basis of the number of days elapsed; however, if part 287 or all of the consideration for a loan contract is the unpaid principal balance of a prior loan, then the 288 principal amount payable under the loan contract may include any unpaid interest on the prior loan 289 that has accrued within 90 days before the making of the new loan contract. For the purpose of 290 computing interest, a day may equal 1/360th or 1/365th of a year.

291 B. A licensee may impose charge a late charge for failure to make timely payment fee of \$20 for 292 any installment due on a debt, which late charge shall not exceed five percent of the amount of such 293 installment payment or portion of a payment not received and applied within 10 days of the contractual 294 due date. The late charge shall be specified in the loan contract between the lender and the borrower. 295 For purposes of this section, "timely payment" means a payment made by the date fixed for payment or 296 within a period of seven calendar days after such fixed date a late payment fee for any individual 297 scheduled contractual payment due may be assessed only once. The late payment fee shall be specified 298 in the contract between the lender and the borrower.

299 C. A licensee may charge and receive a loan processing fee, charged on not to exceed the greater of 300 \$75 or five percent of the principal amount of the loan, for processing the loan contract provided that 301 the loan processing fee shall in no event exceed \$150. The loan processing fee shall be stated in the 302 loan contract. Such The loan processing fee shall be deemed to constitute interest charged on the 303 principal amount of the loan for purposes of determining whether the interest charged on a loan of not more than \$2,500 exceeds the 36 percent annual interest rate limitation imposed by subdivision 304 subsection A 4. Upon payment of the full amount of principal due plus accrued interest and any other 305

306 applicable fees within the first 30 days, whether through outside funds or a refinancing under a new 307 loan advance, the borrower shall be entitled to a full rebate of the loan processing fee less \$50. If a 308 loan is refinanced or renewed, a licensee may assess an additional loan processing fee on the loan no 309 more than once during any 12-month period.

310 D. A licensee may collect from the borrower the amount of any actual fees necessary to file, record, 311 or release its security interest with any public official or agency of a locality or the Commonwealth as 312 may be required by statute. 313

### § 6.2-1523. Additional charges prohibited; exceptions.

314 In addition to the interest, late eharges payment fees, and loan processing fee permitted under 315 § 6.2-1520, no further or other amount whatsoever for any examination service, brokerage, commission, 316 fine, notarial fee, or other thing or otherwise shall be directly or indirectly charged, contracted for, 317 collected, or received, except:

318 1. Insurance premiums actually paid out by the licensee to any insurance company or agent duly 319 authorized to do business in the Commonwealth or another state for insurance for the protection and 320 benefit of the borrower written in connection with any loan;

2. The actual cost of recordation fees or, on loans over \$100, the amount of the lawful premiums, no 321 322 greater than such fees, actually paid for insurance against the risk of not recording any instrument 323 securing the loan: and

324 3. A handling fee not to exceed \$15 for each check returned to the licensee because the drawer had 325 no account or insufficient funds in the payor bank. 326

### § 6.2-1524. Required and prohibited activities and conduct.

327 A. Each licensee shall maintain at all times the minimum unencumbered liquid assets prescribed by this chapter for each license, either (i) in liquid form available for the operation of the business at the 328 329 location specified in each license or (ii) actually used, whether pledged or not, in the conduct of the 330 business at the location specified in each license § 6.2-1507.

331 B. A licensee or other person subject to this chapter shall not advertise, display, distribute or 332 broadcast, or cause or permit to be advertised, displayed, distributed or broadcast, in any manner 333 whatsoever, any false, misleading, or deceptive statement or representation with regard to the rates, 334 terms, or conditions for loans made under this chapter. The Commission may require that charges or 335 rates of charge, if stated by a licensee, be stated fully and clearly in such manner as it deems necessary 336 to prevent misunderstanding by prospective borrowers. The Commission may permit or require licensees 337 to refer in their advertising to the fact that their business is under state supervision, subject to conditions 338 imposed by it to prevent false, misleading, or deceptive impression as to the scope or degree of 339 protection provided by this chapter.

340 C. A licensee shall not take a lien upon real estate as security for any loan made under the 341 provisions of this chapter, except a lien arising upon rendition of a judgment. Any lien taken in 342 violation of this subsection shall be void.

343 D. A licensee shall, at the time any loan is made, deliver to the borrower, or if there are two or 344 more borrowers to one of them, a statement disclosing (i) the names and addresses of the licensee and 345 of the principal debtor on the loan contract, and (ii) a statement in compliance with Consumer Financial Protection Bureau Regulation Z (12 C.F.R. Part 1026). 346

E. A licensee shall give the borrower a receipt for all cash payments. The Commission may specify 347 the form and content of such receipts in keeping with the intent and purpose of this chapter. 348

349 F. A licensee shall permit payment to be made in advance in whole, or in part equal to one or more 350 full installments. The licensee may apply the payment first to any amounts that are due and unpaid at 351 the time of such payment.

352 G. A licensee shall, upon repayment of the loan in full, (i) mark plainly every obligation and security 353 other than a security agreement executed by the borrower with the word "Paid" or "Canceled," (ii) mark 354 satisfied any judgment, (iii) restore any pledge, (iv) cancel and return any note and any assignment 355 given by the borrower to the licensee, and (v) release any security agreement or other form of security 356 instrument that no longer secures an outstanding loan between the borrower and the licensee.

357 H. In the event of collection by foreclosure sale or otherwise, a licensee shall pay and return to the 358 borrower, or to another person entitled thereto, any surplus arising after the payment of the expenses of 359 collection, sale or foreclosure and satisfaction of the debt.

360 I. A licensee shall not take any confession of judgment or any power of attorney running to himself 361 or to any third person to confess judgment or to appear for the borrower in a judicial proceeding. Any such confession of judgment or power of attorney to confess judgment shall be void. 362

363 J. A licensee shall not take any note, promise to pay, or instrument of security in which blanks are left to be filled in after execution, or that does not give the amount of the loan, a clear description of 364 the installment payments required, and the rate of interest charged. A licensee may also include the 365 disclosures required by Consumer Financial Protection Bureau Regulation Z (12 C.F.R. Part 1026) in the 366 367 note, promise to pay, or instrument of security.

368 K. Every loan contract shall be in writing, be signed by the borrower, and provide for repayment of 369 the amount loaned in substantially equal monthly installments of principal and interest. Nothing 370 contained in this chapter shall prevent (i) a loan being considered a new loan because the proceeds of the loan are used to pay an existing loan contract or (ii) a licensee from entering into a loan contract 371 372 providing for an odd first payment period of up to 45 days and an odd first payment greater than other 373 monthly payments because of such odd first payment period.

#### 374 § 6.2-1526. Wage assignments.

375 A. A valid assignment or order for the payment of future salary, wages, commissions, or other 376 compensation for services may be given as security for a loan made by any licensee, notwithstanding the 377 provisions of any other law to the contrary.

378 B. No assignment of, or order for payment of, any salary, wages, commissions, or other 379 compensation for services, earned or to be earned, given to secure any loan made by any licensee shall 380 be valid unless:

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1. The amount of the loan is paid to the borrower simultaneously with its execution; and

382 2. The the assignment or order is in writing, signed in person by the borrower, and not by an 383 attorney, or if the borrower is married unless it is signed in person by both husband and wife spouses, 384 and not by an attorney. Written assent of a spouse shall not be required when husband and wife the 385 spouses have been living separate and apart for a period of at least five months prior to the giving of 386 the assignment or order. The provisions of this section are in addition to, and not in derogation of, the 387 general statutes pertaining to the subject.

388 C. Under the assignment or order, an amount equal to not more than 10 percent of the borrower's 389 salary, wages, commissions, or other compensation for services shall be collectible from the employer of 390 the borrower by the licensee at the time of each payment to the borrower of the salary, wages, 391 commission, or other compensation for services, from the time that a copy of the assignment, verified 392 by the oath of the licensee or his agent, together with a similarly verified statement of the amount 393 unpaid upon the loan and a printed copy of this section, is served upon the employer.

### § 6.2-1527. Liens on household furniture.

No chattel mortgage or other lien on household furniture then in the possession and use of the 395 396 borrower given to secure any loan made by a licensee shall be valid unless it complies with applicable 397 federal law and is in writing, signed in person by the borrower, and not by an attorney, or if the 398 borrower is married unless it is signed in person by both husband and wife spouses, and not by an 399 attorney. Written assent of a spouse shall not be required when a husband and wife the spouses have 400 been living separate and apart for a period of at least five months prior to the giving of the mortgage or 401 lien. 402

### § 6.2-1528. Exemptions unimpaired.

403 A. Nothing in this chapter shall have the effect of impairing any rights on the part of anyone as to **404** exemptions under the poor debtors law or under any other applicable exemption law now in effect or 405 hereafter enacted.

406 B. The provisions of subdivision subsection B 2 of § 6.2-1526 and § 6.2-1527 are in addition to, and 407 not in derogation of, the general statutes pertaining to the subject. 408

§ 6.2-1529. Collection of loans made outside Commonwealth.

409 A. No loan made outside the Commonwealth for which greater rates of interest, consideration or 410 charges than are permitted by the law applicable to such loan in the state in which the loan was made, 411 have been charged, contracted for, or received shall be collected in the Commonwealth. Every person in 412 any way participating in an effort to enforce the collection of such loan in the Commonwealth shall be 413 subject to the provisions of this chapter.

414 B. The prohibition in subsection A shall not apply to loans that are made by a licensee in 415 accordance with the provisions of this chapter. 416

§ 6.2-1530. Investigations and examinations.

417 A. For the purpose of discovering violations of this chapter or securing information lawfully required 418 under it, the The Commission, by its designated officers and employees, may at any time as often as it 419 deems necessary investigate and examine, insofar as they pertain to any business for which a license is 420 required by this chapter, the loans, books, accounts, affairs, business, premises, and records of any 421 person who:

422 1. Is engaged, or appears to the Commission to be engaged, in a business for which the person is 423 *licensed or* required to be licensed and supervised under this chapter;

424 2. Advertises for, solicits, or holds itself out as willing to make loans subject to the provisions of this 425 chapter; or

426 3. The Commission has reason to believe is violating any provision of this chapter, whether such person shall act or claim to act under or without the authority of this chapter, or as principal, agent, 427 428 broker, or otherwise or any person who may be violating § 6.2-1501. Examinations of licensees shall be

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**429** conducted at least once in each three-year period.

430 B. In furtherance the course of the such an investigation the Commission shall:

431 1. Have and be given free or examination, the owners, members, officers, directors, partners,
432 trustees, beneficiaries, and employees of such person being investigated or examined, upon demand of
433 the person making such investigation or examination, shall afford full access to the offices, places of
434 business, books, papers, accounts, records, files, safes, and vaults of all such persons; and

435 2. Have and information that the person making such investigation or examination deems necessary.
436 Any person making such investigation or examination shall have authority to compel the production of papers and objects of all kinds, to require attendance of witnesses, to administer oaths, and to examine under oath any person whose testimony may be required relative to any such loans or business or to the subject matter of the investigation examination or hearing all of the aforementioned persons.

440 C. Before making an investigation as provided for in this section as to any person who is neither 441 licensed nor an applicant for a license under this chapter, an order shall be entered by the Commission. 442 The order shall specifically direct the investigation to be made, command submission by the person 443 whose business is to be investigated, and set forth all other details the Commission finds necessary. The 444 Commission shall not enter such an order except upon (i) at least one affidavit, which may be given by 445 an employee of the Commission or by any other person, (ii) documentary data, (iii) admissions of the person to be investigated, or (iv) any combination of the foregoing, satisfactorily establishing, prima 446 447 facie, facts sufficient to warrant the investigation provided for by subsection A. If the person involved 448 consents to the investigation, the foregoing requirements may be dispensed with and the investigation 449 may be made upon direction of the Commission or the Commissioner.

450 D. No criminal prosecution or action for the imposition of any penalty or forfeiture provided for by
451 this chapter may be maintained against a person not a licensee or an applicant for a license under this
452 chapter who is investigated following entry of an order as provided in subsection C. This subsection
453 shall not:

454 1. Prevent prosecution for the violation of any other criminal law or of any other law providing for 455 penalty or forfeiture; and

456 2. Provide immunity from prosecution for any officer, agent, or employee of the person whose 457 business is investigated.

458 E. If the Commission compels a person not a licensee or an applicant for a license under this chapter
459 to give verbal testimony, the person so compelled to testify shall not be subject to criminal prosecution
460 or the imposition of any penalty or forfeiture in connection with the subject matter as to which such
461 testimony is compelled.

462 F. The immunities provided pursuant to subsections D and E shall not impair (i) any civil right of 463 action, not involving penalty or forfeiture, of any person and (ii) the authority of the Attorney General 464 to institute and prosecute a proceeding for injunctive relief as provided for in § 6.2-1537. Any facts 465 discovered and disclosures made in the course of any investigation following entry of an order as 466 provided in subsection C or verbal testimony compelled as provided in subsection E shall be available in 467 any proceeding involving any civil right of action or for obtaining an injunction under this chapter 468 against the person so investigated or so compelled to testify.

469 C. A licensee shall furnish promptly by mail or otherwise such facts and statements in connection
470 with its business transacted pursuant to this chapter that the Commission may request from time to time.
471 § 6.2-1532. Fees for examination, supervision and regulation.

472 A. To defray the costs of *its* examination, supervision, and regulation of licensed consumer finance companies, every licensee under this chapter shall pay an annual fee to be calculated in accordance with 473 474 a schedule set by the Commission. The Through December 31, 2020, the schedule shall bear a 475 reasonable relationship to the total assets, including loans under this chapter and other loans, of various 476 licensees and their affiliates doing business in authorized approved consumer finance company offices, 477 to the actual cost of their respective examinations, and to other factors relating to their supervision and regulation. Beginning January 1, 2021, the schedule shall bear a reasonable relationship to the business 478 479 volume of such licensees, the actual cost of their respective examinations, and other factors relating to 480 their supervision and regulation. Fees shall be assessed pursuant to this section on or before May 1 of **481** every calendar year through 2021 and on or before September 15 of every calendar year thereafter, 482 based on the schedule in effect for the preceding calendar year. All such fees shall be paid by the 483 licensees to the State Treasurer on or before June 1 following each assessment made through 2021, and 484 on or before October 15 following each assessment made in 2022 and thereafter.

B. In addition to the annual fee prescribed in subsection A, when it becomes necessary to examine or investigate the books and records of a licensee under this chapter at a location outside the Commonwealth, the licensee shall be liable for and shall pay to the Commission, within 30 days of the presentation of an itemized statement, the actual travel and reasonable living expenses incurred on account of its examination, supervision, and regulation, or shall pay at a reasonable per diem rate approved by the Commission.

491 § 6.2-1533. Books, accounts, and records; pledge or deposit of notes and securities.

492 A. Each licensee shall maintain in its authorized consumer finance company office, or at such other 493 place within or outside the Commonwealth as the Commission may approve, approved offices such **494** books, accounts, and records as the Commission may reasonably require to determine whether the 495 licensee is complying with the provisions of this chapter and with regulations adopted in furtherance 496 thereof. Such books, accounts, and records shall be maintained in paper form or, with the Commission's 497 approval, in any electronic format available for examination on the basis of computer printed **498** reproduction, video display, or other medium. Any books, accounts, and records not maintained in paper 499 form shall be convertible into clearly legible paper documents within a reasonable time. Every licensee 500 shall preserve the books, accounts, and Such records relating to consumer finance loans shall be 501 retained for at least three years after making the final entry payment is made on any consumer finance 502 loan recorded therein. Such books, accounts, and records shall be maintained apart and separate from 503 any other business in which the licensee is involved.

504 B. If any note or security taken under this chapter shall be pledged as collateral or deposited within 505 or outside the Commonwealth, the licensee shall notify promptly the Commission in writing of the 506 identity and location of the person holding such paper. Prior approval of the Commission shall not be required. Any pledged or deposited paper shall be subject to examination by the Commission in 507 508 accordance with subsection C as fully as if maintained in an approved location.

509 C. All books, accounts, and records shall be subject to examination by the Commission. If such 510 books, accounts, and records are examined outside the Commonwealth, all reasonable costs associated 511 with such examination shall be paid by the licensee.

#### § 6.2-1534. Annual reports.

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513 Each licensee shall annually, on or before April 1, file a report with the Commission giving 514 Commissioner containing such relevant information as the Commissioner may reasonably be required 515 require concerning its business and operations during the preceding calendar year as to each authorized 516 approved consumer finance company office. Reports shall be made under oath and shall be in the form 517 prescribed by the Commission Commissioner.

# § 6.2-1534.1. Other reporting requirements.

519 A. A licensee shall file a report with the Commissioner within 15 days following the occurrence of 520 any of the following: 521

1. The filing of bankruptcy, reorganization, or receivership proceedings by or against the licensee;

522 2. The institution of administrative or regulatory proceedings against the licensee by any 523 governmental authority;

524 3. Any felony indictments of the licensee or any of its members, partners, directors, officers, or 525 principals:

526 4. Any felony conviction of the licensee or any of its members, partners, directors, officers, or 527 principals; and 528

5. Such other event as the Commission may prescribe by regulation.

529 B. The report required by subsection A shall be in writing and describe the event and its expected 530 impact on the business of the licensee.

531 C. Every licensee shall notify the Commissioner, in writing and within 10 days, of (i) the closing of 532 any business location and (ii) the name, address, and position of each new senior officer, member, 533 partner, or director. The licensee also shall provide such other information with respect to any such 534 event as the Commissioner may reasonably require. 535

#### § 6.2-1535. Regulations.

536 The Commission shall adopt such regulations as it deems appropriate to effect the purposes of this 537 chapter. Before adopting any such regulation, the Commission shall give reasonable notice of its content 538 and shall afford interested parties an opportunity to be heard, in accordance with the Commission's 539 Rules. A copy of each regulation and order adopting it shall be mailed sent to all licensees at least 10 540 days before the effective date thereof.

#### § 6.2-1537. Authority of Attorney General; impoundment of property and receivership.

542 A. Whenever the Attorney General has reasonable cause to believe that (i) any person, not licensed 543 under this chapter, is violating, has violated, is threatening to violate or intends to violate any provision 544 of this chapter or any order or regulation lawfully made pursuant to the authority of this chapter and (ii) 545 the facts justify it, the Attorney General shall institute and prosecute a lawsuit for monetary or injunctive 546 relief or both in the Circuit Court of the City of Richmond, in the name of the Commonwealth. The 547 court may grant monetary relief or may enjoin and restrain or both any such person from engaging in or 548 continuing any such violation or from doing any act or acts in furtherance thereof. In any such suit a 549 decree or order may be entered awarding such monetary relief or preliminary or final injunctive relief as 550 may be deemed proper.

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551 B. In addition to all other means provided by law for the enforcement of an award of monetary

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552 relief, a temporary restraining order, temporary injunction, or final injunction, the court may impound, 553 and appoint a receiver for, (i) the property and business of the defendant, including books, papers, documents, and records pertaining thereto, (ii) so much thereof as the court deems reasonably necessary 554 555 to prevent further violation of this chapter through or by means of the use of such property and 556 business, or (iii) so much thereof as is necessary to identify borrowers who have been damaged and the 557 amount of their damages, and to refund the amount of any such damages to the borrowers pursuant to 558 subsection C. The receiver, when appointed and qualified, shall have such powers and duties as to 559 custody, collection, administration, payment of debts and liquidation of the property and business as 560 from time to time are conferred upon him by the court.

561 C. The Attorney General may seek and the circuit court may order or decree such other relief 562 allowed by law, including restitution to the extent available to borrowers under § 6.2-1541.

563 D. In any action brought by the Attorney General by virtue of the authority granted in this section, 564 the Attorney General shall be entitled to seek attorney fees and costs.

565 E. Nothing in this section shall be construed to preclude any person who suffers a loss as a result of a violation of § 6.2-1501 from maintaining an action to recover damages or restitution under § 6.2-1541. 566

F. No individual shall be entitled to refuse to testify in a suit brought under this section because the 567 568 person's testimony would tend to incriminate such person or subject the individual to penalty or 569 forfeiture. If called to testify by the Commonwealth or by the court trying the case, the individual may 570 not thereafter be prosecuted for any crime or subjected to any penalty or forfeiture growing out of the 571 transaction concerning which the individual testifies.

572 G. Whenever the Attorney General has reasonable cause to believe that any person has engaged in, 573 or is engaging in, any violation of this chapter or any order or regulation lawfully made pursuant to the 574 authority of this chapter, the Attorney General is empowered to issue a civil investigative demand. The 575 provisions of § 59.1-9.10 shall apply, mutatis mutandis, to civil investigative demands issued pursuant to 576 this section. 577

#### § 6.2-1537.1. Cease and desist orders.

578 If the Commission determines that any person has violated any provision of this chapter or any 579 regulation adopted by the Commission pursuant thereto, or violated any other law or regulation 580 applicable to the conduct of a licensee's business, the Commission may, upon 21 days' notice in writing, 581 order such person to cease and desist from such practices and to comply with the provisions of this 582 chapter. The notice shall be sent by certified mail to the principal place of business of such person or 583 other address authorized under § 12.1-19.1 and shall state the grounds for the contemplated action. 584 Within 14 days of mailing the notice, the person or persons named therein may file with the clerk of the 585 Commission a written request for a hearing. If a hearing is requested, the Commission shall not issue a 586 cease and desist order except based upon findings made at such hearing. Such hearing shall be conducted in accordance with the Commission's Rules. The Commission may enforce compliance with 587 588 any order issued under this section by imposition and collection of such fines and penalties as may be 589 prescribed by law.

### § 6.2-1543. Civil penalties.

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591 The Commission may impose a civil penalty not exceeding \$10,000 upon any licensee person who it 592 determines, in proceedings conducted in accordance with the Commission's Rules, has violated any 593 provision of this chapter or of any regulation or order of the Commission, either knowingly or without 594 the exercise of due care to prevent the violation. In any proceeding under this section, a licensee shall 595 not be penalized for any act or omission done in reasonable reliance on any regulation, order, letter, or 596 other written directive or request of the Commission.

597 2. That §§ 6.2-1502, 6.2-1508, 6.2-1512, 6.2-1513, 6.2-1516, 6.2-1519, 6.2-1531, 6.2-1538, and 598 6.2-1539 of the Code of Virginia are repealed.

599 3. That any person not licensed under Chapter 15 (§ 6.2-1500 et seq.) of Title 6.2 of the Code of 600 Virginia who will be required to be licensed when the provisions of the first and second 601 enactments of this act become effective shall apply for a license on or before October 1, 2020. Any 602 license issued by the State Corporation Commission to any such person prior to January 1, 2021, 603 shall become effective on January 1, 2021.

**604** 4. That every person licensed under Chapter 15 (§ 6.2-1500 et seq.) of Title 6.2 of the Code of Virginia prior to January 1, 2021, shall, on or before January 1, 2021, (i) file a surety bond with 605 606 the Commissioner of Financial Institutions that meets the requirements of § 6.2-1505.1 of the Code of Virginia, as created by this act, and (ii) submit proof to the Commissioner of Financial 607 608 Institutions that such person has available for the operation of its business the unencumbered liquid assets prescribed by § 6.2-1507 of the Code of Virginia, as amended by this act. 609

5. That nothing contained in this act shall prohibit the collection of any outstanding loan or extension of credit made under Chapter 15 (§ 6.2-1500 et seq.) of Title 6.2 of the Code of Virginia, 610 611 as in effect prior to the effective date of this act; however, no additional extensions of credit or 612 613 advances that violate the provisions of this act shall be made under such a loan agreement on or

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- 614 after the effective date of the first enactment of this act.
- 615 6. That the provisions of the first and second enactments of this act shall become effective on 616 January 1, 2021.

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