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HOUSE RESOLUTION NO. 357

Offered February 6, 2017

Commending Chantel Ray.

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Patrons—Davis, Knight, Miyares and Villanueva

WHEREAS, Chantel Ray of Virginia Beach built a multimillion-dollar real estate company in Hampton Roads, and her inspiring success story represents entrepreneurship at its best in the Commonwealth; and

WHEREAS, Chantel Ray earned a bachelor's degree in mathematics from Virginia Wesleyan College and then taught at Frank W. Cox High School in Virginia Beach for several years, in addition to serving as a youth pastor; and

WHEREAS, Chantel Ray decided to become a real estate professional after her first experience buying a home because she was dissatisfied with the level of customer service she received; and

WHEREAS, Chantel Ray went from making nine dollars an hour and being in debt to owning a multimillion-dollar real estate company, Chantel Ray Real Estate, which launched in 2011 and now employs 125 real estate agents and 24 salaried employees across five locations; and

WHEREAS, in 2016, Chantel Ray announced plans to relocate her company's headquarters within Virginia Beach and expand to become a national franchise, which will create new jobs and foster economic development in the region; and

WHEREAS, effective marketing and strong negotiating skills are the hallmarks of Chantel Ray Real Estate, which spends thousands of dollars a month to market homes and guarantees the most powerful marketing for homeowners of any real estate company in the region; and

WHEREAS, Chantel Ray Real Estate provides superior customer service by adhering to a company mission statement that requires putting clients' interests first, and providing the highest level of honesty and expertise before, during, and after each transaction; and

WHEREAS, Chantel Ray's success in real estate has been made possible by the love and support of her husband, Rhyan, and children, Shayla and Kyle; now, therefore, be it

RESOLVED by the House of Delegates, That Chantel Ray of Virginia Beach hereby be commended on building a successful multimillion-dollar real estate company; and, be it

RESOLVED FURTHER, That the Clerk of the House of Delegates prepare a copy of this resolution for presentation to Chantel Ray as an expression of the House of Delegates' admiration for her prosperity in entrepreneurship and for promoting economic development in Hampton Roads.