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HOUSE BILL NO. 1820**AMENDMENT IN THE NATURE OF A SUBSTITUTE**(Proposed by the House Committee on Finance
on February 2, 2011)

(Patrons Prior to Substitute—Delegates Ware, R.L. and Morgan [HB 1445])

*A BILL to amend and reenact § 58.1-512 of the Code of Virginia, relating to the land preservation tax credit.***Be it enacted by the General Assembly of Virginia:****1. That § 58.1-512 of the Code of Virginia is amended and reenacted as follows:**

§ 58.1-512. Land preservation tax credits for individuals and corporations.

A. (Effective for taxable years beginning before January 1, 2011) For taxable years beginning on or after January 1, 2000, there shall be allowed as a credit against the tax liability imposed by §§ 58.1-320 and 58.1-400, an amount equal to 50% of the fair market value of any land or interest in land located in Virginia which is conveyed for the purpose of agricultural and forestal use, open space, natural resource, and/or biodiversity conservation, or land, agricultural, watershed and/or historic preservation, as an unconditional donation by the landowner/taxpayer to a public or private conservation agency eligible to hold such land and interests therein for conservation or preservation purposes. For such conveyances made on or after January 1, 2007, the tax credit shall be 40% of the fair market value of the land or interest in land so conveyed.

A. (Effective for taxable years beginning on or after January 1, 2011) For taxable years beginning on or after January 1, 2000, there shall be allowed as a credit against the tax liability imposed by §§ 58.1-320 and 58.1-400, an amount equal to 50 percent of the fair market value of any land or interest in land located in Virginia which is conveyed for the purpose of agricultural and forestal use, open space, natural resource, and/or biodiversity conservation, or land, agricultural, watershed and/or historic preservation, as an unconditional donation by the landowner/taxpayer to a public or private conservation agency eligible to hold such land and interests therein for conservation or preservation purposes. For such conveyances made on or after January 1, 2007, the tax credit shall be 40 percent of the fair market value of the land or interest in land so conveyed.

B. The fair market value of qualified donations made under this section shall be determined in accordance with § 58.1-512.1 and substantiated by a "qualified appraisal" prepared by a "qualified appraiser," as those terms are defined under applicable federal law and regulations governing charitable contributions. The value of the donated interest in land that qualifies for credit under this section, as determined according to appropriate federal law and regulations, shall be subject to the limits established by United States Internal Revenue Code § 170(e). In order to qualify for a tax credit under this section, the qualified appraisal shall be signed by the qualified appraiser, who must be licensed in the Commonwealth of Virginia as provided in § 54.1-2011, and a copy of the appraisal shall be submitted to the Department. In the event that any appraiser falsely or fraudulently overstates the value of the contributed property in an appraisal that the appraiser has signed, the Department may disallow further appraisals signed by the appraiser and shall refer the appraiser to the Real Estate Appraiser Board for appropriate disciplinary action pursuant to § 54.1-2013, which may include, but need not be limited to, revocation of the appraiser's license. Any appraisal that, upon audit by the Department, is determined to be false or fraudulent, may be disregarded by the Department in determining the fair market value of the property and the amount of tax credit to be allowed under this section.

C. 1. (Effective for taxable years beginning before January 1, 2011) The amount of the credit that may be claimed by each taxpayer, including credit claimed by applying unused credits as provided under subsection C of § 58.1-513, shall not exceed \$50,000 for 2000 taxable years, \$75,000 for 2001 taxable years, \$100,000 for each of 2002 through 2008 taxable years, \$50,000 for each of 2009 and 2010 taxable years, and \$100,000 for 2011 taxable years and for each taxable year thereafter. In addition, for each taxpayer, in any one taxable year the credit used may not exceed the amount of individual, fiduciary or corporate income tax otherwise due. Any portion of the credit that is unused in any one taxable year may be carried over for a maximum of 10 consecutive taxable years following the taxable year in which the credit originated until fully expended. For taxpayers affected by the credit reduction for taxable years 2009 and 2010, any portion of the credit that is unused in any one taxable year may be carried over for a maximum of 12 consecutive taxable years following the taxable year in which the credit originated until fully expended.

C. 1. (Effective for taxable years beginning on or after January 1, 2011) The amount of the credit that may be claimed by each taxpayer, including credit claimed by applying unused credits as provided under subsection C of § 58.1-513, shall not exceed \$50,000 for 2000 taxable years, \$75,000 for 2001 taxable years, \$100,000 for each of 2002 through 2008 taxable years, \$50,000 for each of 2009, 2010,

60 and 2011 taxable years, and \$100,000 for 2012 taxable years and for each taxable year thereafter. In
61 addition, for each taxpayer, in any one taxable year the credit used may not exceed the amount of
62 individual, fiduciary or corporate income tax otherwise due. Any portion of the credit that is unused in
63 any one taxable year may be carried over for a maximum of 10 consecutive taxable years following the
64 taxable year in which the credit originated until fully expended. For taxpayers affected by the credit
65 reduction for taxable years 2009, 2010, and 2011, any portion of the credit that is unused in any one
66 taxable year may be carried over for a maximum of 13 consecutive taxable years following the taxable
67 year in which the credit originated until fully expended.

68 2. Qualified donations shall include the conveyance of a fee interest in real property or the
69 conveyance in perpetuity of a less-than-fee interest in real property, such as a conservation restriction,
70 preservation restriction, agricultural preservation restriction, or watershed preservation restriction,
71 provided that such less-than-fee interest qualifies as a charitable deduction under § 170(h) of the United
72 States Internal Revenue Code of 1986, as amended.

73 The Department of Conservation and Recreation shall compile an annual report on qualified
74 donations of less-than-fee interests accepted by any public or private conservation agency in the
75 respective calendar year and shall submit the report by December 1 of each year to the Chairmen of the
76 House Committee on Appropriations, House Committee on Finance, and the Senate Committee on
77 Finance. In preparing such report, the Department of Conservation and Recreation shall consult and
78 coordinate with the Department of Taxation and the Departments of Forestry and Agriculture and
79 Consumer Services to provide an estimate of the number of acres of land currently being used for
80 "production agriculture and silviculture" as defined in § 3.2-300 that have been protected by qualified
81 donations of less-than-fee interests. This report shall include information, when available, on land
82 qualifying for credits being used for "production agriculture and silviculture" that have onsite operational
83 best management practices, which are designed to reduce the amount of nutrients and sediment entering
84 public waters. This information shall be reported in summary fashion as appropriate to preserve
85 confidentiality of information. Qualified donations shall not include the conveyance of a fee interest, or
86 a less-than-fee interest, in real property by a charitable organization that (i) meets the definition of
87 "holder" in § 10.1-1009 and (ii) holds one or more conservation easements acquired pursuant to the
88 authority conferred on a "holder" by § 10.1-1010.

89 3. Any fee interest, or a less-than-fee interest, in real property that has been dedicated as open space
90 within, or as part of, a residential subdivision or any other type of residential or commercial
91 development; dedicated as open space in, or as part of, any real estate development plan; or dedicated
92 for the purpose of fulfilling density requirements to obtain approvals for zoning, subdivision, site plan,
93 or building permits shall not be a qualified donation under this article.

94 4. Qualified donations shall be eligible for the tax credit herein described if such donations are made
95 to the Commonwealth of Virginia, an instrumentality thereof, or a charitable organization described in
96 § 501(c) (3) of the United States Internal Revenue Code of 1986, as amended, if such charitable
97 organization (i) meets the requirements of § 509(a) (2) or (ii) meets the requirements of § 509(a) (3) and
98 is controlled by an organization described in § 509(a) (2).

99 5. The preservation, agricultural preservation, historic preservation or similar use and purpose of such
100 property shall be assured in perpetuity. In the case of conveyances of a fee interest to a charitable
101 organization that is a "holder" as defined in § 10.1-1009, the credit shall not be allowed until the
102 charitable organization agrees that subsequent conveyances of the fee interest in the property will be (i)
103 subject to a previous conveyance in perpetuity of a conservation easement, as that term is defined in
104 § 10.1-1009, or subject to the conveyance in perpetuity of an open-space easement, as that term is
105 defined in § 10.1-1700, or (ii) conveyed to the Commonwealth of Virginia or to a federal conservation
106 agency. No credit shall be allowed with respect to any subsequent conveyances by the charitable
107 organization.

108 D. The issuance of tax credits under this article for donations made on and after January 1, 2007,
109 shall be in accordance with procedures and deadlines established by the Department and shall be
110 administered under the following conditions:

111 1. The taxpayer shall apply for a credit after completing the donation by submitting a form or forms
112 prescribed by the Department in consultation with the Department of Conservation and Recreation. If the
113 application requests a credit of \$1 million or more or if the donation meets the conditions of subdivision
114 3 c, then a copy of the application shall also be filed with the Department of Conservation and
115 Recreation by the taxpayer. The application shall include, but not be limited to:

- 116 a. A description of the conservation purpose or purposes being served by the donation;
- 117 b. The fair market value of land being donated in the absence of any easement or other restriction;
- 118 c. The public benefit derived from the donation;
- 119 d. The extent to which water quality best management practices will be implemented on the property;
- 120 and
- 121 e. Whether the property is fully or partially forested and a forest management plan is included in the

terms of the donation.

2. Applications for otherwise qualified donations of a less-than-fee interest shall be accompanied by an affidavit describing how the donated interest in land meets the requirements of § 170(h) of the United States Internal Revenue Code of 1986, as amended, and the regulations adopted thereunder. The application with accompanying affidavit shall be submitted to the Department of Taxation, with a copy also provided to the Department of Conservation and Recreation.

3. a. No credit in the amount of \$1 million or more shall be issued with respect to a donation unless the conservation value of the donation has been verified by the Director of the Department of Conservation and Recreation, based on the criteria adopted by the Virginia Land Conservation Foundation for this purpose. Such criteria and subsequent amendments shall be exempt from the Administrative Process Act (§ 2.2-4000 et seq.), but the Virginia Land Conservation Foundation shall provide for adequate public participation, including adequate notice and opportunity to provide comments on the proposed criteria. The Director shall act on applications within 90 days of his receipt of a complete application and shall notify the taxpayer and the Department of Taxation of his action.

b. For purposes of determining whether a credit requires verification of the conservation value, the credits allowed under this article with respect to donations of any other portion of a recorded parcel of land within the preceding 11 years shall be aggregated with the credit claimed for the current donation. This subdivision shall not apply if (i) all owners of the parcel who have been allowed credit for a qualified donation are not affiliated with the person or entity seeking credit for the current donation of a different portion of the parcel and (ii) in the case of an individual seeking credit, the individual has not previously made a qualified donation for any portion of the parcel and is not an immediate family member of any such owners.

c. If (i) the real property that is the subject of the donation was partitioned from or part of another parcel of land and any other portion of such parcel, or any land partitioned from such parcel of land, has been allowed a tax credit under this article (or an application for tax credit is pending) within three years of such donation and (ii) the tax credit that would otherwise be allowed to the donor for such donation is at least \$250,000, then no credit under this article shall be issued with respect to such donation described in clause (i) unless the conservation value of the donation has been verified by the Director of the Department of Conservation and Recreation. The Director shall act on applications within 90 days of his receipt of a complete application and shall notify the taxpayer and the Department of Taxation of his action. Nothing in this subdivision shall be construed or interpreted (i) as allowing additional tax credit for any land or interest in land previously conveyed for which tax credit has already been allowed under this article or (ii) affecting the validity of any tax credit allowed under this article for a prior conveyance of any land or interest in land.

4. a. Tax credits shall be issued on a calendar year basis, and in no case shall the Department issue more than the maximum allowed for the calendar year. ~~For donations made in calendar year 2007 the maximum allowed is \$100 million. The maximum amount of credits that may be issued in a calendar year shall be \$100 million plus any credits previously issued under this article but subsequently disallowed or invalidated by the Department. Credits previously issued but subsequently disallowed or invalidated shall be reissued in a subsequent calendar year. The~~ All credits shall be issued in the order that each complete application is received. ~~If the Tax Commissioner requires a second qualified appraisal pursuant to subdivision 4 c, the application shall not be deemed complete until the fair market value of the donation is determined as provided in such subdivision.~~ If more than one complete application is received at the same time, the credits with respect to those applications shall be issued in the order that the conveyances were recorded in the appropriate circuit court of the Commonwealth. In the event that a credit requires verification of the conservation value by the Department of Conservation and Recreation and such verification has not been received at the time the maximum \$100 million allowed is reached for the calendar year of the donation, such credit shall not be issued for that calendar year but shall be issued in the calendar year that the conservation value of the credit is verified by the Department of Conservation and Recreation.

b. Beginning with calendar year 2008, the \$100 million amount contained in subdivision 4 a shall be increased by an amount equal to \$100 million multiplied by the percentage by which the consumer price index for all-urban consumers published by the United States Department of Labor (CPI-U) for the 12-month period ending August 31 of the preceding year exceeds the CPI-U for the 12-month period ending August 31, 2006.

c. As a condition of issuing any tax credits under this article, the Tax Commissioner may for good cause require the preparation and submittal of a second qualified appraisal for any application that requests a credit of \$2.5 million or more. Notification that a second appraisal is being required shall be provided to the donor on or before the thirtieth day following the filing date of the completed application. The second appraisal shall be prepared at the Department's expense by a qualified appraiser licensed in the Commonwealth and chosen by the Commissioner. If the fair market value of

183 *the donation indicated by the second appraisal (i) is at least 85 percent but not more than 115 percent*
184 *of the fair market value indicated by the first appraisal submitted by the donor, the Department shall*
185 *issue the tax credits under this article in accordance with the fair market value in the first appraisal,*
186 *(ii) is less than 85 percent of the fair market value indicated by the first appraisal, the Department shall*
187 *issue tax credits in accordance with the fair market value in the second appraisal, or (iii) is more than*
188 *115 percent of the fair market value indicated by the first appraisal, the Department shall issue tax*
189 *credits based upon an average of the fair market value indicated by each appraisal. Nothing herein*
190 *shall be construed or interpreted as relieving the donor of meeting all other requirements of this article*
191 *as a condition of being issued a tax credit. The donor shall have the right to appeal any decision of the*
192 *Department in accordance with the provisions of Chapter 18 of this title.*

193 5. (Effective for taxable years beginning before January 1, 2011) a. Any taxpayer that has been
194 issued a tax credit by the Department shall be allowed to use such credit for his or its taxable year that
195 begins in the calendar year for which such credit was issued and for succeeding taxable years in
196 accordance with the 10 consecutive taxable year carryforward provisions of this article, except for any
197 taxpayer affected by the credit limitation for taxable years 2009 and 2010. Such a taxpayer shall be
198 allowed to use such credit for his or its taxable year that begins in the calendar year for which such
199 credit was issued and for succeeding taxable years in accordance with the 12 consecutive taxable year
200 carryforward provisions of this article.

201 b. Any taxpayer to whom a credit has been transferred may use such credit for the taxable year in
202 which the transfer occurred and unused amounts may be carried forward to succeeding taxable years, but
203 in no event may such transferred credit be used more than 11 years after it was originally issued by the
204 Department or in any taxable year of such taxpayer that ended prior to the date of transfer, except for
205 any taxpayer affected by the credit limitation for taxable years 2009 and 2010. Such a taxpayer may use
206 such credit for the taxable year in which the transfer occurred and unused amounts may be carried
207 forward to succeeding taxable years, but in no event may such transferred credit be used more than 13
208 years after it was originally issued by the Department or in any taxable year of such taxpayer that ended
209 prior to the date of transfer.

210 5. (Effective for taxable years beginning on or after January 1, 2011) a. Any taxpayer that has been
211 issued a tax credit by the Department shall be allowed to use such credit for his or its taxable year that
212 begins in the calendar year for which such credit was issued and for succeeding taxable years in
213 accordance with the 10 consecutive taxable year carryforward provisions of this article, except for any
214 taxpayer affected by the credit limitation for taxable years 2009, 2010, and 2011. Such a taxpayer shall
215 be allowed to use such credit for his or its taxable year that begins in the calendar year for which such
216 credit was issued and for succeeding taxable years in accordance with the 13 consecutive taxable year
217 carryforward provisions of this article.

218 b. Any taxpayer to whom a credit has been transferred may use such credit for the taxable year in
219 which the transfer occurred and unused amounts may be carried forward to succeeding taxable years, but
220 in no event may such transferred credit be used more than 11 years after it was originally issued by the
221 Department or in any taxable year of such taxpayer that ended prior to the date of transfer, except for
222 any taxpayer affected by the credit limitation for taxable years 2009, 2010, and 2011. Such a taxpayer
223 may use such credit for the taxable year in which the transfer occurred and unused amounts may be
224 carried forward to succeeding taxable years, but in no event may such transferred credit be used more
225 than 14 years after it was originally issued by the Department or in any taxable year of such taxpayer
226 that ended prior to the date of transfer.

227 6. Neither the verification of conservation value by the Department of Conservation and Recreation
228 nor the issuance of a credit by the Department of Taxation shall in any way be construed or interpreted
229 as prohibiting the Department of Taxation or the Tax Commissioner from auditing any credit claimed
230 pursuant to the provisions of this article or from assessing tax relating to the claiming of any credit
231 under this article.

232 E. In any review or appeal before the Tax Commissioner or in any court in the Commonwealth the
233 burden of proof shall be on the taxpayer to show that the fair market value and conservation value at
234 the time of the qualified donation is consistent with this section and that all requirements of this article
235 have been satisfied.

236 **2. That nothing contained herein shall be construed to limit any authority of the Department of**
237 **Taxation that existed prior to the enactment of this act.**