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## SENATE BILL NO. 542

Senate Amendments in [ ] — January 25, 2018

A BILL to amend and reenact §§ 38.2-1857.1, 38.2-4805.2, 38.2-4806, 38.2-4808, 38.2-4809, 38.2-4810, 38.2-4811, and 38.2-4812 of the Code of Virginia and to amend the Code of Virginia by adding a section numbered 38.2-4811.1, relating to surplus lines insurance; domestic surplus lines insurers.

Patron Prior to Engrossment—Senator Obenshain

Referred to Committee on Commerce and Labor

**Be it enacted by the General Assembly of Virginia:**

1. That §§ 38.2-1857.1, 38.2-4805.2, 38.2-4806, 38.2-4808, 38.2-4809, 38.2-4810, 38.2-4811, and 38.2-4812 of the Code of Virginia are amended and reenacted and that the Code of Virginia is amended by adding a section numbered 38.2-4811.1 as follows:

§ 38.2-1857.1. Property and casualty insurance agents may be licensed as surplus lines brokers for certain insurance from eligible nonadmitted insurers.

The Commission may issue a surplus lines broker's license to any individual or business entity actively licensed as a property and casualty insurance agent for the procuring of insurance of the classes enumerated in §§ 38.2-109 through 38.2-122.2 and §§ 38.2-124 through 38.2-134 from *eligible nonadmitted* insurers ~~not licensed to transact insurance business in this the Commonwealth~~. However, nothing in this article or in Chapter 48 (§ 38.2-4806 38.2-4805.1 et seq.) ~~of this title~~ shall apply to the sale, solicitation, or negotiation of (i) the contracts of insurance cited in subsection C of § 38.2-1802 or (ii) contracts of insurance for any insured whose home state, as defined in § 38.2-4805.2, is a state other than ~~this the Commonwealth~~.

**§ 38.2-4805.2. Definitions.**

As used in this chapter, unless the context requires a different meaning:

"Admitted insurer" means an insurer licensed in the Commonwealth to engage in the business of insurance.

"Domestic surplus lines insurer" means a domestic surplus lines insurer licensed by the Commission pursuant to § 38.2-1024 with which a surplus lines broker may place surplus lines insurance.

"Eligible nonadmitted insurer" ~~or "eligible surplus lines insurer"~~ means a nonadmitted insurer approved by the Commission pursuant to § 38.2-4811 ~~or a domestic surplus lines insurer licensed by the Commission pursuant to § 38.2-1024~~ with which a surplus lines broker may place surplus lines insurance.

"Home state" means (i) the state in which an insured maintains its principal place of business or, in the case of an individual, the individual's principal residence or (ii) if 100 percent of the insured risk is located out of the state referred to in clause (i) ~~of this definition~~, "home state" means the state to which the greatest percentage of the insured's taxable premium for that insurance contract is allocated. When more than one insured from an affiliated group are named insureds on a single insurance contract, "home state" means the state of the member of the affiliated group that has the largest percentage of premium attributed to it under such insurance contract.

"Licensed insurer" ~~or "admitted insurer"~~ means an insurer licensed in this Commonwealth to engage in the business of insurance.

"NAIC" means the National Association of Insurance Commissioners.

"Nonadmitted insurer" means an insurer not licensed to engage in the business of insurance in this Commonwealth. "Nonadmitted insurer" does not include a risk retention group as defined in § 38.2-5101.

"Principal place of business" means the state where the insured maintains its headquarters and where the insured's high-level officers direct, control, and coordinate the business activities of the insured.

"Property and casualty insurance" means the classes of insurance defined in §§ 38.2-109 through 38.2-122.2 and §§ 38.2-124 through 38.2-134.

"Surplus lines broker" means an individual or business entity licensed pursuant to Article 5.1 (§ 38.2-1857.1 et seq.) of Chapter 18 to sell, solicit, or negotiate insurance on properties, risks, or exposures located or to be performed in ~~this the Commonwealth~~ with *eligible nonadmitted* insurers.

"Surplus lines insurance" means any property and casualty insurance permitted to be placed directly by an insured or through a surplus lines broker with an eligible nonadmitted insurer.

§ 38.2-4806. Notice to insured that insurance is placed with an eligible nonadmitted insurer required.

A notice in a form prescribed by the Commission shall be given to the insured under the provisions

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60 of a policy procured pursuant to this chapter by the surplus lines broker procuring the policy or by any  
61 duly licensed property and casualty insurance agent placing surplus lines business with the surplus lines  
62 broker. The notice shall contain, but not be limited to, statements that the policy is being procured from  
63 or has been placed with an insurer approved by the Commission for issuance of surplus lines insurance  
64 in this Commonwealth, but not licensed or regulated by the Commission as an eligible nonadmitted  
65 insurer and that there is no protection under the Virginia Property and Casualty Insurance Guaranty  
66 Association, established under Chapter 16 (§ 38.2-1600 et seq.) of this title, against financial loss to  
67 claimants or policyholders because of the insolvency of an unlicensed [ *an eligible* ] nonadmitted  
68 insurer. The notice shall also set forth the name, license number, and mailing address of the broker. The  
69 notice shall be given prior to placement of the insurance. In the event coverage must be placed and  
70 become effective within 24 hours after referral of the business to the surplus lines broker, the notice  
71 may be given promptly following such a placement. In addition, a copy of the notice shall be affixed to  
72 the policy.

73 **§ 38.2-4808. Effect of payment to surplus lines broker.**

74 A. No surplus lines broker may accept a payment of premium for issuance of surplus lines insurance  
75 before placing the insurance with an eligible surplus lines nonadmitted insurer.

76 B. A payment of premium to a surplus lines broker shall be deemed to be payment to the insurer  
77 notwithstanding any policy conditions or stipulations to the contrary.

78 **§ 38.2-4809. Licensees to pay license taxes on insurers.**

79 A. 1. Every licensed surplus lines broker or any person required to be licensed as a surplus lines  
80 broker shall be subject to the annual taxes, license taxes, penalties, and other provisions of Article 1  
81 (§ 58.1-2500 et seq.) of Chapter 25 of Title 58.1 on each policy of insurance procured by him during  
82 the preceding calendar year with an eligible nonadmitted insurer not licensed to transact insurance  
83 business in this Commonwealth. For policies effective on or after July 1, 2011, such payments shall be  
84 made based on the direct gross premium income derived from policies for insureds whose home state is  
85 this the Commonwealth.

86 2. Every surplus lines broker or any person required to be licensed as a surplus lines broker subject  
87 to the provisions of this chapter shall, on or before March 1 of 2012 and 2013 report under oath to the  
88 Commission, and on or before March 1 of each year thereafter, report under oath to the Department of  
89 Taxation, upon the prescribed form, the direct gross premium income derived from policies for insureds  
90 whose home state is this the Commonwealth during the preceding year ending December 31.

91 3. Every surplus lines broker or any person required to be licensed as a surplus lines broker failing  
92 to file the report required by this section shall be fined \$50 for each day's failure to file the report.

93 4. Upon the failure of any such surplus lines broker or any person required to be licensed as a  
94 surplus lines broker to pay the premium license tax within the time required by this section, there shall  
95 be added to such tax a penalty of 10 percent of the amount of the tax and interest at a rate equal to the  
96 rate of interest established pursuant to § 58.1-15 for the period between the due date and the date of full  
97 payment. The Commission or Department of Taxation shall notify the surplus lines broker of all  
98 additional amounts owed, and the surplus lines broker shall pay such amounts within 30 days of the date  
99 of the notice.

100 5. Upon good cause shown, the Department of Taxation may accept late payment of the premium  
101 license tax exclusive of penalties; however, interest shall be paid on such tax as prescribed in this  
102 subsection.

103 6. If any person overestimates and overpays the annual taxes, the Department of Taxation shall  
104 refund the amount of the overpayment to the person. The overpayment shall be refunded out of the state  
105 treasury.

106 B. 1. Each licensed surplus lines broker or any person required to be licensed as a surplus lines  
107 broker whose annual premium license tax liability can reasonably be expected to exceed \$1,500 shall  
108 file a quarterly tax report with the Department of Taxation. Such report shall be in a form prescribed by  
109 the Department of Taxation. This report shall be filed no later than thirty 30 calendar days after the end  
110 of each calendar quarter. Notwithstanding any provision to the contrary, each such person shall pay the  
111 premium license tax owed for the direct gross premiums adjusted for additional and returned premiums  
112 shown by each quarterly tax report when such report is filed with the Department of Taxation.

113 2. No surplus lines broker or any person required to be licensed as a surplus lines broker shall be  
114 subject to any penalty or interest pursuant to Title 58.1 as a result of the failure to timely file a  
115 quarterly tax report or make the related quarterly payment when the report is filed pursuant to  
116 subdivision 1.

117 C. In addition to other penalties provided by law, any licensed surplus lines broker or any person  
118 required to be licensed as a surplus lines broker who willfully fails or refuses to pay the full amount of  
119 the tax or assessment required by this chapter, either by himself or through his agents or employees, or  
120 who makes a false or fraudulent return with intent to evade the tax or assessment hereby levied, or who  
121 makes a false or fraudulent claim for refund shall be guilty of a Class 1 misdemeanor.

D. If any licensed surplus lines broker or any person required to be licensed as a surplus lines broker charges and collects from the insured the taxes and assessments required by this section and § 38.2-4809.1, such person shall be a fiduciary to this Commonwealth for any taxes and assessments owed to this Commonwealth under this chapter.

**§ 38.2-4810. Issuance and delivery of surplus lines policies; prior authority or information required.**

Each policy or other written evidence of insurance procured pursuant to this chapter shall be delivered promptly to the named insured shown on the policy's declarations page. No surplus lines broker shall issue or deliver any policy or other written evidence of insurance or represent that insurance will be or has been granted by an ~~unlicensed~~ *eligible nonadmitted* insurer unless (i) he has prior written authority from such insurer for the insurance, (ii) he has received information from the insurer in the regular course of business that the insurance has been granted, or (iii) an insurance policy providing the insurance actually has been issued by the insurer and delivered to the named insured shown on the policy's declarations page.

**§ 38.2-4811. Surplus lines coverage to be placed with eligible nonadmitted insurers.**

A. No surplus lines broker shall procure a policy of insurance with any *nonadmitted* insurer ~~not licensed to transact insurance business in this Commonwealth~~, unless such ~~unlicensed~~ *nonadmitted* insurer has prior approval of the Commission to issue surplus lines insurance.

B. Any unlicensed foreign insurer wishing to be approved by the Commission to issue surplus lines coverage may receive such approval upon providing:

1. Evidence that it is authorized to write the type of insurance in its domiciliary jurisdiction; and
2. Proof that it has capital and surplus or its equivalent under the laws of its domiciliary jurisdiction, which equal the greater of (i) the minimum capital and surplus requirements under §§ 38.2-1028, 38.2-1029, 38.2-1030 or § 38.2-1031, or (ii) \$15 million.

C. Notwithstanding the capital and surplus requirements of subdivision B 2, an unlicensed foreign insurer may receive approval upon an affirmative finding of acceptability by the Commission. The finding shall be based upon such factors as quality of management, capital and surplus of any parent company, company underwriting profit and investment income trends, market availability, and company record and reputation within the industry. In no event shall the Commission make an affirmative finding of acceptability when the surplus lines insurer's capital and surplus is less than \$4.5 million.

D. An unlicensed alien insurer shall be deemed approved by the Commission if such insurer is listed on the Quarterly Listing of Alien Insurers maintained by the NAIC International Insurers Department.

E. Any unlicensed foreign insurer approved by the Commission shall cause to be provided to the Commission, not later than March 1, a copy of its current annual statement certified by the insurer, *in accordance with § 38.2-1300*.

The Commission, at its discretion, may extend the period for filing an annual statement by a maximum of two months.

F. If at any time the Commission has reason to believe that an ~~eligible surplus lines~~ *nonadmitted* insurer (i) is in unsound financial condition, (ii) is no longer eligible under this section, (iii) has willfully violated the laws of ~~this the~~ Commonwealth, or (iv) does not make reasonably prompt payment of just losses and claims in ~~this the~~ Commonwealth or elsewhere, the Commission may declare it ineligible. The Commission shall promptly mail notice of all such declarations to each surplus lines licensee.

**§ 38.2-4811.1. Surplus lines coverage placed with domestic surplus lines insurers.**

A. The Commission may license pursuant to § 38.2-1024 an insurer domiciled in the Commonwealth as a domestic surplus lines insurer if all of the following are satisfied:

1. The insurer possesses a policyholder surplus of at least \$15 million; and
2. The board of directors of the insurer has passed a resolution seeking to be a domestic surplus lines insurer in the Commonwealth.

B. For the purposes of the federal Nonadmitted and Reinsurance Reform Act of 2010 (15 U.S.C. § 8201 et seq.), a domestic surplus lines insurer shall be considered a nonadmitted insurer as the term is referenced in such Act, with respect to risks insured in the Commonwealth.

C. A domestic surplus lines insurer is only authorized to write [ the types of ] insurance in the Commonwealth that [ ~~an eligible nonadmitted insurer is authorized to write~~ a surplus lines broker may procure with a nonadmitted insurer approved by the Commission ] pursuant to § 38.2-4811.

D. A domestic surplus lines insurer may only write surplus lines insurance in the Commonwealth where placed by a surplus lines broker pursuant to Chapter 48 (§ 38.2-4800 et seq.).

E. Notwithstanding any other statute, the policies issued by a domestic surplus lines insurer where the Commonwealth is the home state of the insured shall be subject to taxes and maintenance assessments levied upon surplus lines policies issued by eligible nonadmitted insurers pursuant to §§ 38.2-4809 and 38.2-4809.1 but shall not be subject to other taxes levied upon admitted insurers,

183 *whether domestic or foreign, pursuant to Chapter 25 (§ 58.1-2500 et seq.) of Title 58.1.*

184 *F. Policies issued by a domestic surplus lines insurer are not subject to protections of or other*  
185 *provisions of the Virginia Property and Casualty Insurance Guaranty Association established under*  
186 *Chapter 16 (§ 38.2-1600 et seq.).*

187 *G. All financial and solvency requirements imposed by the Commonwealth's law upon domestic*  
188 *admitted insurers shall apply to domestic surplus lines insurers unless domestic surplus lines insurers*  
189 *are otherwise specifically exempted. For the purposes of handling the rehabilitation, liquidation, or*  
190 *conservation of a domestic surplus lines insurer, the provisions of Chapter 15 (§ 38.2-1500 et seq.) shall*  
191 *apply.*

192 *H. Policies issued by a domestic surplus lines insurer shall be exempt from all statutory requirements*  
193 *relating to insurance rating plans, policy forms, policy cancellation and nonrenewal, and premium*  
194 *charged to the insured in the same manner and to the same extent as a nonadmitted insurer domiciled*  
195 *in another state.*

196 **§ 38.2-4812. Surplus lines insurers subject to Unlicensed Insurers Process.**

197 Every *nonadmitted* insurer issuing surplus lines coverage under this chapter shall be subject to the  
198 provisions of Article 1 (§ 38.2-800 et seq.) of Chapter 8 ~~of this title~~.