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## SENATE BILL NO. 803

Offered January 10, 2018

A *BILL to amend and reenact §§ 4.1-119 and 4.1-235 of the Code of Virginia, relating to alcoholic beverage control; sales conducted at government stores established by Alcoholic Beverage Control Board on distiller's licensed premises; disposition of markup profits.*

Patrons—Reeves and Peake

Referred to Committee on Rehabilitation and Social Services

**Be it enacted by the General Assembly of Virginia:****1. That §§ 4.1-119 and 4.1-235 of the Code of Virginia are amended and reenacted as follows:****§ 4.1-119. Operation of government stores.**

A. Subject to the requirements of §§ 4.1-121 and 4.1-122, the Board may establish, maintain, and operate government stores for the sale of alcoholic beverages, other than beer and wine not produced by farm wineries, vermouth, mixers, products used in connection with distilled spirits, including any garnish or garnishment applied to the rim of a glass of distilled spirits, as may be approved by the Board from time to time, and products licensed by the Virginia Tourism Corporation as specified in § 4.1-103 in such counties, cities, and towns considered advisable by the Board. The Board may discontinue any such store.

B. With respect to the sale of wine or cider produced by farm wineries, the Board may give preference to farm wineries that produce 2,500 cases or less of wine or cider per year.

C. The Board shall fix the wholesale and retail prices at which the various classes, varieties and brands of alcoholic beverages and other Board-approved products that are sold in government stores. Differences in the cost of operating stores, and market competition and conditions may be reflected in the sale price of alcoholic beverages sold at government stores. The Board may sell alcoholic beverages to federal instrumentalities (i) authorized and operating under the laws of the United States and regulations of the United States Department of Defense and (ii) located within the boundaries of federal enclaves or reservations over which the United States has acquired jurisdiction, at prices which may be greater or less than the wholesale price charged other authorized purchasers. Nothing in this subsection shall be construed to limit the authority of the Board to fix the retail price of alcoholic beverages sold at government stores, which retail price may include promotional, volume, or other discounts deemed appropriate by the Board.

D. Alcoholic beverages at government stores shall be sold by employees of the Authority who shall carry out the provisions of this title and Board regulations governing the operation of government stores and the sale of alcoholic beverages, except that the Board may appoint the holder of a distiller's license or its officers and employees as agents of the Board for the sale of spirits, manufactured by or for, or blended by such licensee on the licensed premises, at government stores established by the Board (i) on the distiller's licensed premises or (ii) at the site of an event licensed by the Board and conducted for the purpose of featuring and educating the consuming public about spirits products.

Such agents shall sell the spirits in accordance with the provisions of this title, Board regulations, and the terms of the agency agreement between the Authority and the licensed distiller.

*Any reasonable markup imposed by the Board pursuant to subdivision A 2 of § 4.1-235 on spirits sold at a government store established on a distiller's licensed premises shall be retained by such distiller.*

For the purposes of this subsection, "blended" means the receipt by a licensed distiller of deliveries and shipments of alcoholic beverages, other than wine and beer, in accordance with subdivision 6 of § 4.1-201 to be (i) additionally aged by the receiving distillery in order to increase the quality and flavor of such alcoholic beverages and (ii) bottled by the receiving distillery.

E. (Effective until July 1, 2022) No Class 1 neutral grain spirit or alcohol, as defined by federal regulations, that is without distinctive character, aroma, taste or color shall be sold in government stores at a proof greater than 151 except upon permits issued by the Board for industrial, commercial, culinary, or medical use.

E. (Effective July 1, 2022) No Class 1 neutral grain spirit or alcohol, as defined by federal regulations, that is without distinctive character, aroma, taste or color shall be sold in government stores at a proof greater than 101 except upon permits issued by the Board for industrial, commercial, culinary, or medical use.

F. All alcoholic beverages sold in government stores, except for tasting samples pursuant to subsection G sold in government stores established by the Board on a distiller's licensed premises, shall

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59 be in closed containers, sealed and affixed with labels prescribed by the Board.

60 G. No alcoholic beverages shall be consumed in a government store by any person unless it is part  
61 of an organized tasting event conducted by (i) an employee of a manufacturer of distilled spirits or farm  
62 winery or (ii) an authorized representative of a manufacturer of distilled spirits or farm winery with a  
63 permit issued by the Board pursuant to subdivision A 15 of § 4.1-212, at which the samples of  
64 alcoholic beverages provided to any consumer do not exceed the limits for spirits or wine set forth in  
65 subdivision A 5 of § 4.1-201.1. No sample may be consumed by any individual to whom alcoholic  
66 beverages may not lawfully be sold pursuant to § 4.1-304.

67 Notwithstanding the provision of this subsection to the contrary, an agent of the Board appointed  
68 pursuant to subsection D may give samples of spirits, beer, wine, or cider to persons to whom alcoholic  
69 beverages may be lawfully sold for on-premises consumption, provided that (i) the spirits, beer, wine, or  
70 cider samples are manufactured within the same licensed premises or on contiguous premises of such  
71 agent licensed as a distillery, brewery, or winery or cider; (ii) no single sample shall exceed four ounces  
72 of beer, two ounces of wine, or one-half ounce of spirits, unless served as a mixed beverage, in which  
73 case a single sample of spirits may contain up to one and one-half ounces of spirits; (iii) no more than  
74 four total samples of alcoholic beverage products or, in the case of spirits samples, no more than three  
75 ounces of spirits shall be given or sold to any person per day; and (iv) in the case of spirits samples, a  
76 method is used to track the consumption of each consumer. Nothing in this paragraph shall prohibit such  
77 agent from serving samples of spirits as part of a mixed beverage.

78 The Board shall establish guidelines governing tasting events conducted pursuant to this subsection.

79 H. With respect to purchases by licensees at government stores, the Authority shall (i) accept in  
80 payment for any purchase or series of purchases cash, electronic fund transfer, credit or debit card, or  
81 check payable to the Authority, in the exact amount of any such purchase or series of purchases and (ii)  
82 provide notice to licensees on Board policies relating to the assignment of government stores from  
83 which licensees may purchase products and any procedure for the licensee to elect to make purchases  
84 from an alternative government store.

85 I. With respect to purchases by consumers at government stores, the Authority shall accept cash in  
86 payment for any purchase or series of purchases. The Board may adopt regulations which provide for  
87 accepting a credit card or debit card as payment. Such regulations may provide for the collection, where  
88 appropriate, of related fees, penalties and service charges for the use of a credit card or debit card by  
89 any consumer.

90 J. Before the Authority implements any increase in the markup on distilled spirits or any change to  
91 the markup formula for distilled spirits pursuant to § 4.1-235 that would result in an increase in the  
92 retail price of distilled spirits sold to the public, the Authority shall (i) provide at least 45 days' public  
93 notice before such a price increase takes effect; (ii) provide the opportunity for submission of written  
94 comments regarding the proposed price increase; (iii) conduct a public meeting for the purpose of  
95 receiving verbal comment regarding the proposed price increase; and (iv) consider any written or verbal  
96 comments before implementing such a price increase.

97 **§ 4.1-235. Collection; computation, distribution of tax on wine and other alcoholic beverages;**  
98 **refunds and adjustments.**

99 A. The Board shall collect the state taxes levied pursuant to §§ 4.1-213 and 4.1-234 as follows:

100 1. Collection shall be from the purchaser at the time of or prior to sale, except as to sales made to  
101 wholesale wine licensees. Wholesale wine licensees shall collect the taxes at the time of or prior to sale  
102 to retail licensees, and shall remit such taxes monthly to the Board, along with such reports as may be  
103 required by the Board, at the time and in the manner prescribed by the Board.

104 2. In establishing the prices for items sold by it to persons other than wholesale licensees, the Board  
105 shall include a reasonable markup. The liter tax or 20 percent tax, as appropriate, shall then be added to  
106 the price of each container of alcoholic beverages. The four percent tax on vermouth and farm winery  
107 wines and ciders shall then be added for those products. In all cases the final price for each container  
108 may be established so as to be a multiple of five or rounded to end with a nine.

109 In accounting for the state tax on sales the Board shall divide the net sales for the quarter by 1.20  
110 and multiply the result by 20 percent. As to the sale of vermouth and farm winery wine and cider, the  
111 Board shall divide the net sales for the quarter by 1.04 and multiply the result by four percent.

112 B. The amount of tax collected under this section during each quarter shall, within 50 days after the  
113 close of such quarter, be certified to the Comptroller by the Board and shall be transferred by him from  
114 the special fund described in § 4.1-116 to the general fund of the state treasury. The Board shall, not  
115 later than June 20 of every year, estimate the yield of the state tax on sales imposed by §§ 4.1-213 and  
116 4.1-234 for the quarter ending June 30 and certify the amount of such estimate to the Comptroller,  
117 whereupon the Comptroller shall, before the end of the month, transfer the amount of such estimate  
118 from the special fund described in § 4.1-116 to the general fund of the state treasury, subject to such  
119 adjustment on account of an overestimate or underestimate as may be indicated within 50 days after the  
120 close of the quarter ending on June 30.

Forty-four percent of the amount derived from the liter tax levied pursuant to §§ 4.1-213 and 4.1-234 shall be transferred to the general fund and paid to the several counties, cities, and towns of the Commonwealth in proportion to their respective populations, and is appropriated for such purpose.

The counties, cities, and towns shall in no event receive from the taxes derived from the sale of wines less revenue than was received by such counties, cities, and towns for the year ending June 30, 1976.

The portion of wine liter tax and cider markup collected pursuant to §§ 4.1-213 and 4.1-234 that is attributable to the sale of wine and cider produced by a farm winery shall be deposited in the Virginia Wine Promotion Fund established pursuant to § 3.2-3005.

Twelve percent of the amount derived from the liter tax levied shall be retained by the Board as operating revenue and distributed as provided in § 4.1-117.

C. As used in this section, the term "net sales" means gross sales less refunds to customers.

D. The Board may make a refund or adjustment of any tax paid to it under this section when (i) the wine upon which such tax has been paid has been condemned and is not permitted to be sold in the Commonwealth, or (ii) wine is returned by a retail licensee to a wholesale wine licensee for refund in accordance with Board regulations or approval. Any claim for such refund or adjustment shall be made to the Board in the report filed with the Board by the wholesale wine licensee for the period in which such return and refund occurs.

*E. Any reasonable markup imposed by the Board pursuant to subdivision A 2 on spirits sold at a government store established on a distiller's licensed premises pursuant to subsection D of § 4.1-119 shall be retained by such distiller.*