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**SENATE BILL NO. 839**

Offered January 11, 2017

Prefiled November 16, 2016

*A BILL to amend and reenact § 59.1-200 of the Code of Virginia, relating to the Virginia Consumer Protection Act; prohibited practices; payment or rebate of insurance deductible as an inducement to the sale of roofing-related services.*

Patrons—Sturtevant; Delegate: Kory

Referred to Committee on General Laws and Technology

**Be it enacted by the General Assembly of Virginia:****1. That § 59.1-200 of the Code of Virginia is amended and reenacted as follows:****§ 59.1-200. Prohibited practices.**

A. The following fraudulent acts or practices committed by a supplier in connection with a consumer transaction are hereby declared unlawful:

1. Misrepresenting goods or services as those of another;
2. Misrepresenting the source, sponsorship, approval, or certification of goods or services;
3. Misrepresenting the affiliation, connection, or association of the supplier, or of the goods or services, with another;
4. Misrepresenting geographic origin in connection with goods or services;
5. Misrepresenting that goods or services have certain quantities, characteristics, ingredients, uses, or benefits;
6. Misrepresenting that goods or services are of a particular standard, quality, grade, style, or model;
7. Advertising or offering for sale goods that are used, secondhand, repossessed, defective, blemished, deteriorated, or reconditioned, or that are "seconds, " irregulars, imperfections, or "not first class, " without clearly and unequivocally indicating in the advertisement or offer for sale that the goods are used, secondhand, repossessed, defective, blemished, deteriorated, reconditioned, or are "seconds, " irregulars, imperfections or "not first class";
8. Advertising goods or services with intent not to sell them as advertised, or with intent not to sell at the price or upon the terms advertised.

In any action brought under this subdivision, the refusal by any person, or any employee, agent, or servant thereof, to sell any goods or services advertised or offered for sale at the price or upon the terms advertised or offered, shall be prima facie evidence of a violation of this subdivision. This paragraph shall not apply when it is clearly and conspicuously stated in the advertisement or offer by which such goods or services are advertised or offered for sale, that the supplier or offeror has a limited quantity or amount of such goods or services for sale, and the supplier or offeror at the time of such advertisement or offer did in fact have or reasonably expected to have at least such quantity or amount for sale;

9. Making false or misleading statements of fact concerning the reasons for, existence of, or amounts of price reductions;

10. Misrepresenting that repairs, alterations, modifications, or services have been performed or parts installed;

11. Misrepresenting by the use of any written or documentary material that appears to be an invoice or bill for merchandise or services previously ordered;

12. Notwithstanding any other provision of law, using in any manner the words "wholesale, " "wholesaler, " "factory, " or "manufacturer" in the supplier's name, or to describe the nature of the supplier's business, unless the supplier is actually engaged primarily in selling at wholesale or in manufacturing the goods or services advertised or offered for sale;

13. Using in any contract or lease any liquidated damage clause, penalty clause, or waiver of defense, or attempting to collect any liquidated damages or penalties under any clause, waiver, damages, or penalties that are void or unenforceable under any otherwise applicable laws of the Commonwealth, or under federal statutes or regulations;

13a. Failing to provide to a consumer, or failing to use or include in any written document or material provided to or executed by a consumer, in connection with a consumer transaction any statement, disclosure, notice, or other information however characterized when the supplier is required by 16 C.F.R. Part 433 to so provide, use, or include the statement, disclosure, notice, or other information in connection with the consumer transaction;

14. Using any other deception, fraud, false pretense, false promise, or misrepresentation in connection with a consumer transaction;

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59 15. Violating any provision of § 3.2-6512, 3.2-6513, or 3.2-6516, relating to the sale of certain  
60 animals by pet dealers which is described in such sections, is a violation of this chapter;

61 16. Failing to disclose all conditions, charges, or fees relating to:

62 a. The return of goods for refund, exchange, or credit. Such disclosure shall be by means of a sign  
63 attached to the goods, or placed in a conspicuous public area of the premises of the supplier, so as to be  
64 readily noticeable and readable by the person obtaining the goods from the supplier. If the supplier does  
65 not permit a refund, exchange, or credit for return, he shall so state on a similar sign. The provisions of  
66 this subdivision shall not apply to any retail merchant who has a policy of providing, for a period of not  
67 less than 20 days after date of purchase, a cash refund or credit to the purchaser's credit card account  
68 for the return of defective, unused, or undamaged merchandise upon presentation of proof of purchase.  
69 In the case of merchandise paid for by check, the purchase shall be treated as a cash purchase and any  
70 refund may be delayed for a period of 10 banking days to allow for the check to clear. This subdivision  
71 does not apply to sale merchandise that is obviously distressed, out of date, post season, or otherwise  
72 reduced for clearance; nor does this subdivision apply to special order purchases where the purchaser  
73 has requested the supplier to order merchandise of a specific or unusual size, color, or brand not  
74 ordinarily carried in the store or the store's catalog; nor shall this subdivision apply in connection with a  
75 transaction for the sale or lease of motor vehicles, farm tractors, or motorcycles as defined in §  
76 46.2-100;

77 b. A layaway agreement. Such disclosure shall be furnished to the consumer (i) in writing at the time  
78 of the layaway agreement, or (ii) by means of a sign placed in a conspicuous public area of the  
79 premises of the supplier, so as to be readily noticeable and readable by the consumer, or (iii) on the bill  
80 of sale. Disclosure shall include the conditions, charges, or fees in the event that a consumer breaches  
81 the agreement;

82 16a. Failing to provide written notice to a consumer of an existing open-end credit balance in excess  
83 of \$5 (i) on an account maintained by the supplier and (ii) resulting from such consumer's overpayment  
84 on such account. Suppliers shall give consumers written notice of such credit balances within 60 days of  
85 receiving overpayments. If the credit balance information is incorporated into statements of account  
86 furnished consumers by suppliers within such 60-day period, no separate or additional notice is required;

87 17. If a supplier enters into a written agreement with a consumer to resolve a dispute that arises in  
88 connection with a consumer transaction, failing to adhere to the terms and conditions of such an  
89 agreement;

90 18. Violating any provision of the Virginia Health Club Act, Chapter 24 (§ 59.1-294 et seq.) of this  
91 title;

92 19. Violating any provision of the Virginia Home Solicitation Sales Act, Chapter 2.1 (§ 59.1-21.1 et  
93 seq.) of this title;

94 20. Violating any provision of the Automobile Repair Facilities Act, Chapter 17.1 (§ 59.1-207.1 et  
95 seq.) of this title;

96 21. Violating any provision of the Virginia Lease-Purchase Agreement Act, Chapter 17.4  
97 (§ 59.1-207.17 et seq.) of this title;

98 22. Violating any provision of the Prizes and Gifts Act, Chapter 31 (§ 59.1-415 et seq.) of this title;

99 23. Violating any provision of the Virginia Public Telephone Information Act, Chapter 32  
100 (§ 59.1-424 et seq.) of this title;

101 24. Violating any provision of § 54.1-1505;

102 25. Violating any provision of the Motor Vehicle Manufacturers' Warranty Adjustment Act, Chapter  
103 17.6 (§ 59.1-207.34 et seq.) of this title;

104 26. Violating any provision of § 3.2-5627, relating to the pricing of merchandise;

105 27. Violating any provision of the Pay-Per-Call Services Act, Chapter 33 (§ 59.1-429 et seq.) of this  
106 title;

107 28. Violating any provision of the Extended Service Contract Act, Chapter 34 (§ 59.1-435 et seq.) of  
108 this title;

109 29. Violating any provision of the Virginia Membership Camping Act, Chapter 25 (§ 59.1-311 et  
110 seq.) of this title;

111 30. Violating any provision of the Comparison Price Advertising Act, Chapter 17.7 (§ 59.1-207.40 et  
112 seq.) of this title;

113 31. Violating any provision of the Virginia Travel Club Act, Chapter 36 (§ 59.1-445 et seq.) of this  
114 title;

115 32. Violating any provision of §§ 46.2-1231 and 46.2-1233.1;

116 33. Violating any provision of Chapter 40 (§ 54.1-4000 et seq.) of Title 54.1;

117 34. Violating any provision of Chapter 10.1 (§ 58.1-1031 et seq.) of Title 58.1;

118 35. Using the consumer's social security number as the consumer's account number with the supplier,  
119 if the consumer has requested in writing that the supplier use an alternate number not associated with  
120 the consumer's social security number;

- 121 36. Violating any provision of Chapter 18 (§ 6.2-1800 et seq.) of Title 6.2;  
 122 37. Violating any provision of § 8.01-40.2;  
 123 38. Violating any provision of Article 7 (§ 32.1-212 et seq.) of Chapter 6 of Title 32.1;  
 124 39. Violating any provision of Chapter 34.1 (§ 59.1-441.1 et seq.) ~~of this title~~;  
 125 40. Violating any provision of Chapter 20 (§ 6.2-2000 et seq.) of Title 6.2;  
 126 41. Violating any provision of the Virginia Post-Disaster Anti-Price Gouging Act, Chapter 46  
 127 (§ 59.1-525 et seq.) ~~of this title~~;  
 128 42. Violating any provision of Chapter 47 (§ 59.1-530 et seq.) ~~of this title~~;  
 129 43. Violating any provision of § 59.1-443.2;  
 130 44. Violating any provision of Chapter 48 (§ 59.1-533 et seq.) ~~of this title~~;  
 131 45. Violating any provision of Chapter 25 (§ 6.2-2500 et seq.) of Title 6.2;  
 132 46. Violating the provisions of clause (i) of subsection B of § 54.1-1115;  
 133 47. Violating any provision of § 18.2-239;  
 134 48. Violating any provision of Chapter 26 (§ 59.1-336 et seq.);  
 135 49. Selling, offering for sale, or manufacturing for sale a children's product the supplier knows or has  
 136 reason to know was recalled by the U.S. Consumer Product Safety Commission. There is a rebuttable  
 137 presumption that a supplier has reason to know a children's product was recalled if notice of the recall  
 138 has been posted continuously at least 30 days before the sale, offer for sale, or manufacturing for sale  
 139 on the website of the U.S. Consumer Product Safety Commission. This prohibition does not apply to  
 140 children's products that are used, secondhand or "seconds";  
 141 50. Violating any provision of Chapter 44.1 (§ 59.1-518.1 et seq.) ~~of this title~~;  
 142 51. Violating any provision of Chapter 22 (§ 6.2-2200 et seq.) of Title 6.2;  
 143 52. Violating any provision of § 8.2-317.1;  
 144 53. Violating subsection A of § 9.1-149.1; ~~and~~  
 145 54. Selling, offering for sale, or using in the construction, remodeling, or repair of any residential  
 146 dwelling in the Commonwealth, any drywall that the supplier knows or has reason to know is defective  
 147 drywall. This subdivision shall not apply to the sale or offering for sale of any building or structure in  
 148 which defective drywall has been permanently installed or affixed; *and*  
 149 55. *Promising to pay or rebate, in an advertisement or otherwise, all or any portion of the*  
 150 *deductible payable under a consumer's homeowners insurance policy as an inducement to the sale of*  
 151 *roofing-related services. A consumer who enters into a contract for roofing-related services has the right*  
 152 *to rescind the contract within three business days after being notified that all or any part of the*  
 153 *consumer's claim for damage involving roofing-related services is not covered under the consumer's*  
 154 *homeowners insurance policy. As used in this subdivision:*  
 155 *"Promising to pay or rebate" includes (i) granting any allowance or offering any discount, including*  
 156 *an allowance or discount in return for displaying a sign or other advertisement at the insured*  
 157 *consumer's premises, against the fees to be charged for the roofing-related services or (ii) paying the*  
 158 *insured consumer or any person directly or indirectly associated with the consumer's property any form*  
 159 *of compensation, gift, prize, bonus, coupon, credit, referral fee, or other item of monetary value for any*  
 160 *reason pursuant to any agreement or understanding, oral or otherwise.*  
 161 *"Roofing-related services" includes the construction, installation, renovation, repair, maintenance,*  
 162 *alteration, or waterproofing of a roof, gutter, downspout, or siding.*  
 163 B. Nothing in this section shall be construed to invalidate or make unenforceable any contract or  
 164 lease solely by reason of the failure of such contract or lease to comply with any other law of the  
 165 Commonwealth or any federal statute or regulation, to the extent such other law, statute, or regulation  
 166 provides that a violation of such law, statute, or regulation shall not invalidate or make unenforceable  
 167 such contract or lease.