## **2011 SESSION**

11104713D 1 **HOUSE BILL NO. 2188** 2 AMENDMENT IN THE NATURE OF A SUBSTITUTE 3 (Proposed by the House Committee on General Laws 4 on February 3, 2011) 5 (Patron Prior to Substitute—Delegate Lewis) 6 A BILL to amend and reenact §§ 55-79.97:1 and 55-509.6 of the Code of Virginia, relating to common 7 interest communities; payment of resale disclosure packet fees; limitations. 8 Be it enacted by the General Assembly of Virginia: 9 1. That §§ 55-79.97:1 and 55-509.6 of the Code of Virginia are amended and reenacted as follows: 10 § 55-79.97:1. Fees for resale certificate. 11 A. The unit owners' association may charge fees as authorized by this section for the inspection of the property, the preparation and issuance of the resale certificate required § 55-79.97, and for such other 12 13 services as are set out in this section. 14 B. A reasonable fee may be charged by the preparer of the resale certificate as follows for: 15 1. The inspection of the unit, as authorized in the declaration and as required to prepare the resale 16 certificate, a fee not to exceed \$100; 2. The preparation and delivery of the resale certificate in (i) paper format, a fee not to exceed \$150 17 for no more than two hard copies, or (ii) electronic format, a fee not to exceed \$125, for no more than 18 two electronic copies. Only one fee shall be charged for the preparation and delivery of the resale 19 20 certificate: 21 3. At the option of the seller or his authorized agent, with the consent of the unit owners' association 22 or the common interest community manager, expediting the inspection, preparation, and delivery of the 23 resale certificate, an additional expedite fee not to exceed \$50; 24 4. At the option of the seller or his authorized agent, an additional hard copy of the resale certificate, 25 a fee not to exceed \$25 per hard copy; 26 5. At the option of the seller or his authorized agent, a fee not to exceed an amount equal to the 27 actual cost paid to a third-party commercial delivery service for hand delivery or overnight delivery of 28 the resale certificate; and 29 6. A post-closing fee to the purchaser of the unit, collected at settlement, for the purpose of 30 establishing the purchaser as the owner of the unit in the records of the unit owners' association, a fee 31 not to exceed \$50. 32 Neither the unit owners' association nor its common interest community manager shall require cash, 33 check, certified funds, or credit card payments at the time the request for the resale certificate is made. 34 The resale certificate shall state that all fees and costs for the resale certificate shall be the personal 35 obligation of the unit owner and shall be an assessment against the unit and collectible as any other 36 assessment in accordance with the provisions of the condominium instruments and § 55-79.83, if not 37 paid at settlement or within 45 days of the delivery of the resale certificate, whichever occurs first. 38 For purposes of this section, an expedite fee shall only be charged if the inspection and preparation 39 of delivery of the resale certificate are completed within five business days of the request for a resale 40 certificate. 41 C. No fees other than those specified in this section, and as limited by this section, shall be charged 42 by the unit owners' association or its common interest community manager for compliance with the 43 duties and responsibilities of the unit owners' association under this section. The unit owners' association or its common interest community manager shall publish and make available in paper or electronic 44 format, or both, a schedule of the applicable fees so that the seller or his authorized agent will know 45 such fees at the time of requesting the resale certificate. 46 47 D. Any fees charged pursuant to this section shall be collected at the time settlement occurs on the **48** sale of the unit and shall be due and payable out of the settlement proceeds in accordance with this section. The seller shall be responsible for all costs associated with the preparation and delivery of the 49 50 resale certificate, except for the costs of any resale certificate update or financial update, which costs 51 shall be the responsibility of the requestor, payable at settlement. Neither the unit owners' association 52 nor its common interest community manager shall require cash, check, certified funds, or credit card 53 payments at the time the request is made for the resale certificate. 54 E. If settlement does not occur within 90 45 days of the delivery of the resale certificate, or funds are not collected at settlement and disbursed to the unit owners' association or the common interest 55

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community manager, all fees, including those costs that would have otherwise been the responsibility of
the purchaser or settlement agent, shall be (i) assessed within one year after delivery of the resale *certificate* against the unit owner, shall be (ii) the personal obligation of the unit owner, and shall be
(iii) an assessment against the unit and collectible as any other assessment in accordance with the

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60 provisions of the declaration condominium instruments and § 55-79.83. The seller may pay the unit 61 owners' association by cash, check, certified funds, or credit card, if credit card payment is an option 62 offered by the unit owners' association. The unit owners' association shall pay the common interest 63 community manager the amount due from the unit owner within 30 days after invoice.

64 F. The maximum allowable fees charged in accordance with this section shall adjust every five years, 65 as of January 1 of that year, in an amount equal to the annual increases for that five-year period in the 66 United States Average Consumer Price Index for all items, all urban consumers (CPI-U), as published by the Bureau of Labor Statistics of the U.S. Department of Labor. 67

G. If a resale certificate has been issued within the preceding 12-month period, a person specified in 68 the written instructions of the seller or his authorized agent, including the seller or his authorized agent 69 or the purchaser or his authorized agent, may request a resale certificate update. The requestor shall 70 specify whether the resale certificate update shall be delivered electronically or in hard copy and shall 71 72 specify the complete contact information of the parties to whom the update shall be delivered. The resale certificate update shall be delivered within 10 days of the written request. 73

74 H. The settlement agent may request a financial update. The requestor shall specify whether the 75 financial update shall be delivered electronically or in hard copy and shall specify the complete contact 76 information of the parties to whom the update shall be delivered. The financial update shall be delivered 77 within three business days of the written request.

78 I. A reasonable fee for the resale certificate update or financial update may be charged by the 79 preparer, not to exceed \$50. At the option of the purchaser or his authorized agent, the requestor may 80 request that the unit owners' association or the common interest community manager perform an additional inspection of the unit, as authorized in the declaration, for a fee not to exceed \$100. Any fees 81 82 charged for the specified update shall be collected at the time settlement occurs on the sale of the property. Neither the unit owners' association nor its common interest community manager, if any, shall 83 84 require cash, check, certified funds, or credit card payments at the time the request is made for the 85 resale certificate update. The requestor may request that the specified update be provided in hard copy 86 or in electronic form.

87 J. No unit owners' association or common interest community manager may require the requestor to 88 request the specified update electronically. The seller or his authorized agent shall continue to have the 89 right to request a hard copy of the specified update in person at the principal place of business of the 90 unit owners' association. If the requestor asks that the specified update be provided in electronic format, 91 neither the unit owners' association nor its common interest community manager may require the 92 requester to pay any fees to use the provider's electronic network or system. A copy of the specified 93 update shall be provided to the seller or his authorized agent.

94 K. When a resale certificate has been delivered as required by § 55-79.97, the unit owners' 95 association shall, as to the purchaser, be bound by the statements set forth therein as to the status of the 96 assessment account and the status of the unit with respect to any violation of the condominium 97 instruments as of the date of the statement unless the purchaser had actual knowledge that the contents 98 of the resale certificate were in error.

99 L. If the unit owners' association or its common interest community manager has been requested in 100 writing to furnish the resale certificate required by § 55-79.97, failure to provide the resale certificate substantially in the form provided in this section shall be deemed a waiver of any claim for delinquent 101 102 assessments or of any violation of the declaration, bylaws, rules and regulations, or architectural guidelines existing as of the date of the request with respect to the subject unit. The preparer of the 103 104 resale certificate shall be liable to the seller in an amount equal to the actual damages sustained by the seller in an amount not to exceed \$1,000. The purchaser shall nevertheless be obligated to abide by the 105 condominium instruments, rules and regulations, and architectural guidelines of the unit owners' association as to all matters arising after the date of the settlement of the sale. 106 107

108 § 55-509.6. Fees for disclosure packet; associations managed by a common interest community 109 manager.

110 A. The association or its common interest community manager may charge certain fees as authorized 111 by this section for the inspection of the property, the preparation and issuance of the disclosure packet 112 required § 55-509.5, and for such other services as set out in this section. The seller or his authorized agent shall specify whether the disclosure packet shall be delivered electronically or in hard copy, and 113 114 shall specify the complete contact information for the parties to whom the disclosure packet shall be delivered. If the seller or his authorized agent specifies that delivery shall be made to the purchaser or 115 his authorized agent or settlement agent, the preparer shall provide the disclosure packet directly to the 116 designated persons, at the same time it is delivered to the seller or his authorized agent. 117 118

B. A reasonable fee may be charged by the preparer as follows for:

119 1. The inspection of the exterior of the dwelling unit and the lot, as authorized in the declaration and 120 as required to prepare the association disclosure packet, a fee not to exceed \$100;

2. The preparation and delivery of the disclosure packet in (i) paper format, a fee not to exceed \$150 121

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125 3. At the option of the seller or his authorized agent, with the consent of the association or the common interest community manager, expediting the inspection, preparation and delivery of the disclosure packet, an additional expedite fee not to exceed \$50;

4. At the option of the seller or his authorized agent, an additional hard copy of the disclosure packet, a fee not to exceed \$25 per hard copy;

130 5. At the option of the seller or his authorized agent, a fee not to exceed an amount equal to the
 131 actual cost paid to a third-party commercial delivery service for hand delivery or overnight delivery of
 132 the association disclosure packet; and

6. A post-closing fee to the purchaser of the property, collected at settlement, for the purpose of
establishing the purchaser as the owner of the property in the records of the association, a fee not to
exceed \$50.

Except as otherwise provided in subsection E, neither the association nor its common interest community manager shall require cash, check, certified funds or credit card payments at the time the request for the disclosure packet is made. The disclosure packet shall state that all fees and costs for the disclosure packet shall be the personal obligation of the lot owner and shall be an assessment against the lot and collectible as any other assessment in accordance with the provisions of the declaration and \$ 55-516, if not paid at settlement or within 45 days of the delivery of the disclosure packet, whichever occurs first.

143 For purposes of this section, an expedite fee shall only be charged if the inspection and preparation144 of delivery of the disclosure packet are completed within five business days of the request for a145 disclosure packet.

146 C. No fees other than those specified in this section, and as limited by this section, shall be charged 147 by the association or its common interest community manager for compliance with the duties and 148 responsibilities of the association under this chapter. The association or its common interest community 149 manager shall publish and make available in paper or electronic format, or both, a schedule of the 150 applicable fees so the seller or his authorized agent will know such fees at the time of requesting the 151 packet.

D. Any fees charged pursuant to this section shall be collected at the time of settlement on the sale
of the lot and shall be due and payable out of the settlement proceeds in accordance with this section.
The seller shall be responsible for all costs associated with the preparation and delivery of the
association disclosure packet, except for the costs of any disclosure packet update or financial update,
which costs shall be the responsibility of the requestor, payable at settlement. Neither the association nor
its common interest community manager shall require cash, check, certified funds, or credit card
payments at the time of the request is made for the association disclosure packet.

159 E. If settlement does not occur within 90.45 days of the delivery of the disclosure packet, or funds 160 are not collected at settlement and disbursed to the association or the common interest community manager, all fees, including those costs that would have otherwise been the responsibility of the 161 162 purchaser or settlement agent, shall be (i) assessed within one year after delivery of the disclosure 163 packet against the lot owner and shall be, (ii) the personal obligation of the lot owner, and shall be (iii) 164 an assessment against the lot and collectible as any other assessment in accordance with the provisions 165 of the declaration and § 55-516. The seller may pay the association by cash, check, certified funds, or 166 credit card, if credit card payment is an option offered by the association. The association shall pay the common interest community manager the amount due from the lot owner within 30 days after invoice. 167

F. The maximum allowable fees charged in accordance with this section shall adjust every five years,
as of January 1 of that year, in an amount equal to the annual increases for that five-year period in the
United States Average Consumer Price Index for all items, all urban consumers (CPI-U), as published
by the Bureau of Labor Statistics of the U.S. Department of Labor.

G. If an association disclosure packet has been issued for a lot within the preceding 12-month period,
a person specified in the written instructions of the seller or his authorized agent, including the seller or
his authorized agent, or the purchaser or his authorized agent may request a disclosure packet update.
The requestor shall specify whether the disclosure packet update shall be delivered electronically or in
hard copy, and shall specify the complete contact information of the parties to whom the update shall be
delivered. The disclosure packet update shall be delivered within 10 days of the written request.

H. The settlement agent may request a financial update. The requestor shall specify whether the
financial update shall be delivered electronically or in hard copy, and shall specify the complete contact
information of the parties to whom the update shall be delivered. The financial update shall be delivered
within three business days of the written request.

182 I. A reasonable fee for the disclosure packet update or financial update may be charged by the

183 preparer not to exceed \$50. At the option of the purchaser or his authorized agent, the requestor may 184 request that the association or the common interest community manager perform an additional inspection 185 of the exterior of the dwelling unit and the lot, as authorized in the declaration, for a fee not to exceed 186 \$100. Any fees charged for the specified update shall be collected at the time settlement occurs on the 187 sale of the property. Neither the association nor its common interest community manager, if any, shall 188 require cash, check, certified funds, or credit card payments at the time the request is made for the 189 disclosure packet update. The requestor may request that the specified update be provided in hard copy 190 or in electronic form.

191 J. No association or common interest community manager may require the requestor to request the 192 specified update electronically. The seller or his authorized agent shall continue to have the right to 193 request a hard copy of the specified update in person at the principal place of business of the association. If the requestor asks that the specified update be provided in electronic format, neither the association nor its common interest community manager may require the requester to pay any fees to use the provider's electronic network or system. A copy of the specified update shall be provided to the seller or his authorized agent.

K. When an association disclosure packet has been delivered as required by § 55-509.5, the association shall, as to the purchaser, be bound by the statements set forth therein as to the status of the assessment account and the status of the lot with respect to any violation of the declaration, bylaws, rules and regulations, architectural guidelines and articles of incorporation, if any, of the association as of the date of the statement unless the purchaser had actual knowledge that the contents of the association as disclosure packet were in error.

204 L. If the association or its common interest community manager has been requested in writing to furnish the association disclosure packet required by § 55-509.5, failure to provide the association 205 disclosure packet substantially in the form provided in this section shall be deemed a waiver of any 206 207 claim for delinquent assessments or of any violation of the declaration, bylaws, rules and regulations, or architectural guidelines existing as of the date of the request with respect to the subject lot. The preparer 208 209 of the association disclosure packet shall be liable to the seller in an amount equal to the actual damages 210 sustained by the seller in an amount not to exceed \$1,000. The purchaser shall nevertheless be obligated 211 to abide by the declaration, bylaws, rules and regulations, and architectural guidelines of the association 212 as to all matters arising after the date of the settlement of the sale.