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HOUSE BILL NO. 2672

AMENDMENT IN THE NATURE OF A SUBSTITUTE (Proposed by the Senate Committee on General Laws and Technology

on February 18, 2009)

(Patron Prior to Substitute—Delegate Herring)

5 6 A BILL to amend and reenact §§ 2.2-203, 2.2-204, 2.2-205.1, 2.2-1400, 2.2-1401, 2.2-1402, 2.2-1403, 7 2.2-1404, 2.2-1404.1, 2.2-2311, 2.2-3705.6, 2.2-4301, 2.2-4310, 15.2-965.1, and 18.2-340.213.1 of the Code of Virginia, relating to the Department of Minority Business Enterprise. 8

Be it enacted by the General Assembly of Virginia:

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1. That §§ 2.2-203, 2.2-204, 2.2-205.1, 2.2-1400, 2.2-1401, 2.2-1402, 2.2-1403, 2.2-1404, 2.2-1404.1, 2.2-2311, 2.2-3705.6, 2.2-4301, 2.2-4310, 15.2-965.1, and 18.2-340.213.1 of the Code of Virginia are 11 amended and reenacted as follows:

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13 § 2.2-203. Position established; agencies for which responsible.

14 The position of Secretary of Administration (the Secretary) is created. The Secretary shall be 15 responsible to the Governor for the following agencies and boards: Department of Human Resource Management, Department of Supplier Diversity and Procurement Advocacy, Department of General 16 17 Services, Compensation Board, Secretary of the Commonwealth, Department of Employment Dispute Resolution, and Virginia Public Broadcasting Board. The Governor may, by executive order, assign any 18 19 other state executive agency to the Secretary, or reassign any agency listed above to another Secretary. 20 § 2.2-204. Position established; agencies for which responsible; additional duties.

21 The position of Secretary of Commerce and Trade (the Secretary) is created. The Secretary shall be responsible to the Governor for the following agencies: Department of Business Assistance, Virginia Economic Development Partnership Authority, Virginia Tourism Authority, Department of Labor and 22 23 24 Industry, Department of Mines, Minerals and Energy, Virginia Employment Commission, Department of Professional and Occupational Regulation, Department of Housing and Community Development, 25 Department of Minority Business Enterprise, Virginia Housing Development Authority, Virginia 26 27 Resources Authority, Virginia Racing Commission, Tobacco Indemnification and Community Revitalization Commission, and Board of Accountancy. The Governor, by executive order, may assign 28 29 any state executive agency to the Secretary, or reassign any agency listed in this section to another 30 Secretary. 31

The Secretary shall implement the provisions of the Virginia Biotechnology Research Act (§ 2.2-5500 et seq.).

§ 2.2-205.1. Economic Crisis Strike Force.

34 A. There is hereby established the Economic Crisis Strike Force (Strike Force) for the purpose of 35 serving as a working group to respond as needed to economic disasters in Virginia communities by (i) immediately providing a single point of contact for citizens in affected communities to assist with 36 37 accessing available government and private sector services and resources, (ii) assisting localities in 38 developing short-term and long-term strategies for addressing the economic crisis, and (iii) identifying 39 opportunities for workforce retraining, job creation, and new investment.

B. The Strike Force shall be chaired by the Secretary of Commerce and Trade and be deployed at 40 41 the direction of the Governor. Membership shall include high level representatives designated by the Secretaries of Education and Health and Human Resources and by the respective heads of the following 42 43 agencies: the Department of Agriculture and Consumer Services, the Department of Business Assistance, 44 the Department of Education, the Department of Housing and Community Development, the Department of Labor and Industry, the Department of Medical Assistance Services, the Department of Minority 45 Business Enterprise Supplier Diversity and Procurement Advocacy, the Department of Social Services, the 46 Virginia Community College System, the Virginia Employment Commission, the Virginia Economic Development Partnership, and the Virginia Tourism Authority. The Strike Force shall also include 47 **48** 49 representatives from such other agencies as may be designated by the Governor to meet the needs of a 50 particular affected community. In addition, the Governor may designate such citizens as he deems 51 appropriate to advise the Strike Force.

C. Staff support for the Strike Force shall be provided by the Office of the Governor and the 52 53 Secretary of Commerce and Trade. All agencies of the Commonwealth shall assist the Strike Force upon 54 request.

55 D. On or before December 1 of each year, the Strike Force shall report to the Governor and the 56 General Assembly on its activities.

E. For the purposes of this section, "economic disaster" means an employment loss of at least 5% 57 during the immediately preceding six-month period, the closure or downsizing of a major regional 58 59 employer in an economically distressed area, a natural disaster or act of terrorism for which the HB2672S1

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60 Governor has declared a state of emergency, or other economic crisis situations, which in the opinion of

61 the Governor adversely affect the welfare of the citizens of the Commonwealth. CHAPTER 14. DEPARTMENT OF MINORITY BUSINESS ENTERPRISESUPPLIER DIVERSITY AND 62

63 PROCUREMENT ADVOCACY.

§ 2.2-1400. Creation of Department of Supplier Diversity and Procurement Advocacy; appointment of 64 65 Director; offices; personnel.

66 A. There is created within the Office of the Governor a Department of Minority Business EnterpriseSupplier Diversity and Procurement Advocacy (the "Department"), which shall be headed by a 67 Director appointed by the Governor to serve at his pleasure. The Director shall also serve as a special 68 69 assistant to the Governor for minority enterprise supplier diversity.

B. The Director of the Department shall, under the direction and control of the Governor, exercise 70 the powers and perform the duties conferred or imposed upon him by law and perform such other duties 71 72 as may be required by the Governor.

C. The Department shall have its main office in Richmond and may have branch offices as may be 73 74 necessary, as determined by the Director subject to the approval of the Secretary of Commerce and 75 Trade. 76

§ 2.2-1401. Definitions.

As used in this chapter unless the context requires a different meaning:

78 "Certification" means the process by which a business is determined to be a small, women-owned, or 79 minority-owned business for the purpose of reporting small, women-owned, and minority-owned 80 business participation in state contracts and purchases pursuant to §§ 2.2-1404 and 2.2-1405.

"Disadvantaged business enterprise" means a small business concern, as defined in 49 CFR Parts 23 81 and 26, that is at least 51% owned by one or more socially and economically disadvantaged individuals, 82 or, in the case of any corporation, partnership, or limited liability company or other entity, at least 51% 83 of the equity ownership is owned by one or more socially and economically disadvantaged individuals 84 85 and the management and daily business operations are controlled by one or more of the socially and 86 economically disadvantaged individuals who own it.

87 "Minority individual" means an individual who is a citizen of the United States or a non-citizen who 88 is in full compliance with United States immigration law legal resident alien and who satisfies one or 89 more of the following definitions:

90 1. "African American" means a person having origins in any of the original peoples of Africa and 91 who is regarded as such by the community of which this person claims to be a part.

92 2. "Asian American" means a person having origins in any of the original peoples of the Far East, 93 Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China, Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Mariana, the Philippines, a U.S. territory of the 94 95 Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of which this person claims to be a part. 96

97 3. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and 98 99 who is regarded as such by the community of which this person claims to be a part.

4. "Native American" means a person having origins in any of the original peoples of North America 100 and who is regarded as such by the community of which this person claims to be a part or who is 101 102 recognized by a tribal organization.

103 "Minority-owned business" means a business concern that is at least 51% owned by one or more 104 minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in 105 the corporation, partnership, or limited liability company or other entity is owned by one or more 106 minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily 107 108 business operations are controlled by one or more minority individuals.

109 'Small business" means an a business that is at least 51% independently owned and operated 110 business which controlled by one or more individuals who are U.S. citizens or legal resident aliens, and 111 together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or 112 less averaged over the previous three years. One or more of the individual owners shall control both the 113 management and daily business operations of the small business.

114 "State agency" means any authority, board, department, instrumentality, institution, agency, or other unit of state government. "State agency" shall not include any county, city, or town. 115

"Women-owned business" means a business concern that is at least 51% owned by one or more 116 women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or 117 limited liability company or other entity, at least 51% of the equity ownership interest is owned by one 118 119 or more women who are citizens of the United States or non-citizens who are in full compliance with 120 the United States immigration law legal resident aliens, and both the management and daily business operations are controlled by one or more women who are U.S. citizens or legal resident aliens. 121

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122 § 2.2-1402. Additional powers and duties of Department.

123 The Department shall have the following additional powers and duties:

124 1. Coordinate as consistent with prevailing law the plans, programs and operations of the state
 125 government that affect or may contribute to the establishment, preservation, and strengthening of small,
 126 women-*owned*, and minority-owned businesses.

127 2. Promote the mobilization of activities and resources of state and local governments, businesses and trade associations, universities, foundations, professional organizations, and volunteer and other groups towards the growth of small businesses and businesses owned by women and minorities, and facilitate the coordination of the efforts of these groups with those of state departments and agencies.

131 3. Establish a center for the development, collection, summarization, and dissemination of information that will be helpful to persons and organizations throughout the nation in undertaking or promoting procurement from small, women-*owned*, and minority-owned businesses.

4. Consistent with prevailing law and availability of funds, and according to the Director's discretion,
provide technical and management assistance to small, women-*owned*, and minority-owned businesses,
and defray all or part of the costs of pilot or demonstration projects that are designed to overcome the
special problems of small, women-*owned*, and minority-owned businesses.

138 5. Manage the Capital Access Fund for Disadvantaged Businesses created pursuant to § 2.2-2311,
139 and, in cooperation with the Small Business Financing Authority, determine the qualifications, terms,
140 and conditions for the use of such Fund.

6. Implement any remediation or enhancement measure for small, women-*owned*, or minority-owned
businesses as may be authorized by the Governor pursuant to subsection C of § 2.2-4310 and develop
regulations, consistent with prevailing law, for program implementation. Such regulations shall be
developed in consultation with the state agencies with procurement responsibility and promulgated by
those agencies in accordance with applicable law.

146 § 2.2-1403. Powers of Director.147 As deemed necessary or approp

As deemed necessary or appropriate to better fulfill the duties of the Department, the Director may:

148 1. With the participation of other state departments and agencies, develop comprehensive plans and 149 specific program goals for the small, women- and minority-owned business small, women-owned, and 150 minority-owned business programs; establish regular performance monitoring and reporting systems to 151 assure that goals of state agencies and institutions are being achieved; and evaluate the impact of federal 152 and state support in achieving objectives.

153 2. Employ the necessary personnel and/or subcontract according to his discretion, with localities to154 supplement the functions of business development organizations.

155 3. Assure the coordinated review of all proposed state training and technical assistance activities in
 156 direct support of the small, women- and minority-owned business small, women-owned, and
 157 minority-owned business programs to ensure consistency with program goals and to avoid duplication.

4. Convene, for purposes of coordination, meetings of the heads of departments and agencies, or theirdesignees, whose programs and activities may affect or contribute to the purposes of this chapter.

5. Convene business leaders, educators, and other representatives of the private sector who are engaged in assisting the development of small, women- and minority-owned business small, women-owned, and minority-owned business programs or who could contribute to its development, for the purpose of proposing, evaluating or coordinating governmental and private activities in furtherance of the objectives of this chapter.

6. Provide the managerial and organizational framework through which joint undertakings with statedepartments or agencies or private organizations can be planned and implemented.

167 7. Recommend appropriate legislative or executive actions.

168 8. Adopt regulations to implement certification programs for small, women- and minority-owned businesses, which regulations shall be exempt from the Administrative Process Act (§ 2.2-4000 et seq.) 169 pursuant to subdivision B 2 of § 2.2-4002. Such certification programs shall deny certification to 170 171 vendors from states that deny like certifications to Virginia-based small, women-owned or 172 minority-owned businesses or that provide a preference for small, women- or minority-owned small, 173 women-owned, or minority-owned businesses based in that state that is not available to Virginia-based 174 businesses. The regulations shall (i) establish minimum requirements for certification of small, women-175 and minority-owned businesses; (ii) provide a process for evaluating existing local, state, private sector, 176 and federal certification programs that meet the minimum requirements; and (iii) mandate certification, 177 without any additional paperwork or fee, of any prospective state vendor that has obtained certification 178 under any certification program that is determined to meet the minimum requirements established in the 179 regulations.

180 9. Establish an interdepartmental board in accordance with § 2.2-1404 to supply the Director with information useful in promoting minority business activity.

182 § 2.2-1404. Interdepartmental Board; cooperation with Department.

183 A. The Interdepartmental Board established by the Director shall be composed of heads of the 184 several departments and agencies of state government or their respective designees, whose functions 185 affect small, women- and minority-owned small, women-owned, and minority-owned businesses. The 186 participating departments and agencies shall be determined by the Director of the Department. The 187 Interdepartmental Board shall meet at the call of the Director and shall supply the Director with 188 information useful in promoting small, women- and minority-owned business activity small, 189 women-owned, and minority-owned business development.

190 B. The head of each participating state department and agency or their designees shall furnish 191 information, assistance, and reports to, and shall otherwise cooperate with, the Director in the 192 performance of his duties as needed.

193 C. The head of each participating state department or agency shall, when so requested by the 194 Director, designate an assistant or such other similar official to have primary and continuing 195 responsibility for the participation and cooperation of that department or agency in matters concerning 196 small, women- and minority-owned businesses.

197 D. Each participating state department or agency shall, within constraints of law and availability of 198 funding, continue all current efforts to foster and promote small, women-owned, and minority-owned 199 business enterprises businesses and to support the small, women- and minority-owned small, 200 women-owned, and minority-owned business programs, and shall cooperate with the Director in 201 increasing the total state effort.

202 § 2.2-1404.1. Use of vendors identified by public institutions of higher education as small, women-203 and minority-owned businesses.

204 For purposes of compliance with § 2.2-4310, a public institution of higher education that meets the conditions prescribed in subsection B of § 23-38.88 may procure goods, services, and construction from 205 206 vendors identified by such public institutions of higher education as small, women, and minority-owned small, women-owned, and minority-owned businesses that the institution has 207 business enterprises certified as such based on criteria approved by the Department. An institution exercising the authority 208 209 granted by this section shall establish and follow internal procedures and processes designed to verify 210 whether or not a vendor qualifies to be certified as a small, women, and minority-owned business 211 enterprise small, women-owned, and minority-owned businesses under the Department approved criteria 212 and the certification requirements. The institution shall notify the Department promptly of the 213 certification, and shall provide the Department with a copy of its written certification identifying the vendor as a small, women, and minority-owned business enterprise small, women-owned, and 214 215 minority-owned businesses and all application materials submitted by the vendor to the institution. Such 216 certification shall remain in effect unless and until the Department notifies the institution that the vendor 217 does not meet the certification requirements.

An institution exercising authority granted under this section shall promptly make available to the Department, upon request, copies of its procurement records, receipts, and transactions in regard to 218 219 220 procurement from small, women, and minority-owned business enterprises small, women-owned, and 221 minority-owned businesses in order for the Department to ensure institution compliance with its 222 approved reporting and certification criteria and the certification requirements.

223 § 2.2-2311. Creation, administration, and management of the Capital Access Fund for Disadvantaged 224 Businesses. 225

A. For the purposes of this section:

226 "Disadvantaged business" means a for-profit small business concern that is majority-owned by one or 227 more economically disadvantaged individuals. In the case of a corporation, a majority of the stock shall 228 be owned by one or more such individuals and the management and daily business operations shall be 229 controlled by one or more of the economically disadvantaged individuals who own it.

"Economically disadvantaged individual" means an individual whose ability to compete in the free 230 231 market has been impaired due to diminished capital and credit opportunities as compared to others in the 232 same or similar line of business and competitive market area.

233 B. There is created in the state treasury a permanent nonreverting fund to be known as the Capital 234 Access Fund for Disadvantaged Businesses (the Fund). The Fund shall be comprised of (i) moneys 235 appropriated to the Fund by the General Assembly, (ii) all income from the investment of moneys held 236 by the Fund, and (iii) any other moneys designated for deposit to the Fund from any source, public or 237 private. Interest earned on moneys in the Fund shall remain in the Fund and be credited to it. Any 238 moneys remaining in the Fund, including interest thereon, at the end of each fiscal year shall not revert 239 to the general fund but shall remain in the Fund. Moneys in the Fund shall be used to provide loan 240 guarantees, loan loss reserves, and interest rate write downs. The Fund shall be managed by the Department of Minority Business EnterpriseSupplier Diversity and Procurement Advocacy (the Department) and administered by the Virginia Small Business Financing Authority (the Authority). 241 242

243 C. The operation of the Fund shall be as follows:

244 1. The Fund may be used as a special reserve fund to cover potential future losses from the loan

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portfolios of participating banks and lending institutions. The Authority shall (i) establish with one or 245 246 more banks and lending institutions one or more accounts or pools for the Capital Access Fund for 247 Disadvantaged Businesses and (ii) deposit into such accounts or pools moneys from the Fund in an 248 amount at least equal to the total of the sum of the bank or lending institutions and the individual 249 borrower's deposits, cash equivalents or other acceptable securities, including but not limited to letters of 250 credit, for each loan sought to be covered for future losses. Such matching sum by the Authority shall 251 not exceed fourteen percent of the principal amount of the loan. The Authority may require up to a one 252 hundred percent match by the individual borrowers pursuant to established guidelines.

253 2. The Fund may also be used to guarantee up to ninety percent of the principal amount of any loan to cover potential future losses from the loan portfolios of participating banks and lending institutions to cover specific loans on such terms and conditions as set forth in established guidelines. Such guarantees shall not exceed a term of five years.

3. The Fund may also be used to provide interest rate write downs or other payments to achieve a concessionary rate of interest that shall be limited to seven percent of the balance of the Fund that is unencumbered by any special reserves or guarantees or the income earned by the Fund from all sources including fees, interest, or other investment income. No interest rate write down or payment to achieve a concessionary rate shall extend for more than five years and such rates shall include provisions for an increase in such rates to a near market rate but not more than the prime rate.

4. Provisions may be made for a borrower to use a combination of subdivisions C. 1., C. 2., and C.
3. pursuant to established guidelines.

265 D. The determination of economic disadvantage shall be made by the Director of the Department of
 266 Minority Business EnterpriseSupplier Diversity and Procurement Advocacy pursuant to the guidelines
 267 developed in accordance with subsections B and C.

E. The Department and the Authority, or their designated agents, shall determine the qualifications, terms, and conditions for the use of the Fund and the accounts thereof. In connection with applications for claims made against the Fund, the Department may require the production of any document, instrument, certificate, legal opinion, or any other information it deems necessary or convenient. All
claims made against the Fund shall be approved by the Department and the Authority.

273 § 2.2-3705.6. Exclusions to application of chapter; proprietary records and trade secrets.

The following records are excluded from the provisions of this chapter but may be disclosed by the custodian in his discretion, except where such disclosure is prohibited by law:

1. Proprietary information gathered by or for the Virginia Port Authority as provided in § 62.1-132.4or 62.1-134.1.

278 2. Financial statements not publicly available filed with applications for industrial development279 financings in accordance with Chapter 49 (§ 15.2-4900 et seq.) of Title 15.2.

280 3. Confidential proprietary records, voluntarily provided by private business pursuant to a promise of 281 confidentiality from the Department of Business Assistance, the Virginia Economic Development 282 Partnership, the Virginia Tourism Authority, the Tobacco Indemnification and Community Revitalization 283 Commission, a nonprofit, nonstock corporation created pursuant to § 2.2-2240.1, or local or regional 284 industrial or economic development authorities or organizations, used by the Department, the 285 Partnership, the Authority, or such entities for business, trade and tourism development; and memoranda, 286 working papers or other records related to businesses that are considering locating or expanding in 287 Virginia, prepared by such entities, where competition or bargaining is involved and where, if such 288 records are made public, the financial interest of the governmental unit would be adversely affected.

4. Information that was filed as confidential under the Toxic Substances Information Act (§ 32.1-239 et seq.), as such Act existed prior to July 1, 1992.

5. Fisheries data that would permit identification of any person or vessel, except when required by court order as specified in § 28.2-204.

6. Confidential financial statements, balance sheets, trade secrets, and revenue and cost projections
provided to the Department of Rail and Public Transportation, provided such information is exempt
under the federal Freedom of Information Act or the federal Interstate Commerce Act or other laws
administered by the Surface Transportation Board or the Federal Railroad Administration with respect to
data provided in confidence to the Surface Transportation Board and the Federal Railroad
Administration.

299 7. Confidential proprietary records related to inventory and sales, voluntarily provided by private
300 energy suppliers to the Department of Mines, Minerals and Energy, used by that Department for energy
301 contingency planning purposes or for developing consolidated statistical information on energy supplies.

302 8. Confidential proprietary information furnished to the Board of Medical Assistance Services or the
303 Medicaid Prior Authorization Advisory Committee pursuant to Article 4 (§ 32.1-331.12 et seq.) of
304 Chapter 10 of Title 32.1.

305 9. Proprietary, commercial or financial information, balance sheets, trade secrets, and revenue and

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306 cost projections provided by a private transportation business to the Virginia Department of 307 Transportation and the Department of Rail and Public Transportation for the purpose of conducting 308 transportation studies needed to obtain grants or other financial assistance under the Transportation 309 Equity Act for the 21st Century (P.L. 105-178) for transportation projects, provided such information is 310 exempt under the federal Freedom of Information Act or the federal Interstate Commerce Act or other 311 laws administered by the Surface Transportation Board or the Federal Railroad Administration with 312 respect to data provided in confidence to the Surface Transportation Board and the Federal Railroad Administration. However, the exemption provided by this subdivision shall not apply to any wholly 313 314 owned subsidiary of a public body.

315 10. Confidential information designated as provided in subsection F of § 2.2-4342 as trade secrets or 316 proprietary information by any person who has submitted to a public body an application for prequalification to bid on public construction projects in accordance with subsection B of § 2.2-4317. 317

318 11. a. Memoranda, staff evaluations, or other records prepared by the responsible public entity, its staff, outside advisors, or consultants exclusively for the evaluation and negotiation of proposals filed 319 320 under the Public-Private Transportation Act of 1995 (§ 56-556 et seq.) or the Public Private Education 321 Facilities and Infrastructure Act of 2002 (§ 56-575.1 et seq.), where (i) if such records were made public 322 prior to or after the execution of an interim or a comprehensive agreement, § 56-573.1:1 or 56-575.17 323 notwithstanding, the financial interest or bargaining position of the public entity would be adversely 324 affected, and (ii) the basis for the determination required in clause (i) is documented in writing by the 325 responsible public entity; and

326 b. Records provided by a private entity to a responsible public entity, affected jurisdiction, or 327 affected local jurisdiction pursuant to the provisions of the Public-Private Transportation Act of 1995 or the Public-Private Education Facilities and Infrastructure Act of 2002, to the extent that such records 328 329 contain (i) trade secrets of the private entity as defined in the Uniform Trade Secrets Act (§ 59.1-336 et 330 seq.); (ii) financial records of the private entity, including balance sheets and financial statements, that are not generally available to the public through regulatory disclosure or otherwise; or (iii) other 331 332 information submitted by the private entity, where, if the records were made public prior to the 333 execution of an interim agreement or a comprehensive agreement, the financial interest or bargaining 334 position of the public or private entity would be adversely affected. In order for the records specified in 335 clauses (i), (ii) and (iii) to be excluded from the provisions of this chapter, the private entity shall make 336 a written request to the responsible public entity:

337 1. Invoking such exclusion upon submission of the data or other materials for which protection from 338 disclosure is sought; 339

2. Identifying with specificity the data or other materials for which protection is sought; and

3. Stating the reasons why protection is necessary.

341 The responsible public entity shall determine whether the requested exclusion from disclosure is 342 necessary to protect the trade secrets or financial records of the private entity. To protect other records 343 submitted by the private entity from disclosure, the responsible public entity shall determine whether 344 public disclosure prior to the execution of an interim agreement or a comprehensive agreement would 345 adversely affect the financial interest or bargaining position of the public or private entity. The responsible public entity shall make a written determination of the nature and scope of the protection to 346 347 be afforded by the responsible public entity under this subdivision. Once a written determination is made 348 by the responsible public entity, the records afforded protection under this subdivision shall continue to 349 be protected from disclosure when in the possession of any affected jurisdiction or affected local 350 jurisdiction.

351 Except as specifically provided in subdivision 11 a, nothing in this subdivision shall be construed to 352 authorize the withholding of (a) procurement records as required by § 56-573.1:1 or 56-575.17; (b) 353 information concerning the terms and conditions of any interim or comprehensive agreement, service 354 contract, lease, partnership, or any agreement of any kind entered into by the responsible public entity 355 and the private entity; (c) information concerning the terms and conditions of any financing arrangement 356 that involves the use of any public funds; or (d) information concerning the performance of any private 357 entity developing or operating a qualifying transportation facility or a qualifying project.

For the purposes of this subdivision, the terms "affected jurisdiction," "affected local jurisdiction," "comprehensive agreement," "interim agreement," "qualifying project," "qualifying transportation facility," "responsible public entity," and "private entity" shall mean the same as those terms are defined 358 359 360 in the Public-Private Transportation Act of 1995 or in the Public-Private Education Facilities and 361 Infrastructure Act of 2002. 362

363 12. Confidential proprietary information or trade secrets, not publicly available, provided by a private 364 person or entity to the Virginia Resources Authority or to a fund administered in connection with financial assistance rendered or to be rendered by the Virginia Resources Authority where, if such 365 information were made public, the financial interest of the private person or entity would be adversely 366 affected, and, after June 30, 1997, where such information was provided pursuant to a promise of 367

368 confidentiality.

369 13. Trade secrets, as defined in the Uniform Trade Secrets Act (§ 59.1-336 et seq.), or confidential 370 proprietary records that are not generally available to the public through regulatory disclosure or otherwise, provided by a (a) bidder or applicant for a franchise or (b) franchisee under Chapter 21 371 372 (§ 15.2-2100 et seq.) of Title 15.2 to the applicable franchising authority pursuant to a promise of 373 confidentiality from the franchising authority, to the extent the records relate to the bidder's, applicant's, 374 or franchisee's financial capacity or provision of new services, adoption of new technologies or 375 implementation of improvements, where such new services, technologies or improvements have not been 376 implemented by the franchisee on a nonexperimental scale in the franchise area, and where, if such 377 records were made public, the competitive advantage or financial interests of the franchisee would be 378 adversely affected.

379 In order for trade secrets or confidential proprietary information to be excluded from the provisions
380 of this chapter, the bidder, applicant, or franchisee shall (i) invoke such exclusion upon submission of
381 the data or other materials for which protection from disclosure is sought, (ii) identify the data or other
382 materials for which protection is sought, and (iii) state the reason why protection is necessary.

383 No bidder, applicant, or franchisee may invoke the exclusion provided by this subdivision if the
bidder, applicant, or franchisee is owned or controlled by a public body or if any representative of the
applicable franchising authority serves on the management board or as an officer of the bidder,
applicant, or franchisee.

387 14. Documents and other information of a proprietary nature furnished by a supplier of charitable
 388 gaming supplies to the Department of Agriculture and Consumer Services pursuant to subsection E of
 389 § 18.2-340.34.

390 15. Records and reports related to Virginia apple producer sales provided to the Virginia State Apple391 Board pursuant to §§ 3.1-622 and 3.1-624.

392 16. Trade secrets, as defined in the Uniform Trade Secrets Act (§ 59.1-336 et seq.) of Title 59.1,
393 submitted by CMRS providers as defined in § 56-484.12 to the Wireless Carrier E-911 Cost Recovery
394 Subcommittee created pursuant to § 56-484.15, relating to the provision of wireless E-911 service.

17. Records submitted as a grant application, or accompanying a grant application, to the Innovative 395 396 Technology Authority pursuant to Article 3 (§ 2.2-2233.1 et seq.) of Chapter 22 of Title 2.2 or to the 397 Commonwealth Health Research Board pursuant to Chapter 22 (§ 23-277 et seq.) of Title 23 to the 398 extent such records contain proprietary business or research-related information produced or collected by 399 the applicant in the conduct of or as a result of study or research on medical, rehabilitative, scientific, 400 technical, technological, or scholarly issues, when such information has not been publicly released, 401 published, copyrighted, or patented, if the disclosure of such information would be harmful to the 402 competitive position of the applicant.

403 18. Confidential proprietary records and trade secrets developed and held by a local public body (i) 404 providing telecommunication services pursuant to § 56-265.4:4 and (ii) providing cable television 405 services pursuant to Article 1.1 (§ 15.2-2108.2 et seq.) of Chapter 21 of Title 15.2, to the extent that 406 disclosure of such records would be harmful to the competitive position of the locality. In order for 407 confidential proprietary information or trade secrets to be excluded from the provisions of this chapter, 408 the locality in writing shall (i) invoke the protections of this subdivision, (ii) identify with specificity the 409 records or portions thereof for which protection is sought, and (iii) state the reasons why protection is 410 necessary.

411 19. Confidential proprietary records and trade secrets developed by or for a local authority created in 412 accordance with the Virginia Wireless Service Authorities Act (§ 15.2-5431.1 et seq.) to provide 413 qualifying communications services as authorized by Article 5.1 (§ 56-484.7:1 et seq.) of Chapter 15 of 414 Title 56, where disclosure of such information would be harmful to the competitive position of the 415 authority, except that records required to be maintained in accordance with § 15.2-2160 shall be 416 released.

417 20. Trade secrets as defined in the Uniform Trade Secrets Act (§ 59.1-336 et seq.) or financial 418 records of a business, including balance sheets and financial statements, that are not generally available 419 to the public through regulatory disclosure or otherwise, provided to the Department of Minority 420 Business EnterpriseSupplier Diversity and Procurement Advocacy as part of an application for (i) 421 certification as a small, women- or minority-owned small, women-owned, or minority-owned business in 422 accordance with Chapter 14 (§ 2.2-1400 et seq.) of this title or (ii) a claim made by a disadvantaged 423 business or an economically disadvantaged individual against the Capital Access Fund for Disadvantaged 424 Businesses created pursuant to § 2.2-2311. In order for such trade secrets or financial records to be 425 excluded from the provisions of this chapter, the business shall (a) invoke such exclusion upon 426 submission of the data or other materials for which protection from disclosure is sought, (b) identify the 427 data or other materials for which protection is sought, and (c) state the reasons why protection is 428 necessary.

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429 21. Documents and other information of a proprietary or confidential nature disclosed by a carrier to 430 the State Health Commissioner pursuant to § 32.1-276.5:1.

431 22. Trade secrets, as defined in the Uniform Trade Secrets Act (§ 59.1-336 et seq.), including, but 432 not limited to, financial records, including balance sheets and financial statements, that are not generally 433 available to the public through regulatory disclosure or otherwise, and revenue and cost projections 434 supplied by a private or nongovernmental entity to the Inspector General of the Virginia Department of 435 Transportation for the purpose of an audit, special investigation, or any study requested by the Inspector 436 General's Office in accordance with law.

437 In order for the records specified in this subdivision to be excluded from the provisions of this 438 chapter, the private or nongovernmental entity shall make a written request to the Department:

439 1. Invoking such exclusion upon submission of the data or other materials for which protection from 440 disclosure is sought;

2. Identifying with specificity the data or other materials for which protection is sought; and

3. Stating the reasons why protection is necessary.

443 The Inspector General of the Virginia Department of Transportation shall determine whether the 444 requested exclusion from disclosure is necessary to protect the trade secrets or financial records of the 445 private entity. The Virginia Department of Transportation shall make a written determination of the 446 nature and scope of the protection to be afforded by it under this subdivision.

447 § 2.2-4301. Definitions. 448

As used in this chapter:

449 "Affiliate" means an individual or business that controls, is controlled by, or is under common 450 control with another individual or business. A person controls an entity if the person owns, directly or 451 indirectly, more than 10 percent of the voting securities of the entity. For the purposes of this definition 452 "voting security" means a security that (i) confers upon the holder the right to vote for the election of 453 members of the board of directors or similar governing body of the business or (ii) is convertible into, 454 or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. A general 455 partnership interest shall be deemed to be a voting security.

456 "Best value," as predetermined in the solicitation, means the overall combination of quality, price, 457 and various elements of required services that in total are optimal relative to a public body's needs.

458 "Business" means any type of corporation, partnership, limited liability company, association, or sole 459 proprietorship operated for profit. 460

'Competitive negotiation" is a method of contractor selection that includes the following elements:

461 1. Issuance of a written Request for Proposal indicating in general terms that which is sought to be 462 procured, specifying the factors that will be used in evaluating the proposal and containing or incorporating by reference the other applicable contractual terms and conditions, including any unique 463 464 capabilities or qualifications that will be required of the contractor.

465 2. Public notice of the Request for Proposal at least 10 days prior to the date set for receipt of proposals by posting in a public area normally used for posting of public notices and by publication in a 466 newspaper or newspapers of general circulation in the area in which the contract is to be performed so 467 468 as to provide reasonable notice to the maximum number of offerors that can be reasonably anticipated to 469 submit proposals in response to the particular request. Public notice may also be published on the 470 Department of General Services' central electronic procurement website and other appropriate websites. 471 Effective July 1, 2002, publishing by state agencies, departments and institutions on the public Internet 472 procurement website designated by the Department of General Services shall be required. In addition, 473 proposals may be solicited directly from potential contractors.

474 3. a. Procurement of professional services. The public body shall engage in individual discussions 475 with two or more offerors deemed fully qualified, responsible and suitable on the basis of initial responses and with emphasis on professional competence, to provide the required services. Repetitive 476 informal interviews shall be permissible. The offerors shall be encouraged to elaborate on their 477 478 qualifications and performance data or staff expertise pertinent to the proposed project, as well as 479 alternative concepts. The Request for Proposal shall not, however, request that offerors furnish estimates 480 of man-hours or cost for services. At the discussion stage, the public body may discuss nonbinding 481 estimates of total project costs, including, but not limited to, life-cycle costing, and where appropriate, 482 nonbinding estimates of price for services. Proprietary information from competing offerors shall not be 483 disclosed to the public or to competitors. At the conclusion of discussion, outlined in this subdivision, on the basis of evaluation factors published in the Request for Proposal and all information developed in 484 485 the selection process to this point, the public body shall select in the order of preference two or more offerors whose professional qualifications and proposed services are deemed most meritorious. 486 Negotiations shall then be conducted, beginning with the offeror ranked first. If a contract satisfactory 487 488 and advantageous to the public body can be negotiated at a price considered fair and reasonable, the 489 award shall be made to that offeror. Otherwise, negotiations with the offeror ranked first shall be 490 formally terminated and negotiations conducted with the offeror ranked second, and so on until such a

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491 contract can be negotiated at a fair and reasonable price. Notwithstanding the foregoing, if the terms and conditions for multiple awards are included in the Request for Proposal, a public body may award493 contracts to more than one offeror.

494 Should the public body determine in writing and in its sole discretion that only one offeror is fully495 qualified, or that one offeror is clearly more highly qualified and suitable than the others under496 consideration, a contract may be negotiated and awarded to that offeror.

497 A contract for architectural or professional engineering services relating to construction projects may 498 be negotiated by a public body, for multiple projects provided (i) the projects require similar experience 499 and expertise, (ii) the nature of the projects is clearly identified in the Request for Proposal, and (iii) the contract term is limited to one year or when the cumulative total project fees reach the maximum cost 500 501 authorized in this paragraph, whichever occurs first. For state public bodies, such contract, except those 502 awarded for environmental, location, design and inspection work regarding highways and bridges by the 503 Commonwealth Transportation Commissioner may be renewable for four additional one-year terms at the option of the public body. For local public bodies, such contract may be renewable for two 504 additional one-year terms at the option of the public body. Under such contract, (a) the fair and 505 506 reasonable prices, as negotiated, shall be used in determining the cost of each project performed, (b) 507 except those awarded for environmental, location, design and inspection work regarding highways and 508 bridges by the Commonwealth Transportation Commissioner, the sum of all projects performed in one 509 contract term shall not exceed \$500,000 or, in the case of a state agency, as defined in § 2.2-4347, such 510 greater amount as may be determined by the Director of the Department of General Services, not to 511 exceed \$1 million, except that in any locality or any authority or sanitation district with a population in excess of 80,000, the sum of all such projects shall not exceed \$5 million; and (c) except those awarded 512 513 for environmental, location, design and inspection work regarding highways and bridges by the 514 Commonwealth Transportation Commissioner, the project fee of any single project shall not exceed 515 \$100,000 or, in the case of a state agency, such greater amount as may be determined by the Director of 516 the Department of General Services not to exceed \$200,000, except that in any locality or any authority 517 or sanitation district with a population in excess of 80,000, such fee shall not exceed \$1 million. Any 518 unused amounts from the first contract term shall not be carried forward to the additional term. 519 Competitive negotiations for such contracts may result in awards to more than one offeror provided (1) 520 the Request for Proposal so states and (2) the public body has established procedures for distributing 521 multiple projects among the selected contractors during the contract term. For contracts for 522 environmental location, design and inspection work regarding highways and bridges by the 523 Commonwealth Transportation Commissioner, the sum of all projects in one contract term shall not 524 exceed \$2 million and such contract may be renewable for two additional one-year terms at the option 525 of the Commissioner.

Multiphase professional services contracts satisfactory and advantageous to the Department of
Transportation for environmental, location, design and inspection work regarding highways and bridges
may be negotiated and awarded based on a fair and reasonable price for the first phase only, when
completion of the earlier phases is necessary to provide information critical to the negotiation of a fair
and reasonable price for succeeding phases.

531 Multiphase professional services contracts satisfactory and advantageous to a local public body for 532 environmental, location, design and inspection work regarding construction of infrastructure projects may 533 be negotiated and awarded based on qualifications at a fair and reasonable price for the first phase only, 534 when completion of the earlier phases is necessary to provide information critical to the negotiation of a 535 fair and reasonable price for succeeding phases. Prior to the procurement of any such contract, the local 536 public body shall state the anticipated intended total scope of the project and determine in writing that 537 the nature of the work is such that the best interests of such public body require awarding the contract.

538 b. Procurement of other than professional services. Selection shall be made of two or more offerors 539 deemed to be fully qualified and best suited among those submitting proposals, on the basis of the 540 factors involved in the Request for Proposal, including price if so stated in the Request for Proposal. 541 Negotiations shall then be conducted with each of the offerors so selected. Price shall be considered, but 542 need not be the sole determining factor. After negotiations have been conducted with each offeror so 543 selected, the public body shall select the offeror which, in its opinion, has made the best proposal, and 544 shall award the contract to that offeror. When the terms and conditions of multiple awards are so 545 provided in the Request for Proposal, awards may be made to more than one offeror. Should the public 546 body determine in writing and in its sole discretion that only one offeror is fully qualified, or that one 547 offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated 548 and awarded to that offeror.

549 "Competitive sealed bidding" is a method of contractor selection, other than for professional services,550 which includes the following elements:

551 1. Issuance of a written Invitation to Bid containing or incorporating by reference the specifications

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and contractual terms and conditions applicable to the procurement. Unless the public body has provided for prequalification of bidders, the Invitation to Bid shall include a statement of any requisite qualifications of potential contractors. When it is impractical to prepare initially a purchase description to support an award based on prices, an Invitation to Bid may be issued requesting the submission of unpriced offers to be followed by an Invitation to Bid limited to those bidders whose offers have been qualified under the criteria set forth in the first solicitation.

558 2. Public notice of the Invitation to Bid at least 10 days prior to the date set for receipt of bids by 559 posting in a designated public area, or publication in a newspaper of general circulation, or both. Public notice may also be published on the Department of General Services' central electronic procurement 560 website and other appropriate websites. Effective July 1, 2002, posting by state agencies, departments 561 and institutions on the public Internet procurement website designated by the Department of General 562 Services shall be required. In addition, bids may be solicited directly from potential contractors. Any 563 564 additional solicitations shall include businesses selected from a list made available by the Department of 565 Minority Business EnterpriseSupplier Diversity and Procurement Advocacy.

3. Public opening and announcement of all bids received.

567 4. Evaluation of bids based upon the requirements set forth in the invitation, which may include
568 special qualifications of potential contractors, life-cycle costing, value analysis, and any other criteria
569 such as inspection, testing, quality, workmanship, delivery, and suitability for a particular purpose, which are helpful in determining acceptability.

571 5. Award to the lowest responsive and responsible bidder. When the terms and conditions of multiple 572 awards are so provided in the Invitation to Bid, awards may be made to more than one bidder.

573 "Construction" means building, altering, repairing, improving or demolishing any structure, building
574 or highway, and any draining, dredging, excavation, grading or similar work upon real property.
575 "Construction management contract" means a contract in which a party is retained by the owner to

575 "Construction management contract" means a contract in which a party is retained by the owner to
576 coordinate and administer contracts for construction services for the benefit of the owner, and may also
577 include, if provided in the contract, the furnishing of construction services to the owner.

578 "Design-build contract" means a contract between a public body and another party in which the party
579 contracting with the public body agrees to both design and build the structure, roadway or other item
580 specified in the contract.

581 "Goods" means all material, equipment, supplies, printing, and automated data processing hardware 582 and software.

583 "Informality" means a minor defect or variation of a bid or proposal from the exact requirements of
584 the Invitation to Bid, or the Request for Proposal, which does not affect the price, quality, quantity or
585 delivery schedule for the goods, services or construction being procured.

586 "Multiphase professional services contract" means a contract for the providing of professional services where the total scope of work of the second or subsequent phase of the contract cannot be specified without the results of the first or prior phase of the contract.

589 "Nonprofessional services" means any services not specifically identified as professional services in590 the definition of professional services.

591 "Potential bidder or offeror" for the purposes of §§ 2.2-4360 and 2.2-4364 means a person who, at 592 the time a public body negotiates and awards or proposes to award a contract, is engaged in the sale or 593 lease of goods, or the sale of services, insurance or construction, of the type to be procured under the 594 contract, and who at such time is eligible and qualified in all respects to perform that contract, and who 595 would have been eligible and qualified to submit a bid or proposal had the contract been procured 596 through competitive sealed bidding or competitive negotiation.

597 "Professional services" means work performed by an independent contractor within the scope of the
598 practice of accounting, actuarial services, architecture, land surveying, landscape architecture, law,
599 dentistry, medicine, optometry, pharmacy or professional engineering. "Professional services" shall also
600 include the services of an economist procured by the State Corporation Commission.

601 "Public body" means any legislative, executive or judicial body, agency, office, department, authority,
602 post, commission, committee, institution, board or political subdivision created by law to exercise some
603 sovereign power or to perform some governmental duty, and empowered by law to undertake the
604 activities described in this chapter.

605 "Public contract" means an agreement between a public body and a nongovernmental source that is 606 enforceable in a court of law.

607 "Responsible bidder" or "offeror" means a person who has the capability, in all respects, to perform
608 fully the contract requirements and the moral and business integrity and reliability that will assure good
609 faith performance, and who has been prequalified, if required.

610 "Responsive bidder" means a person who has submitted a bid that conforms in all material respects611 to the Invitation to Bid.

612 "Reverse auctioning" means a procurement method wherein bidders are invited to bid on specified613 goods or nonprofessional services through real-time electronic bidding, with the award being made to

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614 the lowest responsive and responsible bidder. During the bidding process, bidders' prices are revealed615 and bidders shall have the opportunity to modify their bid prices for the duration of the time period616 established for bid opening.

617 "Services" means any work performed by an independent contractor wherein the service rendered
618 does not consist primarily of acquisition of equipment or materials, or the rental of equipment, materials
619 and supplies.

620 "Sheltered workshop" means a work-oriented rehabilitative facility with a controlled working
621 environment and individual goals that utilizes work experience and related services for assisting the
622 handicapped person to progress toward normal living and a productive vocational status.

§ 2.2-4310. Discrimination prohibited; participation of small, women-, minority- and service disabled
 veteran-owned business.

A. In the solicitation or awarding of contracts, no public body shall discriminate against a bidder or
offeror because of race, religion, color, sex, national origin, age, disability, status as a service disabled
veteran, or any other basis prohibited by state law relating to discrimination in employment. Whenever
solicitations are made, each public body shall include businesses selected from a list made available by
the Department of Minority Business EnterpriseSupplier Diversity and Procurement Advocacy.

630 B. All public bodies shall establish programs consistent with this chapter to facilitate the participation 631 of small businesses and businesses owned by women, minorities, and service disabled veterans in 632 procurement transactions. The programs established shall be in writing and shall comply with the 633 provisions of any enhancement or remedial measures authorized by the Governor pursuant to subsection 634 C or, where applicable, by the chief executive of a local governing body pursuant to § 15.2-965.1, and 635 shall include specific plans to achieve any goals established therein. State agencies shall submit annual 636 progress reports on small, women- and minority-owned business procurement and on service disabled veteran-owned business procurement to the Department of Minority Business EnterpriseSupplier 637 Diversity and Procurement Advocacy in a form specified by the Department of Minority Business 638 EnterpriseSupplier Diversity and Procurement Advocacy. The Department of Minority Business 639 EnterpriseSupplier Diversity and Procurement Advocacy shall make information on service disabled **640** 641 veteran-owned procurement available to the Department of Veterans Services upon request.

642 C. Whenever there exists (i) a rational basis for small business enhancement or (ii) a persuasive
643 analysis that documents a statistically significant disparity between the availability and utilization of
644 women- and minority-owned businesses, the Governor is authorized and encouraged to require state
645 agencies to implement appropriate enhancement or remedial measures consistent with prevailing law.

646 D. In the solicitation or awarding of contracts, no state agency, department or institution shall
647 discriminate against a bidder or offeror because the bidder or offeror employs ex-offenders unless the
648 state agency, department or institution has made a written determination that employing ex-offenders on
649 the specific contract is not in its best interest.

650 E. As used in this section:

651 "Minority individual" means an individual who is a citizen of the United States or a non-citizen who
652 is in full compliance with United States immigration law legal resident alien and who satisfies one or
653 more of the following definitions:

1. "African American" means a person having origins in any of the original peoples of Africa and who is regarded as such by the community of which this person claims to be a part.

656 2. "Asian American" means a person having origins in any of the original peoples of the Far East,
657 Southeast Asia, the Indian subcontinent, or the Pacific Islands, including but not limited to Japan, China,
658 Vietnam, Samoa, Laos, Cambodia, Taiwan, Northern Mariana, the Philippines, a U.S. territory of the
659 Pacific, India, Pakistan, Bangladesh, or Sri Lanka and who is regarded as such by the community of
660 which this person claims to be a part.

3. "Hispanic American" means a person having origins in any of the Spanish-speaking peoples of
 Mexico, South or Central America, or the Caribbean Islands or other Spanish or Portuguese cultures and
 who is regarded as such by the community of which this person claims to be a part.

4. "Native American" means a person having origins in any of the original peoples of North Americaand who is regarded as such by the community of which this person claims to be a part or who isrecognized by a tribal organization.

667 "Minority-owned business" means a business concern that is at least 51% owned by one or more 668 minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, 669 partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in 670 the corporation, partnership, or limited liability company or other entity is owned by one or more 671 minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily 672 business operations are controlled by one or more minority individuals.

673 "Service disabled veteran" means a veteran who (i) served on active duty in the United States 674 military ground, naval, or air service, (ii) was discharged or released under conditions other than 675 dishonorable, and (iii) has a service-connected disability rating fixed by the United States Department of 676 Veterans Affairs.

"Service disabled veteran business" means a business concern that is at least 51% owned by one or 677 678 more service disabled veterans or, in the case of a corporation, partnership, or limited liability company 679 or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited 680 liability company or other entity is owned by one or more individuals who are service disabled veterans 681 and both the management and daily business operations are controlled by one or more individuals who **682** are service disabled veterans.

"Small business" means a business, independently owned or operated by one or more persons who 683 are citizens of the United States or non-citizens who are in full compliance with United States **684** immigration law, which, together with affiliates, has 250 or fewer employees, or average annual gross **685** receipts of \$10 million or less averaged over the previous three years and controlled by one or more 686 **687** individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or annual gross receipts of \$10 million or less averaged over the previous three years. One 688 689 or more of the individual owners shall control both the management and daily business operations of 690 the small business.

691 "State agency" means any authority, board, department, instrumentality, institution, agency, or other 692 unit of state government. "State agency" shall not include any county, city, or town.

693 "Women-owned business" means a business concern that is at least 51% owned by one or more 694 women who are U.S. citizens of the United States or non-citizens who are in full compliance with 695 United States immigration law legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one 696 697 or more women who are U.S. citizens of the United States or non-citizens who are in full compliance 698 with United States immigration law or legal resident aliens, and both the management and daily 699 business operations are controlled by one or more women who are citizens of the United States or 700 non-citizens who are in full compliance with United States immigration law. 701

§ 15.2-965.1. Participation of small, women-, and minority-owned businesses.

702 A. Any locality may enact an ordinance providing that whenever there exists (i) a rational basis for 703 small business enhancement, or (ii) a persuasive analysis that documents a statistically significant 704 disparity between the availability and utilization of women- and minority-owned businesses, the chief 705 executive of the local governing entity shall be authorized and encouraged to require implementation of 706 appropriate enhancement and remedial measures consistent with prevailing law.

707 B. A small, women-owned or minority-owned business that is certified by the Department of 708 Minority Business Enterprise Supplier Diversity and Procurement Advocacys pursuant to § 2.2-1403 shall 709 not be required by any locality to obtain any additional certification to participate in any program designed to enhance the participation of such businesses as vendors or to remedy any documented 710 711 disparity.

712 § 18.2-213.1. Obtaining certification as small, women-owned, or minority-owned business, or disadvantaged business by deception; penalty. 713

A. Except as otherwise provided by § 18.2-498.3, a person shall be guilty of a Class 1 misdemeanor 714 715 if, in the course of business, he:

1. Fraudulently obtains or retains certification as a small, women or minority owned 716 small. 717 women-owned, or minority-owned business or disadvantaged business enterprise;

718 2. Willfully makes a false statement knowing it to be untrue, whether by affidavit, report or other 719 representation, to an official or employee of a public body for the purpose of influencing the 720 certification or denial of certification of any business entity as a small, women- or minority-owned 721 small, women-owned, or minority-owned business business, or disadvantaged business enterprise;

3. Willfully obstructs or impedes any agency official or employee who is investigating the qualifications of a business entity which has requested certification as a small, women- or 722 723 724 minority-owned small, women-owned, or minority-owned business, or disadvantaged business enterprise; 725 or

726 4. Fraudulently obtains public moneys reserved for or allocated or available to small, women-, or 727 minority-owned businesses or disadvantaged business enterprises.

B. For the purposes of this section, "disadvantaged business enterprise," "minority-owned business," 728 729 and "small business" and "women-owned business" shall have the same meaning as those terms are defined in § 2.2-1401 and "disadvantage business" shall mean the same as that term is defined in 730 § 2.2-2311. 731

732 2. That all rules and regulations adopted pursuant to § 2.2-1403 of the Code of Virginia, which 733 were in effect on July 1, 2009, and which pertain to the subject of this act, shall remain in full 734 force and effect until altered, amended, or rescinded by the Department of Supplier Diversity and

735 **Procurement Advocacy.**