2016 SESSION

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HOUSE BILL NO. 1375

Offered January 22, 2016

A BILL to amend and reenact §§ 4.1-119, as it is currently effective and as it shall become effective, 4.1-206, 4.1-234, and 4.1-235 of the Code of Virginia, relating to alcoholic beverage control; privileges of distillery licensees.

Patrons—Freitas, Fariss, Bell, Richard P., Cline, Head and Heretick

Referred to Committee on General Laws

10 Be it enacted by the General Assembly of Virginia:

1. That §§ 4.1-119, as it is currently effective and as it shall become effective, 4.1-206, 4.1-234, and 11 4.1-235, of the Code of Virginia are amended and reenacted as follows: 12 13

§ 4.1-119. (Effective until July 1, 2018) Operation of government stores.

A. Subject to the requirements of §§ 4.1-121 and 4.1-122, the Board may establish, maintain and 14 15 operate government stores for the sale of alcoholic beverages, other than beer and wine not produced by farm wineries, vermouth, mixers, and products used in connection with distilled spirits, including any 16 garnish or garnishment applied to the rim of a glass of distilled spirits, as may be approved by the 17 Board from time to time, in such counties, cities, and towns considered advisable by the Board. The 18 19 Board may discontinue any such store.

20 B. With respect to the sale of wine produced by farm wineries, the Board may give preference to 21 farm wineries that produce 2,500 cases or less of wine per year.

C. The Board shall fix the wholesale and retail prices at which the various classes, varieties and 22 23 brands of alcoholic beverages and other Board-approved products that are sold in government stores. Differences in the cost of operating stores, and market competition and conditions may be reflected in 24 25 the sale price of alcoholic beverages sold at government stores. The Board may sell alcoholic beverages to federal instrumentalities (i) authorized and operating under the laws of the United States and 26 27 regulations of the United States Department of Defense and (ii) located within the boundaries of federal 28 enclaves or reservations over which the United States has acquired jurisdiction, at prices which may be 29 greater or less than the wholesale price charged other authorized purchasers.

30 D. Alcoholic beverages at government stores shall be sold by employees of the Board, who shall 31 carry out the provisions of this title and Board regulations governing the operation of government stores and the sale of alcoholic beverages, except that the Board may appoint the holder of a distiller's license 32 33 or its officers and employees as agents of the Board for the sale of spirits, manufactured by or for, or 34 blended by such licensee on the licensed premises, at government stores established by the Board on the 35 distiller's licensed premises. 36

Such agents shall sell the spirits in accordance with the provisions of this title, Board regulations, and the terms of the agency agreement between the Board and the licensed distiller.

For the purposes of this subsection, "blended" means the receipt by a licensed distiller of deliveries 38 39 and shipments of alcoholic beverages, other than wine and beer, in accordance with subdivision 6 of § 4.1-201 to be (i) additionally aged by the receiving distillery in order to increase the quality and flavor 40 41 of such alcoholic beverages and (ii) bottled by the receiving distillery.

E. No Class 1 neutral grain spirit or alcohol, as defined by federal regulations, that is without 42 43 distinctive character, aroma, taste or color shall be sold in government stores at a proof greater than 101 except upon permits issued by the Board for industrial, commercial, culinary, or medical use. 44

45 F. All alcoholic beverages sold in government stores, except for tasting samples pursuant to 46 subsection G sold in government stores established by the Board on a distiller's licensed premises, shall 47 be in closed containers, sealed and affixed with labels prescribed by the Board.

G. No alcoholic beverages shall be consumed in a government store by any person unless it is part 48 49 of an organized tasting event conducted by (i) an employee of a manufacturer of distilled spirits or farm 50 winery or (ii) an authorized representative of a manufacturer of distilled spirits or farm winery with a 51 permit issued by the Board pursuant to subdivision A 15 of § 4.1-212, and the samples of alcoholic 52 beverages provided to any consumer do not exceed the limits for spirits or wine set forth in subdivision 53 A 5 of § 4.1-201.1. No sample may be consumed by any individual to whom alcoholic beverages may not lawfully be sold pursuant to $\S 4.1-304$. 54

55 Notwithstanding the provision of this subsection to the contrary, an agent of the Board appointed pursuant to subsection D may give samples of beer, wine, or cider to persons to whom alcoholic beverages may be lawfully sold for on-premises consumption, provided that (i) the beer, wine, or cider 56 57 samples are manufactured within the same licensed premises or on contiguous premises of such agent 58

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59 licensed as a brewery or winery; (ii) no single sample shall exceed four ounces of beer, two ounces of 60 wine, or one-half ounce of spirits; and (iii) no more than four total samples of alcoholic beverage 61 products shall be given or sold to any person per day. Nothing in this paragraph shall prohibit such 62 agent from serving samples of spirits as a mixed beverage.

63 The Board shall establish guidelines governing tasting events conducted pursuant to this subsection.

H. With respect to purchases by licensees at government stores, the Board shall (i) accept in payment
for any purchase or series of purchases cash, electronic fund transfer, credit or debit card, or check
payable to the Board, in the exact amount of any such purchase or series of purchases and (ii) provide
notice to licensees on Board policies relating to the assignment of government stores from which
licensees may purchase products and any procedure for the licensee to elect to make purchases from an
alternative government store.

I. With respect to purchases by consumers at government stores, the Board shall accept cash in payment for any purchase or series of purchases. The Board may adopt regulations which provide for accepting a credit card or debit card as payment. Such regulations may provide for the collection, where appropriate, of related fees, penalties and service charges for the use of a credit card or debit card by any consumer.

§ 4.1-119. (Effective July 1, 2018) Operation of government stores.

A. Subject to the requirements of §§ 4.1-121 and 4.1-122, the Board may establish, maintain and operate government stores for the sale of alcoholic beverages, other than beer and wine not produced by farm wineries, vermouth, mixers, and products used in connection with distilled spirits, including any garnish or garnishment applied to the rim of a glass of distilled spirits, as may be approved by the Board from time to time, in such counties, cities, and towns considered advisable by the Board. The Board may discontinue any such store.

B. With respect to the sale of wine produced by farm wineries, the Board may give preference to farm wineries that produce 2,500 cases or less of wine per year.

84 C. The Board shall fix the wholesale and retail prices at which the various classes, varieties and 85 brands of alcoholic beverages and other Board-approved products that are sold in government stores. Differences in the cost of operating stores, and market competition and conditions may be reflected in 86 87 the sale price of alcoholic beverages sold at government stores. The Board may sell alcoholic beverages 88 to federal instrumentalities (i) authorized and operating under the laws of the United States and 89 regulations of the United States Department of Defense and (ii) located within the boundaries of federal 90 enclaves or reservations over which the United States has acquired jurisdiction, at prices which may be 91 greater or less than the wholesale price charged other authorized purchasers. Nothing in this subsection 92 shall be construed to limit the authority of the Board to fix the retail price of alcoholic beverages sold at 93 government stores, which retail price may include promotional, volume, or other discounts deemed 94 appropriate by the Board.

D. Alcoholic beverages at government stores shall be sold by employees of the Authority who shall
carry out the provisions of this title and Board regulations governing the operation of government stores
and the sale of alcoholic beverages, except that the Board may appoint the holder of a distiller's license
or its officers and employees as agents of the Board for the sale of spirits, manufactured by or for, or
blended by such licensee on the licensed premises, at government stores established by the Board on the
distiller's licensed premises.

101 Such agents shall sell the spirits in accordance with the provisions of this title, Board regulations, 102 and the terms of the agency agreement between the Authority and the licensed distiller.

103 For the purposes of this subsection, "blended" means the receipt by a licensed distiller of deliveries 104 and shipments of alcoholic beverages, other than wine and beer, in accordance with subdivision 6 of 105 § 4.1-201 to be (i) additionally aged by the receiving distillery in order to increase the quality and flavor 106 of such alcoholic beverages and (ii) bottled by the receiving distillery.

E. No Class 1 neutral grain spirit or alcohol, as defined by federal regulations, that is without distinctive character, aroma, taste or color shall be sold in government stores at a proof greater than 101 except upon permits issued by the Board for industrial, commercial, culinary, or medical use.

F. All alcoholic beverages sold in government stores, except for tasting samples pursuant to
 subsection G sold in government stores established by the Board on a distiller's licensed premises, shall
 be in closed containers, sealed and affixed with labels prescribed by the Board.

G. No alcoholic beverages shall be consumed in a government store by any person unless it is part of an organized tasting event conducted by (i) an employee of a manufacturer of distilled spirits or farm winery or (ii) an authorized representative of a manufacturer of distilled spirits or farm winery with a permit issued by the Board pursuant to subdivision A 15 of § 4.1-212, and the samples of alcoholic beverages provided to any consumer do not exceed the limits for spirits or wine set forth in subdivision A 5 of § 4.1-201.1. No sample may be consumed by any individual to whom alcoholic beverages may not lawfully be sold pursuant to § 4.1-304.

120 Notwithstanding the provision of this subsection to the contrary, an agent of the Board appointed

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121 pursuant to subsection D may give samples of beer, wine, or eider to persons to whom alcoholic 122 beverages may be lawfully sold for on-premises consumption, provided that (i) the beer, wine, or eider 123 samples are manufactured within the same licensed premises or on contiguous premises of such agent 124 licensed as a brewery or winery; (ii) no single sample shall exceed four ounces of beer, two ounces of 125 wine, or one-half ounce of spirits; and (iii) no more than four total samples of alcoholic beverage 126 products shall be given or sold to any person per day. Nothing in this paragraph shall prohibit such 127 agent from serving samples of spirits as a mixed beverage.

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The Board shall establish guidelines governing tasting events conducted pursuant to this subsection.

H. With respect to purchases by licensees at government stores, the Authority shall (i) accept in payment for any purchase or series of purchases cash, electronic fund transfer, credit or debit card, or check payable to the Authority, in the exact amount of any such purchase or series of purchases and (ii)
provide notice to licensees on Board policies relating to the assignment of government stores from which licensees may purchase products and any procedure for the licensee to elect to make purchases
from an alternative government store.

135 I. With respect to purchases by consumers at government stores, the Authority shall accept cash in 136 payment for any purchase or series of purchases. The Board may adopt regulations which provide for 137 accepting a credit card or debit card as payment. Such regulations may provide for the collection, where 138 appropriate, of related fees, penalties and service charges for the use of a credit card or debit card by 139 any consumer.

J. Before the Authority implements any increase in the markup on distilled spirits or any change to the markup formula for distilled spirits pursuant to § 4.1-235 that would result in an increase in the retail price of distilled spirits sold to the public, the Authority shall (i) provide at least 45 days' public notice before such a price increase takes effect; (ii) provide the opportunity for submission of written comments regarding the proposed price increase; (iii) conduct a public meeting for the purpose of receiving verbal comment regarding the proposed price increase; and (iv) consider any written or verbal comments before implementing such a price increase.

§ 4.1-206. Alcoholic beverage licenses.

148 The Board may grant the following licenses relating to alcoholic beverages generally:

149 1. Distillers' licenses, which shall authorize the licensee to manufacture alcoholic beverages other 150 than wine and beer, and to sell and deliver or ship the same, in accordance with Board regulations, in 151 closed containers, to the Board and to persons outside the Commonwealth for resale outside the 152 Commonwealth. When the Board has established a government store on the distiller's licensed premises 153 pursuant to subsection D of § 4.1-119, such license shall also authorize the licensee to make a charge to 154 consumers to participate in an organized tasting event conducted in accordance with subsection G of 155 $\frac{1}{8}$ 4.1-119 and Board regulations. Such license shall also authorize the licensee to (a) sell at retail the 156 brands of alcoholic beverages that the licensee owns at premises described in the distillery license for on-premises consumption and in closed containers for off-premises consumption, and (b) offer samples 157 158 of the brewery's products to individuals visiting the licensed premises, provided that such samples shall 159 be provided only to individuals for consumption on the premises of such licensed premises and only to 160 individuals to whom such products may be lawfully sold.

161 2. Limited distiller's licenses, to distilleries that manufacture not more than 36,000 gallons of 162 alcoholic beverages other than wine or beer per calendar year, provided (i) the distillery is located on a 163 farm in the Commonwealth on land zoned agricultural and owned or leased by such distillery or its 164 owner and (ii) agricultural products used by such distillery in the manufacture of its alcoholic beverages 165 are grown on the farm. Limited distiller's licensees shall be treated as distillers for all purposes of this 166 title except as otherwise provided in this subdivision.

167 3. Fruit distillers' licenses, which shall authorize the licensee to manufacture any alcoholic beverages 168 made from fruit or fruit juices, and to sell and deliver or ship the same, in accordance with Board 169 regulations, in closed containers, to the Board and to persons outside the Commonwealth for resale 170 outside the Commonwealth.

171 4. Banquet facility licenses to volunteer fire departments and volunteer emergency medical services 172 agencies, which shall authorize the licensee to permit the consumption of lawfully acquired alcoholic 173 beverages on the premises of the licensee by any person, and bona fide members and guests thereof, 174 otherwise eligible for a banquet license. However, lawfully acquired alcoholic beverages shall not be 175 purchased or sold by the licensee or sold or charged for in any way by the person permitted to use the 176 premises. Such premises shall be a volunteer fire or volunteer emergency medical services agency 177 station or both, regularly occupied as such and recognized by the governing body of the county, city, or 178 town in which it is located. Under conditions as specified by Board regulation, such premises may be 179 other than a volunteer fire or volunteer emergency medical services agency station, provided such other 180 premises are occupied and under the control of the volunteer fire department or volunteer emergency 181 medical services agency while the privileges of its license are being exercised.

182 5. Bed and breakfast licenses, which shall authorize the licensee to (i) serve alcoholic beverages in 183 dining areas, private guest rooms and other designated areas to persons to whom overnight lodging is 184 being provided, with or without meals, for on-premises consumption only in such rooms and areas, and 185 without regard to the amount of gross receipts from the sale of food prepared and consumed on the premises and (ii) permit the consumption of lawfully acquired alcoholic beverages by persons to whom 186 187 overnight lodging is being provided in (a) bedrooms or private guest rooms or (b) other designated areas 188 of the bed and breakfast establishment. For purposes of this subdivision, "other designated areas" 189 includes outdoor dining areas, whether or not contiguous to the licensed premises, which may have more 190 than one means of ingress and egress to an adjacent public thoroughfare, provided that such outdoor 191 dining areas are under the control of the licensee and approved by the Board. Such noncontiguous 192 designated areas shall not be approved for any retail license issued pursuant to subdivision A 5 of 193 § 4.1-201.

6. Tasting licenses, which shall authorize the licensee to sell or give samples of alcoholic beverages
of the type specified in the license in designated areas at events held by the licensee. A tasting license
shall be issued for the purpose of featuring and educating the consuming public about the alcoholic
beverages being tasted. A separate license shall be required for each day of each tasting event. No
tasting license shall be required for conduct authorized by § 4.1-201.1.

199 7. Museum licenses, which may be issued to nonprofit museums exempt from taxation under 200 § 501(c)(3) of the Internal Revenue Code, which shall authorize the licensee to (i) permit the 201 consumption of lawfully acquired alcoholic beverages on the premises of the licensee by any bona fide 202 member and guests thereof and (ii) serve alcoholic beverages on the premises of the licensee to any 203 bona fide member and guests thereof. However, alcoholic beverages shall not be sold or charged for in any way by the licensee. The privileges of this license shall be limited to the premises of the museum, 205 regularly occupied and utilized as such.

8. Equine sporting event licenses, which may be issued to organizations holding equestrian, hunt and
steeplechase events, which shall authorize the licensee to permit the consumption of lawfully acquired
alcoholic beverages on the premises of the licensee by patrons thereof during such event. However,
alcoholic beverages shall not be sold or charged for in any way by the licensee. The privileges of this
license shall be (i) limited to the premises of the licensee, regularly occupied and utilized for equestrian,
hunt and steeplechase events and (ii) exercised on no more than four calendar days per year.

9. Day spa licenses, which shall authorize the licensee to (i) permit the consumption of lawfully acquired wine or beer on the premises of the licensee by any bona fide customer of the day spa and (ii) serve wine or beer on the premises of the licensee to any such bona fide customer; however, the licensee shall not give more than two five-ounce glasses of wine or one 12-ounce glass of beer to any such customer, nor shall it sell or otherwise charge a fee to such customer for the wine or beer served or consumed. The privileges of this license shall be limited to the premises of the day spa regularly occupied and utilized as such.

10. Motor car sporting event facility licenses, which shall authorize the licensee to permit the consumption of lawfully acquired alcoholic beverages on the premises of the licensee by patrons thereof during such events. However, alcoholic beverages shall not be sold or charged for in any way, directly or indirectly, by the licensee. The privileges of this license shall be limited to those areas of the licensee's premises designated by the Board that are regularly occupied and utilized for motor car sporting events.

11. Meal-assembly kitchen license, which shall authorize the licensee to serve wine or beer on the premises of the licensee to any such bona fide customer attending either a private gathering or a special event; however, the licensee shall not give more than two five-ounce glasses of wine or two 12-ounce glasses of beer to any such customer, nor shall it sell or otherwise charge a fee to such customer for the wine or beer served or consumed. The privileges of this license shall be limited to the premises of the meal-assembly kitchen regularly occupied and utilized as such.

231 12. Canal boat operator license, which shall authorize the licensee to permit the consumption of 232 lawfully acquired alcoholic beverages on the premises of the licensee by any bona fide customer 233 attending either a private gathering or a special event; however, the licensee shall not sell or otherwise 234 charge a fee to such customer for the alcoholic beverages so consumed. The privileges of this license 235 shall be limited to the premises of the licensee, including the canal, the canal boats while in operation, 236 and any pathways adjacent thereto. Upon authorization of the licensee, any person may keep and 237 consume his own lawfully acquired alcoholic beverages on the premises in all areas and locations 238 covered by the license.

13. Annual arts venue event licenses, to persons operating an arts venue, which shall authorize the
licensee participating in a community art walk that is open to the public to serve lawfully acquired wine
or beer on the premises of the licensee to adult patrons thereof during such events. However, alcoholic
beverages shall not be sold or charged for in any way, directly or indirectly, by the licensee, and the
licensee shall not give more than two five-ounce glasses of wine or one 12-ounce glass of beer to any

244 one adult patron. The privileges of this license shall be (i) limited to the premises of the arts venue 245 regularly occupied and used as such and (ii) exercised on no more than 12 calendar days per year.

246 14. Art instruction studio licenses, which shall authorize the licensee to serve wine or beer on the 247 premises of the licensee to any such bona fide customer; however, the licensee shall not give more than 248 two five-ounce glasses of wine or one 12-ounce glass of beer to any such customer, nor shall it sell or 249 otherwise charge a fee to such customer for the wine or beer served or consumed. The privileges of this 250 license shall be limited to the premises of the art instruction studio regularly occupied and utilized as 251 such.

§ 4.1-234. Tax on wine and other alcoholic beverages; exceptions.

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253 A. In addition to the taxes imposed pursuant to Chapter 6 (§ 58.1-600 et seq.) of Title 58.1, a tax of 254 40 cents is levied on each liter of wine sold in the Commonwealth. Additionally, on vermouth and on 255 farm winery wines sold to consumers by the Board the state tax shall be four percent of the price 256 charged.

257 B. There is levied on other alcoholic beverages sold by the Board a tax of 20 percent of the price 258 charged. This subsection shall also apply to all alcoholic beverages purchased from the Board by any 259 mixed beverage licensee.

260 C. There is levied on alcoholic beverages sold by holders of distiller's licenses to consumers at the 261 distillery a tax of 20 percent of the price charged for any bottle sold for off-premises consumption, and 262 20 percent of the retail price of any bottle used for drinks for on-premises consumption.

263 C. D. The provisions of this section shall not apply to (i) beer, (ii) wine coolers, (iii) sales of wine 264 by manufacturers to wholesale wine licensees for resale to retail licensees, (iv) sales, other than by or through government stores, of alcoholic beverages for manufacturing and industrial purposes, or either, 265 266 (v) sales, other than by or through government stores, of alcohol for hospital and laboratory purposes, or 267 either, (vi) alcoholic beverages shipped from the Commonwealth to points outside the Commonwealth, 268 for resale outside the Commonwealth, (vii) alcoholic beverages shipped from the Commonwealth to 269 consumers outside the Commonwealth for personal consumption and not for resale, and (viii) sales to 270 any instrumentality of the federal government.

271 § 4.1-235. Collection; computation, distribution of tax on wine and other alcoholic beverages; 272 refunds and adjustments. 273

A. The Board shall collect the state taxes levied pursuant to \S 4.1-234 as follows:

274 1. Collection shall be from the purchaser at the time of or prior to sale, except as to sales made to 275 wholesale wine licensees or sales made by holders of distiller's licenses. Wholesale wine licensees shall 276 collect the taxes at the time of or prior to sale to retail licensees, and shall remit such taxes monthly to 277 the Board, along with such reports as may be required by the Board, at the time and in the manner 278 prescribed by the Board. Holders of distiller's licenses shall collect the taxes at the time of or prior to 279 sale to consumers and shall remit such taxes monthly to the Board, along with such reports as may be 280 required by the Board, at the time and in the manner prescribed by the Board.

281 2. In establishing the prices for items sold by it to persons other than wholesale licensees, the Board 282 shall include a reasonable markup. The liter tax or 20 percent tax, as appropriate, shall then be added to 283 the price of each container of alcoholic beverages. The four percent tax on vermouth and farm winery 284 wines shall then be added for those products. In all cases the final price for each container may be 285 established so as to be a multiple of five or rounded to end with a nine.

286 In accounting for the state tax on sales the Board shall divide the net sales for the quarter by 1.20 287 and multiply the result by 20 percent. As to the sale of vermouth and farm winery wine, the Board shall 288 divide the net sales for the quarter by 1.04 and multiply the result by four percent.

289 B. The amount of tax collected under this section during each quarter shall, within 50 days after the 290 close of such quarter, be certified to the Comptroller by the Board and shall be transferred by him from 291 the special fund described in § 4.1-116 to the general fund of the state treasury. The Board shall, not 292 later than June 20 of every year, estimate the yield of the state tax on sales imposed by § 4.1-234 for 293 the quarter ending June 30 and certify the amount of such estimate to the Comptroller, whereupon the 294 Comptroller shall, before the end of the month, transfer the amount of such estimate from the special 295 fund described in § 4.1-116 to the general fund of the state treasury, subject to such adjustment on 296 account of an overestimate or underestimate as may be indicated within 50 days after the close of the 297 quarter ending on June 30.

298 Forty-four percent of the amount derived from the liter tax levied pursuant to § 4.1-234 shall be 299 transferred to the general fund and paid to the several counties, cities, and towns of the Commonwealth 300 in proportion to their respective populations, and is appropriated for such purpose.

301 The counties, cities, and towns shall in no event receive from the taxes derived from the sale of 302 wines less revenue than was received by such counties, cities, and towns for the year ending June 30, 303 1976.

304 The portion of wine liter tax collected pursuant to § 4.1-234 that is attributable to the sale of wine HB1375

produced by a farm winery shall be deposited in the Virginia Wine Promotion Fund established pursuant to § 3.2-3005.

307 Twelve percent of the amount derived from the liter tax levied shall be retained by the Board as operating revenue and distributed as provided in § 4.1-117.

309 C. As used in this section, the term "net sales" means gross sales less refunds to customers.

310 D. The Board may make a refund or adjustment of any tax paid to it under this section when (i) the

311 wine upon which such tax has been paid has been condemned and is not permitted to be sold in the 312 Commonwealth, or (ii) wine is returned by a retail licensee to a wholesale wine licensee for refund in

313 accordance with Board regulations or approval. Any claim for such refund or adjustment shall be made

314 to the Board in the report filed with the Board by the wholesale wine licensee for the period in which

315 such return and refund occurs.