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## SENATE BILL NO. 208

AMENDMENT IN THE NATURE OF A SUBSTITUTE  
(Proposed by the Senate Committee on Commerce and Labor  
on January 28, 2008)

(Patron Prior to Substitute—Senator Stosch)

A BILL to amend the Code of Virginia by adding in Title 59.1 a chapter numbered 23.1, consisting of sections numbered 59.1-293.1 through 59.1-293.9, relating to the sale of cigarettes with reduced ignition propensity; civil penalties.

Be it enacted by the General Assembly of Virginia:

1. That the Code of Virginia is amended by adding in Title 59.1 a chapter numbered 23.1, consisting of sections numbered 59.1-293.1 through 59.1-293.9, as follows:

## CHAPTER 23.1.

## REDUCED CIGARETTE IGNITION PROPENSITY.

§ 59.1-293.1. Definitions.

As used in this chapter:

"Cigarette" has the same meaning ascribed thereto in § 58.1-1031.

"Commissioner" means the Commissioner of Agriculture and Consumer Services.

"Department" means the Department of Taxation.

"Importer" has the same meaning ascribed thereto in 26 U.S.C. § 5702 (k).

"Manufacturer" means (i) a person who manufactures or otherwise produces, or causes to be manufactured or produced, cigarettes intended for sale in the Commonwealth, including cigarettes intended for sale in the United States through an importer; (ii) the first purchaser anywhere that intends to resell in the United States cigarettes that the original manufacturer or maker does not intend for sale in the United States; or (iii) the successor to a person listed in clause (i) or (ii).

"Package" has the same meaning ascribed thereto in 15 U.S.C. § 1332 (4).

"Quality control and quality assurance program" means laboratory procedures implemented to ensure that operator bias, systematic and nonsystematic methodological errors, and equipment-related problems do not affect the results of the testing, and the testing repeatability remains within the required repeatability value for any test trial used to certify cigarettes under this chapter.

"Repeatability" means the range of values within which the repeat results of cigarette test trials from a single laboratory will fall 95 percent of the time.

"Retailer" means a person who (i) sells cigarettes to consumers through vending machines on fewer than 40 premises; (ii) otherwise sells cigarettes to consumers; or (iii) holds cigarettes for sale to consumers.

"Vending machine operator" means a person who (i) holds cigarettes for sale to consumers through vending machines on 40 or more premises or (ii) sells cigarettes to consumers through vending machines on 40 or more premises.

"Wholesaler" means a person who (i) holds cigarettes for sale to another person for resale or (ii) sells cigarettes to another person for resale.

§ 59.1-293.2. Testing and certification of cigarettes.

A. Except as provided in subsection N, no cigarettes may be sold or offered for sale in the Commonwealth or offered for sale or sold to persons located in the Commonwealth unless:

1. The cigarettes have been tested in accordance with the test method and meet the performance standard specified in this section;

2. The manufacturer has filed a written certification in accordance with § 59.1-293.3; and

3. The cigarettes have been marked in accordance with § 59.1-293.4.

B. The performance standard for cigarettes sold or offered for sale in the Commonwealth is stated in subdivision E 1.

C. Testing of cigarettes shall be conducted in accordance with the American Society of Testing and Materials (ASTM) Standard E2187-04 "Standard Test Method for Measuring the Ignition Strength of Cigarettes." The Commissioner, in consultation with the State Fire Marshal, may adopt a subsequent ASTM Standard Test Method for Measuring the Ignition Strength of Cigarettes on a finding that the subsequent method does not result in a change in the percentage of full-length burns exhibited by any tested cigarette when compared to the percentage of full-length burns the same cigarette would exhibit when tested in accordance with ASTM standard E2187-04 and the performance standard of this section.

D. Testing of cigarettes shall be conducted on 10 layers of filter paper.

E. 1. No more than 25 percent of the cigarettes tested in a test trial shall exhibit full-length burns.

2. Forty replicate tests shall comprise a complete test trial for each cigarette tested.

F. The performance standard required by this section shall only be applied to a complete test trial.

60 G. Written certifications shall be based upon testing conducted by a laboratory that has been  
61 accredited pursuant to Standard ISO/IEC 17025 of the International Organization for Standardization or  
62 other comparable accreditation standard required by the Commissioner.

63 H. Each laboratory that conducts tests in accordance with this section shall implement a quality  
64 control and quality assurance program that includes a procedure to determine the repeatability of the  
65 testing results. The repeatability value shall be no greater than 0.19.

66 I. Each cigarette listed in a certification that uses lowered permeability bands in the cigarette paper  
67 to achieve compliance with the performance standard of this section shall have at least two nominally  
68 identical bands on the paper surrounding the tobacco column. At least one complete band shall be  
69 located at least 15 millimeters from the lighting end of the cigarette. For a cigarette on which the bands  
70 are positioned by design, at least two bands shall be located at least 15 millimeters from the lighting  
71 end and 10 millimeters from the filter end of the tobacco column. For an unfiltered cigarette, the two  
72 complete bands shall be located at least 15 millimeters from the lighting end and 10 millimeters from  
73 the labeled end of the tobacco column.

74 J. If the Commissioner determines that a cigarette cannot be tested in accordance with the test  
75 method required by this section, the manufacturer of the cigarette shall propose to the Commissioner a  
76 test method and performance standard for that cigarette. The Commissioner, in consultation with the  
77 State Fire Marshal, may approve a test method and performance standard that the Commissioner  
78 determines is equivalent to the requirements of this section, and the manufacturer may use that test  
79 method and performance standard for certification in accordance with § 59.1-293.3. If the Commissioner  
80 determines that another state has enacted reduced cigarette ignition propensity standards that include a  
81 test method and performance standard that are the same as those contained in this chapter, and the  
82 Commissioner finds that the officials responsible for implementing those requirements have approved the  
83 proposed alternative test method and performance standard for a particular cigarette proposed by a  
84 manufacturer as meeting the reduced cigarette ignition propensity standards of that state's law or  
85 regulation under a legal provision comparable to this section, then the Commissioner shall authorize  
86 that manufacturer to employ the alternative test method and performance standard to certify that  
87 cigarette for sale in the Commonwealth, unless the Commissioner demonstrates a reasonable basis why  
88 the alternative test should not be accepted under this chapter. All other applicable requirements of this  
89 section shall apply to the manufacturer.

90 K. This section does not require additional testing for cigarettes that are tested in a manner  
91 consistent with the requirements of this section for any other purpose.

92 L. Each manufacturer shall maintain copies of the reports of all tests conducted on all cigarettes  
93 offered for sale for a period of three years, and shall make copies of these reports available to the  
94 Commissioner, State Fire Marshal, and Attorney General on written request. Any manufacturer who  
95 fails to make copies of these reports available within 60 days of receiving a written request shall be  
96 subject to a civil penalty not to exceed \$10,000 for each day after the 60th day that the manufacturer  
97 does not make such copies available.

98 M. Testing performed or sponsored by the Commissioner to determine a cigarette's compliance with  
99 the performance standard required by this section shall be conducted in accordance with this section.

100 N. The requirements of subsection A shall not prohibit:

101 1. Wholesalers or retailers from selling their existing inventory of cigarettes on or after the effective  
102 date of this chapter if the wholesaler or retailer can establish that state tax stamps were affixed to the  
103 cigarettes prior to the effective date and the wholesaler or retailer can establish that the inventory was  
104 purchased prior to the effective date in comparable quantity to the inventory purchased during the same  
105 period of the prior year; or

106 2. The sale of cigarettes solely for the purpose of consumer testing. For purposes of this subdivision,  
107 the term "consumer testing" shall mean an assessment of cigarettes that is conducted by a manufacturer,  
108 or under the control and direction of a manufacturer, for the purpose of evaluating consumer  
109 acceptance of such cigarettes, utilizing only the quantity of cigarettes that is reasonably necessary for  
110 such assessment.

111 § 59.1-293.3. Certification of cigarette testing.

112 A. Each manufacturer shall submit to the Commissioner written certification attesting that each  
113 cigarette has been tested in accordance with and has met the performance standard required under  
114 § 59.1-293.2.

115 B. The description of each cigarette listed in the certification shall include:

- 116 1. The brand;
- 117 2. The style;
- 118 3. The length in millimeters;
- 119 4. The circumference in millimeters;
- 120 5. The flavor, if applicable;
- 121 6. Whether filter or nonfilter;

- 122 7. A package description, such as soft pack or box;  
 123 8. The mark approved in accordance with § 59.1-293.4;  
 124 9. The name, address, and telephone number of the laboratory, if different than the manufacturer  
 125 that conducted the test; and  
 126 10. The date that the testing occurred.
- 127 C. On request, the certification shall be made available to the Attorney General, the Commissioner,  
 128 and the State Fire Marshal.
- 129 D. Each cigarette certified under this section shall be recertified every three years.
- 130 E. If a manufacturer has certified a cigarette pursuant to this section, and thereafter makes any  
 131 change to such cigarette that is likely to alter its compliance with the reduced cigarette ignition  
 132 propensity standards mandated by this chapter, then before such cigarette may be sold or offered for  
 133 sale in the Commonwealth such manufacturer shall retest such cigarette in accordance with the testing  
 134 standards prescribed in § 59.1-293.2 and maintain records of such retesting as required by § 59.1-293.2.  
 135 Any such altered cigarette that does not meet the performance standard set forth in § 59.1-293.2 may  
 136 not be sold in the Commonwealth.
- 137 F. For each brand style of cigarette listed in a certification, a manufacturer shall pay a fee in the  
 138 amount of \$250; however, the Commissioner in consultation with the State Fire Marshal is authorized to  
 139 adjust the amount of the fee annually to ensure that the amount collected therefrom defrays the actual  
 140 costs of the processing, testing, enforcement, and oversight activities required by this chapter. The fees  
 141 assessed under the provisions of this chapter shall be paid into the state treasury and shall be deposited  
 142 into a special fund designated "Cigarette Fire Safety Standard and Firefighter Protection Act Fund."  
 143 One half of the moneys deposited into the special fund and one half of the unexpended balance thereof  
 144 shall be appropriated for use by the Commissioner to conduct the processing, testing, enforcement, and  
 145 oversight activities required by this chapter, and such expenditures from the special fund shall be made  
 146 by the State Treasurer on warrants issued by the Comptroller upon written request signed by the  
 147 Commissioner. The other half of the moneys deposited into the special fund and the unexpended balance  
 148 thereof shall be appropriated to the Department of Fire Programs for use by the State Fire Marshal  
 149 pursuant to § 9.1-206 in carrying out the provisions of the Statewide Fire Prevention Code Act (§ 27-94  
 150 et seq.), and such expenditures from the special fund shall be made by the State Treasurer on warrants  
 151 issued by the Comptroller upon written request signed by the Executive Director of Fire Programs.
- 152 § 59.1-293.4. Marking of cigarettes.
- 153 A. Cigarettes that have been certified in accordance with § 59.1-293.3 shall be marked in  
 154 accordance with the requirements of this section.
- 155 B. The marking shall:
- 156 1. Be in a font of at least eight-point type; and  
 157 2. Include one of the following:
- 158 a. Modification of the product UPC code to include a visible mark that is printed at or around the  
 159 area of the UPC code and consists of one or more alphanumeric or symbolic characters permanently  
 160 stamped, engraved, embossed, or printed in conjunction with the UPC code;
- 161 b. Any visible combination of alphanumeric or symbolic characters permanently stamped, engraved,  
 162 embossed, or printed on the cigarette package or the cellophane wrap; or
- 163 c. Stamped, engraved, embossed, or printed text that indicates that the cigarettes meet the standards  
 164 of this chapter.
- 165 C. The manufacturer shall request approval of a proposed marking from the Commissioner.
- 166 D. The Commissioner shall approve or disapprove the marking offered, except that the Commissioner  
 167 shall approve:
- 168 1. The letters "FSC," which signify Fire Standards Compliant, appearing in eight-point type or  
 169 larger and permanently printed, stamped, engraved, or embossed on the package at or near the UPC  
 170 code; and
- 171 2. Any marking in use and approved for sale in New York pursuant to the New York fire safety  
 172 standards for cigarettes.
- 173 E. A marking is deemed approved if the Commissioner fails to act within 10 days after receiving a  
 174 request for approval.
- 175 F. A manufacturer may not use a modified marking unless the modification has been approved in  
 176 accordance with this section.
- 177 G. A manufacturer shall use only one marking on all brands that the manufacturer markets.
- 178 H. A marking or modified marking approved by the Commissioner shall be applied uniformly on all  
 179 brands marketed and on all packages, including packs, cartons, and cases marketed by that  
 180 manufacturer.
- 181 § 59.1-293.5. Provision of copies of certifications and illustration of the packaging markings;  
 182 inspections.

183 A. Each manufacturer shall:

184 1. Provide a copy of each certification to each wholesaler to which the manufacturer sells cigarettes;  
185 and

186 2. Provide sufficient copies of an illustration of the packaging marking approved and used by the  
187 manufacturer in accordance with § 59.1-293.4 for each retailer and vending machine operator who  
188 purchases cigarettes from the wholesaler.

189 B. The wholesaler shall provide a copy of the illustration to each retailer and vending machine  
190 operator to whom the wholesaler sells cigarettes.

191 C. Each retailer, vending machine operator, and wholesaler shall allow the Commissioner or  
192 designee of the Commissioner to inspect the markings on cigarette packaging at any time.

193 § 59.1-293.6. Nonconforming cigarettes.

194 A. Any cigarettes that have been sold or offered for sale that do not comply with the performance  
195 standard required by § 59.1-293.2 shall be deemed contraband and subject to forfeiture and disposal by  
196 the Commonwealth; however, prior to the destruction of any cigarettes forfeited pursuant to this  
197 subsection, the true holder of the trademark rights in the cigarette brand shall be permitted to inspect  
198 such cigarettes.

199 B. The Department and the State Fire Marshal, in the regular course of conducting inspections of  
200 retailers and wholesalers, may inspect cigarettes to determine if the cigarettes are marked as required  
201 by § 59.1-293.4. If the cigarettes are not marked as required, the Department shall notify the  
202 Commissioner.

203 C. Whenever law-enforcement personnel, the State Fire Marshal or local fire marshal appointed  
204 under § 27-30, or a duly authorized representative of the Commissioner shall discover any cigarettes  
205 that have not been marked in the manner required by § 59.1-293.4, such personnel are hereby  
206 authorized and empowered to seize and take possession of such cigarettes. Such cigarettes shall be  
207 turned over to the Department and shall be forfeited to the Commonwealth. Cigarettes seized pursuant  
208 to this section shall be destroyed; however, prior to the destruction of any cigarette seized pursuant to  
209 this subsection, the true holder of the trademark rights in the cigarette brand shall be permitted to  
210 inspect the cigarette.

211 § 59.1-293.7. Powers of Commissioner; regulation and implementation.

212 The Commissioner:

213 1. In consultation with the State Fire Marshal, may adopt regulations necessary to carry out and  
214 administer this chapter;

215 2. In consultation with the State Fire Marshal, may adopt regulations for the conduct of random  
216 inspections of retailers, vending machine operators, and wholesalers to ensure compliance with this  
217 chapter; and

218 3. Shall ensure that the implementation and substance of this chapter is in accordance with the  
219 implementation and substance of the New York fire safety standards for cigarettes.

220 § 59.1-293.8. Enforcement; civil penalties.

221 A. A manufacturer or other person who knowingly sells or offers for sale cigarettes other than by  
222 retail sale in violation of § 59.1-293.2 shall be subject to a civil penalty not exceeding \$100 for each  
223 such pack of cigarettes sold or offered for sale, provided that in no case shall the civil penalty assessed  
224 against any such person exceed \$100,000 for sales or offers for sale during any 30-day period.

225 B. A retailer who knowingly sells cigarettes in violation of § 59.1-293.2 shall be subject to a civil  
226 penalty not exceeding \$100 for each pack of such cigarettes sold or offered for sale, provided that in no  
227 case shall the civil penalty assessed against any retailer exceed \$25,000 for sales or offers for sale  
228 during any 30-day period.

229 C. Any person who violates any other provision of this chapter shall be subject to a civil penalty of  
230 not more than \$1,000 for the first violation. The civil penalty for each subsequent violation shall not  
231 exceed \$5,000.

232 D. A manufacturer who knowingly makes a false certification under § 59.1-293.3 shall be subject to  
233 a civil penalty of at least \$75,000 and not exceeding \$250,000 for each false certification.

234 E. A civil penalty may be assessed by the Commissioner only after the Commissioner has consulted  
235 with the State Fire Marshal and has given the manufacturer charged with making such a false  
236 certification an opportunity for a public hearing. Where such a public hearing has been held, the  
237 Commissioner shall make findings of fact and issue a written decision as to the occurrence of the  
238 violation and the amount of the penalty that is warranted, incorporating, when appropriate, an order  
239 therein requiring that the penalty be paid. Any hearing under this section shall be a formal adjudicatory  
240 hearing in accordance with the Administrative Process Act (§ 2.2-4000 et seq.). When the person  
241 charged with such a violation fails to avail himself of the opportunity for a public hearing, a civil  
242 penalty shall be assessed by the Commissioner after the Commissioner determines that a violation has  
243 occurred and the amount of the penalty warranted and issues an order requiring that the penalty be  
244 paid.

*F. The Commissioner may collect civil penalties that are owed in the same manner as provided by law in respect to judgment of a court of record. Such civil penalties shall be paid into the Cigarette Fire Safety Standard and Firefighter Protection Act Fund referenced in subsection F of § 59.1-293.3 and used in carrying out the purposes of this chapter.*

*§ 59.1-293.9. Application of chapter to certain cigarettes; conflicting local ordinances preempted.*

*A. Nothing in this chapter shall be construed to prohibit any person from manufacturing or selling cigarettes that do not meet the requirements of this chapter if the cigarettes are or will be stamped for sale in another state or sold in North Carolina or South Carolina, or are packaged for sale outside the United States, and that person has taken reasonable steps to ensure that such cigarettes will not be sold or offered for sale to persons located in the Commonwealth.*

*B. Notwithstanding any other provision of law, a locality may neither enact nor enforce any ordinance or other local law or regulation that conflicts with, or is inconsistent with, any provision of this chapter.*

**2. That the provisions of this act shall become effective on January 1, 2010, except that subsection B of § 59.1-293.9 of the Code of Virginia shall become effective on July 1, 2008.**

**3. That the provisions of this act shall expire on the effective date of any federal law that implements a reduced cigarette ignition propensity standard, which law preempts the provisions of the first enactment of this act.**