INTRODUCED

HB206

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HOUSE BILL NO. 206

Offered January 9, 2008

34 56 7 Prefiled December 27, 2007 A BILL to amend and reenact §§ 2.2-204, 3.1-14, 15.2-963, 57-48 through 57-54, 57-55.2, 57-55.3, 57-56, 57-57, 57-59 through 57-61.2, 57-63, 57-65, 57-66, 57-67, 57-69, 59.1-203, 59.1-207.3, 59.1-207.44, 59.1-296 through 59.1-296.2:1, 59.1-297.2, 59.1-298, 59.1-306 through 59.1-308.2, 59.1-313, 59.1-317, 59.1-318, 59.1-320.1, 59.1-321 through 59.1-324, 59.1-326, 59.1-328, 59.1-329, 59.1-515, 59.1-517, 59.1-516, 59.1-520, 59.1-521 inrough 59.1-524, 59.1-526, 59.1-526, 59.1-525, 59.1-525, 59.1-333, 59.1-334, 59.1-335.2, 59.1-335.3, 59.1-335.4, 59.1-429, 59.1-433, 59.1-435, 59.1-436, 59.1-437, 59.1-439, 59.1-440, 59.1-441.2, 59.1-441.4, 59.1-441.5, 59.1-445 through 59.1-447.1, 59.1-448.1, 59.1-451, 59.1-452, 59.1-473, 59.1-516 of the Code of Virginia, to amend the Code of Virginia by adding in Title 2.2 a chapter numbered 9.2, consisting of sections 2.2-907, 2.2-908, and 8 9 10 11 2.2-909, and to repeal Chapter 3.1 (§§ 3.1-18.1 through 3.1-18.3) of Title 3.1 of the Code of 12 13 Virginia, relating to the Department of Consumer Affairs. 14

Patron-Marshall, R.G.

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Referred to Committee on General Laws

Be it enacted by the General Assembly of Virginia: 18

19 1. That §§ 2.2-204, 3.1-14, 15.2-963, 57-48 through 57-54, 57-55.2, 57-55.3, 57-56, 57-57, 57-59 1. That \$\$ 2.2-204, 5.1-14, 15.2-903, 57-48 through 57-54, 57-55.2, 57-55.3, 57-50, 57-57, 57-59 through 57-61.2, 57-63, 57-65, 57-66, 57-67, 57-69, 59.1-203, 59.1-207.3, 59.1-207.44, 59.1-296 through 59.1-296.2:1, 59.1-297.2, 59.1-298, 59.1-306 through 59.1-308.2, 59.1-313, 59.1-317, 59.1-318, 59.1-320.1, 59.1-321 through 59.1-324, 59.1-326, 59.1-328, 59.1-329, 59.1-333, 59.1-334, 59.1-335.2, 59.1-335.3, 59.1-335.4, 59.1-429, 59.1-433, 59.1-435, 59.1-436, 59.1-437, 59.1-439, 59.1-440, 59.1-441.2, 59.1-441.4, 59.1-441.5, 59.1-445 through 59.1-447.1, 59.1-448.1, 59.1-451, 59.1-440, 59.1-441.2, 59.1-441.4, 59.1-441.5, 59.1-445 through 59.1-447.1, 59.1-448.1, 59.1-451, 59.1-440, 59.1-451, 59.1-451, 59.1-440, 59.1-451, 59.1-441.4, 59.1-441.5, 59.1-445 through 59.1-447.1, 59.1-448.1, 59.1-451, 59.1-440, 59.1-451, 59.1-451, 59.1-445, 59. 20 21 22 23 24 59.1-452, 59.1-473, 59.1-516 of the Code of Virginia are amended and reenacted and that the Code 25 of Virginia is amended by adding in Title 2.2 a chapter numbered 9.2, consisting of sections 26 27 2.2-907, 2.2-908, and 2.2-909 as follows: 28

§ 2.2-204. Position established; agencies for which responsible; additional duties.

29 The position of Secretary of Commerce and Trade (the Secretary) is created. The Secretary shall be 30 responsible to the Governor for the following agencies: Department of Business Assistance, Department of Consumer Affairs, Virginia Economic Development Partnership Authority, Virginia Tourism Authority, Department of Labor and Industry, Department of Mines, Minerals and Energy, Virginia 31 32 33 Employment Commission, Department of Professional and Occupational Regulation, Department of 34 Housing and Community Development, Department of Minority Business Enterprise, Virginia Housing 35 Development Authority, Virginia Resources Authority, Virginia Racing Commission, Tobacco 36 Indemnification and Community Revitalization Commission, and Board of Accountancy. The Governor, 37 by executive order, may assign any state executive agency to the Secretary, or reassign any agency 38 listed in this section to another Secretary. 39

The Secretary shall implement the provisions of the Virginia Biotechnology Research Act (§ 2.2-5500 et seq.).

CHAPTER 9.2.

DEPARTMENT OF CONSUMER AFFAIRS.

§ 2.2-907. Creation of Department; appointment of Director; powers and duties.

A. There is created a Department of Consumer Affairs (the Department), which formerly existed as a 44 45 division within the Department of Agriculture and Consumer Services. The Department shall be headed 46 by a Director appointed by the Governor to serve at his pleasure.

47 B. The Director of the Department shall, under the direction and control of the Governor, exercise the powers and perform the duties conferred or imposed upon him by law and perform such other duties 48 49 as may be required by the Governor. 50

§ 2.2-908. Powers and duties.

51 A. The Director shall, under the direction and control of the Governor, administer and supervise the 52 Department and shall:

53 1. Promote consumer education in cooperation with the Department of Education and inform the 54 public of policies, decisions, and legislation affecting consumers.

55 2. Serve as a central coordinating agency and clearinghouse for receiving and investigating complaints by Virginia consumers of illegal, fraudulent, deceptive, or dangerous practices and referring 56 appropriate complaints to the federal, state, and local departments or agencies charged with 57 58 enforcement of consumer laws.

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59 3. Maintain records of consumer complaints and their eventual disposition, which records shall be 60 open for public inspection, provided that information disclosing the business interests of any person, 61 trade secrets, or the names of customers shall be held confidential except to the extent that disclosure of 62 such matters may be necessary for the enforcement of laws.

63 4. Establish mechanisms by which to receive complaints and related inquiries from Virginia 64 consumers involving violations or alleged violations of any law designed to protect the integrity of 65 consumer transactions in the Commonwealth. Such mechanisms shall include, but are not limited to, establishing a statewide, toll-free telephone hotline to be administered by the Department; publicizing 66 the existence of such hotline through public service announcements on television and radio and in 67 newspapers and other media deemed necessary, convenient, or appropriate; and enhancing electronic **68** 69 communication with the Department through appropriate computer networks.

5. Establish and administer programs that facilitate resolution of complaints and related inquiries 70 71 from Virginia consumers involving violations or alleged violations of any law designed to protect the integrity of consumer transactions in the Commonwealth. Such programs shall be developed in 72 cooperation with the Office of the Attorney General and may utilize paid or unpaid personnel, law 73 74 schools or other institutions of higher education, community dispute resolution centers, or any other 75 private or public entity, including any local offices of consumer affairs established pursuant to 76 § 15.2-963 that volunteer to participate in a program. 77

6. Enter into agreements or accept commissions from federal agencies.

78 7. Exercise such powers and perform such duties as requested by the Governor under the Virginia 79 Consumer Protection Act (§ 59.1-196 et seq.).

80 B. If the department or agency to which a complaint is referred pursuant to subdivision A 2 81 determines that the matter cannot be settled at an administrative level, the complaint together with all 82 supporting evidence may be transmitted to the appropriate enforcement officer for such legal action as 83 may be necessary.

84 C. The responsibility of the Director shall embrace the consumer programs and responsibilities of all 85 the departments and agencies of the Commonwealth.

§ 2.2-909. Enforcement of laws by Director or investigators; authority of investigators appointed by 86 87 Director.

88 The Director or investigators appointed by him shall be sworn to enforce the statutes and regulations 89 pertaining to the Department and any of the programs for which the Department has enforcement 90 responsibility. The Director or investigators appointed by him shall have the authority to investigate 91 violations of the statutes and regulations that the Director is required to enforce. All investigators 92 appointed by the Director are vested with the authority to administer oaths or affirmations for the purpose of receiving complaints and conducting investigations of violations of the statutes and 93 94 regulations pursuant to authority given by this chapter.

95 § 3.1-14. Powers and duties in general; rules and regulations of Board of Agriculture and Consumer Services; records to be held in confidence. 96

97 A. 1. The Commissioner shall see to the proper execution of the laws relating to the subject of his 98 Department, and he shall investigate and promote such subjects relating to the improvement of 99 agriculture, the beneficial use of commercial fertilizer and compost, and for the inducement of immigration and capital, and he shall be especially charged with the supervision of the trade in 100 101 commercial fertilizers as will best protect the interests of the farmers with the enforcement of the laws 102 which are or may be enacted in this Commonwealth concerning the sale of commercial fertilizers, seed 103 and food products, with authority in the Board of Agriculture and Consumer Services to make rules and regulations governing the same, and to publish them as required by law. He shall ensure that, unless an intent is expressly stated otherwise, the term "horse" or "equine," when used in this title, shall be 104 105 considered to mean an agricultural or livestock animal. 106

107 2. He shall be charged with the inducement of capital and immigration, by the dissemination of 108 information relative to the advantages of soil, climate, healthfulness and markets of this Commonwealth, 109 and to resources and industrial opportunities offered in the Commonwealth as he may deem useful, and also with investigation adapted to promote the improvement of milk and beef cattle and other stock. 110

111 3. He, or his duly authorized representative, shall have the authority, as provided in § 59.1-308.2, to inquire into consumer complaints regarding violations of § 46.2-1231 or 46.2-1233.1 involving 112 113 businesses engaged in towing vehicles or to refer the complaint directly to the appropriate local 114 enforcement officials.

115 4. He, or his duly authorized representative, shall establish mechanisms by which to receive complaints and related inquiries from Virginia consumers involving violations or alleged violations of 116 any law designed to protect the integrity of consumer transactions in the Commonwealth. Such 117 mechanisms shall include, but are not limited to, establishing a statewide, toll-free telephone hotline to 118 119 be administered by the Department; publicizing the existence of such hotline through public service 120 announcements on television and radio and in newspapers and other media deemed necessary,

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121 convenient, or appropriate; and enhancing electronic communication with the Department through 122 computer networks such as the Internet, the World Wide Web, America Online, and Virginia Online.

123 5. He, or his duly authorized representative, shall establish and administer programs that facilitate 124 resolution of complaints and related inquiries from Virginia consumers involving violations or alleged 125 violations of any law designed to protect the integrity of consumer transactions in the Commonwealth. Such programs shall be developed in cooperation with the Office of the Attorney General and may 126 127 utilize paid or unpaid personnel, law schools or other institutions of higher education, community 128 dispute resolution centers, or any other private or public entity, including any local offices of consumer 129 affairs established pursuant to § 15.2-963 which volunteer to participate in a program.

130 He shall submit an annual written report on or before January 15 to the Chairmen of the House 131 Committee on Agriculture, Chesapeake and Natural Resources and the Senate Committee on Agriculture, 132 Conservation, and Natural Resources on his activities pursuant to this subdivision and subdivision 4 of 133 this subsection during the preceding calendar year.

134 6. He shall have such other powers and duties as are prescribed by law.

135 B. The Commissioner shall hold the following records of the Department in confidence unless 136 otherwise directed by the Governor or Board:

137 1. Schedules of work for regulatory inspection;

138 2. Trade secrets and commercial or financial information supplied by individuals or business entities 139 to the Department;

140 3. Reports of criminal violations made to the Department by persons outside the Department;

141 4. Records of active investigations until the investigations are closed;

142 5. Financial records of applicants for assistance from the Virginia Farm Loan Revolving Account 143 except those records which are otherwise a matter of public record;

144 6. Tax returns required by the agricultural commodity commissions established pursuant to this title 145 to the extent necessary to protect the privacy of individual taxpayers.

146 § 15.2-963. Local offices of consumer affairs; establishment; powers and duties.

147 Any county or city may, by ordinance, establish a local office of consumer affairs which shall have 148 only such powers as may be necessary to perform the following duties:

149 1. To serve as a central coordinating agency and clearinghouse for receiving and investigating 150 complaints of illegal, fraudulent, deceptive or dangerous practices occurring in such county or city, and 151 referring such complaints to the local departments or agencies charged with enforcement of consumer 152 laws. The processing of complaints involving statutes or regulations administered by state agencies shall 153 be coordinated, where applicable, with the Department of Agriculture and Consumer Services Affairs;

154 2. To attempt to resolve complaints received pursuant to subdivision 1 hereof by means of voluntary 155 mediation or arbitration which may involve the creation of written agreements to resolve individual 156 complaints between complainants and respondents to complaints; 157

3. To develop programs of community consumer education and information; and

158 4. To maintain records of consumer complaints and their eventual disposition, provided that records 159 disclosing that business interests of any person, trade secrets, or the names of customers shall be held confidential except to the extent that disclosures of such matters may be necessary for the enforcement 160 161 of laws. A copy of all periodic reports compiled by any local office of consumer affairs shall be filed 162 with the Department of Agriculture and Consumer ServicesAffairs.

163 § 57-48. Definitions.

164 As used in this chapter, unless the context requires a different meaning:

165 "Board" means the Board of Agriculture and Consumer Services.

"Charitable organization" means any person which is or holds itself out to be organized or operated 166 167 for any charitable purpose, or any person which solicits or obtains contributions solicited from the public. This definition shall not be deemed to include (i) any church or convention or association of 168 169 churches, primarily operated for nonsecular purposes and no part of the net income of which inures to 170 the direct benefit of any individual; (ii) any political party as defined in § 24.2-101 or any political 171 campaign committee or political action committee or other political committee required by state or 172 federal law to file a report or statement of contributions and expenditures; or (iii) any authorized 173 individual who solicits, by authority of such organization, solely on behalf of a registered or exempt 174 charitable organization or on behalf of an organization excluded from the definition of charitable 175 organization.

176 "Charitable purpose" means any charitable, benevolent, humane, philanthropic, patriotic, or 177 eleemosynary purpose and the purposes of influencing legislation or influencing the actions of any 178 public official or instigating, prosecuting, or intervening in litigation.

179 "Charitable sales promotion" means advertised sales that feature the names of both the commercial 180 co-venturer and the charitable or civic organization and which state that the purchase or use of the goods, services, entertainment, or any other thing of value that the commercial co-venturer normally 181

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182 sells, will benefit the charitable or civic organization or its purposes. To qualify as a charitable sales 183 promotion, the consumer must pay the same price for the thing of value as the commercial co-venturer 184 usually charges without the charitable sales promotion and the consumer retains the thing of value.

185 "Civic organization" means any local service club, veterans' post, fraternal society or association, 186 volunteer fire or rescue groups, or local civic league or association of 10 or more persons not organized 187 for profit but operated exclusively for educational or charitable purposes as defined herein, including the 188 promotion of community welfare, and the net earnings of which are devoted exclusively to charitable, 189 educational, recreational or social welfare purposes.

"Commercial co-venturer" means any person who (i) is organized for profit, (ii) is regularly and 190 191 primarily engaged in trade or commerce, other than in connection with soliciting for charitable or civic 192 organizations or charitable purposes, and (iii) conducts an advertised charitable sales promotion for a 193 specified limited period of time.

194 "Commissioner" means the Commissioner of Agriculture and Consumer Services, or a member of his 195 staff to whom he may delegate his duties under this chapter.

196 "Contribution" means any gift, bequest, devise or other grant of any money, credit, financial 197 assistance or property of any kind or value, including the promise to contribute, except payments by the 198 membership of an organization for membership fees, dues, fines, or assessments, or for services rendered 199 to individual members, and except money, credit, financial assistance or property received from any 200 governmental authority. The term "contribution" shall not include any donation of blood or any gift 201 made pursuant to Article 2 (§ 32.1-289.2 et seq.) of Chapter 8 of Title 32.1. 202

"Director" means the Director of the Department of Consumer Affairs.

"Federated fund-raising organization" means any federation of independent charitable organizations 203 204 which have voluntarily joined together, including but not limited to a United Fund or Community Chest, 205 for purposes of raising and distributing money for and among themselves and where membership does 206 not confer operating authority and control of the individual agencies upon the federated group organization. 207

208 "File with the CommissionerDirector" means depositing the originals of the documents required to be 209 filed, along with the payment of the appropriate fee and all supporting documents with the Office of 210 Consumer Affairs, or submitting the required documents and any appropriate attachments and fees by 211 utilizing an online filing system approved by the CommissionerDirector.

212 "Fund-raising expenses" means the expenses of all activities that constitute or are an integral and 213 inseparable part of a solicitation.

214 Membership" means those persons to whom, for payment of fees, dues, assessments, etc., an 215 organization provides services and confers a bona fide right, privilege, professional standing, honor or other direct benefit, in addition to the right to vote, elect officers, or hold offices. The term 216 "membership" shall not include those persons who are granted a membership upon making a 217 218 contribution as the result of solicitation.

219 "Parent organization" means that part of a charitable organization which coordinates, supervises or 220 exercises control over policy, fund raising, and expenditures, or assists or advises one or more chapters, 221 branches or affiliates.

222 "Person" means any individual, organization, trust, foundation, association, partnership, corporation, 223 society, or other group or combination acting as a unit.

224 "Professional fund-raising counsel" means any person who for a flat fixed fee under a written 225 agreement plans, conducts, manages, carries on, advises or acts as a consultant, whether directly or 226 indirectly, in connection with soliciting contributions for, or on behalf of, any charitable or civic 227 organization, but who actually solicits no contributions as a part of such services. A bona fide salaried 228 officer or employee of a registered or exempt charitable organization or the bona fide salaried officer or 229 employee of a registered parent organization shall not be deemed to be a professional fund-raising 230 counsel.

231 "Professional solicitor" means any person who, for a financial or other consideration, solicits 232 contributions for, or on behalf of, a charitable or civic organization, whether such solicitation is 233 performed personally or through his agents, servants, or employees or through agents, servants, or 234 employees specially employed by, or for a charitable or civic organization, who are engaged in the 235 solicitation of contributions under the direction of such person, or any person who, for a financial or 236 other consideration, plans, conducts, manages, carries on, advises or acts as a consultant to a charitable 237 or civic organization in connection with the solicitation of contributions but does not qualify as a 238 professional fund-raising counsel. A bona fide salaried officer or employee of a registered or exempt 239 charitable organization or a bona fide salaried officer or employee of a registered parent organization 240 shall not be deemed to be a professional solicitor.

"Sale," "sell" and "sold" mean the transfer of any property or the rendition of any service to any 241 242 person in exchange for consideration, including any purported contribution without which such property 243 would not have been transferred or such services would not have been rendered.

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244 "Solicit" and "solicitation" mean the request or appeal, directly or indirectly, for any contribution on 245 the plea or representation that such contribution will be used for a charitable purpose, including, without 246 limitation, the following methods of requesting such contribution:

247 1. Any oral or written request;

248 2. Any announcement to the press, over the radio or television, or by telephone or telegraph 249 concerning an appeal or campaign to which the public is requested to make a contribution for any 250 charitable purpose connected therewith;

251 3. The distribution, circulation, posting or publishing of any handbill, written advertisement or other 252 publication which directly or by implication seeks to obtain public support; or

253 4. The sale of, offer or attempt to sell, any advertisement, advertising space, subscription, ticket, or 254 any service or tangible item in connection with which any appeal is made for any charitable purpose or 255 where the name of any charitable or civic organization is used or referred to in any such appeal as an 256 inducement or reason for making any such sale, or when or where in connection with any such sale, any 257 statement is made that the whole or any part of the proceeds from any such sale will be donated to any 258 charitable purpose.

259 "Solicitation" as defined herein, shall be deemed to occur when the request is made, at the place the 260 request is received, whether or not the person making the same actually receives any contribution.

261 "Terrorists and terrorist organizations" means any person, organization, group or conspiracy who assists or has assisted terrorist organizations, as provided in 18 U.S.C. § 2339 B or who commits or 262 263 attempts to commit acts of terrorism, as defined in § 18.2-46.4.

264 § 57-49. Registration of charitable organizations; prohibition against support of terrorists.

265 A. Every charitable organization, except as otherwise provided in this chapter, which intends to 266 solicit contributions within the Commonwealth, or have funds solicited on its behalf, shall, prior to any 267 solicitation, file an initial registration statement with the Commissioner Director upon forms acceptable 268 to him. Each registration statement shall thereafter be refiled on or before the fifteenth day of the fifth 269 calendar month of the next and each following fiscal year in which such charitable organization is 270 engaged in solicitation activities within the Commonwealth. It shall be the duty of the president, 271 chairman or principal officer of such charitable organization to file the statements required under this 272 chapter. A charitable organization's registration statement may alternatively be filed online on a website 273 approved by the CommissionerDirector. Such statement shall contain the following information: 274

1. The name of the organization and the purpose for which it was organized.

275 2. The principal address of the organization, the address of any offices in the Commonwealth and its 276 designated agent for process within the Commonwealth. If no such agent is designated, the organization 277 shall be deemed to have designated the Secretary of the Commonwealth. If the organization does not 278 maintain an office, the name and address of the person having custody of its financial records. 279

3. The names and addresses of any chapters, branches or affiliates in the Commonwealth.

280 4. The place where and the date when the organization was legally established, the form of its 281 organization, and a reference to any determination of its tax-exempt status under the Internal Revenue 282 Code.

283 5. The names and addresses of the officers, directors, trustees and the principal salaried executive 284 staff officer.

285 6. A copy of a balance sheet and income and expense statement, with the opinion of any independent 286 public accountant, for the organization's immediately preceding fiscal year; a copy of a financial 287 statement certified by an independent public accountant covering, in a consolidated report, complete 288 information as to all the preceding year's fund-raising activities of the charitable organization, showing 289 kind and amount of funds raised, fund-raising expenses and allocation of disbursement of funds raised; 290 or a copy of Internal Revenue Service Form 990. The report required by this subdivision shall comply 291 with the accounting standards prescribed pursuant to § 57-53. Any organization with gross revenue of 292 less than \$25,000 may submit a balance sheet and income and expense statement verified under oath or 293 affirmation by the treasurer of the organization. 294

7. A statement showing the computation of the percentages provided for in § 57-58.

8. A statement indicating whether the organization intends to solicit contributions from the public 295 296 directly or have such done on its behalf by others.

297 9. A statement indicating whether the organization is authorized by any other governmental authority 298 to solicit contributions and whether it, or any officer, professional fund-raiser or professional solicitor 299 thereof, is or has ever been enjoined by any court or otherwise prohibited from soliciting contributions 300 in any jurisdiction.

10. The general purpose or purposes for which the contributions to be solicited shall be used.

302 11. The name or names under which it intends to solicit contributions.

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303 12. The names of the individuals or officers of the organization who will have final responsibility for 304 the custody of the contributions.

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305 13. The names of the individuals or officers of the organization responsible for the final distribution 306 of the contributions.

307 14. A statement indicating whether the organization, or any officer, professional fund-raiser or 308 professional solicitor thereof, has ever been convicted of a felony and, if so, a description of the 309 pertinent facts.

310 15. A copy of the current articles of incorporation, bylaws, or other governing documents. If current 311 copies are already on file with the CommissionerDirector, only amendments, if any, shall be filed in 312 years after the initial registration.

313 16. A description of the types of solicitation to be undertaken. 314

A1. Every registration statement shall include the following language:

315 "No funds have been or will knowingly be used, directly or indirectly, to benefit or provide support, 316 in cash or in kind, to terrorists, terrorist organizations, terrorist activities, or the family members of any 317 terrorist."

318 A2. No person shall be registered by the Commonwealth or by any locality to solicit funds that are 319 intended to benefit or support terrorists, terrorist organizations or terrorist activities. No person shall be 320 registered by the Commonwealth or by any locality to solicit funds that are intended to benefit or 321 support a family member of any terrorist, unless a court of competent jurisdiction within the Commonwealth, upon petition of an interested person, finds by clear and convincing evidence that, for a 322 323 period of at least three years next preceding any act of terrorism committed by such terrorist or terrorist 324 organization, the family members to whom the benefit of the contributions shall inure have been living 325 separate and apart from the terrorist or terrorist organization, and the family members have not provided 326 any financial support, in cash or in kind, to the terrorist or terrorist organization for the same period of 327 time.

B. Each chapter, branch or affiliate, except an independent member agency of a federated 328 329 fund-raising organization, shall separately report the information required by this section or report the 330 information to its parent organization which shall then furnish such information as to itself and all of its 331 state affiliates, chapters and branches in a consolidated form. All affiliated organizations included in a 332 consolidated registration statement shall be considered as one charitable organization for all purposes of 333 this chapter. If a consolidated registration statement is filed, all statements thereafter filed shall be upon 334 the same basis unless permission to change is granted by the CommissionerDirector.

335 C. Each federated fund-raising organization shall report the information required by this section in a 336 consolidated form. Any federated fund-raising organization may elect to exclude from its consolidated 337 report information relating to the separate fund-raising activities of all of its independent member 338 agencies. No member agency of a federated fund-raising organization shall be required to report 339 separately any information contained in such a consolidated report. Any separate solicitations campaign 340 conducted by, or on behalf of, any such member agency shall nevertheless be subject to all other 341 provisions of this chapter.

342 D. The registration forms shall be signed by the chief fiscal officer and by another authorized officer 343 of the charitable organization. If the registration forms are filed online using a website approved by the 344 CommissionerDirector, the charitable organization shall follow the procedures on that website for 345 signing the forms.

E. Every charitable organization which submits an independent registration to the Commissioner 346 347 Director shall pay an annual registration fee of (i) \$30 if its gross contributions for the preceding year do not exceed \$25,000; (ii) \$50 if its gross contributions exceed \$25,000 but do not exceed \$50,000; 348 (iii) \$100 if its gross contributions exceed \$50,000 but do not exceed \$100,000; (iv) \$200 if its gross 349 contributions exceed \$100,000 but do not exceed \$500,000; (v) \$250 if its gross contributions exceed 350 351 \$500,000 but do not exceed \$1 million; and (vi) \$325 if its gross contributions exceed \$1 million. A 352 parent organization filing on behalf of one or more chapters, branches or affiliates or a federated 353 fund-raising organization filing on behalf of its member agencies shall pay a single annual registration 354 fee for itself and such chapters, branches, affiliates or member agencies included in the registration 355 statement. Organizations with no prior financial history filing an initial registration shall be required to 356 pay an initial fee of \$100. Organizations with prior financial history filing an initial registration shall be 357 required to pay an initial fee of \$100 in addition to the annual registration fee. Any organization which 358 allows its registration to lapse, without requesting an extension of time to file, shall be required to 359 resubmit an initial registration. An extension may be granted upon receipt of a written request. 360

§ 57-50. Reciprocal agreements with other states; online filing.

A. The Commissioner Director may enter into a reciprocal agreement with the appropriate authority 361 362 of any other state for the purpose of exchanging information with respect to charitable organizations, professional fund-raising counsel and professional solicitors. Pursuant to such agreements, the 363 Commissioner Director may accept information filed by a charitable organization, professional 364 fund-raising counsel and professional solicitor with the appropriate authority of another state in lieu of 365 366 the information required to be filed in accordance with the provisions of this chapter, if such 367 information is substantially similar to the information required under this chapter. The Commissioner 368 Director may also grant exemption from the requirement for the filing of [an] annual registration 369 statement with him to charitable organizations organized under the laws of another state, having their 370 principal place of business in such other state, having funds derived principally from sources outside the 371 Commonwealth, and having been granted exemption from the filing of registration statements by such 372 other state, if such state has a statute similar in substance to the provisions of this chapter and 373 participates in a reciprocal agreement pursuant to this section.

374 B. The Commissioner Director may also enter into a memorandum of understanding or other similar 375 agreement with the appropriate authority of any other state or federal agency for the purpose of 376 providing charitable organizations, professional fund-raising counsel or professional solicitors with the 377 option of filing their annual registration statements online on a website approved by all states that are 378 parties to the memorandum of understanding. The Commissioner Director may accept such online filing 379 in lieu of the information required to be filed in accordance with the provisions of this chapter if the 380 procedures for online filing provide for submitting substantially similar information to that required by 381 this chapter. The information provided by charitable organizations, professional fund-raising counsel or 382 professional solicitors at the approved website as a result of their completion of the online registration 383 statement shall be shared with the appropriate authority of any state or federal agency that is a party to 384 the memorandum of understanding.

385 § 57-51. Nonresident registration.

386 (a) Any unregistered charitable organization, professional fund-raising counsel or professional 387 solicitor, having his or its principal place of business without this Commonwealth or organized under 388 and by virtue of the laws of a foreign state who or which shall solicit contributions from people in this 389 Commonwealth, shall be deemed to have irrevocably appointed the Secretary of the Commonwealth as 390 his or its agent upon whom may be served any summons, subpoena, subpoena duces tecum or other 391 process directed to such charitable organization, or any partner, principal, officer, or director thereof or 392 to such professional fund-raising counsel or professional solicitor. Service shall be made by leaving two 393 copies of the process, notice, order or demand, together with any fee required by law, in the office of 394 the Secretary of the Commonwealth, together with an affidavit giving the last known post-office address 395 of the defendant and such service shall be sufficient if notice of such service and a copy of the process, 396 notice, order or demand are forthwith sent by registered mail, with return receipt requested, by the 397 Secretary of the Commonwealth or one of his staff to the defendant at the specified address. An 398 affidavit by the Secretary of the Commonwealth showing compliance herewith shall be filed with the 399 papers in the suit, action or proceeding.

400 (b) Any charitable organization, having no office or place of business within this Commonwealth and 401 soliciting in this Commonwealth from without the Commonwealth solely by telephone or telegraph, 402 direct mail or advertising in national media, and any professional fund-raising counsel or professional 403 solicitor engaged by such an organization, shall file with the Commissioner Director any report which 404 would otherwise be required of it or request the Commissioner Director to determine that such 405 organization is exempt under § 57-50 or § 57-60.

406 § 57-52. Publication of warnings concerning certain charitable and civic organizations.

407 If the Commissioner Director determines that any charitable or civic organization not registered with 408 his office and not exempt from registration, irrespective of whether such organization is subject to the 409 jurisdiction of this Commonwealth, has solicited or may be soliciting in this Commonwealth, directly or 410 indirectly, by any means including without limitation, by telephone or telegraph, by direct mail or by 411 advertising in national media, he may, after ten days' written notice mailed to the charitable or civic 412 organization, cause to be printed in one or more newspapers published in this Commonwealth a notice in substantially the following form: WARNING-UNREGISTERED CHARITABLE SOLICITATION 413

414 The organization named below has solicited contributions from Virginia citizens for allegedly 415 charitable purposes. It has not registered with or been granted the appropriate exempt status by the 416 Commissioner Director as required by law. Contributors are cautioned that their contributions to such 417 organization may be used for noncharitable purposes. 418

§ 57-52.1. Publication of warnings concerning solicitation by professional solicitors.

419 If the Commissioner Director determines that any charitable or civic organization has contracted with 420 a professional solicitor to solicit on its behalf and that the professional solicitor may be soliciting or has 421 solicited in this Commonwealth, directly or indirectly, by any means including, without limitation, by 422 telephone or telegraph, by direct mail or by advertising in national media, and the professional solicitor 423 has not registered with the Commissioner Director as required by § 57-61, the Commissioner Director may, after five days' written notice mailed to the charitable or civic organization, cause to be printed in 424 425 one or more newspapers published in this Commonwealth a notice on substantially the following form: WARNING-UNRÉGISTERED CHARITABLE SOLICITATION BY PROFESSIONAL SOLICITOR 426

427 The charitable or civic organization named below has contracted with a professional solicitor to 428 solicit on its behalf. The professional solicitor has not registered with the Commonwealth of Virginia as 429 required by law. Contributors are cautioned that their contributions may be used for noncharitable 430 purposes.

431 § 57-53. Records to be kept by charitable organizations.

432 Every charitable organization shall keep true fiscal records for all fiscal years beginning on and after 433 January 1, 1975, in accordance with the standards and practices set out in Standards of Accounting and 434 Financial Reporting for Voluntary Health and Welfare Organizations adopted and approved in December, 1964, by the National Health Council and National Social Welfare Assembly, and as may be modified 435 436 from time to time by the National Health Council and the National Assembly for Policy and 437 Development, or in accordance with the standards and practices set out in Uniform Chart of Accounts 438 and Definitions for Hospitals as approved by, and as may be modified by, the American Hospital 439 Association, or in accordance with such other uniform standards of accounting as the Commissioner 440 Director may find to be as appropriate. A copy of such standards shall be maintained on file in the 441 office of the CommissionerDirector. Such records shall be retained for a period of at least three years 442 after the end of the period of registration to which they relate.

443 § 57-54. Contracts between charitable or civic organizations and professional fund-raising counsel or 444 professional solicitors.

445 A. Every contract or agreement between professional fund-raising counsel and a charitable or civic 446 organization must be in writing and shall be filed with the Commissioner Director within ten days after 447 such contract or written agreement is entered into.

B. Every contract, or a written statement of the nature of the arrangement to prevail in the absence 448 449 of a contract, between a professional solicitor and a charitable or civic organization shall be filed with 450 the Commissioner Director at least ten days prior to commencement of the contract.

C. All agreements and arrangements between professional fund-raising counsel and charitable or civic 451 452 organizations must be reduced to writing before executed or acted upon.

453 § 57-55.2. Charitable solicitation disclosure.

454 Every professional solicitor who solicits contributions from a prospective contributor in this 455 Commonwealth: (i) shall identify himself and his employer; (ii) shall disclose that he is a paid solicitor; 456 and (iii) shall further disclose, in writing, the fact that a financial statement for the last fiscal year is 457 available from the State Office Department of Consumer Affairs. 458

§ 57-55.3. Disclosure regarding financial statement required.

459 Every charitable organization, required to be registered pursuant to § 57-49, and every professional 460 solicitor, required to be registered pursuant to § 57-61, soliciting contributions from prospective 461 contributors, shall disclose to the potential donor contemporaneously at the point of a written request or on a written receipt for donations made in response to an oral request that a financial statement is 462 463 available from the State OfficeDepartment of Consumer Affairs in the Department of Agriculture and 464 Consumer Services upon request.

§ 57-56. Information filed to become public records.

Registration statements, reports, professional fund-raising counsel contracts or professional solicitor 466 contracts and all other documents and information required to be filed under this chapter shall become 467 468 public records in the office of the CommissionerDirector, and shall be open to the general public for 469 inspection at such time and under such conditions as the Commissioner Director may prescribe. A 470 charge not exceeding one dollar per page may be made for any copy of such documents and information 471 as may be furnished any person by the CommissionerDirector. 472

§ 57-57. Prohibited acts.

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473 A. No charitable organization shall use or exploit the fact of registration under this chapter so as to 474 lead the public to believe that such registration in any manner constitutes an endorsement or approval by 475 this Commonwealth. The use of the following statement shall not be deemed a prohibited exploitation, "Registered with the Commissioner Director as required by law. Registration does not imply endorsement of a public solicitation for contributions." 476 477

478 B. No person shall, in connection with the solicitation of contributions or the sale of tangible 479 personal property or services represent, or lead anyone by any manner, means, practice or device 480 whatsoever to believe, that the person on whose behalf such solicitation or sale is being conducted is a 481 bona fide charitable organization or that the proceeds of such solicitation or sale will be used for 482 charitable purposes, if he has reason to believe such not to be the fact.

483 C. No person shall, in connection with the solicitation of contributions or the sale of tangible 484 personal property or services for charitable purposes, represent or lead anyone by any manner, means, practice or device whatsoever to believe, that any other person sponsors or endorses such solicitation of 485 486 contributions, sale of tangible personal property or services for charitable purposes or approves of such 487 charitable purposes or a charitable organization connected therewith when such other person has not 488 given written consent to the use of his name for these purposes.

489 Any member of the board of directors or trustees of a charitable organization or any other person

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490 who has agreed either to serve or to participate in any voluntary capacity in the campaign shall be 491 deemed thereby to have given his consent to the use of his name in said campaign. Nothing contained 492 in this section shall prevent the publication of names of contributors without their written consents, in an 493 annual or other periodic report issued by a charitable organization for the purpose of reporting on its 494 operations and affairs to its membership or for the purpose of reporting contributions to contributors.

495 D. No person shall denominate any membership fee or purchase price of goods or services sold, as a 496 contribution or as a donation or in any other manner represent or imply that the member or the 497 purchaser of such goods or services will be entitled to an income tax deduction for his cost or any 498 portion thereof unless:

499 1. A signed opinion of counsel or an Internal Revenue Service ruling or determination letter holding 500 such cost to be deductible has been obtained; or 501

2. The member or purchaser is informed in writing that such cost may not be deductible.

502 No person shall represent or imply that a contributor will be entitled to an income tax deduction for 503 his contribution unless a signed opinion of counsel or an Internal Revenue Service ruling or 504 determination letter holding gifts to such organization to be deductible has been obtained.

E. No person shall make any representation that he is soliciting contributions for or on behalf of a 505 506 charitable or civic organization or shall use or display any emblem, device or printed matter belonging 507 to or associated with a charitable or civic organization for the purpose of soliciting or inducing 508 contributions from the public without first being authorized to do so by the charitable or civic 509 organization.

510 F. No professional solicitor shall solicit in the name of or on behalf of any charitable or civic 511 organization unless such solicitor has:

512 1. Written authorization of two officers of such organization, a copy of which shall be filed with the 513 CommissionerDirector. Such written authorization shall bear the signature of the solicitor and shall 514 expressly state on its face the period for which it is valid, which shall not exceed one year from the date 515 issued.

516 2. Such authorization with him when making solicitations and exhibits it on request to persons 517 solicited, police officers, or agents of the CommissionerDirector.

518 G. No charitable or civic organization shall accept any contribution exceeding \$5 in cash or tangible 519 property without providing, on request of the donor, a written receipt acknowledging such contribution 520 on behalf of the organization.

521 H. No person, and no organization of which such person is an officer, professional fund-raising 522 counsel or professional solicitor, shall solicit within this Commonwealth if:

523 1. Such person has been convicted in any jurisdiction of embezzlement, larceny or other crime 524 involving the obtaining of money or property by false pretenses or the misapplication of funds 525 impressed with a trust, unless such person has received a pardon for such offense or the public is 526 informed of such conviction in a manner approved in writing by the Commissioner Director before any 527 solicitation occurs; or

528 2. Such person has ever been enjoined by any court or otherwise prohibited from soliciting in any 529 jurisdiction, unless the Commissioner Director first determines in writing that such person is entitled to 530 solicit in such jurisdiction at the time of soliciting within this Commonwealth or that the reason for such 531 injunction or prohibition does not involve moral turpitude.

532 I. No person shall solicit within this Commonwealth for the benefit of any other person located 533 without the Commonwealth, if such other person refuses to supply any information which the 534 Commissioner Director deems necessary to assure himself that the provisions of this chapter are 535 complied with. A solicitation shall be deemed to be on behalf of every person who or which receives, 536 directly or indirectly, more than 10 percent of the gross amount collected.

537 J. No charitable or civic organization shall allow a professional solicitor to solicit on its behalf if the 538 professional solicitor has not registered pursuant to § 57-61.

539 K. No charitable or civic organization, professional fund-raising counsel or professional solicitor shall 540 solicit in this Commonwealth without being duly registered or granted the appropriate exempt status 541 under this chapter.

542 L. No person shall employ in any solicitation or collection of contributions for a charitable purpose 543 any device, scheme or artifice to defraud or obtain money or property by any misrepresentation or 544 misleading statement.

545 M. No officer, agent, director or trustee of any charitable or civic organization, professional 546 fund-raising counsel or professional solicitor shall refuse or fail, after notice, to produce to the 547 Commissioner Director any books and records of such organization.

548 N. No person shall use or permit the use of the funds raised by a charitable solicitation for any 549 purpose other than the solicited purpose or, with respect to funds raised by general appeals, the general 550 purposes of the charitable or civic organization on whose behalf the solicitation was made.

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551 O. No person shall knowingly and willfully make any false statements in any registration application 552 or statement, report or other disclosure required by this chapter.

553 P. No professional solicitor shall solicit on behalf of a charitable or civic organization unless the
554 charitable or civic organization has registered or been granted the appropriate exempt status under this
555 chapter.

556 Q. No person shall represent, in any solicitation, that tickets to events will be donated for use by 557 another unless he complies with the following requirements:

558 1. He shall have obtained commitments, in writing, from persons or charitable or civic organizations
559 stating that they will accept donated tickets and specifying the number of persons for whom they are
560 willing to accept tickets;

561 2. He shall not collect or accept more contributions for donated tickets than the number of ticket562 commitments he has received from persons or charitable or civic organizations;

563 3. He shall have printed in advance on each ticket the exact number of persons to be admitted by the ticket and the dollar price or value of each ticket;

4. He shall distribute the tickets in a timely fashion to those having given commitments; and

566 5. He shall maintain during the solicitation and for a period of three years thereafter: (i) records 567 reflecting the name and address of each contributor and the amount of money and number of tickets 568 donated by each such contributor; and (ii) the written commitments of each person or charitable or civic 569 organization to accept tickets and specifying the number of persons on whose behalf tickets were to be 570 accepted, as required in subdivision 1 of subsection Q of this section.

71 R. No person shall knowingly use or permit the use of funds raised by a solicitation or by contribution to benefit or provide support, directly or indirectly, in cash or in kind, to terrorists, terrorist
573 organizations, terrorist activities or to family members of any terrorist.

§ 57-59. Enforcement of chapter; seizure of property connected with terrorism; penalties.

A. Any person who willfully and knowingly violates or causes to be violated any provision of this
chapter, or who willfully and knowingly gives false or incorrect information to the Commissioner *Director* in filing statements or reports required by this chapter, whether such report or statement is
verified or not, shall be guilty of a misdemeanor and, upon conviction thereof, shall be punished for the
first offense by a fine of not less than \$100 and not more than \$1,000 or by confinement in jail for not
more than six months, or both, and for the second and any subsequent offense by a fine of not less than
\$00 and not more than \$2,500 or by confinement in jail for not more than one year, or both.

The following property shall be subject to lawful seizure by any law-enforcement officer charged with enforcing the provisions of this chapter: all moneys or other property, real or personal, together with any interest or profits derived from the investment of such money and used in substantial connection with an act of terrorism as defined in § 18.2-46.4. All seizures and forfeitures under this section shall be governed by the procedures contained in Chapter 22.1 (§ 19.2-386.1 et seq.) of Title 19.2.

B. Whenever the Commissioner Director has reasonable cause to believe that a violation of this
chapter may have occurred, the CommissionerDirector, upon his own motion or upon complaint of any
person, may investigate any charitable or civic organization, commercial co-venturer, professional
fund-raising counsel or professional solicitor to determine whether such charitable or civic organization,
commercial co-venturer, professional fund-raising counsel or professional solicitor has violated the
provisions of this chapter. In the conduct of such investigation, the Commissioner Director may:

594 1. Require or permit any person to file a statement in writing, under oath or otherwise as the
 595 CommissionerDirector determines, as to all facts and circumstances concerning the matter to be
 596 investigated.

597 2. Administer oaths or affirmations and, upon his motion or upon request of any party, subpoena
598 witnesses, compel their attendance, take evidence, and require the production of any matter which is
599 relevant to the investigation, including the existence, description, nature, custody, condition, and location
600 of any books, documents, or other tangibles and the identity and location of persons having knowledge
601 of relevant facts or any other matter reasonably calculated to lead to the discovery of material evidence.

602 Any proceedings or hearings by the CommissionerDirector under this chapter, where witnesses are 603 subpoenaed and their attendance is required for evidence to be taken or any matter is to be produced to 604 ascertain material evidence, shall take place within the City of Richmond.

605 Upon failure to obey a subpoena and upon reasonable notice to all persons affected thereby, the
 606 CommissionerDirector may apply to the Circuit Court of the City of Richmond for an order imposing
 607 punishment for contempt of the subpoena or compelling compliance.

608 C. Whenever the Attorney General has reasonable cause to believe that any person has operated, is
609 operating or is about to operate in violation of the provisions of this chapter, the Attorney General may
610 issue a civil investigative demand. The provisions of § 59.1-9.10 shall apply mutatis mutandis to civil
611 investigative demands issued pursuant to this subsection.

612 D. Whenever the Attorney General, or any attorney for the Commonwealth or the attorney for any

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613 city, county or town has reason to believe that any charitable or civic organization, commercial 614 co-venturer, professional fund-raising counsel or professional solicitor has operated, is operating or is 615 about to operate in violation of the provisions of this chapter, the Attorney General, attorney for the Commonwealth or the attorney for any city, county or town, in addition to all other actions authorized 616 617 by law, may bring an action in the name of the Commonwealth against such charitable or civic 618 organization, commercial co-venturer, professional fund-raising counsel or professional solicitor, or their 619 officers, directors, or other agents to enjoin the continuation of such violation, solicitation or collection, 620 or the engaging therein, or the conducting of any acts in furtherance thereof and for such other relief as 621 the court deems appropriate.

622 E. In any action brought under subsection D, the court may also award to the Commonwealth a civil 623 penalty of not more than \$5,000 per violation, to be paid to the Literary Fund, reasonable expenses 624 incurred by the state or local agency in investigating and preparing the case, not to exceed \$250 per 625 violation, and attorney's fees. Such expenses and attorney's fees shall be paid into the general fund of 626 the Commonwealth or of the county, city, or town which such attorney represented.

§ 57-60. Exemptions. 627

A. The following persons shall be exempt from the registration requirements of § 57-49, but shall 628 629 otherwise be subject to the provisions of this chapter:

630 1. Educational institutions that are accredited by the Board of Education, by a regional accrediting 631 association or by an organization affiliated with the National Commission on Accrediting, the Association Montessori Internationale, the American Montessori Society, the Virginia Independent 632 633 Schools Association, or the Virginia Association of Independent Schools, any foundation having an 634 established identity with any of the aforementioned educational institutions, and any other educational 635 institution confining its solicitation of contributions to its student body, alumni, faculty and trustees, and 636 their families.

637 2. Persons requesting contributions for the relief of any individual specified by name at the time of 638 the solicitation when all of the contributions collected without any deductions whatsoever are turned 639 over to the named beneficiary for his use.

640 3. Charitable organizations that do not intend to solicit and receive, during a calendar year, and have 641 not actually raised or received, during any of the three next preceding calendar years, contributions from 642 the public in excess of \$5,000, if all of their functions, including fund-raising activities, are carried on 643 by persons who are unpaid for their services and if no part of their assets or income inures to the 644 benefit of or is paid to any officer or member. Nevertheless, if the contributions raised from the public, 645 whether all of such are or are not received by any charitable organization during any calendar year, shall 646 be in excess of \$5,000, it shall, within 30 days after the date it has received total contributions in excess 647 of \$5,000, register with and report to the CommissionerDirector as required by this chapter.

4. Organizations that solicit only within the membership of the organization by the members thereof.

648 649 5. Organizations that have no office within the Commonwealth, that solicit in the Commonwealth from without the Commonwealth solely by means of telephone or telegraph, direct mail or advertising in 650 651 national media, and that have a chapter, branch, or affiliate within the Commonwealth that has registered 652 with the CommissionerDirector.

653 6. Organizations that have been granted tax-exempt status under § 501 (c) (3) of the Internal Revenue 654 Code and that are organized wholly as Area Health Education Centers in accordance with § 32.1-122.7.

655 7. Health care institutions defined herein as any facilities that have been granted tax-exempt status 656 under § 501 (c) (3) of the Internal Revenue Code, and that are (i) licensed by the Department of Health 657 or the Department of Mental Health, Mental Retardation and Substance Abuse Services; (ii) designated 658 by the Health Care Financing Administration (HCFA) as federally qualified health centers; (iii) certified 659 by the HCFA as rural health clinics; or (iv) wholly organized for the delivery of health care services without charge; and any supporting organization that exists solely to support any such health care 660 institutions. For the purposes of clause (iv), "delivery of health care services without charge" includes 661 the delivery of dental, medical or other health services where a reasonable minimum fee is charged to 662 663 cover administrative costs. 664

8. Civic organizations as defined herein.

665 9. Nonprofit debt counseling agencies licensed pursuant to Chapter 10.2 (§ 6.1-363.2 et seq.) of Title 666 6.1.

667 10. Agencies designated by the Virginia Department for the Aging pursuant to subdivision A 6 of 668 § 2.2-703 as area agencies on aging.

669 11. Labor unions, labor associations and labor organizations that have been granted tax-exempt status 670 under § 501 (c) (5) of the Internal Revenue Code.

671 12. Trade associations that have been granted tax-exempt status under § 501 (c) (6) of the Internal 672 Revenue Code.

673 13. Organizations that have been granted tax-exempt status under § 501 (c) (3) of the Internal 674 Revenue Code and that are organized wholly as regional emergency medical services councils in 675 accordance with § 32.1-111.11.

14. Nonprofit organizations that have been granted tax-exempt status under § 501 (c) (3) of the 676 677 Internal Revenue Code and that solicit contributions only through (i) grant proposals submitted to 678 for-profit corporations, (ii) grant proposals submitted to other nonprofit organizations that have been 679 granted tax-exempt status under § 501 (c) (3) of the Internal Revenue Code, or (iii) grant proposals 680 submitted to organizations determined to be private foundations under § 509 (a) of the Internal Revenue 681 Code.

682 B. A charitable organization shall be subject to the provisions of §§ 57-57 and 57-59, but shall otherwise be exempt from the provisions of this chapter for any year in which it confines its 683 solicitations in the Commonwealth to five or fewer contiguous cities and counties, and in which it has **684** registered under the charitable solicitations ordinance, if any, of each such city and county. No **685** 686 organization shall be exempt under this subsection if, during its next preceding fiscal year, more than 10 687 percent of its gross receipts were paid to any person or combination of persons, located outside the boundaries of such cities and counties, other than for the purchase of real property, or tangible personal 688 689 property or personal services to be used within such localities. An organization that is otherwise 690 qualified for exemption under this subsection that solicits by means of a local publication, or radio or **691** television station, shall not be disqualified solely because the circulation or range of such medium 692 extends beyond the boundaries of such cities or counties.

693 C. No charitable or civic organization shall be exempt under this section unless it submits to the 694 CommissionerDirector, who in his discretion may extend such filing deadline prospectively or 695 retrospectively for good cause shown, on forms to be prescribed by him, the name, address and purpose of the organization and a statement setting forth the reason for the claim for exemption. Parent 696 organizations may file consolidated applications for exemptions for any chapters, branches, or affiliates **697** 698 that they believe to be exempt from the registration provisions of this chapter. If the organization is exempted, the CommissionerDirector shall issue a letter of exemption, which may be exhibited to the 699 700 public. A registration fee of \$10 shall be required of every organization requesting an exemption after 701 June 30, 1984. The letter of exemption shall remain in effect as long as the organization continues to 702 solicit in accordance with its claim for exemption.

703 D. Nothing in this chapter shall be construed as being applicable to the American Red Cross or any 704 of its local chapters. 705

§ 57-61. Registration of professional fund-raising counsels and solicitors.

706 A. No person shall act as a professional fund-raising counsel or professional solicitor for a charitable 707 or civic organization, unless he has first registered with the CommissionerDirector. Applications for 708 registration shall be in writing under oath or affirmation in the form prescribed by the Commissioner Director and contain such information as he may require. The application shall be accompanied by an 709 710 annual fee of \$100 for the professional fund-raising counsel. The fee for a professional solicitor shall be 711 \$500. Any professional solicitor who fails to register prior to any solicitation shall be required to pay a 712 late filing fee of \$250. A partnership or corporation which is a professional fund-raising counsel or professional solicitor, may register for and pay a single fee on behalf of all its members, officers, agents 713 714 and employees.

B. Each professional solicitor shall, at the time of making application, file with and have approved 715 716 by the Commissioner Director a bond in which the applicant shall be the principal obligor in the sum of 717 \$20,000 with one or more sureties satisfactory to the *Director*Commissioner, whose liability in the aggregate as such sureties will at least equal \$20,000, and maintain the bond in effect so long as the 718 719 registration is in effect. The bond shall run to the Commonwealth of Virginia for the use of the bonds in 720 reimbursement for any penalties or losses resulting from malfeasance, nonfeasance or misfeasance in the conduct of solicitation activities. A partnership or corporation which is a professional solicitor may file a 721 722 consolidated bond on behalf of all its members, officers, agents and employees.

723 C. Each registration shall be valid throughout the Commonwealth of Virginia for a period of one 724 year from the date of issue and may be renewed for additional one-year periods upon written 725 application, under oath or affirmation, in the form prescribed by the Commissioner Director and the 726 payment of the fee prescribed herein.

727 D. At least ten days prior to the commencement of each solicitation campaign, the solicitor shall file 728 with the Commissioner Director a copy of the contract entered into with any charitable or civic 729 organization and shall file a completed "Solicitation Notice" on forms prescribed by the Commissioner 730 Director. The Solicitation Notice shall be in writing and under oath, and shall include a description of the solicitation event or campaign, the projected starting and ending dates of the campaign, and the 731 location and telephone number from which the solicitation will be conducted. The charitable or civic 732 733 organization on whose behalf the solicitor is acting shall certify that the Solicitation Notice and 734 accompanying material are true and complete.

735 E. Professional solicitors shall file a final accounting report with the Commissioner Director after the

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736 completion of the solicitation campaign, showing all funds collected and such other information as the

737 Commissioner Director may require. The final accounting report shall be filed within ninety days of the 738 campaign's completion. Professional solicitors may file a written request with the Commissioner Director

739 for an extension, not to exceed ninety days, for filing the final accounting report. The extension period shall be calculated from the first day following the expiration of the initial ninety-day period for filing

740 741 the report.

742 A late filing fee of twenty-five dollars shall be imposed for each thirty-day period, or any portion 743 thereof, that an extension request or the final accounting report is not timely filed with the 744 Commissioner Director. No late fees shall be imposed for the period between the date the extension request is filed with the Commissioner Director through 180 days following the completion of the 745 746 solicitation campaign. An additional late filing fee of twenty-five dollars shall be imposed for each 747 thirty-day period, or any portion thereof, that the final accounting report is not filed with the Commissioner Director, calculated from the end of any extension period. The late filing fees shall be in 748 749 addition to all other penalties authorized by law.

750 F. The solicitor shall maintain during each solicitation campaign and for not less than three years 751 after its completion, the following records: (i) the name and address of each contributor and the date and 752 amount of the contribution, provided that the Commissioner Director shall not disclose this information 753 except to the extent necessary for investigative or law-enforcement purposes; (ii) the name and residence 754 address of each employee, agent, or other person involved in the solicitation; (iii) records of all expenses 755 incurred in the course of the solicitation campaign; and (iv) the account number and location of all bank 756 accounts where receipts from the campaign will be deposited.

757 G. All funds collected by the solicitor shall be deposited in a bank account. The bank account shall 758 include the name of the charitable or civic organization with whom the solicitor has contracted. The 759 professional solicitor shall promptly provide to the charitable or civic organization a copy of all monthly 760 bank statements.

H. Any change in information filed with the Commissioner Director pursuant to this section shall be 761 762 reported in writing to the Commissioner Director within seven days after the change occurs. 763

§ 57-61.1. Time and effect of registration.

764 A. Registrations by charitable organizations, professional solicitors, and professional fund-raising counsel are effective, if complete, upon receipt by the CommissionerDirector. Incomplete registration 765 forms and registration forms lacking required accompanying documents are not effective until completed 766 767 or until the required accompanying documents are received by the <u>CommissionerDirector</u>. No person 768 shall be considered registered under this chapter for any purpose until his registration is complete.

769 B. If the CommissionerDirector at any time determines that (i) the requirements of § 57-49 or 770 § 57-61 have not been met or (ii) the registrant is violating any requirement of §§ 57-54, 57-55.2 or 771 § 57-57 or any regulations adopted pursuant to § 57-66, then the CommissionerDirector may suspend the 772 registration until the registrant meets the requirements or complies and provides evidence thereof 773 satisfactory to the CommissionerDirector. The suspension may be based upon an informal conference 774 pursuant to § 2.2-4019 of the Administrative Process Act (§ 2.2-4000 et seq.).

775 C. If the CommissionerDirector finds that the public health, safety or welfare requires urgent action, 776 and if he also finds reasonable cause to believe that the registrant has failed to comply with § 57-49 or 777 § 57-61 or is violating §§ 57-54, 57-55.2 or § 57-57 or any regulations adopted pursuant to § 57-66, then 778 the CommissionerDirector may provide advance notice of as little as twenty-four hours for the conduct 779 of the informal conference under § 2.2-4019 of the Administrative Process Act.

§ 57-61.2. Commercial co-ventures. 780

781 A. No commercial co-venturer shall conduct any charitable sales promotion in the Commonwealth on 782 behalf of a charitable or civic organization unless the charitable or civic organization is duly registered 783 or granted the appropriate exempt status as provided by this chapter.

784 B. Prior to any charitable sales promotion in the Commonwealth, the commercial co-venturer shall 785 have a written agreement with the charitable or civic organization on whose behalf the charitable sales 786 promotion is to be conducted. Such agreement shall be signed by an authorized representative of the 787 commercial co-venturer and two officers of the charitable or civic organization.

788 C. The commercial co-venturer shall maintain all records in connection with the charitable sales 789 promotion for a period of three years after the end date of the charitable sales promotion. All such 790 records shall be made available to the CommissionerDirector upon request.

791 § 57-63. Local ordinances.

792 A. The governing body of any city, town or county may by ordinance not inconsistent with this 793 chapter provide for the regulation and licensing of charitable or civic organizations soliciting within the 794 city, town or county, and for penalties for violation thereof, subject to the following limitations:

795 1. No local license tax or fee in excess of ten dollars shall be required of any charitable organization.

796 2. No charitable organization exempt from registration under subdivision A. 1., A. 4., A. 6. or A. 7. HB206

797 of § 57-60 shall be required to be licensed. Any such organization may obtain a local license, without 798 payment of any license tax or fee, upon compliance with all such requirements of the local ordinance as 799 would have been applicable had it been registered with the CommissionerDirector during each year in 800 which it obtained an exemption letter under subsection C of § 57-60.

801 3. No charitable organization that has registered with the CommissionerDirector for the current and 802 next preceding three years, or exempt for such years under § 57-50, shall be required to provide any 803 financial information.

804 4. No charitable or civic organization that solicits within the Commonwealth from a place outside the 805 Commonwealth solely by telephone, telegraph, direct mail or advertising in national media, and having 806 no chapter, branch, area or office within the Commonwealth, shall be required to be licensed.

807 5. No museum that has registered with the CommissionerDirector as required by § 57-49 and that has been granted tax-exempt status under § 501 (c) (3) of the Internal Revenue Code shall be required to 808 809 comply with the regulation or licensing provisions of any local charitable solicitations ordinance.

810 6. If a charitable or civic organization shall designate by power of attorney filed with the CommissionerDirector one or more persons authorized to sign on its behalf, the signature, verification or 811 812 affirmation of any such persons shall be sufficient for all purposes of any local charitable solicitations 813 ordinance.

814 B. Any ordinance adopted pursuant to this section may provide, inter alia, for procedures whereby 815 charitable organizations may, for valid reasons, after an administrative hearing, be denied a local license 816 or whereby a license may be revoked. Valid reasons for denial or revocation of a local license may be 817 defined to include, without limitation, the expenditure of charitable assets for noncharitable purposes, 818 any misrepresentation to the public or to any prospective donor, and any violation of state or local law. 819 Any charitable organization which is denied a license may, within fifteen days from the date of such denial, apply for relief to the circuit court of such city or county or of the county in which such town is 820 821 located. If the court is satisfied that the denial was for any reason erroneous, it shall provide such relief 822 as may be appropriate.

823 C. No ordinance, or amendment thereto, adopted pursuant to this section shall be valid for any 824 calendar year beginning after December 31, 1978, unless, before September 1 of that year, there shall 825 have been filed with the CommissionerDirector, on forms to be prescribed by him, information deemed 826 by him to be sufficient for the purpose of advising charitable or civic organizations of the necessity for 827 them to be licensed by such city, town or county.

828 D. No charitable organization shall be required to comply with the provisions of local ordinances if 829 such organization has registered with the CommissionerDirector or if such organization is a chapter, 830 branch or affiliate included in the consolidated report of an organization or federated organization 831 registered with the CommissionerDirector, except that such charitable organization shall not be exempted 832 from that portion of any local ordinance that requires such organization to register its name, the names 833 of its solicitors and the dates and times that they will be soliciting in the locality.

§ 57-65. Fees and charges.

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835 All fees and charges collected by the CommissionerDirector as provided in this chapter shall be paid into a special fund of the state treasury. Such funds shall be used to finance the administration and 836 837 operation of this program. 838

§ 57-66. Rules and regulations; model ordinance.

839 The Board shall have the power to make and publish reasonable rules and regulations not 840 inconsistent with this chapter, or other applicable laws, or the Constitution of the Commonwealth, or the 841 Constitution of the United States, for the enforcement of the provisions of this chapter and for the 842 achievement of uniform regulation of charitable solicitations throughout the Commonwealth. The 843 CommissionerDirector shall promulgate a model ordinance which may be used by localities in their 844 regulation of charitable solicitations. 845

§ 57-67. Application to court for relief.

846 Any person aggrieved by any final order of the CommissionerDirector is entitled to judicial review 847 in accordance with the provisions of the Administrative Process Act (§ 2.2-4000 et seq.). Either party 848 may appeal any final order of such court to the Court of Appeals in the same manner as provided by 849 law in cases of appeals of right.

§ 57-69. Effective date.

851 Notwithstanding any other section of this chapter to the contrary, no charitable organization, 852 professional fund-raising counsel, or professional solicitor shall be required to register with the 853 CommissionerDirector hereunder until July 1, 1978. 854

§ 59.1-203. Restraining prohibited acts.

855 A. Notwithstanding any other provisions of law to the contrary, the Attorney General, any attorney 856 for the Commonwealth, or the attorney for any city, county, or town may cause an action to be brought 857 in the appropriate circuit court in the name of the Commonwealth, or of the county, city, or town to 858 enjoin any violation of § 59.1-200. The circuit court having jurisdiction may enjoin such violations 859 notwithstanding the existence of an adequate remedy at law. In any action under this section, it shall not 860 be necessary that damages be proved.

861 B. Unless the Attorney General, any attorney for the Commonwealth, or the attorney for any county, 862 city, or town determines that a person subject to the provisions of this chapter intends to depart from 863 this Commonwealth or to remove his property herefrom, or to conceal himself or his property herein, or 864 on a reasonable determination that irreparable harm may occur if immediate action is not taken, he shall, 865 before initiating any legal proceedings as provided in this section, give notice in writing that such 866 proceedings are contemplated, and allow such person a reasonable opportunity to appear before said 867 attorney and show that a violation did not occur or execute an assurance of voluntary compliance, as 868 provided in § 59.1-202.

869 C. The circuit courts are authorized to issue temporary or permanent injunctions to restrain and 870 prevent violations of § 59.1-200.

871 D. The CommissionerDirector of the Department of Agriculture and Consumer Services, or his duly 872 authorized representative, shall have the power to inquire into possible violations of § 59.1-200, and, if 873 necessary, to request, but not to require, an appropriate legal official to bring an action to enjoin such 874 violation.

875 § 59.1-207.3. Written estimate for repair work required upon request; charge in excess of estimate; 876 conditions; display of sign required; limitations on liability for delay; exception.

877 A. Upon request by a customer, prior to the commencement of any repair work on a motor vehicle 878 for which a customer may be charged more than twenty-five dollars, every automobile repair facility 879 doing business in the Commonwealth shall provide the customer a written statement of (i) the estimated 880 cost of labor necessary to complete the work, (ii) the estimated cost of parts necessary to complete 881 work, (iii) a description of the problem or work as described or authorized by the customer, and (iv) the 882 estimated completion time. An automobile repair facility shall have no obligation to provide such written 883 statements prior to 10:00 a.m. or after 4:00 p.m. during a working day.

884 B. Where a written estimate is requested, no repair work on the motor vehicle may be undertaken, 885 other than such diagnostic work as may be necessary for the preparation of an estimate, until the written 886 estimate has been provided the customer and the customer has authorized the work, either in writing or 887 orally, and no charge for repair work in excess of the written estimate by more than ten percent or, in 888 the case of any motor vehicle which is at least twenty-five model years old, twenty percent or extension 889 of the time for the work may be made unless the additional work represented by such excess charge or 890 the time extension has been authorized, in writing or orally, by the customer.

891 C. An automobile repair facility may impose reasonable conditions for its obligations to provide 892 written estimates to a customer, including the imposition of a reasonable fee for the preparation of a 893 written estimate and related diagnostic work; provided that any such conditions shall be disclosed to the **894** customer at the time of his request by writing or by sign conspicuously posted at the entrance of the 895 automobile repair facility.

896 Each automobile repair facility shall display in a conspicuous place at any point where vehicles are 897 normally received for repairs, a sign which states that:

1. The customer may receive a written estimate on request;

899 2. No repair work charge may exceed the written estimate by more than ten percent unless the 900 additional work represented by the excess charge has been authorized by the customer;

901 3. Any conditions imposed by the automobile repair facility in providing written estimates, such as 902 the limited hours when written estimates will be prepared or the amount of the reasonable fee charged 903 for preparing a written estimate and for related diagnostic work;

904 4. The facility shall offer to return all replaced parts except warranty, core charge or trade-in parts 905 required to be returned to a manufacturer or distributor; and 906

5. Any complaints can be made to the Virginia Office Department of Consumer Affairs.

907 The sign heading "Customer Rights" shall be in letters at least one and one-half inches high and the 908 remaining print shall be in letters at least one-fourth inch high with spacing between letters, words and 909 lines so as to be clearly legible.

910 D. An automobile repair facility shall not be liable for breach of the written estimated completion 911 date for a repair if the delay is occasioned by (i) an act of God or (ii) an unexpected shortage of labor 912 or parts or (iii) other causes beyond the control of the automobile repair facility.

913 E. Nothing in this section shall require an automobile repair facility to give a written estimate if the 914 facility is unwilling to perform the requested repair work.

915 F. The provisions of this section shall not apply to the repair of any motor vehicle which is any car 916 listed in the Official Judging Manual of the Antique Automobile Club of America.

917 § 59.1-207.44. Enforcement; penalties.

898

918 Any violation of this chapter shall constitute a prohibited practice under the provisions of § 59.1-200 919 and shall be subject to the enforcement provisions of Chapter 17 (§ 59.1-196 et seq.) of this title. It shall

920 be the responsibility of any supplier who uses a comparison price to be able to substantiate the basis for any price comparisons made by the supplier. Upon the request of the Attorney General, any attorney for 921 922 the Commonwealth, the attorney of any county, city, or town, or the CommissionerDirector of the 923 Virginia Department of Agriculture and Consumer Services Affairs, a supplier shall provide

924 documentation to substantiate the basis for any comparison price utilized by the supplier in any 925 advertisement governed by this chapter. No provision of this chapter shall be construed to apply to any 926 supplier whose advertising practices are governed by § 46.2-1581.

927 § 59.1-296. Definitions.

928 As used in this chapter:

929 "Business day" means any day except a Sunday or a legal holiday.

930 "Buyer" means a natural person who enters into a health spa contract.

931 "Commissioner" means the Commissioner of Agriculture and Consumer Services, or a member of his 932 staff to whom he may delegate his duties under this chapter.

933 "Comparable alternate facility" means a health spa facility that provides health spa services and facilities that are reasonably of like kind, in nature and quality, to the services originally contracted for 934 935 at the same location through another health spa or at another location of the health spa.

936 "Contract price" means the sum of the initiation fee, if any, and all monthly fees except interest 937 required by the health spa contract.

"Director" means the Director of the Department of Consumer Affairs.

939 "Health spa" means and includes any person, firm, corporation, organization, club or association 940 engaged in the sale of memberships in a program of physical exercise, which includes the use of one or 941 more of a sauna, whirlpool, weight-lifting room, massage, steam room, or exercising machine or device, 942 or engaged in the sale of the right or privilege to use exercise equipment or facilities, such as a sauna, 943 whirlpool, weight-lifting room, massage, steam room or exercising machine or device. The term "health 944 spa" shall not include the following: (i) bona fide nonprofit organizations, including, but not limited to, 945 the Young Men's Christian Association, Young Women's Christian Association, or similar organizations 946 whose functions as health spas are only incidental to their overall functions and purposes; (ii) any 947 private club owned and operated by its members; (iii) any organization primarily operated for the 948 purpose of teaching a particular form of self-defense such as judo or karate; (iv) any facility owned or 949 operated by the United States; (v) any facility owned or operated by the Commonwealth of Virginia or 950 any of its political subdivisions; (vi) any nonprofit public or private school, college or university; (vii) 951 any club providing tennis or swimming facilities located in a residential planned community or subdivision, developed in conjunction with the development of such community or subdivision, and 952 953 deriving at least 80 percent of its membership from residents of such community or subdivision; and 954 (viii) any facility owned and operated by a private employer exclusively for the benefit of its employees, retirees, and family members and which facility is only incidental to the overall functions and purposes 955 956 of the employer's business and is operated on a nonprofit basis.

"Health spa contract" means an agreement whereby the buyer of health spa services purchases, or 957 958 becomes obligated to purchase, health spa services.

959 "Health spa services" means and includes services, privileges, or rights offered for sale or provided 960 by a health spa.

961 "Initiation fee" means a nonrecurring fee charged at or near the beginning of a health spa 962 membership, and includes all fees or charges not part of the monthly fee.

963 "Monthly fee" means the total consideration, including but not limited to, equipment or locker rental, 964 credit check, finance, medical and dietary evaluation, class and training fees, and all other similar fees 965 or charges and interest, but excluding any initiation fee, to be paid by a buyer, divided by the total number of months of health spa service use allowed by the buyer's contract, including months or time 966 periods called "free" or "bonus" months or time periods and such months or time periods which are 967 968 described in any other terms suggesting that they are provided free of charge, which months or time 969 periods are given or contemplated when the contract is initially executed.

970 "Prepayment" means payment of any consideration for services or the use of facilities made prior to 971 the day on which the services or facilities of the health spa are fully open and available for regular use 972 by the members.

973 "Relocation" means the provision of health spa services by the health spa that entered into the 974 membership contract at a location other than that designated in the member's contract. 975

§ 59.1-296.1. Registration; fees.

976 A. It shall be unlawful for any health spa to offer, advertise, or execute or cause to be executed by 977 the buyer any health spa contract in this Commonwealth unless the health spa at the time of the offer, 978 advertisement, sale or execution of a health spa contract has been properly registered with the CommissionerDirector. The registration shall (i) disclose the address, ownership, date of first sales and 979 980 date of first opening of the health spa and such other information as the CommissionerDirector may require consistent with the purposes of this chapter, (ii) be renewed annually on July 1, and (iii) be 981

982 accompanied by the appropriate registration fee per each annual registration in the amount indicated 983 below:

| 984 | Number of unexpired | Registration fee |
|------------|------------------------------|------------------|
| 985 | contracts originally written | |
| 986 | for more than one month | |
| 987 | 0 to 250 | \$200 |
| 988 | 251 to 500 | \$300 |
| 989 | 501 to 2000 | \$700 |
| 990 | 2001 or more | \$800 |

991 Further, it shall be accompanied by a late fee of fifty dollars if the registration renewal is neither 992 postmarked nor received on or before July 1. In the event that a spa has multiple locations, a fifty dollar 993 late fee for the first location and twenty-five dollars for each additional location shall accompany the 994 registrations. For each successive thirty days after August 1, an additional twenty-five dollars shall be 995 added for each location. Each separate location where health spa services are offered shall be considered 996 a separate health spa and shall file a separate registration, even though the separate locations are owned 997 or operated by the same owner.

998 \vec{B} . Any health spa which sells a health spa contract prior to registering pursuant to this section and, 999 if required, submits the appropriate surety required by § 59.1-306 shall pay a late filing fee of \$100 for 1000 each thirty-day period the registration or surety is late. This fee shall be in addition to all other penalties 1001 allowed by law.

1002 C. A registration shall be amended within twenty-one days if there is a change in the information 1003 included in the registration.

D. All fees shall be remitted to the State Treasurer and shall be placed to the credit and special fund 1004 1005 of the Virginia Department of Agriculture and Consumer Services Affairs to be used in the 1006 administration of this chapter. 1007

§ 59.1-296.2. Contracts sold on prepayment basis.

1008 Each health spa selling contracts or health spa services on a prepayment basis shall notify the 1009 CommissionerDirector of the proposed location of the spa for which prepayments will be solicited and 1010 shall deposit all funds received from such prepayment contracts in an account established in a financial 1011 institution authorized to transact business in the Commonwealth until the health spa has commenced 1012 operations and has remained open for a period of thirty days. The account shall be established and 1013 maintained only in a financial institution which agrees in writing with the CommissionerDirector to hold 1014 all funds deposited and not to release such funds until receipt of written authorization from the 1015 CommissionerDirector. The prepayment funds deposited will be eligible for withdrawal by the health 1016 spa after the health spa has been open and providing services pursuant to its health spa contracts for 1017 thirty days and the CommissionerDirector gives written authorization for withdrawal.

1018 However, the provisions of this section shall not apply to any health spa duly registered pursuant to 1019 the provisions of § 59.1-296.1 which has posted a bond or letter of credit in the amount of \$100,000. 1020

§ 59.1-296.2:1. Prepayment contracts; prohibited practices; relocation; refund.

1021 A. No health spa shall sell a health spa contract on a prepayment basis without disclosing in the 1022 contract the date on which the health spa shall open. The opening date shall not be later than 12 months 1023 from the signing of the contract.

1024 B. No health spa shall close or relocate without first giving notice to the CommissionerDirector and 1025 conspicuously posting a notice both within and outside each entrance to the health spa facility being 1026 closed or relocated of the closing or relocation date. Such notice shall be provided at least 30 days prior 1027 to the closing or relocation date. If a relocation is to occur, the CommissionerDirector and the health 1028 spa facility's members shall be provided with the address of the specific new location at the time of this 1029 notice.

1030 C. No health spa shall knowingly and willfully make any false statement in any registration 1031 application, statement, report or other disclosure required by this chapter.

1032 D. No health spa shall refuse or fail, after notice from the CommissionerDirector, to produce for the 1033 CommissionerDirector's review any of the health spa's books or records required to be maintained by 1034 this chapter.

1035 E. Unless it so discloses fully in ten-point bold-faced type or larger on the face of each health spa 1036 contract, no health spa shall sell any health spa contract if any owner of the spa, regardless of the extent 1037 of his ownership, previously owned in whole or in part a health spa that closed for business and failed 1038 to: 1039

1. Refund all moneys due to holders of health spa contracts; or

1040 2. Provide comparable alternate facilities at another health spa that agreed in writing to honor all 1041 provisions of the health spa contracts.

1042 F. No health spa that has failed to provide the CommissionerDirector the appropriate surety pursuant HB206

1043 to § 59.1-306 shall sell a health spa contract unless that contract contains a statement that reads as 1044 follows: "This spa is not permitted, pursuant to the Virginia Health Spa Act, to accept any initiation fee 1045 in excess of \$125 or any payment for more than the prorated monthly fee for the month when the 1046 contract is initially executed plus one full month in advance."

1047 Such disclosure shall be printed in ten-point bold-faced type or larger on the face of each contract.

1048 § 59.1-297.2. Automatic termination of a health spa contract.

1049 A health spa contract shall be considered terminated automatically if the health spa facility goes out 1050 of business; provided that both the health spa and the buyer shall continue to have all rights under the contract they had at the time of termination. For purposes of this section, a health spa facility "goes out 1051 of business" if the facility has permanently closed and the health spa does not provide a comparable 1052 alternate facility for the buyer to use. A health spa facility does not "go out of business" if (a) the 1053 facility closes and the health spa provides a comparable alternate facility for the buyer to use; (b) the 1054 1055 facility is relocated to a comparable alternate facility; or (c) the facility closes temporarily for a 1056 reasonable period of time (i) for renovations to all or a portion of the facility, (ii) because the lease for 1057 the facility has been canceled, or (iii) because of a fire, or a flood or other act of God, or other cause 1058 not within the reasonable control of the health spa. Within 14 days from the time a health spa facility 1059 temporarily closes pursuant to subdivision (c) of this section, the health spa shall provide notice of the 1060 date it expects to reopen, which date shall be within a reasonable period of time from the time the 1061 facility temporarily closes, to the CommissionerDirector and shall conspicuously post such notice both 1062 within and outside each entrance to the facility.

1063 § 59.1-298. Notice to buyer.

1064 A copy of the executed health spa contract shall be delivered to the buyer at the time the contract is 1065 executed. All health spa contracts shall (i) be in writing, (ii) be signed by the buyer, (iii) designate the 1066 date on which the buyer actually signed the contract, (iv) state the starting and expiration dates of the 1067 initial membership period, (v) separately identify any initiation fee, (vi) either in the contract itself or in a separate notice provided to the buyer at the time the contract is executed, notify each buyer that the 1068 1069 buyer should attempt to resolve with the health spa any complaint the buyer has with the health spa, and 1070 that the Virginia Department of Agriculture and Consumer Services, Office of Consumer Affairs 1071 regulates health spas in the Commonwealth pursuant to the provisions of the Virginia Health Spa Act, and (vii) contain the provisions set forth in § 59.1-297 under a conspicuous caption: "BUYER'S RIGHT 1072 1073 TO CANCEL" that shall read substantially as follows:

1074 If you wish to cancel this contract, you may cancel by making or 1075 delivering written notice to this health spa. The notice must say that you do 1076 not wish to be bound by the contract and must be delivered or mailed before 1077 midnight of the third business day after you sign this contract. The notice 1078 must be delivered or mailed to: 1079

Health spa shall insert its name and mailing address.)

1080 If canceled within three business days, you will be entitled to a refund of all moneys paid. You may 1081 also cancel this contract if this spa goes out of business or relocates and fails to provide comparable 1082 alternate facilities within five driving miles of the location designated in this contract. You may also 1083 cancel if you become physically unable to use a substantial portion of the health spa services for 30 or 1084 more consecutive days, and your estate may cancel in the event of your death. You must prove you are 1085 unable to use a substantial portion of the health spa services by a doctor's, physician assistant's, or nurse 1086 practitioner's certificate, and the health spa may also require that you submit to a physical examination, within 30 days of the notice of cancellation, by a doctor, physician assistant, or nurse practitioner 1087 agreeable to you and the health spa. If you cancel after the three business days, the health spa may 1088 1089 retain or collect a portion of the contract price equal to the proportionate value of the services or use of 1090 facilities you have already received. Any refund due to you shall be paid within 30 days of the effective 1091 date of cancellation.

§ 59.1-306. Bond or letter of credit required; exception.

1093 A. Every health spa, before it enters into a health spa contract and accepts any moneys in excess of 1094 the prorated monthly fee for the month when the contract is initially executed plus one month's fees or 1095 accepts any initiation fee in excess of \$125, shall file and maintain with the CommissionerDirector, in form and substance satisfactory to him, a bond with corporate surety, from a company authorized to 1096 1097 transact business in the Commonwealth or a letter of credit from a bank insured by the Federal Deposit 1098 Insurance Corporation in the amounts indicated below:

| 1099 | Number of | Amount of bond |
|------|----------------------|----------------|
| 1100 | applicable contracts | or letter of |
| 1101 | | credit |
| 1102 | 0 to 250 | \$10,000 |
| 1103 | 251 to 500 | \$20,000 |

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|----------|---|---|----|----|
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| 1104 | 501 to 750 | \$30,000 |
|------|--------------|-----------|
| 1105 | 751 to 1000 | \$40,000 |
| 1106 | 1001 to 1250 | \$50,000 |
| 1107 | 1251 to 1500 | \$60,000 |
| 1108 | 1501 to 1750 | \$70,000 |
| 1109 | 1751 to 2000 | \$80,000 |
| 1110 | 2001 or more | \$100,000 |
| | | |

For purposes of calculating the number of applicable unexpired health spa contracts when 1111 1112 determining the required amount of bond or letter of credit, health spa contracts entered into on or after 1113 January 1, 2005, with a term that exceeds 13 months shall be counted as multiple health spa contracts. 1114 such that the number of applicable contracts counted with respect thereto shall equal the total of the 1115 number of full years and any partial year in its term. However, this paragraph shall not apply (i) to 1116 health spa contracts that are payable only on a monthly basis and for which the initiation fee is no more 1117 than \$250, or (ii) if the number of the health spa's contracts in effect with a term that exceeds 13 1118 months is less than 10 percent of the total of its health spa contracts.

1119 The number of applicable unexpired contracts shall be separately calculated for each location where 1120 health spa services are offered.

1121 Each separate location where health spa services are offered shall be considered a separate health spa 1122 and shall file a separate bond or letter of credit with respect thereto, even though the separate locations 1123 are owned or operated by the same owner.

1124 However, no owner shall be required to file with the CommissionerDirector bonds or letters of credit 1125 in excess of \$300,000. If the \$300,000 limit is applicable, then the bonds or letters of credit filed by 1126 such owner shall apply to all health spas owned or operated by the same owner.

1127 B. A health spa which has not filed a bond or letter of credit may nevertheless sell health spa 1128 contracts of up to 36 months' duration so long as the amount of payment actually charged, due or 1129 received each month by the health spa or any holder of its health spa contracts does not exceed the 1130 monthly fee calculated pursuant to the definition thereof in § 59.1-296, with the exception that the 1131 payment actually charged may include a maximum initiation fee of \$125 for health spa contracts of 13 1132 months or more in duration.

§ 59.1-307. Bond or letter of credit; persons protected.

1134 A. The bond or letter of credit required by § 59.1-306 shall be in favor of the Commonwealth for the 1135 benefit of (i) any buyer injured by having paid money for health spa services in a facility which fails to 1136 open by the date provided by the contract, which date shall not be in excess of twelve months from the 1137 signing of the contract; (ii) any buyer injured by having paid money for health spa services in a facility 1138 which goes out of business prior to the expiration of the buyer's health spa contract; or (iii) any buyer 1139 injured as a result of a violation of this chapter.

1140 B. The aggregate liability of the bond or letter of credit to all persons for all breaches of the 1141 conditions of the bond or letter of credit shall in no event exceed the amount of the bond or letter of 1142 credit. The bond or letter of credit shall not be cancelled or terminated except with the consent of the 1143 CommissionerDirector. 1144

§ 59.1-308. Change in ownership of health spa.

1145 For purposes of this chapter, a health spa shall be considered a new health spa and subject to the 1146 requirements of a bond or letter of credit at the time the health spa changes ownership. Any health spa 1147 which has more than fifty percent ownership by the same stockholder(s) and/or partner(s) shall be 1148 considered as owned by the same owner. A change in ownership shall not release, cancel or terminate 1149 liability under any bond or letter of credit previously filed unless the CommissionerDirector agrees in 1150 writing to such release, cancellation or termination because the new owner has filed a new bond or letter 1151 of credit for the benefit of the previous owner's members or because the former owner has refunded all 1152 unearned payments to its members. Every change in ownership shall be reported in writing to the 1153 CommissionerDirector at least ten days prior to the effective date of the change in ownership. 1154

§ 59.1-308.1. Production of records.

1155 Every health spa, upon the written request of the CommissionerDirector, shall make available to the 1156 CommissionerDirector its prepayment bank account records and all membership contracts for inspection 1157 and copying, to enable the CommissionerDirector reasonably to determine compliance with this chapter. 1158 Every health spa shall maintain a true copy of each health spa contract executed between the health spa 1159 and a buyer. Each contract shall be maintained for its term, including any renewal. Every health spa 1160 shall maintain the executed health spa contracts at a designated location where the contracts may be 1161 inspected by the CommissionerDirector. If the location designated by the health spa is outside Virginia, 1162 the health spa shall pay the reasonable travel costs of an inspection by the CommissionerDirector.

1163 § 59.1-308.2. Investigations.

1133

1164 A. The CommissionerDirector may:

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1. Make necessary public or private investigations within or without this Commonwealth to 1165 1166 determine any violations of the provisions of this chapter or any rule, regulation, or order issued 1167 pursuant to this chapter; and

2. Require or permit any person to file a statement in writing, under oath or otherwise as the 1168 1169 CommissionerDirector determines, as to all facts and circumstances concerning the matter under 1170 investigation.

1171 B. For the purpose of any investigation or proceeding under this chapter, the CommissionerDirector 1172 may administer oaths or affirmations, and upon such motion or upon request of any party, may subpoena witnesses, compel their attendance, take evidence, and require the production of any matter 1173 1174 that is relevant to the investigation, including the existence, description, nature, custody, condition, and 1175 location of any books, documents, or other tangible things and the identity and location of persons 1176 having knowledge of relevant facts, or any other matter reasonably calculated to lead to the discovery of 1177 material evidence.

1178 C. Any proceeding or hearing of the CommissionerDirector pursuant to this chapter, in which witnesses are subpoenaed and their attendance required for evidence to be taken, or any matter is to be 1179 1180 produced to ascertain material evidence, shall take place within the City of Richmond.

D. If any person fails to obey a subpoena or to answer questions propounded by the 1181 1182 CommissionerDirector and upon reasonable notice to all persons affected thereby, the 1183 CommissionerDirector may apply to the Circuit Court of the City of Richmond for an order compelling 1184 compliance.

1185 \vec{E} . The Board may adopt reasonable regulations to implement the provisions of this chapter and such regulations shall be adopted, amended, or repealed in accordance with the Administrative Process Act, 1186 Chapter 40 (§ 2.2-4000 et seq.) of Title 2.2. 1187

§ 59.1-313. Definitions. 1188

1189 When used in this chapter, unless the context requires a different meaning, the following shall have 1190 the meanings respectively set forth:

1191 "Advertisement" shall be synonymous with "offer to sell." 1192

"Agreement" shall be synonymous with "membership camping contract."

1193 "Blanket encumbrance" means any legal instrument, whether or not evidencing the obligation to pay 1194 money, which permits or requires the foreclosure, sale, conveyance or other disposition of the 1195 campground or any portion thereof.

"Board" means the Virginia Board of Agriculture and Consumer Services.

"Business day" means any day except Sunday or a legal holiday.

"Camping site" means any parcel of real estate designed and promoted for the purpose of locating 1198 1199 thereon a trailer, tent, tent trailer, pickup camper, recreational vehicle, house trailer, van, cabin or other 1200 similar device used for camping or for overnight lodging.

1201 "Campground" means any single tract or parcel of real property on which there are at least ten camping sites. 1202

1203 "Commissioner" means the Commissioner of the Virginia Department of Agriculture and Consumer 1204 Services, or a member of his staff to whom he has delegated his duties under this chapter.

1205 "Contract" shall be synonymous with "membership camping contract."

"Department" means the Virginia Department of Agriculture and Consumer Services Consumer 1206 1207 Affairs. 1208

"Director" means the Director of the Department of Consumer Affairs.

"Facility" means an amenity within a campground set aside or otherwise made available to 1209 1210 purchasers in their use and enjoyment of the campground, and may include campsites, swimming pools, 1211 tennis courts, recreational buildings, boat docks, restrooms, showers, laundry rooms, and trading posts or 1212 grocery stores.

"Holder" means the membership camping operator who enters into a membership camping contract 1213 1214 with a purchaser or the assignee of such contract who purchases the same for value.

1215 "Managing entity" means a person who undertakes the duties, responsibilities and obligations of the 1216 management of a campground.

1217 "Membership camping contract" or "membership camping agreement" means any written agreement of more than one year's duration, executed in whole or in part within this Commonwealth, which grants 1218 1219 to a purchaser a nonexclusive right or license to use the campground of a membership camping operator 1220 or any portion thereof on a first come, first serve or reservation basis together with other purchasers. "Membership camping contract" or "membership camping agreement" also means any written agreement 1221 of more than one year's duration, executed in whole or in part within this Commonwealth, which 1222 1223 obligates the membership camping operator to transfer or which does in fact transfer to the purchaser 1224 title to or an ownership interest in a campground or any portion thereof, and which gives the purchaser 1225 a nonexclusive right or license to use the campground of a membership camping operator or any portion 1226 thereof, on a first come, first serve or reservation basis together with other purchasers.

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1227 "Membership camping operator" means any person who is in the business of soliciting, offering, 1228 advertising, or executing membership camping contracts. A membership camping operator shall not 1229 include:

1230 1. Any enterprise that is tax-exempt under § 501 (c) (3) of the Internal Revenue Code, as amended; 1231 or

1232 2. Any enterprise that is tax-exempt under Chapter 36 of Title 58.1; or

1233 3. Manufactured home parks wherein the residents occupy the premises as their primary homes.

1234 "Membership fees, dues, and assessments" means payments required of the purchaser, or his 1235 successor in interest, by the agreement for the support and maintenance of facilities at the campground 1236 about which the agreement relates.

1237 "Nondisturbance agreement" means any instrument executed by the owner of a blanket encumbrance 1238 which subordinates the rights of the owner of the blanket encumbrance to the rights of the purchasers of 1239 membership camping contracts. Unless the agreement specifically so provides, the owner of a blanket 1240 encumbrance does not by the fact of such ownership assume any of the obligations of the membership 1241 camping operator under membership camping contracts or under this chapter.

1242 "Offer," "offer to sell," "offer to execute" or "offering" means any offer, solicitation, advertisement, 1243 or inducement, to execute a membership camping agreement.

1244 "Person" means any individual, corporation, partnership, company, unincorporated association or any 1245 other legal entity other than a government or agency or a subdivision thereof.

1246 "Purchase money" means any money, currency, note, security or other consideration paid by the 1247 purchaser for a membership camping agreement.

1248 "Purchaser" means a person who enters into a membership camping contract with the membership 1249 camping operator.

1250 "Ratio of membership camping contracts to camping sites" means the total number of membership 1251 camping contracts sold in relation to each available camping site.

1252 "Reciprocal program" means any arrangement under which a purchaser is permitted to use camping 1253 sites or facilities at one or more campgrounds not owned or operated by the membership camping 1254 operator with whom the purchaser has entered into a membership camping contract.

1255 "Salesperson" means an individual, other than a membership camping operator, who offers to sell a 1256 membership camping contract by means of a direct sales presentation, but does not include a person 1257 who merely refers a prospective purchaser to a sales person without making any direct sales 1258 presentation. 1259

§ 59.1-317. Administration: unlawful offer or execution of membership camping contract.

1260 A. This chapter shall be administered by the Virginia Department of Agriculture and Consumer 1261 Services Consumer Affairs.

1262 B. It shall be unlawful for any membership camping operator to offer to sell any membership 1263 camping contract in this Commonwealth unless he is registered with the CommissionerDirector.

1264 C. It shall be unlawful for any membership camping operator registered under this chapter to sell any 1265 membership camping contract which causes the total ratio of the outstanding and valid membership 1266 camping contracts to exceed a ratio of fifteen such contracts for each camping site. 1267

§ 59.1-318. Application for registration of membership camping operator.

1268 A. The application for registration shall be on a form prescribed by the CommissionerDirector and 1269 shall include, to the extent applicable, the following:

1270 1. The applicant's name, address, and the organizational form of his business, including the date, and 1271 jurisdiction under which the business was organized; the address of each of its offices in this 1272 Commonwealth; and the name and address of each campground located in this Commonwealth, which is 1273 owned or operated, in whole or in part, by the applicant;

1274 2. The name, address, and principal occupation for the past five years of every officer of the 1275 applicant, including its principal managers, and the extent and nature of the interest of each such person 1276 at the time the application is filed;

1277 3. A list of all owners of ten percent or more of the capital stock of the applicant, except that this 1278 list is not required if the applicant is a company required to report under the Securities and Exchange 1279 Act of 1934;

1280 4. A brief description of and a certified copy of the instrument which creates the applicant's 1281 ownership of, or other right to use the campground and the facilities at the campground which are to be 1282 available for use by purchasers, together with a copy of any lease, license, franchise, reciprocal 1283 agreement or other agreement entitling the applicant to use such campground and facilities, and any material provision of the agreement which restricts a purchaser's use of such campground or facilities; 1284

1285 5. A sample copy of each instrument which will be delivered to a purchaser to evidence his 1286 membership in the campground and a sample copy of each agreement which a purchaser will be 1287 required to execute;

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1288 6. A statement of the zoning and other governmental regulations affecting the use of the campground 1289 including the site plans and building permits and their status; 1290

7. A list of special taxes or assessments, whether current or proposed, which affect the campground;

1291 8. Financial statements of the applicant prepared in accordance with generally accepted accounting 1292 principles, which shall include a financial statement for the most recent fiscal year audited by an 1293 independent certified public accountant and an unaudited financial statement for the most recent fiscal 1294 quarter; 1295

9. A copy of the disclosure statement required by § 59.1-326;

1296 10. An irrevocable appointment of the CommissionerDirector or his designees to receive service of 1297 any lawful process in any proceeding arising under this chapter against the applicant or his agents, 1298 except one issued by the CommissionerDirector. The CommissionerDirector shall forward any such process by registered or certified mail addressed to any of the principals, officers, directors, partners, or 1299 1300 trustees of the applicant who are listed on the application for registration pursuant to this chapter, or to 1301 any other person designated in the application to receive such process, and shall keep a record of it. 1302 Any process, notice, order, or demand issued by the CommissionerDirector shall be served by registered 1303 mail addressed to any principal, officer, director, partner, or trustee of the applicant listed on the 1304 application for registration pursuant to this chapter or to any person designated in the application to 1305 receive such process. Nothing in this section shall be construed to limit or prohibit the lawful service of 1306 process on individual principals as allowed by the laws of the Commonwealth. The names and addresses 1307 of the principals, officers, directors, partners, or trustees of the membership camping operator as last 1308 filed with the CommissionerDirector pursuant to the provisions of this chapter shall be conclusive for 1309 the purposes of services of process;

1310 11. A narrative description of the promotional plan for the sale of the membership camping 1311 contracts: 1312

12. Any bonds required to be posted pursuant to the provisions of this chapter;

1313 13. A copy of the agreement, if any, between the applicant and any person owning, controlling, or 1314 managing the campground and the applicant;

1315 14. A complete list of locations and addresses of any and all sales offices located within the 1316 Commonwealth, together with a roster of all salespersons who are employed in this Commonwealth by 1317 the applicant whether as employees or as independent contractors;

1318 15. The names of any other states or foreign countries in which an application for registration of the 1319 membership camping operator or the membership camping contract or any similar document has been 1320 filed: and

1321 16. Complete information concerning any adverse order, judgment, or decree which has been entered 1322 by any court or administrative agency in connection with a campground or other project operated by the 1323 applicant or in which the applicant has or had an interest at the time.

1324 B. The application shall be signed by the membership camping operator, an officer or general partner 1325 thereof or by another person holding a power of attorney for this purpose from the membership camping 1326 operator. If the application is signed pursuant to a power of attorney, a copy of the power of attorney 1327 shall be included with the application.

C. The application shall be submitted with a facing page as might be prescribed by the 1328 1329 CommissionerDirector if then in effect, along with the appropriate fees.

1330 D. An application for registration shall be amended within twenty-five days if there is a material 1331 change in the information included in the application. A material change includes any change which 1332 significantly reduces or terminates either the applicant's or the purchaser's right to use the campground 1333 or any of the facilities described in the membership camping contract, but does not include minor 1334 changes covering the use of the campground, its facilities or the reciprocal program.

E. The review of the application for registration of the membership camping operator shall occur 1335 1336 pursuant to the provisions of § 59.1-320.1.

1337 F. Registration with the CommissionerDirector shall not be deemed to be an approval or 1338 endorsement by the CommissionerDirector of the membership camping operator, his membership 1339 camping contract, or his campground, and any attempt by the membership camping operator to indicate 1340 that registration constitutes such approval or endorsement shall be unlawful. 1341

§ 59.1-320.1. Review of registration application.

1342 A. Once the CommissionerDirector receives an application for registration in proper form, 1343 accompanied by the proper fee, he shall, within a reasonable period of time not to exceed forty-five 1344 days after the receipt of such application:

1345 1. Register the applicant if the applicant:

1346 a. Has met the requirements of § 59.1-318;

1347 b. Is not in violation of § 59.1-323; and

1348 c. Has a reasonable ability to discharge the obligations imposed upon him by his membership 1349 camping contract; or

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1350 2. Issue a notice of opportunity for a hearing to consider whether the application should be denied, if
1351 it reasonably appears that the applicant fails to satisfy any provision of § 59.1-323 or any other
1352 requirement of this chapter.

1353 B. Except as otherwise provided by order of the CommissionerDirector, each registration shall be valid for the period from July 1 of one year until its expiration on June 30 of the following year.

1355 § 59.1-321. Exemption from registration under other acts.

Any membership camping operator registered with the CommissionerDirector under this chapter shall not be required to register or comply with the terms and requirements of the following:

- **1358** 1. The Virginia Condominium Act (§ 55-79.39 et seq.).
- **1359** 2. The Virginia Real Estate Time-Share Act (§ 55-360 et seq.).
- **1360** 3. The Virginia Securities Act (§ 13.1-501 et seq.).
- **1361** § 59.1-322. Other acts.

1365

1362 Registration with the CommissionerDirector by a membership camping operator shall not relieve
1363 such operator of the obligation of complying with the requirements of the Virginia Home Solicitation
1364 Sales Act (§ 59.1-21.1 et seq.), if applicable.

§ 59.1-323. Denial, suspension, or revocation of registration; hearing; summary action.

A. The CommissionerDirector may deny an application for registration of a membership camping
 operator or may suspend, or revoke such registration if the CommissionerDirector finds that such action
 is necessary for the protection of purchasers or prospective purchasers or that any one of the following
 is true:

1370 1. The membership camping operator has failed to comply with any provision of this chapter that
 1371 materially affects the rights of purchasers, prospective purchasers or owners of membership camping
 1372 contracts.

1373 2. The membership camping operator's offering or execution of membership camping contracts is1374 fraudulent.

1375 3. The membership camping operator's application for registration or any amendment thereto is 1376 incomplete in any respect.

1377 4. The membership camping operator has failed to file timely amendments to the application for registration or meet any other requirement of § 59.1-318 of this chapter.

1379 5. The membership camping operator has represented or is representing to purchasers in connection
1380 with the offer to sell membership camping contracts that a particular facility or facilities are planned
1381 without reasonable expectation that such facility will be completed within a reasonable time, or without
1382 the apparent means to ensure its completion.

1383 6. The membership camping operator has permanently withdrawn from use all or any substantial 1384 portion of any campground and that (i) no adequate provision has been made to provide a substitute 1385 campground of comparable quality and attraction in the same general area within a reasonable time after 1386 such withdrawal, and (ii) the rights of all purchasers at the affected location have not expired, and (iii) 1387 the <u>CommissionerDirector</u> has found that the withdrawal is consistent with the protection of purchasers. 1388 Notwithstanding the foregoing, a membership camping operator may reserve the right to withdraw 1389 permanently from use all or any portion of a campground devoted to membership camping if, after the 1390 membership camping operator first represents to purchasers that the campground is or will be available 1391 for camping, the specific date upon which the withdrawal becomes effective is disclosed in writing to all 1392 purchasers at or prior to the time the membership camping contract is executed.

1393 7. The membership camping operator has made any representation in any document or information1394 filed with the CommissionerDirector which is false or misleading.

1395 8. The membership camping operator has engaged or is engaging in any unlawful act or practice.

1396 9. The membership camping operator has disseminated or caused to be disseminated, any false or1397 misleading promotional materials in connection with a campground.

1398 10. The membership camping operator does not have a reasonable ability to discharge the obligations1399 imposed upon him by any membership camping contract.

B. Except as provided in subsection C of this section, before denying, suspending or revoking a registration, as provided in subsection A of this section, the CommissionerDirector shall issue to the membership camping operator a notice of opportunity for a hearing to consider the denial, suspension, or revocation.

1404 C. If the CommissionerDirector finds that the public health, safety or welfare requires emergency 1405 action and incorporates this finding in his order, the CommissionerDirector may summarily deny, 1406 suspend or revoke a registration. The membership camping operator shall be given an opportunity within 1407 ten days after entry of such an order to appear before the CommissionerDirector and show cause why 1408 the summary order should not remain in effect. If good cause is shown, the CommissionerDirector shall 1409 vacate the summary order. If good cause is not shown, the summary order shall remain in effect. The 1410 membership camping operator shall have fifteen days thereafter within which to request a hearing, or the

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1411 CommissionerDirector may within thirty days thereafter set the matter for a hearing.

§ 59.1-324. Cease and desist orders; temporary order.

1413 A. If it appears to the CommissionerDirector that any person has engaged or is engaging in any 1414 practice in violation of this chapter, he may issue an order directing the person to cease and desist provided that reasonable notice and an opportunity for a hearing shall be given to such person. 1415

1416 B. The CommissionerDirector may issue a temporary order pending the hearing which is effective on 1417 delivery to the person named in the order. The temporary order shall remain in effect until five days after the hearing required in subsection A above is held. In the event no hearing is requested by the 1418 1419 person named in the order, the order shall become final within fifteen days after it is delivered. 1420

§ 59.1-326. Membership camping operator's disclosure statement.

1421 A. Every membership camping operator, salesperson, or other person who is in the business of 1422 offering for sale or transfer the rights under existing membership camping contracts for a fee shall 1423 deliver to his purchaser a current membership camping operator's disclosure statement before execution 1424 by the purchaser of the membership camping contract and no later than the date shown on such contract. 1425

B. The membership camping operator's disclosure statement shall consist of the following:

1. A cover page stating:

1427 a. The words "Membership Camping Operator's Disclosure Statement" printed in boldfaced type of a 1428 minimum size of ten points, followed by, 1429

b. The name and principal business address of the membership camping operator followed by,

1430 c. A statement that the membership camping operator is in the business of offering for sale 1431 membership camping contracts, followed by, 1432

d. The following, in printed boldfaced type of a minimum size of ten points:

THIS DISCLOSURE STATEMENT CONTAINS IMPORTANT MATTERS TO BE CONSIDERED 1433 IN THE EXECUTION OF A MEMBERSHIP CAMPING CONTRACT. THE MEMBERSHIP 1434 1435 CAMPING OPERATOR IS REQUIRED BY LAW TO DELIVER TO YOU A COPY OF THIS 1436 DISCLOSURE STATEMENT BEFORE YOU EXECUTE A MEMBERSHIP CAMPING CONTRACT. 1437 THE STATEMENTS CONTAINED HEREIN ARE ONLY SUMMARY IN NATURE. YOU AS A 1438 PROSPECTIVE PURCHASER SHOULD REVIEW ALL REFERENCES, EXHIBITS, CONTRACT 1439 DOCUMENTS, AND SALES MATERIALS. YOU SHOULD NOT RELY UPON ANY ORAL REPRESENTATIONS AS BEING CORRECT. REFER TO THIS DOCUMENT AND TO THE 1440 1441 ACCOMPANYING EXHIBITS FOR CORRECT REPRESENTATIONS. THE MEMBERSHIP CAMPING OPERATOR IS PROHIBITED FROM MAKING ANY REPRESENTATIONS WHICH 1442 1443 CONFLICT WITH THOSE CONTAINED IN THE CONTRACT AND THIS DISCLOSURE 1444 STATEMENT.

1445 e. The following language, printed in boldfaced type of a minimum size of ten points after the 1446 appearance of the items required in subdivisions a through d above:

1447 SHOULD YOU EXECUTE A MEMBERSHIP CAMPING CONTRACT, YOU HAVE THE UNQUALIFIED RIGHT TO CANCEL SUCH CONTRACT. THIS RIGHT OF CANCELLATION CANNOT BE WAIVED. THE RIGHT TO CANCEL EXPIRES AT MIDNIGHT ON THE 7TH 1448 1449 CALENDAR DAY FOLLOWING THE DATE ON WHICH THE CONTRACT WAS EXECUTED. TO 1450 1451 CANCEL THE MEMBERSHIP CAMPING CONTRACT, YOU AS THE PURCHASER MUST MAIL NOTICE OF YOUR INTENT TO CANCEL BY CERTIFIED UNITED STATES MAIL TO THE 1452 1453 MEMBERSHIP CAMPING OPERATOR AT THE ADDRESS SHOWN IN THE MEMBERSHIP CAMPING CONTRACT, POSTAGE PREPAID. THE CAMPING OPERATOR IS REQUIRED BY 1454 1455 LAW TO RETURN ALL MONEYS PAID BY YOU IN CONNECTION WITH THE EXECUTION OF THE MEMBERSHIP CAMPING CONTRACT, UPON YOUR PROPER AND TIMELY 1456 CANCELLATION OF THE CONTRACT. IN ADDITION, AFTER THE INITIAL 7-CALENDAR-DAY 1457 CANCELLATION PERIOD, YOU THE PURCHASER OR YOUR SUCCESSOR IN INTEREST MAY 1458 1459 TERMINATE YOUR LIABILITY UNDER THE MEMBERSHIP CAMPING CONTRACT INCLUDING PAYMENT OF ANY MEMBERSHIP FEES, DUES, AND ASSESSMENTS UPON YOUR GIVING PROPER AND EFFECTIVE NOTICE TO THE MEMBERSHIP CAMPING 1460 1461 1462 OPERATOR. TO BE EFFECTIVE, THE NOTICE MUST BE IN WRITING AND SENT BY 1463 CERTIFIED MAIL, RETURN RECEIPT REQUESTED AND IT MUST CONTAIN: (1) YOUR TRANSFER OF ANY AND ALL RIGHTS, TITLE, AND INTEREST YOU HAVE IN THE 1464 1465 MEMBERSHIP CAMPING CONTRACT AND CAMPGROUND BACK TO THE MEMBERSHIP CAMPING OPERATOR; (2) A RECORDABLE DEED, DULY EXECUTED AND NOTARIZED, AND 1466 1467 THE RECORDING FEE, IF YOU RECEIVED A RECORDED DEED FROM THE MEMBERSHIP CAMPING OPERATOR; (3) PAYMENTS OF (i) THE UNPAID BALANCE OF THE PURCHASE 1468 PRICE AND ANY ACCRUED UNPAID INTEREST THEREON AND (ii) ALL UNPAID MEMBERSHIP FEES, DUES, AND ASSESSMENTS WITH ACCRUED INTEREST THEREON 1469 1470 1471 PERMITTED BY THE MEMBERSHIP CAMPING CONTRACT; AND (4) PAYMENT OF ALL OTHER UNPAID FINANCIAL OBLIGATIONS OWED BY YOU THE PURCHASER PURSUANT 1472

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1473 TO THE MEMBERSHIP CAMPING CONTRACT.

1474 f. The following language below all statements required in subdivisions a through e above:

1475 "Registration of the membership camping operator with the Commissioner of the Virginia 1476 Department of Agriculture and Consumer Services Director of the Department of Consumer Affairs does 1477 not constitute an approval or endorsement by the CommissionerDirector of the membership camping 1478 operator, his membership camping contract, or his campground."

1479 2. The name of the membership camping operator and the address of his principal place of business:

1480 a. The name, principal occupation and address of every director, partner, or trustee of the 1481 membership camping operator;

1482 b. The name and address of each person owning or controlling an interest of ten percent or more in 1483 the membership camping operator;

1484 c. The particulars of any indictment, conviction, judgment, decree or order of any court or 1485 administrative agency against the membership camping operator or its managing entity arising out of the 1486 violation or alleged violation of any federal, state, local or foreign law or regulation in connection with 1487 activities relating to the sale of campground memberships, land sales, land investments, security sales, 1488 construction or sale of homes or improvements or any similar or related activity; and

1489 d. A statement of any unsatisfied judgments against the membership camping operator or its 1490 managing entity, the status of any pending suits involving the sale of membership camping contracts or 1491 the management of campgrounds to which the membership camping operator or its managing entity is a 1492 party and the status of any pending suits, administrative proceedings, or indictments of significance to 1493 the campground;

1494 3. A brief description of the nature of the purchaser's right or license to use the campground and the 1495 facilities which are to be available for use by purchasers;

1496 4. A brief description of the membership camping operator's experience in the membership camping 1497 business, including the length of time such operator has been in the membership camping business;

1498 5. The location of each of the campgrounds which is to be available for use by purchasers and a 1499 brief description of the facilities at each campground which are currently available for use by 1500 purchasers. Facilities which are planned, incomplete, or not yet available for use shall be clearly 1501 identified as incomplete or unavailable. A brief description of any facilities that are or will be available 1502 to nonpurchasers shall also be provided;

1503 6. As to all memberships offered by the membership camping operator at each campground:

1504 a. The form of membership offered;

1505 b. The types and duration of memberships along with a summary of the major privileges, restrictions, 1506 and limitations applicable to each type; and

1507 c. Provisions, if any, that have been made for public utilities at each campsite including water, 1508 electricity, telephone and sewerage facilities;

1509 7. Any initial or special fee due from the purchaser together with a description of the purpose and 1510 method of calculating the fee; 1511

8. A description of any liens, defects, or encumbrances affecting the campground;

1512 9. A general description of any financing offered or available through the membership camping 1513 operator;

10. A statement that the purchaser has until midnight of the seventh calendar day following the 1514 1515 signing of the membership campground contract to cancel the contract by proper notice to the 1516 membership camping operator;

1517 11. A description of the insurance coverage that the membership camping operator provides for the 1518 benefit of purchasers, if any;

1519 12. Any fees or charges that purchasers are or may be required to pay for the use of the campground 1520 or any facilities;

1521 13. The extent to which financial arrangements, if any, have been provided for the completion of 1522 facilities together with a statement of the membership camping operator's obligation to complete planned 1523 facilities. The statement shall include a description of any restrictions or limitations on the membership 1524 camping operator's obligation to begin or to complete such facilities;

1525 14. The name of the managing entity, if there is one, and the significant terms of any management 1526 contract, including but not limited to, the circumstances under which the membership camping operator 1527 may terminate the management contract;

1528 15. Any services which the membership camping operator currently provides or expenses he pays 1529 which are expected to become the responsibility of the purchasers, including the projected liability which 1530 each such service or expense may impose on each purchaser;

1531 16. A brief description of the ownership in or other right to use the campground which is to be 1532 transferred to each purchaser, together with the duration of any lease, license, franchise or reciprocal 1533 agreement entitling the membership camping operator or purchasers from him to use the campground,

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1534 and any provisions in any such agreements which restrict or limit a purchaser's use of the campground;

1535 17. a. A copy, whether by way of supplement or otherwise, of the rules, restrictions or covenants 1536 regulating the purchaser's use of the campground in Virginia and its facilities which are to be available 1537 for use by the purchasers, including a statement of whether and how the rules, restrictions or covenants 1538 may be changed;

1539 b. A summary, whether by way of supplement or otherwise, of the rules, restrictions, or covenants 1540 regulating the purchaser's use of any other campgrounds, facilities, or any other amenities resulting from 1541 the purchase of, or used as an inducement to influence the purchase of, the membership camping 1542 contract; 1543

18. A description of any restraints on the transfer of the membership camping contract;

1544 19. A brief description of the policies covering the availability of camping sites, the availability of 1545 reservations and the conditions under which they are made;

20. A brief description of any grounds for forfeiture of a purchaser's membership camping contract;

1547 21. A statement of whether the membership camping operator has the right to withdraw permanently 1548 from use all or any portion of any campground devoted to membership camping and, if so, the 1549 conditions under which such withdrawal is to be permitted;

1550 22. A statement describing the material terms and conditions of any reciprocal program to be 1551 available to the purchaser including a statement concerning whether the purchaser's participation in any 1552 reciprocal program is dependent upon the continued affiliation of the membership camping operator with 1553 that reciprocal program and whether the membership camping operator reserves the right to terminate 1554 such affiliation; 1555

23. The following language, printed in **boldfaced** type of a minimum size of ten points:

1556 The purchase of this membership camping contract should not be based on any representations that it 1557 is an investment or that it can be resold. The resale of a membership may be difficult; and

1558 24. A statement that contains in boldfaced type the name, address, and telephone number of the 1559 Virginia Department of Agriculture and Consumer Services, State Division of Consumer Affairs and that 1560 states that that agency is the regulatory agency that handles consumer complaints regarding membership 1561 campgrounds.

1562 C. The membership camping operator shall promptly amend his membership camping operator's 1563 disclosure statement to reflect any material change in the campground or its facilities. He shall also 1564 promptly file any such amendments with the CommissionerDirector. 1565

§ 59.1-328. Membership camping contracts.

1566 The membership camping operator shall deliver to his purchaser a fully executed copy of the 1567 membership camping contract, which contract shall include at least the following information: 1568

1. The actual date the membership camping contract is executed by the purchaser.

2. The name of the membership camping operator and the address of his principal place of business.

3. The total financial obligation imposed upon the purchaser by the contract, including the initial 1570 1571 purchase price and any additional charges which the purchaser may be required to pay.

1572 4. A description of the nature and duration of the membership being purchased including any interest 1573 in real property.

5. A statement that the membership camping operator, salesperson, or any other person who is in the 1574 1575 business of offering for sale or transfer the rights under existing membership camping contracts for a fee 1576 is required by the Virginia Membership Camping Act (§ 59.1-311 et seq.) to provide each purchaser 1577 with a copy of the membership camping operator's disclosure statement prior to execution of such 1578 contract and that a failure to do so is a violation of the Act.

1579 6. The following statement shall appear in the contract, under its own paragraph, and conspicuously 1580 placed:

PURCHASER'S NONWAIVABLE RIGHT TO CANCEL shall appear at the beginning of said 1581 1582 paragraph in boldfaced type of a minimum of ten points, immediately preceding the following statement 1583 which shall appear in type no smaller than the other provisions of the contract:

1584 YOU AS THE PURCHASER HAVE A NONWAIVABLE 7-CALENDAR-DAY RIGHT OF 1585 CANCELLATION. THIS RIGHT OF CANCELLATION IS FULLY EXPLAINED ON THE COVER 1586 SHEET OF THE MEMBERSHIP CAMPING OPERATOR'S DISCLOSURE STATEMENT. YOU ARE URGED TO REVIEW THE DISCLOSURE STATEMENT PRIOR TO THE EXECUTION OF THIS 1587 1588 CONTRACT FOR A COMPLETE UNDERSTANDING OF YOUR RIGHT OF CANCELLATION. IN 1589 ADDITION, AFTER THE INITIAL 7-CALENDAR-DAY CANCELLATION PERIOD, YOU THE PURCHASER OR YOUR SUCCESSOR IN INTEREST MAY TERMINATE YOUR LIABILITY 1590 UNDER THE MEMBERSHIP CAMPING CONTRACT INCLUDING PAYMENT OF ANY MEMBERSHIP FEES, DUES, AND ASSESSMENTS UPON YOUR GIVING PROPER AND EFFECTIVE NOTICE TO THE MEMBERSHIP CAMPING OPERATOR. TO BE EFFECTIVE, THE 1591 1592 1593 1594 NOTICE MUST BE IN WRITING AND SENT BY CERTIFIED MAIL, RETURN RECEIPT 1595 REQUESTED AND IT MUST CONTAIN: (1) YOUR TRANSFER OF ANY AND ALL RIGHTS,

TITLE, AND INTEREST YOU HAVE IN THE MEMBERSHIP CAMPING CONTRACT AND 1596 1597 CAMPGROUND BACK TO THE MEMBERSHIP CAMPING OPERATOR; (2) A RECORDABLE 1598 DEED, DULY EXECUTED AND NOTARIZED, AND THE RECORDING FEE, IF YOU RECEIVED 1599 A RECORDED DEED FROM THE MEMBERSHIP CAMPING OPERATOR; (3) PAYMENTS OF (i) 1600 THE UNPAID BALANCE OF THE PURCHASE PRICE AND ANY ACCRUED UNPAID INTEREST 1601 THEREON AND (ii) ALL UNPAID MEMBERSHIP FEES, DUES, AND ASSESSMENTS WITH ACCRUED INTEREST THEREON PERMITTED BY THE MEMBERSHIP CAMPING CONTRACT; 1602 1603 AND (4) PAYMENT OF ALL OTHER UNPAID FINANCIAL OBLIGATIONS OWED BY YOU THE 1604 PURCHASER PURSUANT TO THE MEMBERSHIP CAMPING CONTRACT.

1605 7. The full name of all salespersons involved in the execution of the membership camping contract.

8. A statement that contains, in boldface type, the name, address, and telephone number of the Virginia Department of Agriculture and Consumer Services, Division of Consumer Affairs, stating that that agency is the regulatory agency handling consumer complaints regarding membership campgrounds.
§ 59.1-329. Escrow and bonding.

A. All purchase money received from or on behalf of a purchaser in connection with the execution of a membership camping contract shall be deposited in an escrow or trust account designated solely for that purpose, which may be the membership camping operator's own escrow or trust account or that of his attorney's, until the expiration of the time for cancellation has expired unless a later time is provided in the membership camping contract. If the contract has not been canceled, any purchase money received from a purchaser may be released to the membership camping operator upon:

1616 1. The conveying to the purchaser of the title to, interest in, or right or license to use the campground and facilities as required in the membership camping contract; or

1618 2. The forfeiture of the purchase money by the purchaser under the terms of the membership 1619 camping contract.

1620 B. In lieu of the obligations imposed by subsection A, the membership camping operator may file 1621 and maintain with the CommissionerDirector a surety bond issued in favor of the CommissionerDirector 1622 for the benefit of purchasers insuring the escrow of the purchase money until such time as it may be 1623 released as outlined in subsection A. Such bond may not be canceled until thirty days after written 1624 notice of cancellation is received by the CommissionerDirector. In lieu of such bond, the membership 1625 camping operator may post with the CommissionerDirector an irrevocable letter of credit in a form and 1626 content acceptable to the CommissionerDirector. The penalty of the bond or letter of credit shall be 1627 adjusted from time to time in accordance with the following schedule:

| 1628 | TOTAL AMOUNT OF PURCHASE | PENALTY OF BOND |
|------|---------------------------|-----------------|
| 1629 | MONEY HELD | |
| 1630 | 1. \$0 to \$200,000 | \$50,000 |
| 1631 | 2. \$200,000 to \$500,000 | \$75,000 |
| 1632 | 3. Over \$500,000 | \$100,000 |

1633 C. The amount of purchase money paid by purchasers held at any one time by the membership 1634 camping operator shall not exceed the amount for which the operator is bonded or the letter of credit is 1635 issued in accordance with the schedule set forth in subsection B.

1636 D. In addition to any bonding requirements contained in this section, the membership camping 1637 operator shall file and maintain with the CommissionerDirector a payment and performance bond with 1638 surety issued in favor of the CommissionerDirector for the benefit of the purchasers and which 1639 guarantees the completion of all incomplete or planned facilities constructed or to be constructed in this 1640 Commonwealth as outlined or listed in either the membership camping contract or the membership 1641 camping operator's disclosure statement. The bond may not be canceled until thirty days after written 1642 notice of cancellation is received by the CommissionerDirector. In lieu of the bond the membership 1643 camping operator may post with the CommissionerDirector an irrevocable letter of credit. The surety 1644 bond or letter of credit shall be in a form and content acceptable to the CommissionerDirector. The 1645 penalty of the bond or letter of credit shall be in an amount equal to the cost of completing the incomplete or planned facilities as of the date of its issuance or as of the membership camping 1646 1647 operator's application for continued registration date as provided in § 59.1-320.1, whichever is later. 1648 § 59.1-333. Nondisturbance provisions.

1649 With respect to any property in this Commonwealth acquired and put into operation by a 1650 membership camping operator after July 1, 1985, the membership camping operator shall neither offer 1651 nor execute a membership camping contract in this Commonwealth granting the right to use such

property until:
1. Each person holding an interest in a blanket encumbrance shall have executed and delivered a nondisturbance agreement which includes the following provisions: (i) that the rights of the owner or owners of the blanket encumbrance in the affected campground are subordinate to the rights of purchasers, and (ii) that any person who acquires the affected campground or any portion thereof by the

1657 exercise of any right of sale or foreclosure contained in such agreement shall take the same subject to 1658 the rights of the purchasers, and (iii) that the owner or owners of the blanket encumbrance shall not use 1659 or cause the property to be used in any manner which interferes with the right of the purchasers to use 1660 the campground and its facilities in accordance with the terms and conditions of the membership camping contract. Such agreement shall be recorded in the clerk's office of the circuit court in which the 1661 1662 property is located; and

1663 2. Every financial institution providing a major hypothecation loan to the membership camping operator (the "hypothecation lender") which has a lien on, or security interest in the membership 1664 camping operator's ownership interest in the campground shall have executed and delivered a 1665 nondisturbance agreement and recorded such agreement in the clerk's office of the circuit court in which 1666 the campground is located. In addition, each person holding an interest in a blanket encumbrance 1667 superior to the interest held by the hypothecation lender shall have executed, delivered and recorded an 1668 1669 instrument stating that such person shall give the hypothecation lender notice of, and at least thirty days to cure, any default under the blanket encumbrance before such person commences any foreclosure 1670 action affecting the campground. For the purposes of this provision, a major hypothecation loan to a 1671 1672 membership camping operator is a loan or line of credit secured by substantially all of the contracts 1673 receivable arising from the membership camping operator's sale of membership camping contracts; or

3. There shall have been delivered to and accepted by the CommissionerDirector a surety bond or 1674 1675 letter of credit satisfying the following requirements: The surety bond or letter of credit shall be issued 1676 to the CommissionerDirector for the benefit of purchasers and shall be in an amount which is not less than 105 percent of the remaining principal balance of every indebtedness secured by a blanket 1677 encumbrance affecting the campground. Such bond shall be issued by a surety authorized to do business 1678 1679 in this Commonwealth and having sufficient net worth to satisfy the indebtedness. Such letter of credit shall be irrevocable and shall be drawn upon a bank, savings and loan, or financial institution and shall 1680 be in form and content acceptable to the CommissionerDirector. The bond or letter of credit shall 1681 provide for payment of all amounts secured by the blanket encumbrance, including costs, expenses, and 1682 1683 legal fees of the lien holder, if for any reason the blanket encumbrance is enforced. The bond or letter 1684 of credit may be reduced at the option of the membership camping operator periodically in proportion to the reductions of the amounts secured by the blanket encumbrance. 1685

4. The nondisturbance agreement may be amended provided the provisions of this section are not 1686 1687 diminished or altered by the amendment.

1688 § 59.1-334. Investigations. 1689

A. The CommissionerDirector may:

1690 1. Make necessary public or private investigations within or without this Commonwealth to 1691 determine whether any person has violated or is about to violate any provision of this chapter or any 1692 rule, regulation, or order issued hereunder, or to aid in the enforcement of this chapter in prescribing 1693 rules and form hereunder.

1694 2. Require or permit any person to file a statement in writing, under oath or otherwise as the 1695 CommissionerDirector determines, as to all facts and circumstances concerning the matter to be 1696 investigated.

1697 B. For the purpose of any investigation or proceeding under this chapter, the CommissionerDirector 1698 may administer oaths or affirmations, and upon such motion or upon request of any party, may 1699 subpoena witnesses, compel their attendance, take evidence, and require the production of any matter 1700 which is relevant to the investigation, including the existence, description, nature, custody, condition, 1701 and location of any books, documents, or other tangible things and the identity and location of persons 1702 having knowledge of relevant facts, or any other matter reasonably calculated to lead to the discovery of 1703 material evidence.

1704 C. Any proceeding or hearing of the CommissionerDirector under this chapter, where witnesses are 1705 subpoenaed and their attendance required for evidence to be taken, or any matter is to be produced to 1706 ascertain material evidence, shall take place within the City of Richmond.

1707 D. Upon failure to obey a subpoena or to answer questions propounded by the CommissionerDirector 1708 and upon reasonable notice to all persons affected thereby, the CommissionerDirector may apply to the 1709 Circuit Court of the City of Richmond for an order compelling compliance.

1710 E. The Board may prescribe reasonable rules and regulations in order to implement the terms of this 1711 chapter and such rules and regulations shall be adopted, amended, or repealed in accordance with the Administrative Process Act (§ 2.2-4000 et seq.). 1712

1713 F. Except as otherwise provided in this chapter, all proceedings under this chapter shall be in 1714 accordance with the Administrative Process Act.

1715 § 59.1-335.2. Definitions.

In this chapter the following words have the following meanings: 1716

"Attorney General" means the Office of the Attorney General of Virginia. 1717

"Commissioner" means the Commissioner of Agriculture and Consumer Services, or a member of his 1718

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1719 staff to whom he may delegate his duties under this chapter.

1720 "Consumer" means any individual who is solicited to purchase or who purchases the services of a 1721 credit services business.

"Consumer report" means any written, oral, or other communication of any information by a consumer reporting agency bearing on a consumer's creditworthiness, credit standing, credit capacity, character, general reputation, personal characteristics, or mode of living which (i) is furnished or (ii) is used or expected to be used or collected in whole or in part for the purpose of serving as a factor in establishing the consumer's eligibility for:

1727 1. Credit or insurance to be used primarily for personal, family, or household purposes; or

1728 2. Employment purposes; or

1729 3. Other purposes which shall be limited to the following circumstances:

a. In response to the order of a court having jurisdiction to issue the order.

b. In accordance with the written instructions of the consumer to whom the report relates.

1732 c. To a person which the agency has reason to believe:

(i) Intends to use the information in connection with a credit transaction involving the consumer on
whom the information is to be furnished and involving the extension of credit to or review or collection
of an account of, the consumer; or

1736 (ii) Intends to use the information for employment purposes; or

(iii) Intends to use the information in connection with the underwriting of insurance involving the consumer; or

(iv) Intends to use the information in connection with a determination of the consumer's eligibility
for a license or other benefit granted by a governmental instrumentality required by law to consider an
applicant's financial responsibility or status; or

(v) Otherwise has a legitimate business need for the information in connection with a businesstransaction involving the consumer.

1744 The term "consumer report" does not include:

1745 1. Any report containing information solely as to transactions or experiences between the consumer 1746 and the person making the report;

1747 2. Any authorization or approval of a specific extension of credit directly or indirectly by the issuer1748 of a credit card or similar device; or

3. Any report in which a person who has been requested by a third party to make a specific extension of credit directly or indirectly to a consumer conveys his decision with respect to the request, if the third party advises the consumer of the name and address of the person to whom the request was made and the person makes the disclosures to the consumer as to the exact nature of the request and the effect of the report on its decision to extend credit.

"Consumer reporting agency" means any person which, for monetary fees, dues, or on a cooperative nonprofit basis, regularly engages in whole or in part in the practice of assembling or evaluating consumer credit information or other information on consumers for the purpose of furnishing consumer reports to third parties, and which uses any means or facility of commerce for the purpose of preparing or furnishing consumer reports. "Consumer reporting agency" does not include a private detective or investigator licensed under the provisions of Article 4 (§ 9.1-138 et seq.) of Chapter 1 of Title 9.1.

1760 "Credit services business" means any person who, with respect to the extension of credit by others,
1761 sells, provides, or performs, or represents that such person can or will sell, provide, or perform, any of
1762 the following services in return for the payment of money or other valuable consideration:

1763 1. Improving a consumer's credit record, history, or rating;

1764 2. Obtaining an extension of credit for a consumer; or

- **1765** 3. Providing advice or assistance to a consumer with regard to either subdivision 1 or 2 herein.
- 1766 "Credit services business" does not include:

(i) The making, arranging, or negotiating for a loan or extension of credit under the laws of thisCommonwealth or the United States;

(ii) Any bank, trust company, savings bank, or savings institution whose deposits or accounts areeligible for insurance by the Federal Deposit Insurance Corporation or other federal insurance agency, orany credit union organized and chartered under the laws of this Commonwealth or the United States;

(iii) Any nonprofit organization exempt from taxation under § 501 (c) (3) of the Internal Revenue
Code (26 U.S.C. § 501 (c) (3));

(iv) Any person licensed as a real estate broker by this Commonwealth where the person is acting within the course and scope of that license;

(v) Any person licensed to practice law in this Commonwealth where the person renders serviceswithin the course and scope of that person's practice as a lawyer;

(vi) Any broker-dealer registered with the Securities and Exchange Commission or the CommodityFutures Trading Commission where the broker-dealer is acting within the course and scope of that

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regulation; 1780

1781 (vii) Any consumer reporting agency as defined in the Federal Fair Credit Reporting Act (15 U.S.C. 1782 §§ 1681-1681v); or

1783 (viii) Any person selling personal, family, or household goods to a consumer who, in connection 1784 with the seller's sale of its goods to the consumer, assists the consumer in obtaining a loan or extension 1785 of credit or extends credit to the consumer.

"Director" means Director of the Department of Consumer Affairs.

1787 "Extension of credit" means the right to defer payment of debt or to incur debt and defer its payment, offered or granted primarily for personal, family, or household purposes. 1788

1789 "File" when used in connection with information on any consumer, means all of the information on 1790 that consumer recorded and retained by a consumer reporting agency regardless of how the information 1791 is stored.

1792 "Investigative consumer report" means a consumer report or portion of it in which information on a 1793 consumer's character, general reputation, personal characteristics, or mode of living is obtained through 1794 personal interviews with neighbors, friends, or associates of the consumer reported on or with others 1795 with whom he is acquainted or who may have knowledge concerning any items of information. 1796 However, the information does not include specific factual information on a consumer's credit record 1797 obtained directly from a creditor of the consumer or from a consumer reporting agency when the 1798 information was obtained directly from a creditor of the consumer or from the consumer.

1799 "Person" includes an individual, corporation, government or governmental subdivision or agency, 1800 business trust, estate, trust, partnership, association, two or more persons having a joint or common 1801 interest, and any other legal or commercial entity. 1802

§ 59.1-335.3. Registration; fees.

1803 A. It shall be unlawful for any credit services business to offer, advertise, or execute or cause to be 1804 executed by a consumer any contract in this Commonwealth unless the credit services business at the 1805 time of the offer, advertisement, sale or execution of a contract has been properly registered with the 1806 CommissionerDirector. The CommissionerDirector may charge the credit services business a reasonable 1807 fee not exceeding \$100 to cover the costs of filing.

1808 B. The registration shall contain (i) the name and address of the credit services business, (ii) the 1809 name and address of the registered agent authorized to accept service of process on behalf of the credit 1810 services business, (iii) the name and address of any person who directly or indirectly owns or controls a 1811 ten percent or greater interest in the credit services business, and (iv) the name and address of the surety 1812 company that issued a bond pursuant to § 59.1-335.4 or the name and address of the bank that issued a letter of credit pursuant to § 59.1-335.4. The registration statement shall also contain either a full and 1813 1814 complete disclosure of any litigation or unresolved complaint filed within the preceding five years with 1815 a governmental authority of the Commonwealth, any other state or the United States relating to the 1816 operation of the credit services business, or a notarized statement that there has been no litigation or 1817 unresolved complaint filed within the preceding five years with the governmental authority of the 1818 Commonwealth, any other state or the United States relating to the operation of the credit services 1819 business.

1820 C. The credit services business shall attach to the registration statement a copy of (i) the information 1821 statement required under § 59.1-335.6, (ii) a copy of the contract which the credit services business 1822 intends to execute with its consumers, and (iii) evidence of the bond or trust account required under 1823 § 59.1-335.4.

1824 D. The credit services business shall update the registration statement required under this section not 1825 later than ninety days after the date from which a change in the information required in the statement 1826 occurs.

1827 E. Each credit services business registering under this section shall maintain a copy of the 1828 registration statement in its files. The credit services business shall allow a buyer to inspect the 1829 registration statement on request. 1830

§ 59.1-335.4. Bond or letter of credit required.

1831 A. Every credit services business, before it enters into a contract with a consumer, shall file and 1832 maintain with the CommissionerDirector, in form and substance satisfactory to him, a bond with 1833 corporate surety from a company authorized to transact business in the Commonwealth, or a letter of 1834 credit from a bank insured by the Federal Deposit Insurance Corporation in an amount equal to 100 1835 times the standard fee charged by the credit services business but in no event shall the bond or letter of 1836 credit required under this section be less than \$5,000 or greater than \$50,000.

1837 B. The required bond or letter of credit shall be in favor of the Commonwealth of Virginia for the benefit of any person who is damaged by any violation of this Act. The bond or letter of credit shall 1838 1839 also be in favor of any person damaged by such practices. Any person claiming against the bond or 1840 letter of credit for a violation of this Act may maintain an action at law against the credit services 1841 business and against the surety or bank. The surety or bank shall be liable only for actual damages and

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attorneys fees and not for penalties permitted under §§ 59.1-206 and 59.1-335.12 or punitive damages 1842

- 1843 permitted under § 59.1-335.10. The aggregate liability of the surety or bank to all persons damaged by a 1844 credit services business violation of this chapter shall in no event exceed the amount of the bond or
- 1845 letter of credit.

1846 C. The bond or letter of credit shall be maintained for a period of two years after the date that the 1847 credit services business ceases operation.

- 1848 § 59.1-429. Definitions.
- 1849 As used in this chapter:
- 1850 "Board" means the Virginia Board of Agriculture and Consumer Services.
- 1851 "Commissioner" means the Commissioner of the Department of Agriculture and Consumer Services 1852 or his designee.
- 1853 "Director" means the Director of the Department of Consumer Affairs.
- 1854 "Information provider" means any person providing pay-per-call services.

1855 "Long distance carrier" means any interexchange telephone company providing services within the Commonwealth. 1856

1857 "Pay-per-call service" means any passive, interactive, polling, conference, or other similar audiotext 1858 service that is accessed by telephone, through a 900 number exchange or otherwise, and generates a 1859 service-related fee billed to a telephone customer.

1860 "Telephone company" means a certificated local exchange telephone company which owns, manages, 1861 or controls any plant or equipment or any part of a plant or equipment within the Commonwealth for 1862 the conveyance of telephone messages, either directly or indirectly.

- 1863 § 59.1-433. Investigations.
- 1864 A. The CommissionerDirector may, with respect to pay-per-call service advertising or solicitation:

1865 1. Make necessary public and private investigations within or without this Commonwealth to 1866 determine whether any person has violated the provisions of this chapter, or any rule, regulation, or 1867 order issued pursuant to this chapter;

1868 2. Require or permit any person to file a statement in writing, under oath or otherwise as the 1869 CommissionerDirector determines, as to all facts and circumstances concerning the matter under 1870 investigation; and

1871 3. Administer oaths or affirmations, and upon such motion or upon request of any party, may 1872 subpoena witnesses, compel their attendance, take evidence, and require the production of any matter 1873 that is relevant to the investigation, including the existence, description, nature, custody, condition, and 1874 location of any books, documents, or other tangible things and the identity and location of persons 1875 having knowledge of relevant facts, or any other matter reasonably calculated to lead to the discovery of 1876 material evidence.

1877 B. Any proceeding or hearing of the CommissionerDirector pursuant to this chapter, in which 1878 witnesses are subpoenaed and their attendance required for evidence to be taken, or any matter is to be 1879 produced to ascertain material evidence, shall take place within the City of Richmond.

1880 C. If any person fails to obey a subpoena or to answer questions propounded by the 1881 CommissionerDirector and upon reasonable notice to all persons affected thereby, the 1882 CommissionerDirector may apply to the Circuit Court of the City of Richmond for an order compelling 1883 compliance.

- 1884 § 59.1-435. Definitions.
- 1885 As used in this chapter, unless the context requires a different meaning:
- 1886 "Board" means the Virginia Board of Agriculture and Consumer Services.
- 1887 "Commissioner" means the Commissioner of the Department of Agriculture and Consumer Services 1888 or his designee.

1889 "Consumer product" means tangible personal property primarily used for personal, family, or 1890 household purposes. 1891

"Director" means the Director of the Department of Consumer Affairs.

1892 "Extended service contract" or "contract" means a written agreement which is in effect for at least 1893 one year whereby the purchaser is indemnified against the cost of repair or replacement of a consumer 1894 product which is defective in material or workmanship in return for the payment of a segregated charge 1895 by the purchaser.

1896 "Extended service contract provider" or "provider" means any person or entity other than a public 1897 service corporation supervised by the State Corporation Commission, who is the original manufacturer or 1898 seller and who solicits, offers, advertises, or executes extended service contracts. Such definition 1899 includes the obligor of the contract sold, solicited, offered, advertised or executed by the original 1900 manufacturer, seller or obligor.

1901 "Obligor" means the person who is contractually obligated to the purchaser to provide services under 1902 the extended service contract and who is (i) the original manufacturer or seller of the merchandise

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1903 covered by the extended service contract, (ii) acting through or with the written consent of the original 1904 manufacturer, seller or purchaser of the merchandise covered by the extended service contract, or (iii) 1905 acting through or with the written consent of a manufacturer or seller of merchandise similar to the 1906 merchandise covered by the extended service contract.

1907 "Purchaser" means a person who enters into an extended service contract with an extended service 1908 contract provider. 1909

§ 59.1-436. Registration; fees; exemptions.

1910 A. It shall be unlawful for any extended service contract provider to offer, advertise, or execute or 1911 cause to be executed by the purchaser any extended service contract for a consumer product in this 1912 Commonwealth unless the obligor at the time of the solicitation, offer, advertisement, sale, or execution 1913 of a contract has been properly registered with the CommissionerDirector. The registration shall (i) disclose the address, ownership, and nature of business of the obligor; (ii) be renewed annually on July 1914 1915 1; and (iii) be accompanied by a fee of \$300 per registration and annual renewal. A registration application or registration renewal will not be considered filed until all required information and fees are 1916 1917 received by the CommissionerDirector. Any obligor who fails to register prior to the sale of an extended 1918 service contract shall pay a late filing fee of \$100 for each 30-day period, or portion thereof, that the registration is late. An obligor who fails to timely renew its registration shall pay a late fee of \$50 for 1919 1920 each 30-day period, or portion thereof, that the annual renewal filing is late. The late fees authorized by 1921 this subsection shall be in addition to all other penalties authorized by law.

1922 B. All fees shall be remitted to the State Treasurer and shall be placed to the credit and special fund 1923 of the Virginia Department of Agriculture and Consumer Services Consumer Affairs to be used in the 1924 administration of this chapter.

1925 C. Any matter subject to the insurance regulatory authority of the State Corporation Commission 1926 pursuant to Title 38.2 shall not be subject to the provisions of this chapter.

1927 D. Licensed or registered motor vehicle dealers, as defined in § 46.2-1500, shall not be subject to the 1928 provisions of this chapter.

1929 E. Extended service contract providers who comply with this section and the employees of such 1930 providers who market, sell or offer to sell extended service contracts on behalf of the provider shall not 1931 be subject to the provisions of Title 38.2.

§ 59.1-437. Bond or letter of credit required.

1933 A. Every extended service contract obligor, before it is registered, shall file and maintain with the 1934 CommissionerDirector, in form and substance satisfactory to him, a bond with corporate surety, from a 1935 company authorized to transact business in the Commonwealth or a letter of credit from a bank insured 1936 by the Federal Deposit Insurance Corporation, in the amount of \$10,000. Additional bond or letter of 1937 credit amounts shall be similarly filed with the CommissionerDirector and shall be adjusted from time to 1938 time, in accordance with the following schedule:

| 1939 | Total Amount of Unexpired | Amount of Bond or |
|------|----------------------------|-------------------|
| 1940 | Extended Service Contracts | Letter of Credit |
| 1941 | \$0 to \$50,000 | \$10,000 |
| 1942 | \$50,001 to \$300,000 | \$40,000 |
| 1943 | \$300,001 to \$750,000 | \$65,000 |
| 1944 | \$750,001 or more | \$90,000 |
| 1045 | | .1 1 .1 .1 |

The total amount of unexpired extended service contracts shall be the total consideration paid by all 1945 1946 purchasers to the extended service obligor for all extended service contracts currently in effect.

B. The bond or letter of credit required by subsection A of this section shall be in favor of the 1947 Commonwealth for the benefit of purchasers of extended service contracts for consumer products in the 1948 1949 event that the extended service contract obligor does not fulfill its obligations under such contracts for 1950 any reason, including insolvency or bankruptcy.

1951 C. The aggregate liability of the bond or letter of credit to all persons for all breaches of the 1952 conditions of the bond or letter of credit shall in no event exceed the amount of the bond or letter of 1953 credit. The bond or letter of credit shall not be cancelled or terminated except with the consent of the 1954 CommissionerDirector.

1955 D. In order to ensure the faithful performance of a third party obligor's obligations to its contract holders, each third party obligor shall furnish proof of its financial stability by complying with either of 1956 1957 the following:

1958 1. The third party obligor shall show that it has a net worth of at least \$100 million by providing the 1959 CommissionerDirector with a copy of the third party obligor's most recent annual audited financial 1960 statement; or

1961 2. The third party obligor shall show a net worth of the third party obligor or its parent company of 1962 at least \$100 million by providing the CommissionerDirector with a copy of the third party obligor's, or 1963 if the third party obligor's financial statements are consolidated with those of its parent company, the third party obligor's parent company's, most recent Form 10-K or Form 20-F filed with the Securities
and Exchange Commission, provided the Form 10-K or Form 20-F was filed with the Securities and
Exchange Commission within the last calendar year. If the third party obligor's parent company's Form
10-K or Form 20-F is filed to meet the third party obligor's financial stability requirement, then the
parent company shall agree to guarantee the obligations of the third party obligor relating to service
contracts sold by the third party obligor in this Commonwealth.

E. In lieu of compliance with subsection D, a third party obligor may demonstrate financial responsibility by filing with the CommissionerDirector a copy of a liability insurance policy issued by an insurer authorized to transact business in this Commonwealth and which covers 100 percent of the obligor's service contract liabilities, including the administration of claims and the cost for such administration. Reimbursement insurance policies filed pursuant to this section may not be cancelled by either the third party obligor or the issuing insurer without providing 60 days' notice to the **1976** CommissionerDirector.

1977 § 59.1-439. Investigations.

1978

A. The CommissionerDirector may, with respect to extended service contracts:

1979 1. Make necessary public and private investigations within or without this Commonwealth to
1980 determine whether any person has violated the provisions of this chapter or any rule, regulation, or order
1981 issued pursuant to this chapter;

1982 2. Require or permit any person to file a statement in writing, under oath or otherwise as the
 1983 CommissionerDirector determines, as to all facts and circumstances concerning the matter under
 1984 investigation; and

3. Administer oaths or affirmations, and upon motion or upon request of any party, may subpoena witnesses, compel their attendance, take evidence, and require the production of any matter that is relevant to the investigation, including the existence, description, nature, custody, condition, and location of any books, documents, or other tangible things and the identity and location of persons having knowledge of relevant facts, or any other matter reasonably calculated to lead to the discovery of material evidence.

1991 B. Any proceeding or hearing of the CommissionerDirector pursuant to this chapter, in which witnesses are subpoented and their attendance required for evidence to be taken, or any matter produced to ascertain material evidence, shall take place within the City of Richmond.

1994 C. If any person fails to obey the subpoena or to answer questions propounded by the
 1995 CommissionerDirector and upon reasonable notice to all persons affected thereby, the
 1996 CommissionerDirector may apply to the Circuit Court of the City of Richmond for an order compelling
 1997 compliance.

1998 § 59.1-440. Production of records.

Every extended service contract obligor, upon written request of the CommissionerDirector, shall make available to the CommissionerDirector its extended service contract records for inspection and copying to enable the CommissionerDirector to reasonably determine compliance with this chapter.
 Every obligor shall maintain a true copy of each contract executed between the obligor and a purchaser, and each contract shall be maintained for its term.

2004 § 59.1-441.2. Registration; fees.

2005 A. It shall be unlawful for any legal services plan seller to offer, advertise, or execute, or cause to be 2006 executed by the subscriber, any subscription contract in the Commonwealth unless the legal services 2007 plan seller at the time of the offer, advertisement, sale, or execution of a subscription contract has been 2008 properly registered with the <u>CommissionerDirector</u>. The registration shall (i) disclose the address, 2009 ownership, and affiliation with the legal services organization and such other information as the 2010 CommissionerDirector may require consistent with the purposes of this chapter, (ii) be renewed annually 2011 on July 1, and (iii) be accompanied by the appropriate registration fee of \$50 per each annual 2012 registration. Further, the registration shall be accompanied by a late fee of \$25 if the registration renewal 2013 is neither postmarked nor received on or before July 1.

2014 B. Any legal services plan seller that sells a subscription contract prior to registering pursuant to this
2015 section shall pay a late filing fee of \$100 for each 30-day period the registration is late. This fee shall
2016 be in addition to all other penalties allowed by law.

2017 C. A registration shall be amended within 21 days if there is a change in the information included in the registration.

2019 D. Any matter subject to the insurance regulatory authority of the State Corporation Commission 2020 pursuant to Title 38.2 shall not be subject to the provisions of this chapter.

2021 E. All fees shall be remitted to the State Treasurer and shall be placed to the credit and special fund 2022 of the Virginia Department of Agriculture and Consumer Services Consumer Affairs to be used in the 2023 administration of this chapter.

2024 F. All insurance agent licenses issued by the State Corporation Commission including authority to

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2025 sell legal services plan subscription contracts shall continue in effect for a period of 90 days following 2026 the effective date of this chapter, during which time those holding such authority from the State Corporation Commission shall apply for registration with the Department. At the end of the 90-day 2027 2028 period, no insurance agent license shall include the authority to sell legal services plan subscription 2029 contracts.

2030 § 59.1-441.4. Investigations.

A. The CommissionerDirector may, with respect to the offering of subscription contracts:

2032 1. Make necessary public and private investigations within or without the Commonwealth to 2033 determine whether any person has violated the provisions of this chapter or any rule, regulation, or order issued pursuant to this chapter; 2034

2035 2. Require or permit any person to file a statement in writing, under oath, or otherwise as the CommissionerDirector determines, as to all facts and circumstances concerning the matter under 2036 2037 investigation; and

3. Administer oaths or affirmations, and upon motion or upon request of any party, may subpoena 2038 2039 witnesses, compel their attendance, take evidence, and require the production of any matter that is 2040 relevant to the investigation, including the existence, description, nature, custody, condition, and location 2041 of any books, documents, or other tangible things and the identity and location of persons having 2042 knowledge of relevant facts, or any other matter reasonably calculated to lead to the discovery of 2043 material evidence.

2044 B. Any proceeding or hearing of the CommissionerDirector pursuant to this chapter, in which 2045 witnesses are subpoended and their attendance required for evidence to be taken, or any matter produced 2046 to ascertain material evidence, shall take place within the City of Richmond.

C. If any person fails to obey the subpoena or to answer questions propounded by the CommissionerDirector and upon reasonable notice to all persons affected thereby, the 2047 2048 2049 CommissionerDirector may apply to the Circuit Court of the City of Richmond for an order compelling 2050 compliance. 2051

§ 59.1-441.5. Production of records.

2052 Every legal services plan seller shall, upon written request of the CommissionerDirector, make 2053 available to the CommissionerDirector its legal services plan contract records for inspection and copying 2054 to enable the CommissionerDirector to reasonably determine compliance with this chapter. Every legal 2055 services plan seller shall maintain a true copy of each subscription contract executed between the 2056 subscriber and the legal services plan, and each contract shall be maintained for its term.

2057 § 59.1-445. Definitions.

2058 As used in this chapter, unless the context requires a different meaning:

2059 "Accommodations" means any real property improvement provided by the travel club to its members 2060 for lodging purposes, including, without limitation, condominiums, hotels, motels or motor courts.

2061 "Board" means the Virginia Board of Agriculture and Consumer Services.

2062 "Carrier" means any person engaged in the business of transporting persons for hire.

2063 "Commissioner" means the Commissioner of the Department of Agriculture and Consumer Services or his designee. 2064

2065 "Contract" shall be synonymous with "travel services agreement."

2066 "Director" means the Director of the Department of Consumer Affairs.

2067 "Offer," or "offering" means any act to sell, solicit, induce, advertise, or execute a travel services agreement. 2068

2069 "Purchaser" means any person who enters into an agreement in whole or in part within this Commonwealth with a travel club for travel services. 2070

"Travel club" means a for-profit organization that provides, in return for either an advance fee for 2071 2072 membership or an annual charge for membership of more than \$100, the privilege for its members or 2073 participants to arrange or obtain future travel services through or from the organization. Travel club shall 2074 exclude credit card issuers whose cards are honored at any one time by 100 or more merchants, other 2075 than the issuer.

2076 "Travel services" means transportation by carrier; accommodations; rental of motor vehicles; or any 2077 other service related to travel. For purposes of this chapter, "travel services" shall not include 2078 investments in time shares.

2079 "Travel services agreement" means the agreement executed in whole or in part in this Commonwealth between the travel club and the purchaser of the membership in such club and does not 2080 2081 include arrangements or agreements for specific travel transportation, accommodation or other specific 2082 services. 2083

§ 59.1-446. Registration; fees.

A. It shall be unlawful for any travel club to offer or cause to be executed in this Commonwealth by 2084 2085 the purchaser any travel services agreement unless such travel club at the time of such offering, or 2086 execution thereof has been properly registered with the CommissionerDirector. Such registration shall (i)

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2087 disclose the address, ownership, and nature of business of the travel club and (ii) be accompanied by an 2088 annual fee of \$350 per registration and annual renewal.

2089 B. All fees shall be remitted to the State Treasurer and shall be placed to the credit and special fund 2090 of the Virginia Department of Agriculture and Consumer Services Consumer Affairs to be used in the 2091 administration of this chapter.

2092 § 59.1-447. Bond or letter of credit required.

2093 A. Every travel club, before entering into a travel services agreement with a purchaser of travel 2094 services, shall file and maintain with the CommissionerDirector, in a form and substance satisfactory to 2095 him, a bond with corporate surety from a company authorized to transact business in the 2096 Commonwealth, or a letter of credit from a bank insured by the Federal Insurance Deposit Corporation, 2097 or cash in the amounts indicated below:

| 2098 2099 | | Number of | | Amount of Bond, | f Cash, |
|--------------|--------|-----------|------|--------------------|---------|
| 2100 | | | | or Letter | r of |
| 2101 | Credit | | | | |
| 2102 | | 0 to 1500 | | \$60 | 0,000 |
| 2103 | | 1501 to 1 | 750 | \$70 | 0,000 |
| 2104 | | 1751 to 2 | 000 | \$80 | 0,000 |
| 2105 | | 2001 or m | lore | \$100 | 0,000 |

2106 B. The bond or letter of credit required by subsection A of this section shall be in favor of the 2107 Commonwealth of Virginia for the benefit of any purchaser who is damaged by any violation of this 2108 chapter.

2109 C. The aggregate liability of the bond or letter of credit to all persons for all breaches of the 2110 conditions of the bond or letter of credit shall in no event exceed the amount of the bond or letter of 2111 credit. The bond or letter of credit shall not be canceled or terminated except with the consent of the 2112 CommissionerDirector. Bonds may be withdrawn by giving sixty-day advance written notice to the 2113 CommissionerDirector, thereby releasing the surety from accruing future liability beyond the effective 2114 date of withdrawal. Such withdrawal shall not release the surety or otherwise cancel or terminate any 2115 liability existing at the time of the effective date of the withdrawal. 2116

§ 59.1-447.1. Escrow of deposits.

2117 A. Any deposit made in connection with the execution of a travel services agreement shall be held in 2118 escrow. All cash deposits shall be held in a separate bank account labeled and designated solely for that 2119 purpose.

2120 Such escrow account shall be insured by an instrumentality of the federal government and located in 2121 Virginia. All deposits shall be held in escrow until (i) delivered to the travel club upon expiration of the 2122 purchaser's cancellation period, provided the purchaser's right of cancellation has not been exercised, or 2123 (ii) delivered to the travel club because of purchaser's default under the travel services agreement or (iii) 2124 refunded to the purchaser. Failure to establish escrow accounts or to make the deposits as required by 2125 this section is prima facie evidence of willful violation of this section.

2126 B. The travel club shall disclose in the travel services agreement that the deposit may not be held in 2127 escrow after expiration of the cancellation period and that such deposit is not protected as an escrow 2128 after expiration of the cancellation period. This disclosure shall include a statement of whether or not the 2129 travel club reserves the option to sell or assign any promissory note given by a purchaser to another 2130 entity, whether or not such entity is affiliated with the travel club. Both disclosures shall appear in 2131 boldface type of a minimum size of ten points.

C. There shall be posted a fidelity bond, written so as to protect all deposits escrowed pursuant to 2132 2133 subsection A, in favor of all purchasers. The bond shall be in an amount equal to the total of the 2134 deposits in escrow at any given time or \$25,000, whichever is greater. Such bond shall be filed with the 2135 CommissionerDirector and shall be maintained for so long as the travel club offers travel services in 2136 Virginia. The bond shall be with a surety company authorized to do business in Virginia. The travel 2137 club may post cash in lieu of the bond.

2138 § 59.1-448.1. Public offering statement.

2139 A. The travel club shall prepare and distribute to any prospective purchaser, before execution thereby 2140 of a travel services agreement, a public offering statement which discloses fully and accurately the 2141 characteristics of the travel club and its travel services, the membership offered and shall make known 2142 to prospective purchasers all material circumstances affecting the travel club and its travel services. The proposed public offering statement shall be filed with the CommissionerDirector, shall be in a form 2143 2144 prescribed by his rules and shall include the following to the extent applicable:

2145 1. The name and principal address of the travel club, including:

2146 a. The name, principal occupation and address of every director, partner, or trustee of the travel club;

2147 b. The name and address of each person owning or controlling an interest of twenty percent or more

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2148 in the travel club;

2149 c. The particulars of any indictment, conviction, judgment, decree or order of any court or 2150 administrative agency against the travel club for violation of a federal, state, local or foreign country law 2151 or regulation in connection with activities relating to the rendition of travel services;

2152 d. A statement of any unsatisfied judgments against the travel club, the status of any pending suits 2153 involving the rendition of travel services to which the travel club or any general partner, executive 2154 officer, director, or majority stockholder thereof is a defending party, and the status of any pending suits 2155 of significance to the travel club; and

e. The name and address of the travel club's agent for service of process.

2157 2. A general description of the travel services offered by the travel club which are made available to 2158 purchasers.

2159 3. A general description of the travel club and its more significant features including without 2160 limitation the duration of membership, the types of membership offered, all fees, costs, and charges 2161 imposed on the purchaser thereby, and any provision for its cancellation by the purchaser other than by 2162 default.

2163 4. Provisions, if any, that have been made by the travel club for fulfilling the demand of the 2164 purchaser for accommodations in lodgings.

5. If the travel club's net worth is less than \$500,000, a copy of the travel club's current audited 2165 2166 balance sheet; if such club's net worth exceeds said amount, a statement by such travel club that its 2167 equity exceeds \$500,000.

2168 6. Any initial or special fee due from the purchaser for membership in the travel club together with a 2169 description of the purpose and method of calculating the fee.

7. A general description of any financing offered by or available through the travel club.

2171 8. A statement that the purchaser has a right to cancel the travel service agreement directing the 2172 purchaser to see such travel services agreement for the particulars of such right of cancellation. 2173

9. Any restraints on alienation of the travel club membership by the purchaser.

10. A description of any insurance coverage provided for the benefit of the purchaser.

2175 11. Any services which the travel club provides or expense it pays and which it expects may become 2176 at any subsequent time an expense of the purchaser and which is to be paid thereby.

2177 12. A description of the terms of the deposit escrow requirements, including a statement that deposits 2178 may be removed from escrow at the termination of the cancellation period.

2179 13. Any other information required by the CommissionerDirector to assure full and fair disclosure to 2180 prospective purchasers.

2181 14. A statement, expressed in terms of a percentage, of the number of purchasers who applied for 2182 accommodations from the travel club during the preceding year in contrast to the total number of 2183 purchasers who actually received such accommodations for the same preceding year. For purposes of 2184 calculation, an application shall be treated as only one application notwithstanding that the purchaser 2185 contemporaneously requests accommodations at a number of different real property improvements. Such 2186 statement shall be prepared by an independent certified public accounting firm and may take the form of 2187 an exhibit to the public offering statement.

B. If any prospective purchaser of a travel club membership is offered the opportunity to subscribe to 2188 2189 or participate in any exchange program registered under the Virginia Real Estate Time-Share Act 2190 ($\frac{55-360}{5}$ et seq.), the public offering statement shall include as an exhibit or supplement, the disclosure 2191 document prepared by the exchange company in accordance with § 55-374.2 and a brief narrative 2192 description of the exchange program which shall include the following: 2193

1. A statement of whether membership or participation in the program is voluntary or mandatory;

2194 2. The name and address of the exchange company together with the names of the principal officers 2195 and all directors of the exchange company;

2196 3. A statement of whether the exchange company or any of its officers or directors are holders of a 2197 ten percent or greater interest in the travel club;

2198 4. A statement of whether the travel club or any of its officers or directors are holders of a ten 2199 percent or greater interest in an exchange company;

2200 5. A statement that the purchaser's contract with the exchange company is a contract separate and 2201 distinct from the purchaser's contract with the travel club; and 2202

6. A brief narrative description of the procedure whereby exchanges are conducted.

2203 C. The travel club shall amend the public offering statement to reflect any material change in the 2204 travel club membership. The travel club shall file with the CommissionerDirector the public offering statement amended to reflect any material change. The CommissionerDirector may at any time require 2205 2206 the travel club to alter or supplement the form or substance of the public offering statement to assure 2207 full and fair disclosure to prospective purchasers.

2208 The following events shall not be deemed to be a material change necessitating an amendment to the 2209 public offering statement:

2210 1. A change correcting spelling, grammar, omissions, or other similar errors not affecting the 2211 substance of the public offering statement;

2212 2. A change in the fees, dues, or assessments of the purchasers or other similar recurring expense 2213 items:

2214 3. A change which is an aspect or result of the orderly development, operation, or management of 2215 the travel club in accordance with the travel services agreement, including, without limitation, the 2216 addition or deletion of accommodations, transportation or other service related to travel;

2217 4. A change resulting from the adoption of a new budget;

2218 5. A change occurring in the issuance of an exchange company's updated annual report or disclosure 2219 documents provided upon its receipt by the travel club it shall commence distribution of same in lieu of 2220 all others; and

2221 6. A change in the ownership of the travel club, provided the change affects less than an ownership 2222 interest of twenty percent. 2223

§ 59.1-451. Investigations.

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A. The <u>CommissionerDirector</u> may, with respect to a travel club or travel services agreements:

2225 1. Make necessary public and private investigations within or without this Commonwealth to 2226 determine whether any person has violated, or is about to violate, the provisions of this chapter or any 2227 rule, regulation, or order issued pursuant to this chapter;

2228 2. Require or permit any person to file a statement in writing, under oath or otherwise as the 2229 CommissionerDirector determines, as to all facts and circumstances concerning the matter under 2230 investigation; and

2231 3. Administer oaths or affirmations and, upon motion or upon request of any party, may subpoena 2232 witnesses, compel their attendance, take evidence, and require the production of any matter that is 2233 relevant to the investigation, including the existence, description, nature, custody, condition, and location 2234 of any books, documents, or other tangible things; the identity and location of persons having 2235 knowledge of relevant facts; or any other matter reasonably calculated to lead to the discovery of 2236 material evidence.

2237 B. Any proceeding or hearing of the CommissionerDirector pursuant to this chapter, in which 2238 witnesses are subpoenaed and their attendance required for evidence to be taken, or any matter produced 2239 to ascertain material evidence shall take place within the City of Richmond.

2240 C. If any person fails to obey the subpoena or to answer questions propounded by the 2241 CommissionerDirector and upon reasonable notice to all persons affected thereby, the 2242 CommissionerDirector may apply to the Circuit Court of the City of Richmond for an order compelling 2243 compliance. 2244

§ 59.1-452. Production of records.

2245 Every travel club, upon written request of the CommissionerDirector, shall make available to the 2246 CommissionerDirector its travel-services records for inspection and copying to enable the 2247 CommissionerDirector to reasonably determine compliance with this chapter. Every club promoter shall 2248 maintain a true copy of each agreement between the travel club and a purchaser, and such agreement shall be maintained for its term plus two years. 2249 2250

§ 59.1-473. Legal action or arbitration.

2251 A. The remedies afforded by this chapter are cumulative and not exclusive and shall be in addition 2252 to any other legal or equitable remedies otherwise available to the consumer.

2253 B. In addition to any other remedies otherwise available to him, any consumer who suffers loss as a 2254 result of any violation of this chapter may bring an action to recover damages. Such damages may also 2255 be recovered through the arbitration mechanism described in subsection C.

2256 C. All persons subject to this chapter shall have the option of submitting any disputes arising under 2257 the provisions of this chapter to the arbitration mechanism established and administered by the Dispute 2258 Resolution Unit of the Office of Consumer Affairs, Division of Consumer Protection, pursuant to 2259 subdivision A 5 of § 3.1-14 Department of Consumer Affairs. Such mechanism shall ensure that the 2260 arbitration is conducted by a neutral third party. 2261

§ 59.1-516. Investigative authority.

2262 A. The CommissionerDirector of the Department of Agriculture and Consumer ServicesAffairs, or his 2263 duly authorized representative, shall have the power to inquire into possible violations of this chapter, 2264 and to request, but not to require, an appropriate legal official to bring an action under § 59.1-517 with 2265 respect to such violation.

2266 B. Whenever the Attorney General has reasonable cause to believe that any person has engaged in, is 2267 engaging in or is about to engage in any violation of this chapter, the Attorney General is empowered to 2268 issue a civil investigative demand. The provisions of § 59.1-9.10 shall apply mutatis mutandis to civil 2269 investigative demands issued pursuant to this section.

2270 2. That Chapter 3.1 (§§ 3.1-18.1 through 3.1-18.3) of Title 3.1 of the Code of Virginia is repealed. 3. That as of July 1, 2008, the Department of Consumer Affairs shall be deemed successor in interest to the Office of Consumer Affairs of the Department of Agriculture and Consumer Services to the extent that this act transfers powers and duties. All right, title, and interest in and to any real or tangible personal property vested in the Office of Consumer Affairs of the Department of Agriculture and Consumer Affairs shall be transferred to and taken as standing in the name of the Department of Consumer Affairs.

2277 4. That the Governor may transfer an appropriation or any portion thereof within a state agency

established, abolished, or otherwise affected by the provisions of this act, or from one such agency to another, to support the changes in organization or responsibility resulting from or required by

2280 the provisions of this act.

2281 5. That all rules and regulations adopted by the Department of Agriculture and Consumer

- 2282 Services that are in effect as of July 1, 2008, and that pertain to the subject of this act, shall 2283 remain in full force and effect until altered, amended, or rescinded by the Department of
- 2284 Consumer Affairs.