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HOUSE BILL NO. 980

Offered January 11, 2012

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A BILL to amend and reenact §§ 38.2-3407.15, 38.2-3503, and 38.2-3536 of the Code of Virginia, relating to limitation on time for submission of health insurance claims.

Patron—Scott, J.M.

Referred to Committee on Commerce and Labor

Be it enacted by the General Assembly of Virginia:

1. That §§ 38.2-3407.15, 38.2-3503, and 38.2-3536 of the Code of Virginia are amended and reenacted as follows:

§ 38.2-3407.15. Ethics and fairness in carrier business practices.

A. As used in this section:

"Carrier," "enrollee" and "provider" shall have the meanings set forth in § 38.2-3407.10; however, a "carrier" shall also include any person required to be licensed under this title which offers or operates a managed care health insurance plan subject to Chapter 58 (§ 38.2-5800 et seq.) of this title or which provides or arranges for the provision of health care services, health plans, networks or provider panels which are subject to regulation as the business of insurance under this title.

"Claim" means any bill, claim, or proof of loss made by or on behalf of an enrollee or a provider to a carrier (or its intermediary, administrator or representative) with which the provider has a provider contract for payment for health care services under any health plan; however, a "claim" shall not include a request for payment of a capitation or a withhold.

"Clean claim" means a claim (i) that has no material defect or impropriety (including any lack of any reasonably required substantiation documentation) which substantially prevents timely payment from being made on the claim or (ii) with respect to which a carrier has failed timely to notify the person submitting the claim of any such defect or impropriety in accordance with this section.

"Health care services" means items or services furnished to any individual for the purpose of preventing, alleviating, curing, or healing human illness, injury or physical disability.

"Health plan" means any individual or group health care plan, subscription contract, evidence of coverage, certificate, health services plan, medical or hospital services plan, accident and sickness insurance policy or certificate, managed care health insurance plan, or other similar certificate, policy, contract or arrangement, and any endorsement or rider thereto, to cover all or a portion of the cost of persons receiving covered health care services, which is subject to state regulation and which is required to be offered, arranged or issued in the Commonwealth by a carrier licensed under this title. Health plan does not mean (i) coverages issued pursuant to Title XVIII of the Social Security Act, 42 U.S.C. § 1395 et seq. (Medicare), Title XIX of the Social Security Act, 42 U.S.C. § 1396 et seq. or Title XX of the Social Security Act, 42 U.S.C. § 1397 et seq. (Medicaid), 5 U.S.C. § 8901 et seq. (federal employees), or 10 U.S.C. § 1071 et seq. (CHAMPUS); or (ii) accident only, credit or disability insurance, long-term care insurance, CHAMPUS supplement, Medicare supplement, or workers' compensation coverages.

"Provider contract" means any contract between a provider and a carrier (or a carrier's network, provider panel, intermediary or representative) relating to the provision of health care services.

"Retroactive denial of a previously paid claim" or "retroactive denial of payment" means any attempt by a carrier retroactively to collect payments already made to a provider with respect to a claim by reducing other payments currently owed to the provider, by withholding or setting off against future payments, or in any other manner reducing or affecting the future claim payments to the provider.

B. Subject to subsection H, every provider contract entered into by a carrier shall contain specific provisions which shall require the carrier to adhere to and comply with the following minimum fair business standards in the processing and payment of claims for health care services:

1. A carrier shall pay any claim within 40 days of receipt of the claim except where the obligation of the carrier to pay a claim is not reasonably clear due to the existence of a reasonable basis supported by specific information available for review by the person submitting the claim that:

a. The claim is determined by the carrier not to be a clean claim due to a good faith determination or dispute regarding (i) the manner in which the claim form was completed or submitted, (ii) the eligibility of a person for coverage, (iii) the responsibility of another carrier for all or part of the claim, (iv) the amount of the claim or the amount currently due under the claim, (v) the benefits covered, or (vi) the manner in which services were accessed or provided; or

b. The claim was submitted fraudulently.

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59 Each carrier shall maintain a written or electronic record of the date of receipt of a claim. The
60 person submitting the claim shall be entitled to inspect such record on request and to rely on that record
61 or on any other admissible evidence as proof of the fact of receipt of the claim, including without
62 limitation electronic or facsimile confirmation of receipt of a claim.

63 2. A carrier shall, within 30 days after receipt of a claim, request electronically or in writing from
64 the person submitting the claim the information and documentation that the carrier reasonably believes
65 will be required to process and pay the claim or to determine if the claim is a clean claim. Upon receipt
66 of the additional information requested under this subsection necessary to make the original claim a
67 clean claim, a carrier shall make the payment of the claim in compliance with this section. No carrier
68 may refuse to pay a claim for health care services rendered pursuant to a provider contract which are
69 covered benefits if the carrier fails timely to notify or attempt to notify the person submitting the claim
70 of the matters identified above unless such failure was caused in material part by the person submitting
71 the claims; however, nothing herein shall preclude such a carrier from imposing a retroactive denial of
72 payment of such a claim if permitted by the provider contract unless such retroactive denial of payment
73 of the claim would violate subdivision 6 of this subsection. Nothing in this subsection shall require a
74 carrier to pay a claim which is not a clean claim.

75 3. Any interest owing or accruing on a claim under § 38.2-3407.1 or 38.2-4306.1 of this title, under
76 any provider contract or under any other applicable law, shall, if not sooner paid or required to be paid,
77 be paid, without necessity of demand, at the time the claim is paid or within 60 days thereafter.

78 4. a. Every carrier shall establish and implement reasonable policies to permit any provider with
79 which there is a provider contract (i) to confirm in advance during normal business hours by free
80 telephone or electronic means if available whether the health care services to be provided are medically
81 necessary and a covered benefit and (ii) to determine the carrier's requirements applicable to the provider
82 (or to the type of health care services which the provider has contracted to deliver under the provider
83 contract) for (a) pre-certification or authorization of coverage decisions, (b) retroactive reconsideration of
84 a certification or authorization of coverage decision or retroactive denial of a previously paid claim, (c)
85 provider-specific payment and reimbursement methodology, coding levels and methodology,
86 downcoding, and bundling of claims, and (d) other provider-specific, applicable claims processing and
87 payment matters necessary to meet the terms and conditions of the provider contract, including
88 determining whether a claim is a clean claim. If a carrier routinely, as a matter of policy, bundles or
89 downcodes claims submitted by a provider, the carrier shall clearly disclose that practice in each
90 provider contract. Further, such carrier shall either (i) disclose in its provider contracts or on its website
91 the specific bundling and downcoding policies that the carrier reasonably expects to be applied to the
92 provider or provider's services on a routine basis as a matter of policy or (ii) disclose in each provider
93 contract a telephone or facsimile number or e-mail address that a provider can use to request the specific
94 bundling and downcoding policies that the carrier reasonably expects to be applied to that provider or
95 provider's services on a routine basis as a matter of policy. If such request is made by or on behalf of a
96 provider, a carrier shall provide the requesting provider with such policies within 10 business days
97 following the date the request is received.

98 b. Every carrier shall make available to such providers within 10 business days of receipt of a
99 request, copies of or reasonable electronic access to all such policies which are applicable to the
100 particular provider or to particular health care services identified by the provider. In the event the
101 provision of the entire policy would violate any applicable copyright law, the carrier may instead
102 comply with this subsection by timely delivering to the provider a clear explanation of the policy as it
103 applies to the provider and to any health care services identified by the provider.

104 5. Every carrier shall pay a claim if the carrier has previously authorized the health care service or
105 has advised the provider or enrollee in advance of the provision of health care services that the health
106 care services are medically necessary and a covered benefit, unless:

107 a. The documentation for the claim provided by the person submitting the claim clearly fails to
108 support the claim as originally authorized; or

109 b. The carrier's refusal is because (i) another payor is responsible for the payment, (ii) the provider
110 has already been paid for the health care services identified on the claim, (iii) the claim was submitted
111 fraudulently or the authorization was based in whole or material part on erroneous information provided
112 to the carrier by the provider, enrollee, or other person not related to the carrier, or (iv) the person
113 receiving the health care services was not eligible to receive them on the date of service and the carrier
114 did not know, and with the exercise of reasonable care could not have known, of the person's eligibility
115 status.

116 6. No carrier may impose any retroactive denial of a previously paid claim unless the carrier has
117 provided the reason for the retroactive denial and (i) the original claim was submitted fraudulently, (ii)
118 the original claim payment was incorrect because the provider was already paid for the health care
119 services identified on the claim or the health care services identified on the claim were not delivered by
120 the provider, or (iii) the time which has elapsed since the date of the payment of the original challenged

claim does not exceed the lesser of (a) 12 months or (b) the number of days within which the carrier requires under its provider contract that a claim be submitted by the provider following the date on which a health care service is provided. Effective July 1, 2000, a carrier shall notify a provider at least 30 days in advance of any retroactive denial of a claim.

7. Notwithstanding subdivision 6 of this subsection, with respect to provider contracts entered into, amended, extended, or renewed on or after July 1, 2004, no carrier shall impose any retroactive denial of payment or in any other way seek recovery or refund of a previously paid claim unless the carrier specifies in writing the specific claim or claims for which the retroactive denial is to be imposed or the recovery or refund is sought. The written communication shall also contain an explanation of why the claim is being retroactively adjusted.

8. No provider contract may fail to include or attach at the time it is presented to the provider for execution (i) the fee schedule, reimbursement policy or statement as to the manner in which claims will be calculated and paid which is applicable to the provider or to the range of health care services reasonably expected to be delivered by that type of provider on a routine basis and (ii) all material addenda, schedules and exhibits thereto and any policies (including those referred to in subdivision 4 of this subsection) applicable to the provider or to the range of health care services reasonably expected to be delivered by that type of provider under the provider contract.

9. No amendment to any provider contract or to any addenda, schedule, exhibit or policy thereto (or new addenda, schedule, exhibit, or policy) applicable to the provider (or to the range of health care services reasonably expected to be delivered by that type of provider) shall be effective as to the provider, unless the provider has been provided with the applicable portion of the proposed amendment (or of the proposed new addenda, schedule, exhibit, or policy) at least 60 calendar days before the effective date and the provider has failed to notify the carrier within 30 calendar days of receipt of the documentation of the provider's intention to terminate the provider contract at the earliest date thereafter permitted under the provider contract.

10. In the event that the carrier's provision of a policy required to be provided under subdivision 8 or 9 of this subsection would violate any applicable copyright law, the carrier may instead comply with this section by providing a clear, written explanation of the policy as it applies to the provider.

11. All carriers shall establish, in writing, their claims payment dispute mechanism and shall make this information available to providers.

12. No provider contract shall require a provider to submit claims within a period that is less than one year after the date of service. Provider contracts shall further provide that if it is not reasonably possible to submit a claim in the time required, the carrier shall not reduce or deny the claim due to the provider's failure to submit the claim within such period if the claim is filed as soon as reasonably possible.

C. Without limiting the foregoing, in the processing of any payment of claims for health care services rendered by providers under provider contracts and in performing under its provider contracts, every carrier subject to regulation by this title shall adhere to and comply with the minimum fair business standards required under subsection B, and the Commission shall have the jurisdiction to determine if a carrier has violated the standards set forth in subsection B by failing to include the requisite provisions in its provider contracts and shall have jurisdiction to determine if the carrier has failed to implement the minimum fair business standards set out in subdivisions B 1 and B 2 in the performance of its provider contracts.

D. No carrier shall be in violation of this section if its failure to comply with this section is caused in material part by the person submitting the claim or if the carrier's compliance is rendered impossible due to matters beyond the carrier's reasonable control (such as an act of God, insurrection, strike, fire, or power outages) which are not caused in material part by the carrier.

E. Any provider who suffers loss as the result of a carrier's violation of this section or a carrier's breach of any provider contract provision required by this section shall be entitled to initiate an action to recover actual damages. If the trier of fact finds that the violation or breach resulted from a carrier's gross negligence and willful conduct, it may increase damages to an amount not exceeding three times the actual damages sustained. Notwithstanding any other provision of law to the contrary, in addition to any damages awarded, such provider also may be awarded reasonable attorney's fees and court costs. Each claim for payment which is paid or processed in violation of this section or with respect to which a violation of this section exists shall constitute a separate violation. The Commission shall not be deemed to be a "trier of fact" for purposes of this subsection.

F. No carrier (or its network, provider panel or intermediary) shall terminate or fail to renew the employment or other contractual relationship with a provider, or any provider contract, or otherwise penalize any provider, for invoking any of the provider's rights under this section or under the provider contract.

G. This section shall apply only to carriers subject to regulation under this title.

182 H. This section shall apply with respect to provider contracts entered into, amended, extended or
183 renewed on or after July 1, 1999, *except that the provisions of subdivision B 12 shall apply with respect*
184 *to provider contracts entered into, amended, extended, or renewed on or after July 1, 2012.*

185 I. Pursuant to the authority granted by § 38.2-223, the Commission may promulgate such rules and
186 regulations as it may deem necessary to implement this section.

187 J. If any provision of this section, or the application thereof to any person or circumstance, is held
188 invalid or unenforceable, such determination shall not affect the provisions or applications of this section
189 which can be given effect without the invalid or unenforceable provision or application, and to that end
190 the provisions of this section are severable.

191 K. The Commission shall have no jurisdiction to adjudicate individual controversies arising out of
192 this section.

193 § 38.2-3503. Required accident and sickness policy provisions.

194 Except as provided in § 38.2-3505, each individual accident and sickness insurance policy delivered
195 or issued for delivery in this Commonwealth shall contain the provisions specified in this section using
196 the same words which appear in this section. Provisions 1 through 12 shall apply to all such policies. In
197 addition, provision 13 shall apply to all such policies that are delivered, issued for delivery, renewed, or
198 extended in this Commonwealth on or after January 1, 2001. An insurer may substitute corresponding
199 provisions of different wording approved by the Commission that are in each instance not less favorable
200 in any respect to the insured or the beneficiary. These provisions shall be preceded individually by the
201 caption "REQUIRED PROVISIONS" or by such appropriate individual or group captions or subcaptions
202 as the Commission may approve.

203 1. Provision 1:

204 ENTIRE CONTRACT; CHANGES: This policy, including the endorsements and the attached papers,
205 if any, constitutes the entire contract of insurance. No change in this policy shall be valid until approved
206 by an executive officer of the Company and unless such approval is endorsed hereon or attached hereto.
207 No agent has authority to change this policy or to waive any of its provisions.

208 2. Provision 2:

209 TIME LIMIT ON CERTAIN DEFENSES: (a) Misstatements in the application: After two years from
210 the date of this policy, only fraudulent misstatements in the application may be used to void the policy
211 or deny any claim for loss incurred or disability (as defined in the policy) that starts after the two-year
212 period.

213 Provision 2 shall not be construed to affect any legal requirement for avoidance of a policy or denial
214 of a claim during such initial two-year period, nor to limit the application of subdivisions 1, 2, 3, 4 and
215 5 of § 38.2-3504 in the event of misstatement with respect to age, occupation or other insurance.

216 Instead of Provision 2, a policy which the insured has the right to continue in force subject to its
217 terms by the timely payment of premium (i) until at least age 50 or, (ii) for a policy issued after age 44,
218 for at least five years from its date of issue, may contain the following provision, from which the clause
219 in parentheses may be omitted at the insurer's option:

220 INCONTESTABLE:

221 (a) Misstatements in the application: After this policy has been in force for two years during the
222 Insured's lifetime (excluding any period during which the Insured is disabled), the Company cannot
223 contest the statements in the application.

224 PREEXISTING CONDITIONS:

225 (b) No claim for loss incurred or disability (as defined in the policy) that starts after one year from
226 the date of issue of this policy will be reduced or denied because a sickness or physical condition, not
227 excluded by name or specific description before the date of loss, had existed before the effective date of
228 coverage.

229 3. Provision 3:

230 GRACE PERIOD: This policy has a day grace period. This means that if a renewal
231 premium is not paid on or before the date it is due, it may be paid during the following days.
232 During the grace period the policy shall continue in force.

233 In Provision 3 a number not less than "7" for weekly premium policies, "10" for monthly premium
234 policies and "31" for all other policies shall be inserted between the words "a" and "day," and between
235 "following" and "days."

236 A policy that contains a cancellation provision may add, at the end of Provision 3: "subject to the
237 right of the Company to cancel in accordance with the cancellation provision."

238 A policy in which the insurer reserves the right to refuse any renewal shall have, in Provision 3, the
239 following sentence:

240 The grace period will not apply if, at least days before the premium due date, the Company has
241 delivered or has mailed to the Insured's last address shown in the Company's records written notice of
242 the Company's intent not to renew this policy.

243 In the above sentence a number not less than "7" for weekly premium policies, "10" for monthly

premium policies and "31" for all other policies shall be inserted between the words "least" and "days."

4. Provision 4:

REINSTATEMENT: If the renewal premium is not paid before the grace period ends, the policy will lapse. Later acceptance of the premium by the Company or by an agent authorized to accept payment, without requiring an application for reinstatement, will reinstate the policy. If the Company or its agent requires an application for reinstatement, the Insured will be given a conditional receipt for the premium. If the application is approved the policy will be reinstated as of the approval date. Lacking such approval, the policy will be reinstated on the forty-fifth day after the date of the conditional receipt unless the Company has previously written the Insured of its disapproval. The reinstated policy will cover only loss that results from an injury sustained after the date of reinstatement and sickness that starts more than 10 days after such date. In all other respects the rights of the Insured and the Company will remain the same, subject to any provisions noted or attached to the reinstated policy. Any premiums the Company accepts for a reinstatement will be applied to a period for which premiums have not been paid. No premiums will be applied to any period more than 60 days prior to the date of reinstatement.

The last sentence of Provision 4 may be omitted from any policy that the Insured has the right to continue in force subject to its terms by the timely payment of premiums (i) until at least age 50, or (ii) for a policy issued after age 44, for at least five years from its effective date.

5. Provision 5:

NOTICE OF CLAIM: Written notice of claim must be given within 20 days after a covered loss starts or as soon as reasonably possible. The notice can be given to the Company at (insert the location of such office as the insurer may designate for the purpose), or to the Company's agent. Notice should include the name of the Insured, and Claimant if other than the Insured, and the policy number.

Optional paragraph: If the Insured has a disability for which benefits may be payable for at least two years, at least once in every six months after the Insured has given notice of claim, the Insured must give the Company notice that the disability has continued. The Insured need not do this if legally incapacitated. The first six months after any filing of proof by the Insured or any payment or denial of a claim by the Company will not be counted in applying this provision. If the Insured delays in giving this notice, the Insured's right to any benefits for the six months before the date the Insured gives notice will not be impaired.

6. Provision 6:

CLAIM FORMS: When the Company receives the notice of claim, it will send the Claimant forms for filing proof of loss. If these forms are not given to the Claimant within 15 days after the giving of such notice, the Claimant shall meet the proof of loss requirements by giving the Company a written statement of the nature and extent of the loss within the time limit stated in the Proofs of Loss Section.

7. Provision 7:

PROOFS OF LOSS: If the policy provides for periodic payment for a continuing loss, written proof of loss must be given the Company within ~~90 days~~ *one year* after the end of each period for which the Company is liable. For any other loss, written proof must be given within ~~90 days~~ *one year* after such loss. If it was not reasonably possible to give written proof in the time required, the Company shall not reduce or deny the claim for this reason if the proof is filed as soon as reasonably possible. ~~In any event, except in the absence of legal capacity, the proof required must be given no later than one year from the time specified.~~

8. Provision 8:

TIME OF PAYMENT OF CLAIMS: After receiving written proof of loss, the Company will pay (Insert period for payment which must not be less frequently than monthly) all benefits then due for (Insert type of loss). Benefits for any other loss covered by this policy will be paid as soon as the Company receives proper written proof.

9. Provision 9:

PAYMENT OF CLAIMS: Benefits will be paid to the Insured. Loss of life benefits are payable in accordance with the beneficiary designation in effect at the time of payment. If none is then in effect, the benefits will be paid to the Insured's estate. Any other benefits unpaid at death may be paid, at the Company's option, either to the Insured's beneficiary or the Insured's estate.

Optional paragraph: If benefits are payable to the Insured's estate or a beneficiary who cannot execute a valid release, the Company can pay benefits up to \$..... (insert an amount which shall not exceed \$2,000), to someone related to the Insured or beneficiary by blood or by marriage whom the Company considers to be entitled to the benefits. The Company will be discharged to the extent of any payment made in good faith.

Optional paragraph: The Company may pay all or a portion of any indemnities provided for health care services to the health care services provider, unless the Insured directs otherwise in writing by the time proofs of loss are filed. The Company cannot require that the services be rendered by a particular

305 health care services provider.

306 10. Provision 10:

307 PHYSICAL EXAMINATIONS AND AUTOPSY: The Company at its own expense has the right to
308 have the Insured examined as often as reasonably necessary while a claim is pending. It may also have
309 an autopsy made unless prohibited by law.

310 11. Provision 11:

311 LEGAL ACTIONS: No legal action may be brought to recover on this policy within 60 days after
312 written proof of loss has been given as required by this policy. No legal action may be brought after
313 three years from the time written proof of loss is required to be given.

314 12. Provision 12:

315 CHANGE OF BENEFICIARY: The Insured can change the beneficiary at any time by giving the
316 Company written notice. The beneficiary's consent is not required for this or any other change in the
317 policy, unless the designation of the beneficiary is irrevocable.

318 13. Provision 13:

319 CANCELLATION BY INSURED: The Insured may cancel this policy at any time by written notice
320 delivered or mailed to the Company effective upon receipt or on such later date as may be specified in
321 the notice. In the event of cancellation, the Company shall return promptly the unearned portion of any
322 premium paid. The earned premium shall be computed pro rata. Cancellation shall be without prejudice
323 to any claim originating prior to the effective date of cancellation.

324 § 38.2-3536. Proofs of loss.

325 A. Each group accident and sickness insurance policy shall contain a provision that written proof of
326 the loss shall be furnished to the insurer within ~~ninety days~~ *one year* after the date of the loss. In the
327 case of a claim for loss of time for disability, each group accident and sickness insurance policy shall
328 contain a provision that written proof of the loss shall be furnished to the insurer within ~~ninety days~~ *one*
329 *year* after the commencement of the period for which the insurer is liable. Subsequent written proof of
330 the continuance of the disability shall be furnished to the insurer at reasonable intervals required by the
331 insurer.

332 B. Failure to furnish such proof within the prescribed time shall not invalidate or reduce any claim if
333 it was not reasonably possible to furnish the proof within that time and the proof is furnished as soon as
334 reasonably possible. In no event, except in the absence of legal capacity of the claimant, shall such
335 proof be furnished later than one year from the time proof is otherwise required.