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## SENATE BILL NO. 1342

AMENDMENT IN THE NATURE OF A SUBSTITUTE  
(Proposed by the Senate Committee on Education and Health  
on February 1, 2007)

(Patron Prior to Substitute—Senator Houck)

A BILL to amend and reenact § 23-38.90 of the Code of Virginia, relating to operational authority for public institutions of higher education in information technology and procurement.

**Be it enacted by the General Assembly of Virginia:**

**1. That § 23-38.90 of the Code of Virginia is amended and reenacted as follows:**

§ 23-38.90. Memoranda of understanding.

A. ~~1.~~ The Governor shall recommend to the General Assembly an operational area or areas in addition to decentralization programs in finance and capital outlay established as of June 30, 2005, under which public institutions of higher education may seek to enter into a memorandum of understanding with the Commonwealth. In submitting "The Budget Bill" for calendar year 2005 pursuant to subsection A of § 2.2-1509, the Governor shall include eligibility criteria for each operational area along with the functional authority that could be granted in each area. In each operational area, the functional authority granted through a memorandum of understanding shall not exceed the level of autonomy permitted under Subchapter 3 (§ 23-38.91 et seq.) of this chapter.

2. Effective July 1, 2006 2007, any public institution of higher education may enter into a memorandum of understanding with the appropriate Cabinet Secretary or Secretaries, as designated by the Governor, for additional operational authority in any operational area or areas adopted by the General Assembly in accordance with ~~subdivision A~~ ~~law~~ provided that the authority granted in the memorandum of understanding is consistent with that institution's ability to manage its operations in the particular area or areas.

B. Within 15 days of receipt of a request from a public institution of higher education to enter into a memorandum of understanding pursuant to ~~subsection A~~ ~~as provided herein~~, the Cabinet Secretary or Secretaries receiving that request shall notify the Chairmen of the House Committee on Appropriations and the Senate Committee on Finance of the request. The Cabinet Secretary or Secretaries shall determine within 90 calendar days whether or not to enter into the requested memorandum of understanding, or some variation thereof. If the determination is to enter into a memorandum of understanding with the institution, the Cabinet Secretary or Secretaries shall forward a copy of the memorandum of understanding to the Chairmen of the House Committee on Appropriations and the Senate Committee on Finance. If the determination is not to enter into a memorandum of understanding with the institution, the Cabinet Secretary or Secretaries shall notify the Chairmen of the House Committee on Appropriations and the Senate Committee on Finance of the reasons for denying the institution's request. If an institution's request is denied, nothing in this ~~subsection~~ ~~section~~ shall prohibit the institution from submitting a future request to enter into a memorandum of understanding pursuant to ~~subsection A~~ of this section.

**2. § 1.0. Pursuant to § 23-38.90 any public institution of higher education in Virginia may be granted additional operational authority in one of the following: information technology, as provided in § 2.0 of this Act, or procurement, as provided in § 3.0 of this Act. However, no public institution of higher education in Virginia shall be allowed additional operational authority in both information technology and procurement pursuant to this Act. For the one area of additional operational authority selected by the public institution as permitted under this Act, such institution shall be required to enter into a memorandum of understanding with the appropriate Cabinet Secretary or Secretaries, as designated by the Governor, in order to exercise any such operational authority.**

§ 2.0. The following provides the Policy for Information Technology:

**I. PREAMBLE.**

The Restructured Higher Education Financial and Administrative Operations Act, Chapter 4.10 (§ 23-38.88 et seq.) of Title 23 of the Code of Virginia, provides, inter alia, that "any public institution of higher education may enter into a memorandum of understanding with the appropriate Cabinet Secretary or Secretaries, as designated by the Governor, for additional operational authority in any operational area or areas adopted by the General Assembly in accordance with law provided that the authority granted in the memorandum of understanding is consistent with that Institution's ability to manage its operations in the particular area or areas." See § 23-38.90 of the Code of Virginia.

**II. DEFINITIONS.**

As used in this Information Technology Policy, the following terms have the following meanings, unless the context requires otherwise:

"Board of Visitors" or "Board" means the governing body of any public institution of higher

60 education in Virginia.

61 "Enabling legislation" means those chapters, other than Chapter 4.10 (§ 23-38.88 et seq.), of Title 23  
62 of the Code of Virginia, as amended, creating, continuing, or otherwise setting forth the powers,  
63 purposes, and missions of the individual public institutions of higher education of the Commonwealth.

64 "Information technology" or "IT" shall have the same meaning as set forth in § 2.2-2006 of the Code  
65 of Virginia, as it currently exists and from time to time may be amended.

66 "Major information technology project" or "major IT project" shall have the same meaning as set  
67 forth in § 2.2-2006 of the Code of Virginia, as it currently exists and from time to time may be  
68 amended.

69 "Policy" means this Information Technology Policy adopted by the Board of Visitors.

70 "Public institution of higher education" or "Institution" means a two-year or four-year public  
71 institution of higher education entering into a memorandum of understanding with the appropriate  
72 Cabinet Secretary or Secretaries, as designated by the Governor.

73 "Restructuring Act" means the Restructured Higher Education Financial and Administrative  
74 Operations Act, Chapter 4.10 (§ 23-38.88 et seq.) of Title 23 of the Code of Virginia.

75 "State Chief Information Officer" or "State CIO" means the Chief Information Officer of the  
76 Commonwealth of Virginia.

### 77 III. SCOPE OF POLICY.

78 A. This Policy is intended to cover and implement the authority that may be granted to a public  
79 institution of higher education pursuant to Subchapter 2 (§ 23-38.90) of the Restructuring Act. This  
80 Policy is not intended to affect any other powers and authorities granted to a public institution of  
81 higher education pursuant to the Appropriation Act and the Code of Virginia, including other provisions  
82 of the Restructuring Act or the Institution's enabling legislation.

83 B. This Policy shall govern Institution's information technology strategic planning, expenditure  
84 reporting, budgeting, project management, infrastructure, architecture, ongoing operations, security, and  
85 audits conducted within, by, or on behalf of the public institution of higher education. Upon the effective  
86 date of any memorandum of understanding entered into with the appropriate Cabinet Secretary or  
87 Cabinet Secretaries, as designated by the Governor, the Institution shall be exempt from those  
88 provisions of the Code of Virginia, including those provisions of Chapter 20.1 (§ 2.2-2005 et seq.)  
89 (Virginia Information Technologies Agency) and of Article 20 (§ 2.2-2457 et seq.) (Information  
90 Technology Investment Board) of Chapter 24 of Title 2.2 of the Code of Virginia, that otherwise would  
91 govern the Institution's information technology strategic planning, expenditure reporting, budgeting,  
92 project management, infrastructure, architecture, ongoing operations, security, and audits conducted  
93 within, by, or on behalf of the Institution; provided however, that the Institution still shall be subject to  
94 those provisions of Chapter 20.1 (§ 2.2-2005 et seq.) (Virginia Information Technologies Agency) and of  
95 Article 20 (§ 2.2-2457 et seq.) (Information Technology Investment Board) of Chapter 24 of Title 2.2 of  
96 the Code of Virginia that are applicable to public institutions of higher education of the Commonwealth  
97 and that do not govern information technology strategic planning, expenditure reporting, budgeting,  
98 project management, infrastructure, architecture, ongoing operations, security, and audits within, by, or  
99 on behalf of the Institution.

100 C. Specifically with regard to the procurement of information technology and telecommunications  
101 goods and services, including automated data processing hardware and software, an Institution may  
102 elect to have all such procurements be governed by either (i) the Virginia Public Procurement Act  
103 (§ 2.2-4300 et seq. of the Code of Virginia) or (ii) the Rules Governing Procurement of Goods, Services,  
104 Insurance, and Construction that are incorporated in § 3.0 of this Act.

### 105 IV. GENERAL PROVISIONS.

106 A. Board of Visitors Accountability and Delegation of Authority.

107 The Board of Visitors of a public institution of higher education shall at all times be fully and  
108 ultimately accountable for the proper fulfillment of the duties and responsibilities set forth in, and for  
109 the appropriate implementation of, this Policy. Consistent with this full and ultimate accountability,  
110 however, the Board may, pursuant to its legally permissible procedures, specifically delegate either  
111 herein or by separate Board resolution the duties and responsibilities set forth in this Policy to a person  
112 or persons within the Institution, who, while continuing to be fully accountable for such duties and  
113 responsibilities, may further delegate the implementation of those duties and responsibilities pursuant to  
114 the Institution's usual delegation policies and procedures.

115 B. Strategic Planning.

116 The President of the Institution, acting through the appropriate designee, shall be responsible for  
117 overall IT strategic planning at the Institution, which shall be linked to and in support of the  
118 Institution's overall strategic plan. At least 45 days prior to each fiscal year, the President, acting  
119 through the appropriate designee, shall make available the Institution's IT strategic plan covering the  
120 next fiscal year to the State CIO for his review and comment with regard to the consistency of the  
121 Institution's plan with the intent of the currently published overall five-year IT strategic plan for the

122 Commonwealth developed by the State CIO pursuant to § 2.2-2007 of the Code of Virginia and into  
123 which the Institution's plan is to be incorporated.

124 C. Expenditure Reporting and Budgeting.

125 The President of the Institution, acting through the appropriate designee, shall approve and be  
126 responsible for overall IT budgeting and investments at the Institution. The Institution's IT budget and  
127 investments shall be linked to and in support of the Institution's IT strategic plan, and shall be  
128 consistent with general institution policies, the Board-approved annual operating budget, and other  
129 Board approvals for certain procurements. By October 1 of each year, the President, acting through the  
130 appropriate designee, shall make available to the State CIO and the Information Technology Investment  
131 Board a report on the previous fiscal year's IT expenditures. The Institution shall be specifically exempt  
132 from: (i) subdivision A 4 of § 2.2-2007 of the Code of Virginia (review by the State CIO of IT budget  
133 requests), as it currently exists and from time to time may be amended; (ii) §§ 2.2-2022 through  
134 2.2-2024 of the Code of Virginia (Virginia Technology Infrastructure Fund), as they currently exist and  
135 from time to time may be amended; and (iii) any other substantially similar provision of the Code of  
136 Virginia governing IT expenditure reporting and budgeting, as it currently exists and from time to time  
137 may be amended.

138 D. Project Management.

139 The Board shall adopt the project management policies, standards, and guidelines developed by the  
140 Commonwealth or those based upon industry best practices for project management as defined by  
141 leading IT consulting firms, leading software development firms, or a nationally-recognized project  
142 management association, appropriately tailored to the specific circumstances of the Institution. Copies of  
143 the Board's policies, standards, and guidelines shall be made available to the Information Technology  
144 Investment Board.

145 The President, acting through the appropriate designee, shall oversee the management of all of the  
146 Institution's IT projects. IT projects may include, but are not limited to, upgrades to network  
147 infrastructure, provision of technology to support research, database development, implementation of  
148 new applications, and development of IT services for students, faculty, staff, and patients. Day-to-day  
149 management of projects shall be the responsibility of appointed project directors and shall be in accord  
150 with the project management policies, standards, and guidelines adopted by the Board, as amended and  
151 revised from time to time.

152 On a quarterly basis, the President, acting through the appropriate designee, shall report to the  
153 Information Technology Investment Board on the budget, schedule, and overall status of the Institution's  
154 major IT projects. This requirement shall not apply to research projects, research initiatives, or  
155 instructional programs.

156 The President, acting through the appropriate designee, shall be responsible for decisions to  
157 substantially alter a project's scope, budget, or schedule after initial approval.

158 The Institution shall be specifically exempt from:

159 § 2.2-2008 of Title 2.2 of the Code of Virginia (additional duties of the State CIO relating to project  
160 management) as it currently exists and from time to time may be amended;

161 §§ 2.2-2016 through 2.2-2021 of Title 2.2 of the Code of Virginia (Division of Project Management)  
162 as they currently exist and from time to time may be amended; and

163 Any other substantially similar provision of the Code of Virginia governing IT project management,  
164 as it currently exists or from time to time may be amended.

165 The State CIO and the Information Technology Investment Board shall continue to have the authority  
166 regarding project suspension and termination as provided in § 2.2-2015 and in subdivision A 3 of  
167 § 2.2-2458, respectively and the State CIO and the Information Technology Investment Board shall  
168 continue to provide the Institution with reasonable notice of, and a reasonable opportunity to correct,  
169 any identified problems before a project is terminated.

170 E. Infrastructure, Architecture, Ongoing Operations, and Security.

171 The Board shall adopt the policies, standards, and guidelines related to IT infrastructure,  
172 architecture, ongoing operations, and security developed by the Commonwealth or those of  
173 nationally-recognized associations, appropriately tailored to the specific circumstances of the Institution.  
174 Copies of the policies shall be made available to the Information Technology Investment Board.

175 The President, acting through the appropriate designee, shall be responsible for implementing such  
176 policies, standards, and guidelines adopted by the Board, as amended and revised from time to time.  
177 For purposes of implementing this Policy, the President shall appoint an existing employee of the  
178 Institution to serve as a liaison between the Institution and the State CIO.

179 F. Audits.

180 The Board shall adopt the policies, standards, and guidelines developed by the Commonwealth or  
181 those based upon industry best practices for project auditing as defined by leading IT experts, including  
182 consulting firms, or a nationally recognized project auditing association, appropriately tailored to the

183 *specific circumstances of the Institution, which provide for the Independent Validation and Verification*  
 184 *(IV&V) of the Institution's major IT projects. Copies of the policies, standards, and guidelines, as*  
 185 *amended and revised from time to time, shall be made available to the Information Technology*  
 186 *Investment Board.*

187 *Audits of IT strategic planning, expenditure reporting, budgeting, project management, infrastructure,*  
 188 *architecture, ongoing operations, and security, shall also be the responsibility of the Institution's*  
 189 *Internal Audit Department and the Auditor of Public Accounts.*

190 *§ 3.0. The following provides the Policy for Procurement of Goods, Services, Insurance, and*  
 191 *Construction and the Disposition of Surplus Materials:*

192 *I. PREAMBLE.*

193 *A. The Restructured Higher Education Financial and Administrative Operations Act, Chapter 4.10 (*  
 194 *§ 23-38.88 et seq.) of Title 23 of the Code of Virginia, provides, inter alia, that "any public institution*  
 195 *of higher education may enter into a memorandum of understanding with the appropriate Cabinet*  
 196 *Secretary or Secretaries, as designated by the Governor, for additional operational authority in any*  
 197 *operational area or areas adopted by the General Assembly in accordance with law provided that the*  
 198 *authority granted in the memorandum of understanding is consistent with the Institution's ability to*  
 199 *manage its operations in the particular area or areas." See § 23-38.90 of the Code of Virginia.*

200 *B. This Policy is intended to cover the authority that may be granted to a public institution of higher*  
 201 *education pursuant to Subchapter 2 ( § 23-38.90) of the Restructuring Act. Any other powers and*  
 202 *authorities granted to a public institution of higher education pursuant to any other sections of the Code*  
 203 *of Virginia, including other provisions of the Restructuring Act, the Appropriation Act, and the*  
 204 *Institution's enabling legislation are not affected by this policy.*

205 *II. DEFINITIONS.*

206 *As used in this Policy, the following terms shall have the following meanings, unless the context*  
 207 *requires otherwise:*

208 *"Board of Visitors" or "Board" means the governing body of any public institution of higher*  
 209 *education in Virginia.*

210 *"Effective date" means the effective date of the memorandum of understanding.*

211 *"Enabling legislation" means those chapters, other than Chapter 4.10 ( § 23-38.88 et seq.), of Title 23*  
 212 *of the Code of Virginia, as amended, creating, continuing, or otherwise setting forth the powers,*  
 213 *purposes, and missions of the individual public institutions of higher education of the Commonwealth.*

214 *"Goods" means all material, equipment, supplies, and printing, including information technology and*  
 215 *telecommunications goods such as automated data processing hardware and software.*

216 *"Memorandum of Understanding" means the agreement entered into by a public institution of higher*  
 217 *education with the appropriate Cabinet Secretary or Secretaries, as designated by the Governor, for*  
 218 *additional operational authority in an operational area.*

219 *"Public institution of higher education" or "Institution" means a two-year or four-year public*  
 220 *institution of higher education entering into a memorandum of understanding with the appropriate*  
 221 *Cabinet Secretary or Secretaries, as designated by the Governor.*

222 *"Restructuring Act" means the Restructured Higher Education Financial and Administrative*  
 223 *Operations Act, Chapter 4.10 ( § 23-38.88 et seq.) of Title 23 of the Code of Virginia.*

224 *"Rules" means the "Rules Governing Procurement of Goods, Services, Insurance, and Construction"*  
 225 *attached to this Policy as Attachment I.*

226 *"Services" means any work performed by an independent contractor wherein the service rendered*  
 227 *does not consist primarily of acquisition of equipment or materials, or the rental of equipment, materials*  
 228 *and supplies, and shall include both professional services, which include the practice of accounting,*  
 229 *actuarial services, architecture, land surveying, landscape architecture, law, dentistry, medicine,*  
 230 *optometry, and pharmacy, and professional engineering, and nonprofessional services, which include*  
 231 *any service not specifically identified as professional services.*

232 *"Surplus materials" means personal property including, but not limited to, materials, supplies,*  
 233 *equipment and recyclable items, that are determined to be surplus by the Institution.*

234 *III. BOARD OF VISITORS ACCOUNTABILITY AND DELEGATION OF AUTHORITY.*

235 *The Board of Visitors of a public institution of higher education shall at all times be fully and*  
 236 *ultimately accountable for the proper fulfillment of the duties and responsibilities set forth in, and for*  
 237 *the appropriate implementation of, this Policy. Consistent with this full and ultimate accountability,*  
 238 *however, the Board may, pursuant to its legally permissible procedures, specifically delegate either*  
 239 *herein or by separate Board resolution the duties and responsibilities set forth in this Policy to a person*  
 240 *or persons within the Institution, who while continuing to be fully accountable for such duties and*  
 241 *responsibilities, may further delegate the implementation of those duties and responsibilities pursuant to*  
 242 *the Institution's usual delegation policies and procedures.*

243 *IV. GENERAL PROVISIONS.*

244 *A. Adoption of this Policy and Continued Applicability of Other Board of Visitors' Procurement*

245 *Policies.*

246 *This Policy may be adopted by a Board of Visitors to enable a public institution of higher education*  
 247 *to develop a procurement system, as well as a surplus materials disposition system for the Institution as*  
 248 *a whole. Any Institution procurement system shall integrate or interface with the Commonwealth's*  
 249 *electronic procurement system.*

250 *This Policy shall be effective on the effective date of an Institution's memorandum of understanding*  
 251 *with the appropriate Cabinet Secretary or Secretaries, as designated by the Governor. The implementing*  
 252 *policies and procedures adopted by the President, acting through the appropriate designee, to implement*  
 253 *this Policy, shall continue to be subject to any other policies adopted by the Board of Visitors affecting*  
 254 *procurements at the Institution, including policies regarding the nature and amounts of procurements*  
 255 *that may be undertaken without the approval of the Board of Visitors, or of the President, acting*  
 256 *through the appropriate designee.*

257 *B. Scope and Purpose of Institution Procurement Policies.*

258 *This Policy shall apply to procurements of goods, services, insurance and construction. It shall be*  
 259 *the policy of the Institution that procurements conducted by the Institution result in the purchase of high*  
 260 *quality goods and services at reasonable prices, and that the Institution be free, to the maximum extent*  
 261 *permitted by law and this Policy, from constraining policies that hinder the ability of the Institution to*  
 262 *do business in a competitive environment. This Policy, together with the Rules Governing Procurement*  
 263 *of Goods, Services, Insurance, and Construction attached to this Policy as Attachment 1, shall apply to*  
 264 *all procurements undertaken by the Institution, regardless of the source of funds.*

265 *C. Collaboration, Communication, and Cooperation with the Commonwealth.*

266 *The Institution shall be committed to developing, maintaining, and sustaining collaboration,*  
 267 *communication, and cooperation with the Commonwealth regarding the matters addressed in this Policy,*  
 268 *particularly with the Offices of the Secretaries of Administration and Technology, the Department of*  
 269 *General Services, and the Virginia Information Technologies Agency. Identifying business objectives and*  
 270 *goals common to both the Institution and the Commonwealth and the mechanisms by which such*  
 271 *objectives and goals may be jointly pursued and achieved are among the desired outcomes of such*  
 272 *collaboration, communication, and cooperation.*

273 *D. Commitment to Statewide Contracts, Electronic Procurement, and SWAM Participation and Use.*

274 *The Institution shall be committed to maximizing its internal operational efficiencies, economies of*  
 275 *scale among institutions of higher education, and the leveraged buying power of the Commonwealth as*  
 276 *a whole.*

277 *Consistent with this commitment, the Institution: (i) may purchase from and participate in all*  
 278 *statewide contracts for goods and services, including information technology goods and services, except*  
 279 *that the Institution shall purchase from and participate in contracts for communications services and*  
 280 *telecommunications facilities entered into by the Virginia Information Technologies Agency pursuant to*  
 281 *§ 2.2-2011 of the Code of Virginia unless an exception is provided in the Appropriation Act or by other*  
 282 *law, and provided that orders not placed through statewide contracts shall be processed directly or by*  
 283 *integration or interface through the Commonwealth's electronic procurement system; (ii) shall use*  
 284 *directly or by integration or interface the Commonwealth's electronic procurement system and comply*  
 285 *with the business plan for the Commonwealth's electronic procurement system, as modified by an*  
 286 *agreement between the Commonwealth and the Institution, which agreement shall not be substantially*  
 287 *different than the agreement attached to this Policy as Attachment 2; and (iii) shall adopt a small,*  
 288 *woman-owned, and minority-owned (SWAM) business program that is consistent with the*  
 289 *Commonwealth's SWAM program.*

290 *E. Implementation.*

291 *To effect its implementation under the Memorandum of Understanding, and if the Institution remains*  
 292 *in continued substantial compliance with the terms and conditions of the Memorandum of*  
 293 *Understanding, the Institution's procurement of goods, services, insurance, and construction and the*  
 294 *disposition of surplus materials shall be exempt from the Virginia Public Procurement Act, Chapter 43 (*  
 295 *§ 2.2-4300 et seq.) of Title 2.2, except § 2.2-4342 and §§ 2.2-4367 through 2.2-4377; the oversight of*  
 296 *the Virginia Information Technologies Agency, Chapter 20.1 ( § 2.2-2005 et seq.) of Title 2.2, and the*  
 297 *Information Technology Investment Board, Article 20 ( § 2.2-2457 et seq.) of Chapter 24 of Title 2.2;*  
 298 *the state agency requirements regarding disposition of surplus materials and distribution of proceeds*  
 299 *from the sale or recycling of surplus materials in §§ 2.2-1124 and 2.2-1125; the requirement to*  
 300 *purchase from the Department for the Blind and Vision Impaired (VIB) ( § 2.2-1117); and any other*  
 301 *state statutes, rules, regulations, or requirements relating to the procurement of goods, services,*  
 302 *insurance, and construction, including but not limited to Article 3 ( § 2.2-1109 et seq.) of Chapter 11 of*  
 303 *Title 2.2, regarding the duties, responsibilities, and authority of the Division of Purchases and Supply of*  
 304 *the Virginia Department of General Services, and Article 4 ( § 2.2-1129 et seq.) of Chapter 11 of Title*  
 305 *2.2, regarding the review and the oversight by the Division of Engineering and Buildings of the Virginia*

306 *Department of General Services of contracts for the construction of the Institution's capital projects and*  
307 *construction-related professional services ( § 2.2-1132).*

308 **V. INSTITUTION PROCUREMENT POLICIES.**

309 **A. General Competitive Principles.**

310 *In connection with the Institution procurements and the processes leading to award of contracts for*  
311 *goods, services, insurance, and construction, the Institution shall:*

312 *1. Seek competition to the maximum practical degree, taking into account the size of the anticipated*  
313 *procurement, the term of the resulting contract and the likely extent of competition;*

314 *2. Conduct all procurements in an open, fair and impartial manner and avoiding any impropriety or*  
315 *the appearance of any impropriety;*

316 *3. Make procurement rules clear in advance of any competition;*

317 *4. Provide access to the Institution's business to all qualified vendors, firms and contractors, with no*  
318 *potential bidder or offeror excluded arbitrarily or capriciously, while allowing the flexibility to engage*  
319 *in cooperative procurements and to meet special needs of the Institution;*

320 *5. Ensure that specifications for purchases are fairly drawn so as not to favor unduly a particular*  
321 *vendor; and*

322 *6. Provide for the free exchange of information between the Institution, vendors, firms or contractors*  
323 *concerning the goods or services sought and offered while preserving the confidentiality of proprietary*  
324 *information.*

325 **B. Access to Records.**

326 *Procurement records shall be available to citizens or to interested persons, firms or corporations in*  
327 *accordance with the provisions of the Virginia Freedom of Information Act, Chapter 37 ( § 2.2-3700 et*  
328 *seq.) of Title 2.2 of the Code of Virginia, except those records exempt from disclosure pursuant to*  
329 *§ 2.2-3705.1 (7), § 2.2-3705.1 (12), or § 2.2-3705.4 (4), or other applicable exemptions of the Virginia*  
330 *Freedom of Information Act, and § 2.2-4342 of the Virginia Public Procurement Act.*

331 **C. Cooperative Procurements and Alliances.**

332 *In circumstances where the Institution determines and documents that statewide contracts for goods*  
333 *and services, including information technology and telecommunications goods and services, do not*  
334 *provide goods and services to the Institution that meet its business goals and objectives, the Institution*  
335 *is authorized to participate in cooperative procurements with other public or private organizations or*  
336 *entities, including other educational institutions, public-private partnerships, public bodies, charitable*  
337 *organizations, health care provider alliances and purchasing organizations, so long as the resulting*  
338 *contracts are procured competitively pursuant to subsections A through J of § 5 of the Rules and the*  
339 *purposes of this Policy will be furthered. In the event the Institution engages in a cooperative contract*  
340 *with a private organization or public-private partnership and the contract was not competitively*  
341 *procured pursuant to subsections A through J of § 5 of the Rules, use of the contract by other state*  
342 *agencies, institutions and public bodies shall be prohibited. Notwithstanding all of the above, use of*  
343 *cooperative contracts shall conform to the business requirements of the Commonwealth's electronic*  
344 *procurement system, including the requirement for payment of applicable fees. By October 1 of each*  
345 *year, the President, acting through the appropriate designee, shall make available to the Secretaries of*  
346 *Administration and Technology, the Joint Legislative Audit and Review Commission, and the Auditor of*  
347 *Public Accounts a list of all cooperative contracts and alliances entered into or used during the prior*  
348 *fiscal year.*

349 **D. Training; Ethics in Contracting.**

350 *The President, acting through the appropriate designee, shall take all necessary and reasonable steps*  
351 *to ensure that (i) all Institution officials responsible for and engaged in procurements authorized by the*  
352 *Memorandum of Understanding and this Policy are knowledgeable regarding the requirements of the*  
353 *Memorandum of Understanding, this Policy, and the Ethics in Public Contracting provisions of the*  
354 *Virginia Public Procurement Act, Article 6 ( § 2.2-4367 et seq.) of Chapter 43 of Title 2.2 of the Code*  
355 *of Virginia, (ii) only officials authorized by this Policy and any procedures adopted by the President,*  
356 *acting through the appropriate designee, to implement this Policy are responsible for and engaged in*  
357 *such procurements, and (iii) compliance with the Memorandum of Understanding and this Policy is*  
358 *achieved.*

359 *The Institution shall maintain an ongoing program to provide professional development opportunities*  
360 *to its buying staff and to provide methods training to internal staff who are engaged in placing*  
361 *decentralized small purchase transactions.*

362 **E. Ethics and University Procurements.**

363 *In implementing the authority conferred by this Policy, the personnel administering any procurement*  
364 *shall adhere to the following provisions of the Code of Virginia: the Ethics in Public Contracting*  
365 *provisions of the Virginia Public Procurement Act, Article 6 ( § 2.2-4367 et seq.) of Chapter 43 of Title*  
366 *2.2 of the Code of Virginia, the State and Local Government Conflict of Interests Act, Chapter 31 (*  
367 *§ 2.2-3100 et seq.) of Title 2.2, and the Virginia Governmental Frauds Act, Article 1.1 ( § 18.2-498.1 et*

368 *seq.) of Chapter 12 of Title 18.2 of the Code of Virginia.*

369 **VI. INSTITUTION SURPLUS MATERIALS POLICY AND PROCEDURES.**

370 *The policy and procedures for disposal of surplus materials shall provide for the sale,*  
371 *environmentally-appropriate disposal, or recycling of surplus materials by the Institution and the*  
372 *retention of the resulting proceeds by the Institution.*

373 **VII. ADOPTION AND EFFECTIVE DATES OF RULES AND IMPLEMENTING POLICES AND**  
374 **PROCEDURES.**

375 *A. The President, acting through the appropriate designee, shall adopt one or more comprehensive*  
376 *sets of specific procurement policies and procedures for the Institution, which, in addition to the Rules,*  
377 *implement applicable provisions of law and this Policy. Institution procurements shall be carried out in*  
378 *accordance with this Policy, the Rules, and any implementing policies and procedures adopted by the*  
379 *Institution. The implementing policies and procedures (i) shall include the delegation of procurement*  
380 *authority by the Board to appropriate Institution officials who shall oversee the Institution procurements*  
381 *of goods, services, insurance, and construction, including a grant of authority to such officials to engage*  
382 *in further delegation of authority as the President deems appropriate, and (ii) shall remain consistent*  
383 *with the competitive principles set forth in Part V above.*

384 *B. Any implementing policies and procedures adopted pursuant to Part VII A above and the Rules*  
385 *shall become effective on the effective date of the Institution's memorandum of understanding with the*  
386 *Commonwealth, and, as of their effective date, shall be applicable to all procurements undertaken by the*  
387 *Institution on behalf of the Institution for goods, services, insurance, and construction. This Policy, the*  
388 *Rules, and any implementing policies and procedures adopted by an Institution shall not affect existing*  
389 *contracts already in effect prior to the effective date of any memorandum of understanding.*

390 *C. The Rules and the Institution's implementing policies and procedures for all Institution*  
391 *procurements of goods, services, insurance, and construction, and the disposition of surplus property*  
392 *shall be substantially consistent with the Commonwealth of Virginia Purchasing Manual for Institutions*  
393 *of Higher Education and Their Vendors in their form as of the effective date of this Policy and as*  
394 *amended or changed in the future, and with the Institution's procedures specific to the Acquisition of*  
395 *Goods and Services. The Rules and the Institution's implementing policies and procedures shall*  
396 *implement a system of competitive negotiation, and competitive sealed bidding when appropriate, for*  
397 *goods, services, including professional services as defined in the Rules, insurance, and construction.*

398 **VIII. REQUIREMENTS FOR RULES AND IMPLEMENTING POLICIES AND PROCEDURES.**

399 **A. Protests, Appeals, Debarment.**

400 *The Rules and the Institution's implementing policies and procedures for procurements other than*  
401 *capital outlay shall include a process or processes for an administrative appeal by vendors, firms or*  
402 *contractors. Protests and appeals may challenge determinations of vendor, firm or contractor*  
403 *non-responsibility or ineligibility, or the award of contracts, provided that such protests and appeals are*  
404 *filed within the times specified by the Rules. Remedies available shall be limited to reversal of the*  
405 *action challenged or, where a contract already being performed is declared void, compensation for the*  
406 *cost of performance up to the time of such declaration. The Rules and the Institution's implementing*  
407 *policies and procedures also may establish the basis and process for debarment of any vendor, firm or*  
408 *contractor.*

409 **B. Prompt Payment of Contractors and Subcontractors.**

410 *The Rules and the Institution's implementing policies and procedures shall include provisions related*  
411 *to prompt payment of outstanding invoices, which shall include payment of interest on*  
412 *properly-presented invoices outstanding more than seven days beyond the payment date, at a rate no*  
413 *higher than the lowest prime rate charged by any commercial bank as published in the Wall Street*  
414 *Journal. The payment date shall be the later of 30 days from the date of the receipt of goods or invoice,*  
415 *or the date established by the contract. All contracts also shall require prompt payment of*  
416 *subcontractors by the general contractor, upon receipt of payment by the Institution.*

417 **C. Types of Procurements.**

418 *The Rules and the Institution's implementing policies and procedures shall implement a system of*  
419 *competitive negotiation for professional services, as defined in the Rules, and shall implement*  
420 *purchasing procedures developed to maximize competition given the size and duration of the contract,*  
421 *and the needs of the Institution. Such policies and procedures may include special provisions for*  
422 *procurements such as emergency procurements, sole source procurements, brand name procurements,*  
423 *small purchases, procurements in which only one qualified vendor responds, and others.*

424 **D. Approval and Public Notice of Procurements.**

425 *The Rules and the Institution's implementing policies and procedures shall provide for approval of*  
426 *solicitation documents by an authorized individual and for reasonable public notice of procurements,*  
427 *given the size and nature of the need and the applicability of any Virginia Freedom of Information Act*  
428 *exemption.*

429 *E. Administration of Contracts.*

430 *The Rules and the Institution's implementing policies and procedures shall contain provisions related*  
 431 *to the administration of contracts, including contract claims, modifications, extensions and assignments.*

432 *F. Non-Discrimination.*

433 *The Rules and the Institution's implementing policies and procedures shall provide for a*  
 434 *nondiscriminatory procurement process that prohibits discrimination because of race, religion, color, sex*  
 435 *or national origin of the bidder or offeror in the solicitation and award of contracts; and shall include*  
 436 *appropriate provisions to effectuate fair and reasonable consideration of women-owned, minority-owned*  
 437 *and small businesses and to promote and encourage a diversity of suppliers.*

438 *ATTACHMENT 1*

439

440 *Rules Governing Procurement of Goods, Services, Insurance, and Construction*  
 441 *by a Public Institution of Higher Education of the Commonwealth of Virginia*

442

*Governed by Subchapter 2 of the*

443

*Restructured Higher Education Financial and Administrative Operations Act,*

444

*Chapter 4.10 (§ 23-38.88 et seq.) of Title 23 of the Code of Virginia*

445

446 *In accordance with the provisions of the Restructured Higher Education Financial and*  
 447 *Administrative Operations Act, Chapter 4.10 (§ 23-38.88 et seq.) of Title 23 of the Code of Virginia, and*  
 448 *in particular § 23-38.90 of the Restructuring Act, the governing body of a public institution of higher*  
 449 *education of the Commonwealth of Virginia that has entered into a memorandum of understanding with*  
 450 *the Commonwealth pursuant to Subchapter 2 of the Restructuring Act must adopt the following Rules*  
 451 *Governing Procurement of Goods, Services, Insurance, and Construction to govern the procurement of*

452

*§ 1. Purpose. -*

453

454 *The purpose of these Rules is to enunciate the public policies pertaining to procurement of goods,*  
 455 *services, insurance, and construction by the Institution from nongovernmental sources, to include*  
 456 *governmental procurement that may or may not result in monetary consideration for either party. These*  
 457 *Rules shall apply whether the consideration is monetary or nonmonetary and regardless of whether the*  
 458 *Institution, the contractor, or some third party is providing the consideration.*

459

*§ 2. Scope of Procurement Authority. -*

460

461 *Subject to these Rules, and the Institution's continued substantial compliance with the terms and*  
 462 *conditions of its memorandum of understanding with the Commonwealth pursuant to § 23-38.90 and the*  
 463 *requirements of Chapter 4.10 of the Restructuring Act, the Institution shall have and shall be authorized*  
 464 *to have and exercise all of the authority relating to procurement of goods, services, insurance, and*  
 465 *construction, including but not limited to capital outlay-related procurement and information*  
 466 *technology-related procurement, that Institutions are authorized to exercise pursuant to Subchapter 2 of*  
 467 *the Restructuring Act.*

468

*§ 3. Competition is the Priority. -*

469

470 *To the end that the Institution shall obtain high quality goods and services at reasonable cost, that*  
 471 *all procurement procedures be conducted in an open, fair and impartial manner with avoidance of any*  
 472 *impropriety or appearance of impropriety, that all qualified vendors have access to the Institution's*  
 473 *business and that no offeror be arbitrarily or capriciously excluded, it is the intent of the governing*  
 474 *body of the Institution that competition be sought to the maximum feasible degree, that procurement*  
 475 *procedures involve openness and administrative efficiency, that individual public bodies enjoy broad*  
 476 *flexibility in fashioning details of such competition, that the rules governing contract awards be made*  
 477 *clear in advance of the competition, that specifications reflect the procurement needs of the purchasing*  
 478 *body rather than being drawn to favor a particular vendor, and that the purchaser and vendor freely*  
 479 *exchange information concerning what is sought to be procured and what is offered. The Institution may*  
 480 *consider best value concepts when procuring goods and nonprofessional services, but not construction*  
 481 *or professional services. Professional services will be procured using a qualification-based selection*  
 482 *process. The criteria, factors, and basis for consideration of best value and the process for the*  
 483 *consideration of best value shall be as stated in the procurement solicitation.*

484

*§ 4. Definitions. -*

485

*As used in these Rules:*

486

487 *"Affiliate" means an individual or business that controls, is controlled by, or is under common*  
 488 *control with another individual or business. A person controls an entity if the person owns, directly or*  
 489 *indirectly, more than 10 percent of the voting securities of the entity. For the purposes of this definition*  
 490 *"voting security" means a security that (i) confers upon the holder the right to vote for the election of*  
 491 *members of the board of directors or similar governing body of the business or (ii) is convertible into,*  
 492 *or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. A general*  
 493 *partnership interest shall be deemed to be a voting security.*

494

*"Best value," as predetermined in the solicitation, means the overall combination of quality, price,*

491 *and various elements of required services that in total are optimal relative to the Institution's needs.*  
 492 *"Business" means any type of corporation, partnership, limited liability company, association, or sole*  
 493 *proprietorship operated for profit.*

494 *"Competitive negotiation" is a method of contractor selection that includes the following elements:*

495 *1. Issuance of a written Request for Proposal indicating in general terms that which is sought to be*  
 496 *procured, specifying the factors that will be used in evaluating the proposal and containing or*  
 497 *incorporating by reference the other applicable contractual terms and conditions, including any unique*  
 498 *capabilities or qualifications that will be required of the contractor.*

499 *2. Public notice of the Request for Proposal at least 10 days prior to the date set for receipt of*  
 500 *proposals by publication in a newspaper or newspapers of general circulation in the area in which the*  
 501 *contract is to be performed so as to provide reasonable notice to the maximum number of offerors that*  
 502 *can be reasonably anticipated to submit proposals in response to the particular request. Public notice*  
 503 *also shall be published on the Department of General Services' central electronic procurement website*  
 504 *and may be published on other appropriate websites. In addition, proposals may be solicited directly*  
 505 *from potential contractors.*

506 *3. a. Procurement of professional services. The procurement of professional services for capital*  
 507 *projects shall be conducted using a qualification-based selection process. The Institution shall engage in*  
 508 *individual discussions with two or more offerors deemed fully qualified, responsible and suitable on the*  
 509 *basis of initial responses and with emphasis on professional competence, to provide the required*  
 510 *services. Repetitive informal interviews shall be permissible. The offerors shall be encouraged to*  
 511 *elaborate on their qualifications and performance data or staff expertise pertinent to the proposed*  
 512 *project, as well as alternative concepts. The Request for Proposal shall not, however, request that*  
 513 *offerors furnish estimates of man-hours or cost for services. At the discussion stage, the Institution may*  
 514 *discuss nonbinding estimates of total project costs, including, but not limited to, life-cycle costing, and*  
 515 *where appropriate, nonbinding estimates of price for services. Proprietary information from competing*  
 516 *offerors shall not be disclosed to the public or to competitors. At the conclusion of discussion, outlined*  
 517 *in this subdivision, on the basis of evaluation factors published in the Request for Proposal and all*  
 518 *information developed in the selection process to this point, the Institution shall select in the order of*  
 519 *preference two or more offerors whose professional qualifications and proposed services are deemed*  
 520 *most meritorious. Negotiations shall then be conducted, beginning with the offeror ranked first. If a*  
 521 *contract satisfactory and advantageous to the Institution can be negotiated at a price considered fair*  
 522 *and reasonable, the award shall be made to that offeror. Otherwise, negotiations with the offeror ranked*  
 523 *first shall be formally terminated and negotiations conducted with the offeror ranked second, and so on*  
 524 *until such a contract can be negotiated at a fair and reasonable price. Should the Institution determine*  
 525 *in writing and in its sole discretion that only one offeror is fully qualified, or that one offeror is clearly*  
 526 *more highly qualified and suitable than the others under consideration, a contract may be negotiated*  
 527 *and awarded to that offeror.*

528 *A contract for architectural or professional engineering services relating to construction projects may*  
 529 *be negotiated by the Institution, for multiple projects provided (i) the projects require similar experience*  
 530 *and expertise, and (ii) the nature of the projects is clearly identified in the Request for Proposal. Under*  
 531 *such contract, (a) the fair and reasonable prices, as negotiated, shall be used in determining the cost of*  
 532 *each project performed, (b) the sum of all projects performed in one contract term shall be as set in the*  
 533 *Request for Proposal; and (c) the project fee of any single project shall not exceed the term limit as set*  
 534 *in the Request for Proposal. Any unused amounts from any contract term may be carried forward.*  
 535 *Competitive negotiations for such contracts may result in awards to more than one offeror provided the*  
 536 *Request for Proposal stated the potential for a multi-vendor award.*

537 *Multiphase professional services contracts satisfactory and advantageous to the Institution for*  
 538 *environmental, location, design and inspection work regarding construction of infrastructure projects*  
 539 *may be negotiated and awarded based on qualifications at a fair and reasonable price for the first*  
 540 *phase only, when completion of the earlier phases is necessary to provide information critical to the*  
 541 *negotiation of a fair and reasonable price for succeeding phases. Prior to the procurement of any such*  
 542 *contract, the Institution shall state the anticipated intended total scope of the project and determine in*  
 543 *writing that the nature of the work is such that the best interests of such Institution require awarding*  
 544 *the contract.*

545 *b. Procurement of other than professional services. Selection shall be made of two or more offerors*  
 546 *deemed to be fully qualified and best suited among those submitting proposals, on the basis of the*  
 547 *factors involved in the Request for Proposal, including price if so stated in the Request for Proposal.*  
 548 *Negotiations shall then be conducted with each of the offerors so selected. Price shall be considered,*  
 549 *but need not be the sole determining factor. After negotiations have been conducted with each offeror so*  
 550 *selected, the Institution shall select the offeror which, in its opinion, has made the best proposal, and*  
 551 *shall award the contract to that offeror. When the terms and conditions of multiple awards are so*

552 provided in the Request for Proposal, awards may be made to more than one offeror. Should the  
553 Institution determine in writing and in its sole discretion that only one offeror has made the best  
554 proposal, a contract may be negotiated and awarded to that offeror.

555 "Competitive sealed bidding" is a method of contractor selection, other than for professional  
556 services, which includes the following elements:

557 1. Issuance of a written Invitation to Bid containing or incorporating by reference the specifications  
558 and contractual terms and conditions applicable to the procurement. Unless the Institution has provided  
559 for prequalification of bidders, the Invitation to Bid shall include a statement of any requisite  
560 qualifications of potential contractors. When it is impractical to prepare initially a purchase description  
561 to support an award based on prices, an Invitation to Bid may be issued requesting the submission of  
562 unpriced offers to be followed by an Invitation to Bid limited to those bidders whose offers have been  
563 qualified under the criteria set forth in the first solicitation.

564 2. Public notice of the Invitation to Bid at least 10 days prior to the date set for receipt of bids by  
565 publication on the Department of General Services' central electronic procurement website. Public  
566 notice also may be published in a newspaper of general circulation or on other appropriate websites, or  
567 both. In addition, bids may be solicited directly from potential contractors. Any additional solicitations  
568 shall include businesses selected from a list made available by the Department of Minority Business  
569 Enterprise.

570 3. Public opening and announcement of all bids received.

571 4. Evaluation of bids based upon the requirements set forth in the invitation, which may include  
572 special qualifications of potential contractors, life-cycle costing, value analysis, and any other criteria  
573 such as inspection, testing, quality, workmanship, delivery, and suitability for a particular purpose,  
574 which are helpful in determining acceptability.

575 5. Award to the lowest responsive and responsible bidder. When the terms and conditions of multiple  
576 awards are so provided in the Invitation to Bid, awards may be made to more than one bidder.

577 "Construction" means building, altering, repairing, improving or demolishing any structure, building  
578 or highway, and any draining, dredging, excavation, grading or similar work upon real property.

579 "Construction management contract" means a contract in which a party is retained by the owner to  
580 coordinate and administer contracts for construction services for the benefit of the owner, and may also  
581 include, if provided in the contract, the furnishing of construction services to the owner.

582 "Design-build contract" means a contract between the Institution and another party in which the  
583 party contracting with the Institution agrees to both design and build the structure, roadway or other  
584 item specified in the contract.

585 "Goods" means all material, equipment, supplies, and printing, including information technology and  
586 telecommunications goods such as automated data processing hardware and software.

587 "Informality" means a minor defect or variation of a bid or proposal from the exact requirements of  
588 the Invitation to Bid, or the Request for Proposal, which does not affect the price, quality, quantity or  
589 delivery schedule for the goods, services or construction being procured.

590 "Institution" means, a public institution of higher education of the Commonwealth that has entered  
591 into a memorandum of understanding for procurement with the Commonwealth to be governed by the  
592 provisions of Subchapter 2 of the Restructuring Act.

593 "Multiphase professional services contract" means a contract for the providing of professional  
594 services where the total scope of work of the second or subsequent phase of the contract cannot be  
595 specified without the results of the first or prior phase of the contract.

596 "Nonprofessional services" means any services not specifically identified as professional services in  
597 the definition of professional services and includes small construction projects valued not over \$1  
598 million; provided that subdivision 3a of the definition of "competitive negotiation" in this section shall  
599 still apply to professional services for such small construction projects.

600 "Potential bidder or offeror" for the purposes of §§ 50 and 54 of these Rules means a person who,  
601 at the time the Institution negotiates and awards or proposes to award a contract, is engaged in the  
602 sale or lease of goods, or the sale of services, insurance or construction, of the type to be procured  
603 under the contract, and who at such time is eligible and qualified in all respects to perform that  
604 contract, and who would have been eligible and qualified to submit a bid or proposal had the contract  
605 been procured through competitive sealed bidding or competitive negotiation.

606 "Professional services" means work performed by an independent contractor within the scope of the  
607 practice of accounting, actuarial services, architecture, land surveying, landscape architecture, law,  
608 dentistry, medicine, optometry, pharmacy or professional engineering.

609 "Public body" means any legislative, executive or judicial body, agency, office, department, authority,  
610 post, commission, committee, institution, board or political subdivision created by law to exercise some  
611 sovereign power or to perform some governmental duty, and empowered by law to undertake the  
612 activities described in these Rules.

613 "Public contract" means an agreement between the Institution and a nongovernmental source that is

614 enforceable in a court of law.

615 "Responsible bidder" or "offeror" means a person who has the capability, in all respects, to perform  
616 fully the contract requirements and the moral and business integrity and reliability that will assure good  
617 faith performance, and who has been prequalified, if required.

618 "Responsive bidder" means a person who has submitted a bid that conforms in all material respects  
619 to the Invitation to Bid.

620 "Restructuring Act" means the Restructured Higher Education Financial and Administrative  
621 Operations Act, Chapter 4.10 (§ 23-38.88 et seq.) of Title 23 of the Code of Virginia.

622 "Rules" means these Rules Governing Procurement of Goods, Services, Insurance, and Construction  
623 adopted by the governing body of the Institution.

624 "Reverse auctioning" means a procurement method wherein bidders are invited to bid on specified  
625 goods or nonprofessional services through real-time electronic bidding, with the award being made to  
626 the lowest responsive and responsible bidder. During the bidding process, bidders' prices are revealed  
627 and bidders shall have the opportunity to modify their bid prices for the duration of the time period  
628 established for bid opening.

629 "Services" means any work performed by an independent contractor wherein the service rendered  
630 does not consist primarily of acquisition of equipment or materials, or the rental of equipment, materials  
631 and supplies.

632 "Sheltered workshop" means a work-oriented rehabilitative facility with a controlled working  
633 environment and individual goals that utilizes work experience and related services for assisting the  
634 handicapped person to progress toward normal living and a productive vocational status.

635 § 5. Methods of procurement. -

636 A. All public contracts with nongovernmental contractors for the purchase or lease of goods, or for  
637 the purchase of services, insurance, or construction, shall be awarded after competitive sealed bidding,  
638 or competitive negotiation as provided in this section, unless otherwise authorized by law.

639 B. Professional services shall be procured by competitive negotiation. Qualification-based selection  
640 shall be used for design services.

641 C. Goods, services, or insurance may be procured by competitive negotiation.

642 D. Construction may be procured only by competitive sealed bidding, except that competitive  
643 negotiation may be used in the following instances upon a determination made in advance by the  
644 Institution and set forth in writing that competitive sealed bidding is either not practicable or not  
645 fiscally advantageous to the public, which writing shall document the basis for this determination:

646 1. By the Institution on a fixed price design-build basis or construction management basis under § 7;

647 2. By the Institution for the construction, alteration, repair, renovation or demolition of buildings; or

648 3. By the Institution for the construction of highways and any draining, dredging, excavation,

649 grading or similar work upon real property.

650 E. Upon a determination in writing that there is only one source practicably available for that which  
651 is to be procured, a contract may be negotiated and awarded to that source without competitive sealed  
652 bidding or competitive negotiation. The writing shall document the basis for this determination. The  
653 Institution shall issue a written notice stating that only one source was determined to be practicably  
654 available, and identifying that which is being procured, the contractor selected, and the date on which  
655 the contract was or will be awarded. This notice shall be posted in a designated public area, which may  
656 be the Department of General Services' website for the Commonwealth's central electronic procurement  
657 system, or published in a newspaper of general circulation on the day the Institution awards or  
658 announces its decision to award the contract, whichever occurs first. Public notice shall also be  
659 published on the Department of General Services' website for the Commonwealth's central electronic  
660 procurement system and may be published on other appropriate websites.

661 F. In case of emergency, a contract may be awarded without competitive sealed bidding or  
662 competitive negotiation; however, such procurement shall be made with such competition as is  
663 practicable under the circumstances. A written determination of the basis for the emergency and for the  
664 selection of the particular contractor shall be included in the contract file. The Institution shall issue a  
665 written notice stating that the contract is being awarded on an emergency basis, and identifying that  
666 which is being procured, the contractor selected, and the date on which the contract was or will be  
667 awarded. This notice shall be posted in a designated public area, which may be the Department of  
668 General Services' website for the Commonwealth's central electronic procurement system, or published  
669 in a newspaper of general circulation on the day the Institution awards or announces its decision to  
670 award the contract, whichever occurs first, or as soon thereafter as is practicable. Public notice may  
671 also be published on the Department of General Services' website for the Commonwealth's central  
672 electronic procurement system and other appropriate websites.

673 G. The Institution may establish purchase procedures, if adopted in writing, not requiring competitive  
674 sealed bids or competitive negotiation for single or term contracts for goods and services other than

675 professional services if the aggregate or the sum of all phases is not expected to exceed \$50,000;  
676 however, such small purchase procedures shall provide for competition wherever practicable.

677 H. The Institution may establish purchase procedures, if adopted in writing, not requiring competitive  
678 negotiation for single or term contracts for professional services if the aggregate or the sum of all  
679 phases is not expected to exceed \$50,000; however such small purchase procedures shall provide for  
680 competition wherever practicable.

681 I. Upon a determination made in advance by the Institution and set forth in writing that the purchase  
682 of goods, products or commodities from a public auction sale is in the best interests of the public, such  
683 items may be purchased at the auction, including online public auctions. The writing shall document the  
684 basis for this determination.

685 J. The purchase of goods or nonprofessional services, but not construction or professional services,  
686 may be made by reverse auctioning.

687 § 6. Cooperative procurement. -

688 A. In circumstances where the Institution determines and documents that statewide contracts for  
689 goods and services, including information technology and telecommunications goods and services, do  
690 not provide goods and services to the Institution that meet its business goals and objectives, the  
691 Institution is authorized to participate in, sponsor, conduct, or administer a cooperative procurement  
692 arrangement on behalf of or in conjunction with public bodies, public or private health or educational  
693 institutions, other public or private organizations or entities, including public-private partnerships,  
694 charitable organizations, health care provider alliances or purchasing organizations or entities, or with  
695 public agencies or institutions or group purchasing organizations of the several states, territories of the  
696 United States, or the District of Columbia, for the purpose of combining requirements to effect cost  
697 savings or reduce administrative expense in any acquisition of goods and services, other than  
698 professional services. The Institution may purchase from any authority, department, agency, institution,  
699 city, county, town, or other political subdivision of the Commonwealth's contract even if it did not  
700 participate in the request for proposal or invitation to bid, if the request for proposal or invitation to  
701 bid specified that the procurement was being conducted on behalf of other public bodies. In such  
702 instances, deviation from the procurement procedures set forth in these Rules and the administrative  
703 policies and procedures established to implement these Rules shall be permitted. Notwithstanding all of  
704 the above, use of cooperative contracts shall conform to the business requirements of the  
705 Commonwealth's electronic procurement system, including the requirement for payment of applicable  
706 fees. Nothing herein shall prohibit the payment by direct or indirect means of any administrative fee that  
707 will allow for participation in any such arrangement.

708 B. In circumstances where statewide contracts for goods and services, including information  
709 technology and telecommunications goods and services, do not provide goods and services to meet the  
710 Institution's business goals and objectives, and as authorized by the United States Congress and  
711 consistent with applicable federal regulations, and provided the terms of the contract permit such  
712 purchases:

713 1. The Institution may purchase goods and nonprofessional services, from a U.S. General Services  
714 Administration contract or a contract awarded by any other agency of the U.S. government; and

715 2. The Institution may purchase telecommunications and information technology goods and  
716 nonprofessional services from a U.S. General Services Administration contract or a contract awarded by  
717 any other agency of the U.S. government.

718 § 7. Design-build or construction management contracts authorized. -

719 A. Notwithstanding any other provisions of law, the Institution may enter into contracts on a fixed  
720 price design-build basis or construction management basis in accordance with the provisions of this  
721 section.

722 B. Procurement of construction by the design-build or construction management method shall be a  
723 two-step competitive negotiation process. In the first step, offerors shall be requested to submit their  
724 qualifications. Based upon the information submitted and any other relevant information which the  
725 Commonwealth may obtain, no more than five offerors deemed most suitable for the project shall be  
726 selected by the Commonwealth and requested to submit proposals.

727 § 8. Modification of the contract. -

728 A. A contract awarded by the Institution may include provisions for modification of the contract  
729 during performance, but no fixed-price contract may be increased by more than twenty-five percent of  
730 the amount of the contract or \$50,000, whichever is greater, without the advance written approval of  
731 the Institution's president or his designee. In no event may the amount of any contract, without adequate  
732 consideration, be increased for any purpose, including, but not limited to, relief of an offeror from the  
733 consequences of an error in its bid or offer.

734 B. The Institution may extend the term of an existing contract for services to allow completion of any  
735 work undertaken but not completed during the original term of the contract.

736 C. Nothing in this section shall prevent the Institution from placing greater restrictions on contract

737 modifications.

738 § 9. Discrimination prohibited; participation of small, women- and minority-owned business. -

739 A. In the solicitation or awarding of contracts, the Institution shall not discriminate against a bidder  
740 or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis  
741 prohibited by state law relating to discrimination in employment. Whenever solicitations are made, the  
742 Institution shall include businesses selected from a list made available by the Department of Minority  
743 Business Enterprise.

744 B. The Institution shall establish programs consistent with this section to facilitate the participation  
745 of small businesses and businesses owned by women and minorities in procurement transactions. The  
746 programs established shall be in writing and shall include cooperation with the Department of Minority  
747 Business Enterprise, the United States Small Business Administration, and other public or private  
748 agencies. The Institution shall submit annual progress reports on minority business procurement to the  
749 Department of Minority Business Enterprise.

750 C. Whenever there exists (i) a rational basis for small business enhancement or (ii) a persuasive  
751 analysis that documents a statistically significant disparity between the availability and utilization of  
752 women- and minority-owned businesses, the Governor is by law authorized and encouraged to require  
753 the Institution to implement appropriate enhancement or remedial measures consistent with prevailing  
754 law.

755 D. In the solicitation or awarding of contracts, the Institution shall not discriminate against a bidder  
756 or offeror because the bidder or offeror employs ex-offenders unless it has made a written determination  
757 that employing ex-offenders on the specific contract is not in its best interest.

758 § 10. Employment discrimination by contractor prohibited; required contract provisions. -

759 The Institution shall include in every contract of more than \$10,000 the following provisions:

760 1. During the performance of this contract, the contractor agrees as follows:

761 a. The contractor will not discriminate against any employee or applicant for employment because of  
762 race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating  
763 to discrimination in employment, except where there is a bona fide occupational qualification reasonably  
764 necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous  
765 places, available to employees and applicants for employment, notices setting forth the provisions of this  
766 nondiscrimination clause.

767 b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the  
768 contractor, will state that such contractor is an equal opportunity employer.

769 c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation  
770 shall be deemed sufficient for the purpose of meeting the requirements of this section.

771 2. The contractor will include the provisions of the foregoing paragraphs a, b and c in every  
772 subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each  
773 subcontractor or vendor.

774 § 11. Drug-free workplace to be maintained by contractor; required contract provisions. -

775 The Institution shall include in every contract over \$10,000 the following provisions: During the  
776 performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the  
777 contractor's employees; (ii) post in conspicuous places, available to employees and applicants for  
778 employment, a statement notifying employees that the unlawful manufacture, sale, distribution,  
779 dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's  
780 workplace and specifying the actions that will be taken against employees for violations of such  
781 prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the  
782 contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the  
783 foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be  
784 binding upon each subcontractor or vendor.

785 For the purposes of this section, "drug-free workplace" means a site for the performance of work  
786 done in connection with a specific contract awarded to a contractor in accordance with these Rules, the  
787 employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution,  
788 dispensation, possession or use of any controlled substance or marijuana during the performance of the  
789 contract.

790 § 12. Use of brand names. -

791 Unless otherwise provided in the Invitation to Bid, the name of a certain brand, make or  
792 manufacturer shall not restrict bidders to the specific brand, make or manufacturer named and shall be  
793 deemed to convey the general style, type, character, and quality of the article desired. Any article that  
794 the Institution in its sole discretion determines to be the equal of that specified, considering quality,  
795 workmanship, economy of operation, and suitability for the purpose intended, shall be accepted.

796 § 13. Comments concerning specifications. -

797 The Institution shall establish procedures whereby comments concerning specifications or other

798 provisions in Invitations to Bid or Requests for Proposal can be received and considered prior to the  
799 time set for receipt of bids or proposals or award of the contract.

800 § 14. Prequalification generally; prequalification for construction. -

801 A. Prospective contractors may be prequalified for particular types of supplies, services, insurance or  
802 construction, and consideration of bids or proposals limited to prequalified contractors. Any  
803 prequalification procedure shall be established in writing and sufficiently in advance of its  
804 implementation to allow potential contractors a fair opportunity to complete the process.

805 B. Any prequalification of prospective contractors for construction by the Institution shall be  
806 pursuant to a prequalification process for construction projects adopted by the Institution. The process  
807 shall be consistent with the provisions of this section.

808 The application form used in such process shall set forth the criteria upon which the qualifications  
809 of prospective contractors will be evaluated. The application form shall request of prospective  
810 contractors only such information as is appropriate for an objective evaluation of all prospective  
811 contractors pursuant to such criteria. The form shall allow the prospective contractor seeking  
812 prequalification to request, by checking the appropriate box, that all information voluntarily submitted  
813 by the contractor pursuant to this subsection shall be considered a trade secret or proprietary  
814 information subject to the provisions of subsection D of § 34 of these Rules.

815 In all instances in which the Institution requires prequalification of potential contractors for  
816 construction projects, advance notice shall be given of the deadline for the submission of  
817 prequalification applications. The deadline for submission shall be sufficiently in advance of the date set  
818 for the submission of bids for such construction so as to allow the procedures set forth in this  
819 subsection to be accomplished.

820 At least thirty days prior to the date established for submission of bids or proposals under the  
821 procurement of the contract for which the prequalification applies, the Institution shall advise in writing  
822 each contractor who submitted an application whether that contractor has been prequalified. In the  
823 event that a contractor is denied prequalification, the written notification to the contractor shall state  
824 the reasons for the denial of prequalification and the factual basis of such reasons.

825 A decision by the Institution denying prequalification under the provisions of this subsection shall be  
826 final and conclusive unless the contractor appeals the decision as provided in § 54 of these Rules.

827 C. The Institution may deny prequalification to any contractor only if the Institution finds one of the  
828 following:

829 1. The contractor does not have sufficient financial ability to perform the contract that would result  
830 from such procurement. If a bond is required to ensure performance of a contract, evidence that the  
831 contractor can acquire a surety bond from a corporation included on the United States Treasury list of  
832 acceptable surety corporations in the amount and type required by the Institution shall be sufficient to  
833 establish the financial ability of the contractor to perform the contract resulting from such procurement;

834 2. The contractor does not have appropriate experience to perform the construction project in  
835 question;

836 3. The contractor or any officer, director or owner thereof has had judgments entered against him  
837 within the past ten years for the breach of contracts for governmental or nongovernmental construction,  
838 including, but not limited to, design-build or construction management;

839 4. The contractor has been in substantial noncompliance with the terms and conditions of prior  
840 construction contracts with the Institution without good cause. If the Institution has not contracted with  
841 a contractor in any prior construction contracts, the Institution may deny prequalification if the  
842 contractor has been in substantial noncompliance with the terms and conditions of comparable  
843 construction contracts with another public body without good cause.

844 The Institution may not utilize this provision to deny prequalification unless the facts underlying such  
845 substantial noncompliance were documented in writing in the prior construction project file and such  
846 information relating thereto given to the contractor at that time, with the opportunity to respond;

847 5. The contractor or any officer, director, owner, project manager, procurement manager or chief  
848 financial official thereof has been convicted within the past ten years of a crime related to governmental  
849 or nongovernmental construction or contracting, including, but not limited to, a violation of (i) Article 6  
850 (§ 2.2-4367 et seq.) of Chapter 43 of Title 2.2 of the Code of Virginia, (ii) the Virginia Governmental  
851 Frauds Act (§ 18.2-498.1 et seq. of the Code of Virginia), (iii) Chapter 4.2 (§ 59.1-68.6 et seq.) of Title  
852 59.1 of the Code of Virginia, or (iv) any substantially similar law of the United States or another state;

853 6. The contractor or any officer, director or owner thereof is currently debarred pursuant to an  
854 established debarment procedure from bidding or contracting by any public body, agency of another  
855 state or agency of the federal government; and

856 7. The contractor failed to provide to the Institution in a timely manner any information requested by  
857 the Institution relevant to subdivisions 1 through 6 of this subsection.

858 § 15. Negotiation with lowest responsible bidder. -

859 Unless canceled or rejected, a responsive bid from the lowest responsible bidder shall be accepted as

860 submitted, except that if the bid from the lowest responsible bidder exceeds available funds, the  
861 Institution may negotiate with the apparent low bidder to obtain a contract price within available funds.  
862 However, the negotiation may be undertaken only under conditions and procedures described in writing  
863 and approved by the Institution prior to issuance of the Invitation to Bid and summarized therein.

864 § 16. Cancellation, rejection of bids; waiver of informalities. -

865 A. An Invitation to Bid, a Request for Proposal, any other solicitation, or any and all bids or  
866 proposals, may be canceled or rejected. The reasons for cancellation or rejection shall be made part of  
867 the contract file. The Institution shall not cancel or reject an Invitation to Bid, a Request for Proposal,  
868 any other solicitation, bid or proposal pursuant to this section solely to avoid awarding a contract to a  
869 particular responsive and responsible bidder or offeror.

870 B. The Institution may waive informalities in bids.

871 § 17. Exclusion of insurance bids prohibited. -

872 Notwithstanding any other provision of law, no insurer licensed to transact the business of insurance  
873 in the Commonwealth or approved to issue surplus lines insurance in the Commonwealth shall be  
874 excluded from presenting an insurance bid proposal to the Institution in response to a request for  
875 proposal or an invitation to bid. Nothing in this section shall preclude the Institution from debarring a  
876 prospective insurer pursuant to § 18.

877 § 18. Debarment. -

878 Prospective contractors may be debarred from contracting for particular types of supplies, services,  
879 insurance or construction, for specified periods of time. Any debarment procedure shall be established  
880 in writing by the Institution. Any debarment procedure may provide for debarment on the basis of a  
881 contractor's unsatisfactory performance for the Institution.

882 § 19. Purchase programs for recycled goods; Institution responsibilities. -

883 A. The Institution may implement a purchase program for recycled goods and may coordinate its  
884 efforts so as to achieve the goals and objectives set forth in §§ 10.1-1425.6, 10.1-1425.7, and  
885 10.1-1425.8 of the Code of Virginia and §§ 20 and 22 of these Rules.

886 B. The Department of Environmental Quality, with advice from the Virginia Recycling Markets  
887 Development Council, shall advise the Institution concerning the designation of recycled goods.

888 § 20. Preference for Virginia products with recycled content and for Virginia firms. -

889 A. In the case of a tie bid, preference shall be given to goods produced in Virginia, goods or  
890 services or construction provided by Virginia persons, firms or corporations; otherwise the tie shall be  
891 decided by lot.

892 B. Whenever any bidder is a resident of any other state and such state under its laws allows a  
893 resident contractor of that state a preference, a like preference may be allowed by the Institution to the  
894 lowest responsive and responsible bidder who is a resident of Virginia.

895 C. Notwithstanding the provisions of subsections A and B, in the case of a tie bid in instances where  
896 goods are being offered, and existing price preferences have already been taken into account, preference  
897 shall be given to the bidder whose goods contain the greatest amount of recycled content.

898 § 21. Preference for Virginia coal used in the Institution. -

899 In determining the award of any contract for coal to be purchased for use in the Institution with  
900 state funds, the Institution shall procure using competitive sealed bidding and shall award to the lowest  
901 responsive and responsible bidder offering coal mined in Virginia so long as its bid price is not more  
902 than four percent greater than the bid price of the low responsive and responsible bidder offering coal  
903 mined elsewhere.

904 § 22. Preference for recycled paper and paper products used by the Institution. -

905 A. In determining the award of any contract for paper and paper products to be purchased for use  
906 by the Institution, it shall competitively procure recycled paper and paper products of a quality suitable  
907 for the purpose intended, so long as the price is not more than ten percent greater than the price of the  
908 low responsive and responsible bidder or offeror offering a product that does not qualify under  
909 subsection B.

910 B. For purposes of this section, recycled paper and paper products means any paper or paper  
911 products meeting the EPA Recommended Content Standards as defined in 40 C.F.R. Part 247.

912 § 23. Withdrawal of bid due to error. -

913 A. A bidder for a public construction contract, other than a contract for construction or maintenance  
914 of public highways, may withdraw his bid from consideration if the price bid was substantially lower  
915 than the other bids due solely to a mistake in the bid, provided the bid was submitted in good faith, and  
916 the mistake was a clerical mistake as opposed to a judgment mistake, and was actually due to an  
917 unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material  
918 made directly in the compilation of a bid, which unintentional arithmetic error or unintentional omission  
919 can be clearly shown by objective evidence drawn from inspection of original work papers, documents  
920 and materials used in the preparation of the bid sought to be withdrawn.

921 *If a bid contains both clerical and judgment mistakes, a bidder may withdraw his bid from*  
922 *consideration if the price bid would have been substantially lower than the other bids due solely to the*  
923 *clerical mistake, that was an unintentional arithmetic error or an unintentional omission of a quantity of*  
924 *work, labor or material made directly in the compilation of a bid that shall be clearly shown by*  
925 *objective evidence drawn from inspection of original work papers, documents and materials used in the*  
926 *preparation of the bid sought to be withdrawn.*

927 *One of the following procedures for withdrawal of a bid shall be selected by the Institution and*  
928 *stated in the advertisement for bids: (i) the bidder shall give notice in writing of his claim of right to*  
929 *withdraw his bid within two business days after the conclusion of the bid opening procedure and shall*  
930 *submit original work papers with such notice; or (ii) the bidder shall submit to the Institution or*  
931 *designated official his original work papers, documents and materials used in the preparation of the bid*  
932 *within one day after the date fixed for submission of bids. The work papers shall be delivered by the*  
933 *bidder in person or by registered mail at or prior to the time fixed for the opening of bids. In either*  
934 *instance, the work papers, documents and materials may be considered as trade secrets or proprietary*  
935 *information subject to the conditions of subsection F of § 34 of these Rules. The bids shall be opened*  
936 *one day following the time fixed by the Institution for the submission of bids. Thereafter, the bidder*  
937 *shall have two hours after the opening of bids within which to claim in writing any mistake as defined*  
938 *herein and withdraw his bid. The contract shall not be awarded by the Institution until the two-hour*  
939 *period has elapsed. The mistake shall be proved only from the original work papers, documents and*  
940 *materials delivered as required herein.*

941 *B. The Institution may establish procedures for the withdrawal of bids for other than construction*  
942 *contracts.*

943 *C. No bid shall be withdrawn under this section when the result would be the awarding of the*  
944 *contract on another bid of the same bidder or of another bidder in which the ownership of the*  
945 *withdrawing bidder is more than five percent.*

946 *D. If a bid is withdrawn in accordance with this section, the lowest remaining bid shall be deemed*  
947 *to be the low bid.*

948 *E. No bidder who is permitted to withdraw a bid shall, for compensation, supply any material or*  
949 *labor to or perform any subcontract or other work agreement for the person or firm to whom the*  
950 *contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for*  
951 *which the withdrawn bid was submitted.*

952 *F. If the Institution denies the withdrawal of a bid under the provisions of this section, it shall notify*  
953 *the bidder in writing stating the reasons for its decision and award the contract to such bidder at the*  
954 *bid price, provided such bidder is a responsible and responsive bidder.*

955 *§ 24. Contract Pricing Arrangements. -*

956 *A. Public contracts may be awarded on a fixed price or cost reimbursement basis, or on any other*  
957 *basis that is not prohibited by these Rules.*

958 *B. Except in case of emergency affecting the public health, safety or welfare, no public contract shall*  
959 *be awarded on the basis of cost plus a percentage of cost.*

960 *C. A policy or contract of insurance or prepaid coverage having a premium computed on the basis*  
961 *of claims paid or incurred, plus the insurance carrier's administrative costs and retention stated in*  
962 *whole or part as a percentage of such claims, shall not be prohibited by this section.*

963 *§ 25. Workers' compensation requirements for construction contractors and subcontractors. -*

964 *A. No contractor shall perform any work on a construction project of the Institution unless he (i) has*  
965 *obtained, and continues to maintain for the duration of the work, workers' compensation coverage*  
966 *required pursuant to the provisions of Chapter 8 (§ 65.2-800 et seq.) of Title 65.2 of the Code of*  
967 *Virginia and (ii) provides prior to the award of contract, on a form furnished by the Institution,*  
968 *evidence of such coverage.*

969 *B. The Department of General Services shall provide the form to the Institution. Failure of the*  
970 *Institution to provide the form prior to the award of contract shall waive the requirements of clause (ii)*  
971 *of subsection A.*

972 *C. No subcontractor shall perform any work on a construction project of the Institution unless he*  
973 *has obtained, and continues to maintain for the duration of such work, workers' compensation coverage*  
974 *required pursuant to the provisions of Chapter 8 (§ 65.2-800 et seq.) of Title 65.2 of the Code of*  
975 *Virginia.*

976 *§ 26. Retainage on construction contracts. -*

977 *A. In any contract issued by the Institution for construction that provides for progress payments in*  
978 *installments based upon an estimated percentage of completion, the contractor shall be paid at least*  
979 *ninety-five percent of the earned sum when payment is due, with no more than five percent being*  
980 *retained to ensure faithful performance of the contract. All amounts withheld may be included in the*  
981 *final payment.*

982 *B. Any subcontract for a public project that provides for similar progress payments shall be subject*

983 to the provisions of this section.

984 § 27. Public construction contract provisions barring damages for unreasonable delays declared  
985 void. -

986 A. Any provision contained in any public construction contract of the Institution that purports to  
987 waive, release, or extinguish the rights of a contractor to recover costs or damages for unreasonable  
988 delay in performing such contract, either on his behalf or on behalf of his subcontractor if and to the  
989 extent the delay is caused by acts or omissions of the Institution, its agents or employees and due to  
990 causes within their control shall be void and unenforceable as against public policy.

991 B. Subsection A shall not be construed to render void any provision of a public construction contract  
992 awarded by the Institution that:

993 1. Allows the recovery of that portion of delay costs caused by the acts or omissions of the  
994 contractor, or its subcontractors, agents or employees;

995 2. Requires notice of any delay by the party claiming the delay;

996 3. Provides for liquidated damages for delay; or

997 4. Provides for arbitration or any other procedure designed to settle contract disputes.

998 C. A contractor making a claim against the Institution for costs or damages due to the alleged  
999 delaying of the contractor in the performance of its work under any public construction contract of the  
1000 Institution shall be liable to the Institution and shall pay it for a percentage of all costs incurred by the  
1001 Institution in investigating, analyzing, negotiating, litigating and arbitrating the claim, which percentage  
1002 shall be equal to the percentage of the contractor's total delay claim that is determined through  
1003 litigation or arbitration to be false or to have no basis in law or in fact.

1004 D. If the Institution denies a contractor's claim for costs or damages due to the alleged delaying of  
1005 the contractor in the performance of work under any public construction contract for the Institution, it  
1006 shall be liable to and shall pay such contractor a percentage of all costs incurred by the contractor to  
1007 investigate, analyze, negotiate, litigate and arbitrate the claim. The percentage paid by the Institution  
1008 shall be equal to the percentage of the contractor's total delay claim for which the Institution's denial is  
1009 determined through litigation or arbitration to have been made in bad faith.

1010 § 28. Bid bonds. -

1011 A. Except in cases of emergency, all bids or proposals for construction contracts in excess of \$1  
1012 million shall be accompanied by a bid bond from a surety company selected by the bidder that is  
1013 authorized to do business in Virginia, as a guarantee that if the contract is awarded to the bidder, he  
1014 will enter into the contract for the work mentioned in the bid. The amount of the bid bond shall not  
1015 exceed five percent of the amount bid.

1016 B. No forfeiture under a bid bond shall exceed the lesser of (i) the difference between the bid for  
1017 which the bond was written and the next low bid, or (ii) the face amount of the bid bond.

1018 C. Nothing in this section shall preclude the Institution from requiring bid bonds to accompany bids  
1019 or proposals for construction contracts anticipated to be less than \$1 million.

1020 § 29. Performance and payment bonds. -

1021 A. Upon the award by the Institution of any (i) public construction contract exceeding \$1 million  
1022 awarded to any prime contractor or (ii) public construction contract exceeding \$1 million awarded to  
1023 any prime contractor requiring the performance of labor or the furnishing of materials for buildings,  
1024 structures or other improvements to real property owned by the Institution, the contractor shall furnish  
1025 to the Institution the following bonds:

1026 1. Except for transportation-related projects, a performance bond in the sum of the contract amount  
1027 conditioned upon the faithful performance of the contract in strict conformity with the plans,  
1028 specifications and conditions of the contract. For transportation-related projects, such bond shall be in  
1029 a form and amount satisfactory to the Institution.

1030 2. A payment bond in the sum of the contract amount. The bond shall be for the protection of  
1031 claimants who have and fulfill contracts to supply labor or materials to the prime contractor to whom  
1032 the contract was awarded, or to any subcontractors, in furtherance of the work provided for in the  
1033 contract, and shall be conditioned upon the prompt payment for all materials furnished or labor  
1034 supplied or performed in the furtherance of the work.

1035 "Labor or materials" shall include public utility services and reasonable rentals of equipment, but  
1036 only for periods when the equipment rented is actually used at the site.

1037 B. Each of the bonds shall be executed by one or more surety companies selected by the contractor  
1038 that are authorized to do business in Virginia.

1039 C. The bonds shall be payable to the Commonwealth of Virginia naming also the Institution.

1040 D. Each of the bonds shall be filed with the Institution, or a designated office or official thereof.

1041 E. Nothing in this section shall preclude the Institution from requiring payment or performance  
1042 bonds for construction contracts below \$1 million.

1043 F. Nothing in this section shall preclude the contractor from requiring each subcontractor to furnish

1044 a payment bond with surety thereon in the sum of the full amount of the contract with such  
1045 subcontractor conditioned upon the payment to all persons who have and fulfill contracts that are  
1046 directly with the subcontractor for performing labor and furnishing materials in the prosecution of the  
1047 work provided for in the subcontract.

1048 § 30. Alternative forms of security. -

1049 A. In lieu of a bid, payment, or performance bond, a bidder may furnish a certified check or cash  
1050 escrow in the face amount required for the bond.

1051 B. If approved by the Institution's General Counsel or his equivalent, a bidder may furnish to the  
1052 Institution a personal bond, property bond, or bank or savings institution's letter of credit on certain  
1053 designated funds in the face amount required for the bid, payment or performance bond. Approval shall  
1054 be granted only upon a determination that the alternative form of security proffered affords protection  
1055 to the Institution equivalent to a corporate surety's bond.

1056 § 31. Bonds on other than construction contracts. -

1057 The Institution may require bid, payment, or performance bonds for contracts for goods or services if  
1058 provided in the Invitation to Bid or Request for Proposal.

1059 § 32. Action on performance bond. -

1060 No action against the surety on a performance bond shall be brought by the Institution unless  
1061 brought within one year after (i) completion of the contract, including the expiration of all warranties  
1062 and guarantees, or (ii) discovery of the defect or breach of warranty that gave rise to the action.

1063 § 33. Actions on payment bonds; waiver of right to sue. -

1064 A. Subject to the provisions of subsection B, any claimant who has performed labor or furnished  
1065 material in accordance with the contract documents in furtherance of the work provided in any contract  
1066 for which a payment bond has been given, and who has not been paid in full before the expiration of 90  
1067 days after the day on which the claimant performed the last of the labor or furnished the last of the  
1068 materials for which he claims payment, may bring an action on the payment bond to recover any  
1069 amount due him for the labor or material. The obligee named in the bond need not be named a party to  
1070 the action.

1071 B. Any claimant who has a direct contractual relationship with any subcontractor but who has no  
1072 contractual relationship, express or implied, with the contractor, may bring an action on the  
1073 contractor's payment bond only if he has given written notice to the contractor within 180 days from the  
1074 day on which the claimant performed the last of the labor or furnished the last of the materials for  
1075 which he claims payment, stating with substantial accuracy the amount claimed and the name of the  
1076 person for whom the work was performed or to whom the material was furnished. Notice to the  
1077 contractor shall be served by registered or certified mail, postage prepaid, in an envelope addressed to  
1078 such contractor at any place where his office is regularly maintained for the transaction of business.  
1079 Claims for sums withheld as retainages with respect to labor performed or materials furnished, shall not  
1080 be subject to the time limitations stated in this subsection.

1081 C. Any action on a payment bond shall be brought within one year after the day on which the  
1082 person bringing such action last performed labor or last furnished or supplied materials.

1083 D. Any waiver of the right to sue on the payment bond required by this section shall be void unless  
1084 it is in writing, signed by the person whose right is waived, and executed after such person has  
1085 performed labor or furnished material in accordance with the contract documents.

1086 § 34. Public inspection of certain records. -

1087 A. Except as provided in this section, all proceedings, records, contracts and other public records  
1088 relating to procurement transactions shall be open to the inspection of any citizen, or any interested  
1089 person, firm or corporation, in accordance with the Virginia Freedom of Information Act (§ 2.2-3700 et  
1090 seq.).

1091 B. Cost estimates relating to a proposed procurement transaction prepared by or for the Institution  
1092 shall not be open to public inspection.

1093 C. Any competitive sealed bidding bidder, upon request, shall be afforded the opportunity to inspect  
1094 bid records within a reasonable time after the opening of all bids but prior to award, except in the  
1095 event that the Institution decides not to accept any of the bids and to reopen the contract. Otherwise,  
1096 bid records shall be open to public inspection only after award of the contract.

1097 D. Any competitive negotiation offeror, upon request, shall be afforded the opportunity to inspect  
1098 proposal records within a reasonable time after the evaluation and negotiations of proposals are  
1099 completed but prior to award, except in the event that the Institution decides not to accept any of the  
1100 proposals and to reopen the contract. Otherwise, proposal records shall be open to public inspection  
1101 only after award of the contract.

1102 E. Any inspection of procurement transaction records under this section shall be subject to  
1103 reasonable restrictions to ensure the security and integrity of the records.

1104 F. Trade secrets or proprietary information submitted by a bidder, offeror or contractor in  
1105 connection with a procurement transaction or prequalification application submitted pursuant to

1106 subsection B of § 14 shall not be subject to the Virginia Freedom of Information Act (§ 2.2-3700 et  
1107 seq.); however, the bidder, offeror or contractor shall (i) invoke the protections of this section prior to  
1108 or upon submission of the data or other materials, (ii) identify the data or other materials to be  
1109 protected, and (iii) state the reasons why protection is necessary.

1110 § 35. Exemption for certain transactions. -

1111 A. The provisions of these Rules shall not apply to:

1112 1. The selection of services related to the management and investment of the Institution's endowment  
1113 funds, endowment income, or gifts pursuant to § 23-76.1. However, selection of these services shall be  
1114 governed by the Uniform Management of Institutional Funds Act (§ 55- 268.1 et seq.) as required by  
1115 § 23-76.1.

1116 2. The purchase of items for resale at retail bookstores and similar retail outlets operated by the  
1117 Institution. However, such purchase procedures shall provide for competition where practicable.

1118 3. Procurement of any construction or planning and design services for construction by the  
1119 Institution when (i) the planning, design or construction is \$50,000 or less or (ii) the Institution is  
1120 obligated to conform to procurement procedures that are established by federal statutes or regulations,  
1121 whether or not those federal procedures are in conformance with the provisions of these Rules.

1122 4. The purchase of goods and services by the Institution when such purchases are made under a  
1123 remedial plan established by the Governor pursuant to subsection C of § 9 of these Rules.

1124 B. Where a procurement transaction involves the expenditure of federal assistance or contract funds,  
1125 the receipt of which is conditioned upon compliance with mandatory requirements in federal laws or  
1126 regulations not in conformance with the provisions of these Rules, the Institution may comply with such  
1127 federal requirements, notwithstanding the provisions of these Rules, only upon the written determination  
1128 of the Institution's President or his designee that acceptance of the grant or contract funds under the  
1129 applicable conditions is in the public interest. Such determination shall state the specific provision of  
1130 these Rules in conflict with the conditions of the grant or contract.

1131 § 36. Permitted contracts with certain religious organizations; purpose; limitations. -

1132 A. The Opportunity Reconciliation Act of 1996, P.L. 104-193, authorizes public bodies to enter into  
1133 contracts with faith-based organizations for the purposes described in this section on the same basis as  
1134 any other nongovernmental source without impairing the religious character of such organization, and  
1135 without diminishing the religious freedom of the beneficiaries of assistance provided under this section.

1136 B. For the purposes of this section, "faith-based organization" means a religious organization that is  
1137 or applies to be a contractor to provide goods or services for programs funded by the block grant  
1138 provided pursuant to the Personal Responsibility and Work Opportunity Reconciliation Act of 1996, P.L.  
1139 104-193.

1140 C. The Institution, in procuring goods or services, or in making disbursements pursuant to this  
1141 section, shall not (i) discriminate against a faith-based organization on the basis of the organization's  
1142 religious character or (ii) impose conditions that (a) restrict the religious character of the faith-based  
1143 organization, except as provided in subsection F, or (b) impair, diminish, or discourage the exercise of  
1144 religious freedom by the recipients of such goods, services, or disbursements.

1145 D. The Institution shall ensure that all invitations to bid, requests for proposals, contracts, and  
1146 purchase orders prominently display a nondiscrimination statement indicating that it does not  
1147 discriminate against faith-based organizations.

1148 E. A faith-based organization contracting with the Institution (i) shall not discriminate against any  
1149 recipient of goods, services, or disbursements made pursuant to a contract authorized by this section on  
1150 the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on  
1151 the basis of race, age, color, gender or national origin and (ii) shall be subject to the same rules as  
1152 other organizations that contract with public bodies to account for the use of the funds provided;  
1153 however, if the faith-based organization segregates public funds into separate accounts, only the  
1154 accounts and programs funded with public funds shall be subject to audit by the Institution. Nothing in  
1155 clause (ii) shall be construed to supersede or otherwise override any other applicable state law.

1156 F. Consistent with the Personal Responsibility and Work Opportunity Reconciliation Act of 1996,  
1157 P.L. 104-193, funds provided for expenditure pursuant to contracts with public bodies shall not be spent  
1158 for sectarian worship, instruction, or proselytizing; however, this prohibition shall not apply to  
1159 expenditures pursuant to contracts, if any, for the services of chaplains.

1160 G. Nothing in this section shall be construed as barring or prohibiting a faith-based organization  
1161 from any opportunity to make a bid or proposal or contract on the grounds that the faith-based  
1162 organization has exercised the right, as expressed in 42 U.S.C. (§ 2000e-1 et seq.), to employ persons of  
1163 a particular religion.

1164 H. If an individual, who applies for or receives goods, services, or disbursements provided pursuant  
1165 to a contract between the Institution and a faith-based organization, objects to the religious character of  
1166 the faith-based organization from which the individual receives or would receive the goods, services, or

1167 disbursements, the Institution shall offer the individual, within a reasonable period of time after the date  
1168 of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

1169 The Institution shall provide to each individual who applies for or receives goods, services, or  
1170 disbursements provided pursuant to a contract between the Institution and a faith-based organization a  
1171 notice in bold face type that states: "Neither the Institution's selection of a charitable or faith-based  
1172 provider of services nor the expenditure of funds under this contract is an endorsement of the provider's  
1173 charitable or religious character, practices, or expression. No provider of services may discriminate  
1174 against you on the basis of religion, a religious belief, or your refusal to actively participate in a  
1175 religious practice. If you object to a particular provider because of its religious character, you may  
1176 request assignment to a different provider. If you believe that your rights have been violated, please  
1177 discuss the complaint with your provider or notify the appropriate person as indicated in this form."

1178 § 37. Exemptions from competition for certain transactions. -

1179 The Institution may enter into contracts without competition, as that term is described in subsections  
1180 A through J of § 5 (Methods of procurement) of these Rules, for:

1181 1. The purchase of goods or services that are produced or performed by or related to:

1182 a. Persons, or in schools or workshops, under the supervision of the Virginia Department for the  
1183 Blind and Vision Impaired;

1184 b. Nonprofit sheltered workshops or other nonprofit organizations that offer transitional or supported  
1185 employment services serving the handicapped;

1186 c. Private educational institutions; or

1187 d. Other public educational institutions.

1188 2. Speakers and performing artists;

1189 3. Memberships and Association dues;

1190 4. Sponsored research grant sub-awards and contract sub-awards, not to include the purchase of  
1191 goods or services by the Institution;

1192 5. Group travel in foreign countries;

1193 6. Conference facilities and services;

1194 7. Participation in intercollegiate athletic tournaments and events including team travel and lodging,  
1195 registration and tournament fees;

1196 8. Royalties; or

1197 9. The purchase of legal services, provided that the Office of the Attorney General has been  
1198 consulted, or expert witnesses or other services associated with litigation or regulatory proceedings.

1199 § 38. Exemptions from competitive sealed bidding and competitive negotiation for certain  
1200 transactions; limitations. -

1201 The Institution may enter into contracts for insurance or electric utility service without competitive  
1202 sealed bidding or competitive negotiation if purchased through an association of which the Institution is  
1203 a member if the association was formed and is maintained for the purpose of promoting the interest and  
1204 welfare of and developing close relationships with similar public bodies, provided such association has  
1205 procured the insurance or electric utility services by use of competitive principles and provided that the  
1206 Institution has made a determination in advance after reasonable notice to the public and set forth in  
1207 writing that competitive sealed bidding and competitive negotiation are not fiscally advantageous to the  
1208 public. The writing shall document the basis for this determination.

1209 § 39. Definitions. -

1210 As used in §§ 39 through 46, unless the context requires a different meaning:

1211 "Contractor" means the entity that has a direct contract with the Institution.

1212 "Debtor" means any individual, business, or group having a delinquent debt or account with any  
1213 state agency that obligation has not been satisfied or set aside by court order or discharged in  
1214 bankruptcy.

1215 "Payment date" means either (i) the date on which payment is due under the terms of a contract for  
1216 provision of goods or services; or (ii) if such date has not been established by contract, (a) thirty days  
1217 after receipt of a proper invoice by the Institution or its agent or (b) thirty days after receipt of the  
1218 goods or services by the Institution.

1219 "Subcontractor" means any entity that has a contract to supply labor or materials to the contractor  
1220 to whom the contract was awarded or to any subcontractor in the performance of the work provided for  
1221 in such contract.

1222 § 40. Exemptions. - The provisions of §§ 39 through 46 shall not apply to the late payment  
1223 provisions contained in any public utility tariffs prescribed by the State Corporation Commission.

1224 § 41. Retainage to remain valid. - Notwithstanding the provisions of §§ 39 through 46, the provisions  
1225 of § 26 relating to retainage shall remain valid.

1226 § 42. Prompt payment of bills by the Institution. -

1227 A. The Institution shall promptly pay for the completely delivered goods or services by the required  
1228 payment date.

1229 Payment shall be deemed to have been made when offset proceedings have been instituted, as  
1230 authorized under the Virginia Debt Collection Act (§ 2.2-4800 et seq.) of the Code of Virginia.

1231 B. Separate payment dates may be specified for contracts under which goods or services are  
1232 provided in a series of partial deliveries or executions to the extent that such contract provides for  
1233 separate payment for such partial delivery or execution.

1234 § 43. Defect or impropriety in the invoice or goods and/or services received. -

1235 In instances where there is a defect or impropriety in an invoice or in the goods or services  
1236 received, the Institution shall notify the supplier of the defect or impropriety, if the defect or impropriety  
1237 would prevent payment by the payment date. The notice shall be sent within fifteen days after receipt of  
1238 the invoice or the goods or services.

1239 § 44. Date of postmark deemed to be date payment is made. -

1240 In those cases where payment is made by mail, the date of postmark shall be deemed to be the date  
1241 payment is made for purposes of these Rules.

1242 § 45. Payment clauses to be included in contracts. -

1243 Any contract awarded by the Institution shall include:

1244 1. A payment clause that obligates the contractor to take one of the two following actions within  
1245 seven days after receipt of amounts paid to the contractor by the Institution for work performed by the  
1246 subcontractor under that contract:

1247 a. Pay the subcontractor for the proportionate share of the total payment received from the  
1248 Institution attributable to the work performed by the subcontractor under that contract; or

1249 b. Notify the Institution and subcontractor, in writing, of his intention to withhold all or a part of the  
1250 subcontractor's payment with the reason for nonpayment.

1251 2. A payment clause that requires (i) individual contractors to provide their social security numbers  
1252 and (ii) proprietorships, partnerships, and corporations to provide their federal employer identification  
1253 numbers.

1254 3. An interest clause that obligates the contractor to pay interest to the subcontractor on all amounts  
1255 owed by the contractor that remain unpaid after seven days following receipt by the contractor of  
1256 payment from the Institution for work performed by the subcontractor under that contract, except for  
1257 amounts withheld as allowed in subdivision 1.

1258 4. An interest rate clause stating, "Unless otherwise provided under the terms of this contract,  
1259 interest shall accrue at the rate of one percent per month."

1260 Any such contract awarded shall further require the contractor to include in each of its subcontracts  
1261 a provision requiring each subcontractor to include or otherwise be subject to the same payment and  
1262 interest requirements with respect to each lower-tier subcontractor.

1263 A contractor's obligation to pay an interest charge to a subcontractor pursuant to the payment  
1264 clause in this section shall not be construed to be an obligation of the Institution. A contract  
1265 modification shall not be made for the purpose of providing reimbursement for the interest charge. A  
1266 cost reimbursement claim shall not include any amount for reimbursement for the interest charge.

1267 § 46. Interest penalty; exceptions. -

1268 A. Interest shall accrue, at the rate determined pursuant to subsection B, on all amounts owed by the  
1269 Institution to a vendor that remain unpaid after seven days following the payment date. However,  
1270 nothing in this section shall affect any contract providing for a different rate of interest, or for the  
1271 payment of interest in a different manner.

1272 B. The rate of interest charged the Institution pursuant to subsection A shall be the base rate on  
1273 corporate loans (prime rate) at large United States money center commercial banks as reported daily in  
1274 the publication entitled *The Wall Street Journal*. Whenever a split prime rate is published, the lower of  
1275 the two rates shall be used. However, in no event shall the rate of interest charged exceed the rate of  
1276 interest established pursuant to § 58.1-1812 of the Code of Virginia.

1277 C. Notwithstanding subsection A, no interest penalty shall be charged when payment is delayed  
1278 because of disagreement between the Institution and a vendor regarding the quantity, quality or time of  
1279 delivery of goods or services or the accuracy of any invoice received for the goods or services. The  
1280 exception from the interest penalty provided by this subsection shall apply only to that portion of a  
1281 delayed payment that is actually the subject of the disagreement and shall apply only for the duration of  
1282 the disagreement.

1283 D. This section shall not apply to § 26 pertaining to retainage on construction contracts, during the  
1284 period of time prior to the date the final payment is due. Nothing contained herein shall prevent a  
1285 contractor from receiving interest on such funds under an approved escrow agreement.

1286 E. Notwithstanding subsection A, no interest penalty shall be paid to any debtor on any payment, or  
1287 portion thereof, withheld pursuant to the Comptroller's Debt Setoff Program, as authorized by the  
1288 Virginia Debt Collection Act (§ 2.2-4800 et seq. of the Code of Virginia), commencing with the date the  
1289 payment is withheld. If, as a result of an error, a payment or portion thereof is withheld, and it is

1290 *determined that at the time of setoff no debt was owed to the Commonwealth, then interest shall accrue*  
1291 *at the rate determined pursuant to subsection B on amounts withheld that remain unpaid after seven*  
1292 *days following the payment date.*

1293 *§ 47. Ineligibility. -*

1294 *A. Any bidder, offeror or contractor refused permission to participate, or disqualified from*  
1295 *participation, in public contracts to be issued by the Institution shall be notified in writing. Prior to the*  
1296 *issuance of a written determination of disqualification or ineligibility, the Institution shall (i) notify the*  
1297 *bidder in writing of the results of the evaluation, (ii) disclose the factual support for the determination,*  
1298 *and (iii) allow the bidder an opportunity to inspect any documents that relate to the determination, if so*  
1299 *requested by the bidder within five business days after receipt of the notice.*

1300 *Within ten business days after receipt of the notice, the bidder may submit rebuttal information*  
1301 *challenging the evaluation. The Institution shall issue its written determination of disqualification or*  
1302 *ineligibility based on all information in the possession of the Institution, including any rebuttal*  
1303 *information, within five business days of the date the Institution received such rebuttal information.*

1304 *If the evaluation reveals that the bidder, offeror or contractor should be allowed permission to*  
1305 *participate in the public contract, the Institution shall cancel the proposed disqualification action. If the*  
1306 *evaluation reveals that the bidder should be refused permission to participate, or disqualified from*  
1307 *participation, in the public contract, the Institution shall so notify the bidder, offeror or contractor. The*  
1308 *notice shall state the basis for the determination, which shall be final unless the bidder appeals the*  
1309 *decision within ten days after receipt of the notice by invoking administrative procedures meeting the*  
1310 *standards of § 55 of these Rules, if available, or in the alternative by instituting legal action as provided*  
1311 *in § 54.*

1312 *B. If, upon appeal, it is determined that the action taken was arbitrary or capricious, or not in*  
1313 *accordance with the Constitution of Virginia, applicable state law or regulations, the sole relief shall be*  
1314 *restoration of eligibility.*

1315 *§ 48. Appeal of denial of withdrawal of bid. -*

1316 *A. A decision denying withdrawal of bid under the provisions of § 23 of these Rules shall be final*  
1317 *and conclusive unless the bidder appeals the decision within ten days after receipt of the decision by*  
1318 *invoking administrative procedures meeting the standards of § 55, if available, or in the alternative by*  
1319 *instituting legal action as provided in § 54.*

1320 *B. If no bid bond was posted, a bidder refused withdrawal of a bid under the provisions of § 23,*  
1321 *prior to appealing, shall deliver to the Institution a certified check or cash bond in the amount of the*  
1322 *difference between the bid sought to be withdrawn and the next low bid. Such security shall be released*  
1323 *only upon a final determination that the bidder was entitled to withdraw the bid.*

1324 *C. If, upon appeal, it is determined that the decision refusing withdrawal of the bid was not (i) an*  
1325 *honest exercise of discretion, but rather was arbitrary or capricious or (ii) in accordance with the*  
1326 *Constitution of Virginia, applicable state law or regulation, or the terms or conditions of the Invitation*  
1327 *to Bid, the sole relief shall be withdrawal of the bid.*

1328 *§ 49. Determination of nonresponsibility. -*

1329 *A. Following public opening and announcement of bids received on an Invitation to Bid, the*  
1330 *Institution shall evaluate the bids in accordance with element 4 of the definition of "Competitive sealed*  
1331 *bidding" in § 4 of these Rules. At the same time, the Institution shall determine whether the apparent*  
1332 *low bidder is responsible. If the Institution so determines, then it may proceed with an award in*  
1333 *accordance with element 5 of the definition of "Competitive sealed bidding" in § 4. If the Institution*  
1334 *determines that the apparent low bidder is not responsible, it shall proceed as follows:*

1335 *1. Prior to the issuance of a written determination of nonresponsibility, the Institution shall (i) notify*  
1336 *the apparent low bidder in writing of the results of the evaluation, (ii) disclose the factual support for*  
1337 *the determination, and (iii) allow the apparent low bidder an opportunity to inspect any documents that*  
1338 *relate to the determination, if so requested by the bidder within five business days after receipt of the*  
1339 *notice.*

1340 *2. Within ten business days after receipt of the notice, the bidder may submit rebuttal information*  
1341 *challenging the evaluation. The Institution shall issue its written determination of responsibility based on*  
1342 *all information in the possession of the Institution, including any rebuttal information, within five*  
1343 *business days of the date the Institution received the rebuttal information. At the same time, the*  
1344 *Institution shall notify, with return receipt requested, the bidder in writing of its determination.*

1345 *3. Such notice shall state the basis for the determination, which shall be final unless the bidder*  
1346 *appeals the decision within ten days after receipt of the notice by invoking administrative procedures*  
1347 *meeting the standards of § 55 of these Rules, if available, or in the alternative by instituting legal action*  
1348 *as provided in § 54.*

1349 *The provisions of this subsection shall not apply to procurements involving the prequalification of*  
1350 *bidders and the rights of any potential bidders under such prequalification to appeal a decision that*  
1351 *such bidders are not responsible.*

1352 *B. If, upon appeal pursuant to § 54 or § 55 of these Rules, it is determined that the decision of the*  
 1353 *Institution was not (i) an honest exercise of discretion, but rather was arbitrary or capricious or (ii) in*  
 1354 *accordance with the Constitution of Virginia, applicable state law or regulation, or the terms or*  
 1355 *conditions of the Invitation to Bid, and the award of the contract in question has not been made, the*  
 1356 *sole relief shall be a finding that the bidder is a responsible bidder for the contract in question or*  
 1357 *directed award as provided in subsection A of § 54, or both.*

1358 *If it is determined that the decision of the Institution was not an honest exercise of discretion, but*  
 1359 *rather was arbitrary or capricious or not in accordance with the Constitution of Virginia, applicable*  
 1360 *state law or regulation, or the terms or conditions of the Invitation to Bid, and an award of the contract*  
 1361 *has been made, the relief shall be as set forth in subsection B of § 54 of these Rules.*

1362 *C. A bidder contesting a determination that he is not a responsible bidder for a particular contract*  
 1363 *shall proceed under this section, and may not protest the award or proposed award under the*  
 1364 *provisions of § 50 of these Rules.*

1365 *D. Nothing contained in this section shall be construed to require the Institution, when procuring by*  
 1366 *competitive negotiation, to furnish a statement of the reasons why a particular proposal was not deemed*  
 1367 *to be the most advantageous.*

1368 *§ 50. Protest of award or decision to award. -*

1369 *A. Any bidder or offeror, who desires to protest the award or decision to award a contract shall*  
 1370 *submit the protest in writing to the Institution, or an official designated by the Institution, no later than*  
 1371 *ten days after the award or the announcement of the decision to award, whichever occurs first. Public*  
 1372 *notice of the award or the announcement of the decision to award shall be given by the Institution in*  
 1373 *the manner prescribed in the terms or conditions of the Invitation to Bid or Request for Proposal. Any*  
 1374 *potential bidder or offeror on a contract negotiated on a sole source or emergency basis who desires to*  
 1375 *protest the award or decision to award such contract shall submit the protest in the same manner no*  
 1376 *later than ten days after posting or publication of the notice of such contract as provided in § 5 of these*  
 1377 *Rules. However, if the protest of any actual or potential bidder or offeror depends in whole or in part*  
 1378 *upon information contained in public records pertaining to the procurement transaction that are subject*  
 1379 *to inspection under § 34 of these Rules, then the time within which the protest shall be submitted shall*  
 1380 *expire ten days after those records are available for inspection by such bidder or offeror under § 34, or*  
 1381 *at such later time as provided in this section. No protest shall lie for a claim that the selected bidder or*  
 1382 *offeror is not a responsible bidder or offeror. The written protest shall include the basis for the protest*  
 1383 *and the relief sought. The Institution or designated official shall issue a decision in writing within ten*  
 1384 *days stating the reasons for the action taken. This decision shall be final unless the bidder or offeror*  
 1385 *appeals within ten days of receipt of the written decision by invoking administrative procedures meeting*  
 1386 *the standards of § 55 of these Rules, if available, or in the alternative by instituting legal action as*  
 1387 *provided in § 54. Nothing in this subsection shall be construed to permit a bidder to challenge the*  
 1388 *validity of the terms or conditions of the Invitation to Bid or Request for Proposal. The use of*  
 1389 *Alternative Dispute Resolution (ADR) shall constitute an administrative appeal procedure meeting the*  
 1390 *standards of § 55 of these Rules.*

1391 *B. If prior to an award it is determined that the decision to award is arbitrary or capricious, then*  
 1392 *the sole relief shall be a finding to that effect. The Institution shall cancel the proposed award or revise*  
 1393 *it to comply with the law. If, after an award, it is determined that an award of a contract was arbitrary*  
 1394 *or capricious, then the sole relief shall be as hereinafter provided. Where the award has been made but*  
 1395 *performance has not begun, the performance of the contract may be enjoined. Where the award has*  
 1396 *been made and performance has begun, the Institution may declare the contract void upon a finding*  
 1397 *that this action is in the best interest of the public. Where a contract is declared void, the performing*  
 1398 *contractor shall be compensated for the cost of performance up to the time of such declaration. In no*  
 1399 *event shall the performing contractor be entitled to lost profits.*

1400 *C. Where the Institution, an official designated by it, or an appeals board determines, after a*  
 1401 *hearing held following reasonable notice to all bidders, that there is probable cause to believe that a*  
 1402 *decision to award was based on fraud or corruption or on an act in violation of these Rules, the*  
 1403 *Institution, designated official or appeals board may enjoin the award of the contract to a particular*  
 1404 *bidder.*

1405 *§ 51. Effect of appeal upon contract. -*

1406 *Pending final determination of a protest or appeal, the validity of a contract awarded and accepted*  
 1407 *in good faith in accordance with these Rules shall not be affected by the fact that a protest or appeal*  
 1408 *has been filed.*

1409 *§ 52. Stay of award during protest. -*

1410 *An award need not be delayed for the period allowed a bidder or offeror to protest, but in the event*  
 1411 *of a timely protest as provided in § 50 of these Rules, or the filing of a timely legal action as provided*  
 1412 *in § 54, no further action to award the contract shall be taken unless there is a written determination*

1413 *that proceeding without delay is necessary to protect the public interest or unless the bid or offer would*  
1414 *expire.*

1415 *§ 53. Contractual disputes. -*

1416 *A. Contractual claims, whether for money or other relief, shall be submitted in writing no later than*  
1417 *sixty days after final payment. However, written notice of the contractor's intention to file a claim shall*  
1418 *be given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing*  
1419 *herein shall preclude a contract from requiring submission of an invoice for final payment within a*  
1420 *certain time after completion and acceptance of the work or acceptance of the goods. Pendency of*  
1421 *claims shall not delay payment of amounts agreed due in the final payment.*

1422 *B. The Institution shall include in its contracts a procedure for consideration of contractual claims.*  
1423 *Such procedure, which may be contained in the contract or may be specifically incorporated into the*  
1424 *contract by reference and made available to the contractor, shall establish a time limit for a final*  
1425 *decision in writing by the Institution. If the Institution has established administrative procedures meeting*  
1426 *the standards of § 55 of these Rules, such procedures shall be contained in the contract or specifically*  
1427 *incorporated in the contract by reference and made available to the contractor. The Institution may*  
1428 *require the submission of contractual claims pursuant to any contract to Alternative Dispute Resolution*  
1429 *(ADR) as an administrative procedure.*

1430 *C. A contractor may not invoke administrative procedures meeting the standards of § 55 of these*  
1431 *Rules, if available, or institute legal action as provided in § 54, prior to receipt of the Institution's*  
1432 *decision on the claim, unless the Institution fails to render such decision within the time specified in the*  
1433 *contract.*

1434 *D. The decision of the Institution shall be final and conclusive unless the contractor appeals within*  
1435 *six months of the date of the final decision on the claim by the Institution by invoking administrative*  
1436 *procedures meeting the standards of § 55 of these Rules, if available, or in the alternative by instituting*  
1437 *legal action as provided in § 54.*

1438 *§ 54. Legal actions. -*

1439 *A. A bidder or offeror, actual or prospective, who is refused permission or disqualified from*  
1440 *participation in bidding or competitive negotiation, or who is determined not to be a responsible bidder*  
1441 *or offeror for a particular contract, may bring an action in the appropriate circuit court challenging*  
1442 *that decision, which shall be reversed only if the petitioner establishes that the decision was not (i) an*  
1443 *honest exercise of discretion, but rather was arbitrary or capricious; (ii) in accordance with the*  
1444 *Constitution of Virginia, applicable state law or regulation, or the terms or conditions of the Invitation*  
1445 *to Bid; or (iii) in the case of denial of prequalification, based upon the criteria for denial of*  
1446 *prequalification set forth in subsection B of § 14 of these Rules. In the event the apparent low bidder,*  
1447 *having been previously determined by the Institution to be not responsible in accordance with § 4, is*  
1448 *found by the court to be a responsible bidder, the court may direct the Institution to award the contract*  
1449 *to such bidder in accordance with the requirements of this section and the Invitation to Bid.*

1450 *B. A bidder denied withdrawal of a bid under § 23 of these Rules may bring an action in the*  
1451 *appropriate circuit court challenging that decision, which shall be reversed only if the bidder establishes*  
1452 *that the decision of the Institution was not (i) an honest exercise of discretion, but rather was arbitrary*  
1453 *or capricious or (ii) in accordance with the Constitution of Virginia, applicable state law or regulation,*  
1454 *or the terms or conditions of the Invitation to Bid.*

1455 *C. A bidder, offeror or contractor, or a potential bidder or offeror on a contract negotiated on a*  
1456 *sole source or emergency basis in the manner provided in § 5 of these Rules, whose protest of an award*  
1457 *or decision to award under § 50 of these Rules is denied, may bring an action in the appropriate circuit*  
1458 *court challenging a proposed award or the award of a contract, which shall be reversed only if the*  
1459 *petitioner establishes that the proposed award or the award is not (i) an honest exercise of discretion,*  
1460 *but rather is arbitrary or capricious or (ii) in accordance with the Constitution of Virginia, applicable*  
1461 *state law or regulation, or the terms and conditions of the Invitation to Bid or Request for Proposal.*

1462 *D. If injunctive relief is granted, the court, upon request of the Institution, shall require the posting*  
1463 *of reasonable security to protect the Institution.*

1464 *E. A contractor may bring an action involving a contract dispute with the Institution in the*  
1465 *appropriate circuit court. Notwithstanding any other provision of law, the Comptroller shall not be*  
1466 *named as a defendant in any action brought pursuant to these Rules or § 33.1-387 of the Code of*  
1467 *Virginia, except for disputes involving contracts of the Office of the Comptroller or the Department of*  
1468 *Accounts.*

1469 *F. A bidder, offeror or contractor need not utilize administrative procedures meeting the standards of*  
1470 *§ 55 of these Rules, if available, but if those procedures are invoked by the bidder, offeror or*  
1471 *contractor, the procedures shall be exhausted prior to instituting legal action concerning the same*  
1472 *procurement transaction unless the Institution agrees otherwise.*

1473 *G. Nothing herein shall be construed to prevent the Institution from instituting legal action against a*  
1474 *contractor.*

1475 § 55. Administrative appeals procedure. -

1476 A. The Institution may establish an administrative procedure for hearing (i) protests of a decision to  
 1477 award or an award, (ii) appeals from refusals to allow withdrawal of bids, (iii) appeals from  
 1478 disqualifications and determinations of nonresponsibility, and (iv) appeals from decisions on disputes  
 1479 arising during the performance of a contract, or (v) any of these. Such administrative procedure may  
 1480 include the use of Alternative Dispute Resolution (ADR) or shall provide for a hearing before a  
 1481 disinterested person or panel, the opportunity to present pertinent information and the issuance of a  
 1482 written decision containing findings of fact. The disinterested person or panel shall not be an employee  
 1483 of the governmental entity against whom the claim has been filed. The findings of fact shall be final and  
 1484 conclusive and shall not be set aside unless the same are (a) fraudulent, arbitrary or capricious; (b) so  
 1485 grossly erroneous as to imply bad faith; or (c) in the case of denial of prequalification, the findings  
 1486 were not based upon the criteria for denial of prequalification set forth in subsection B of § 14 of these  
 1487 Rules. No determination on an issue of law shall be final if appropriate legal action is instituted in a  
 1488 timely manner. The Institution may seek advice and input from the Alternative Dispute Resolution  
 1489 Council in establishing an Alternative Dispute Resolution (ADR) procedure.

1490 B. Any party to the administrative procedure, including the Institution, shall be entitled to institute  
 1491 judicial review if such action is brought within thirty days of receipt of the written decision.

1492 § 56. Alternative dispute resolution. -

1493 The Institution may enter into agreements to submit disputes arising from contracts entered into  
 1494 pursuant to these Rules to arbitration and utilize mediation and other alternative dispute resolution  
 1495 procedures. However, such procedures shall be nonbinding and subject to § 2.2-514 of the Code of  
 1496 Virginia, as applicable.

1497 § 57. Ethics in public contracting. -

1498 The Institution and its governing body, officers and employees shall be governed by the Ethics in  
 1499 Public Contracting provisions of the Virginia Public Procurement Act, Article 6 (§ 2.2-4367 et seq.) of  
 1500 Chapter 43 of Title 2.2 of the Code of Virginia.

#### ATTACHMENT 2

##### Memorandum of Understanding ERP/SciQuest Implementation with eVA

1504 The Commonwealth of Virginia (CoVA) and the participating Institution agree to the following:

1505 I. The Institution will use ERP/SciQuest integration as best fits its needs with its ERP system  
 1506 (Banner).

1507 II. Initially, all nonexempt orders produced by ERP/SciQuest integration will be transmitted to eVA  
 1508 through an ERP-to-eVA interface that conforms to the existing eVA interface standard format. Longer  
 1509 term a more real-time option may be mutually agreed to by the Department of General Services/Division  
 1510 of Purchasing and Supply (DGS/DPS) and the Institution and implemented between the ERP and eVA  
 1511 systems.

1512 III. The Institution may request that eVA contract vendors provide a version of their contract catalog  
 1513 for loading into ERP/SciQuest. Should the vendor indicate a preference to only provide its catalog  
 1514 through eVA, then the Institution will access these catalogs as described in item B8 of the Metrics  
 1515 section of this attachment. In any event, the Institution shall be responsible for payment of all eVA  
 1516 transaction fees for nonexempt orders to unregistered vendors and exempt orders the Institution choose  
 1517 to issue to unregistered and registered vendors through eVA.

1518 IV. eVA will load all nonexempt Institution orders into the eVA Data Warehouse. For clarity, it is  
 1519 understood that exempt orders are purchase transactions specifically exempted, in writing by DPS, from  
 1520 mandatory processing through eVA.

1521 V. In lieu of processing individual orders for requirements through eVA, a more efficient  
 1522 administrative approach is to establish a blanket or standing order. The Institution is authorized to use  
 1523 such an approach where it makes good business sense. The Institution will ensure vendors understand  
 1524 that eVA transaction fees will be invoiced at the time blanket or standing orders are issues, that the  
 1525 transaction fee will be based on the total order amount, and the vendor is required to pay the total  
 1526 transaction fee within 30 days of the invoice date regardless of the performance/delivery schedule  
 1527 specified in the order.

1528 VI. eVA will deliver Institution nonexempt orders to vendors that are identified as accepting  
 1529 electronic orders (Fax, Email, EDI, cXML). The Institution or SciQuest will print/mail/deliver all other  
 1530 orders to vendors. Whereas the Institution maintains an Institution specific electronic vendor record that  
 1531 identifies vendors that do not agree to the eVA terms and conditions, including payment of the eVA  
 1532 order transaction fee, the Institution may deviate from the policy/procedure set forth in Section 3 of the  
 1533 eVA Business Plan as follows:

1534 A. For vendors that refuse to accept the eVA terms and conditions, the Institution will transmit the  
 1535 appropriate R02, S02, E02, or P02 Purchase Order Category and a Purchase Order Comment that

1536 includes the statement "Vendor refuses the eVA terms and conditions." The Institution agrees that it will  
1537 pay the eVA transaction fees for these orders.

1538 B. For vendors that agree to accept the eVA terms and conditions, the Institution will transmit the  
1539 appropriate R01, S01, E01, or P01 Purchase Order Category and a Purchase Order Comment that  
1540 includes the statement "Vendor accepts eVA terms and conditions - Institution eVA Vendor Manager,  
1541 e-mail address and phone number." The Institution agrees that, for these orders, it will resolve any  
1542 vendor dispute related to payment of eVA transaction fees by working directly with the vendor whether  
1543 such vendor contacts the Institution directly or the dispute is referred to the Institution by DGS/DPS or  
1544 CGI-AMS.

1545 The Institution further agrees that:

1546 1. It will provide the DGS/DPS eVA Business Manager (or designee) email notification of the  
1547 resolution agreed to by the Institution and the vendor within 10 business days, unless otherwise agreed  
1548 on a case-by-case basis by the DGS/DPS eVA Business Manager (or designee);

1549 2. It will pay the eVA transaction fee unless it notifies the eVA Business Manager (or designee)  
1550 within the specified time that the dispute has been resolved and the vendor agreed to pay the fee; and

1551 3. In the event the Institution does not provide resolution notification to the eVA Business Manager  
1552 (or designee) within the specified timeframe, DGS/DPS will automatically execute a manual adjustment  
1553 reversing disputed transaction fees from the vendor to the Institution and the Institution will pay the fee.

1554 VII. The Institution will not require separate vendor registrations as a prerequisite for responding to  
1555 Institution solicitations. The Institution will participate in an enterprise workgroup to determine the best  
1556 means to capture W-9 information on behalf of the whole enterprise. The process for collecting W-9  
1557 information will be supported in eVA in such a way as to provide CoVA verified vendor information to  
1558 entities. The Institution will have the option to receive a subset of vendor related data. Until an  
1559 enterprise W-9 process is established, the Institution will be responsible for collection of W-9  
1560 information.

1561 VIII. For major system changes, DGS/DPS will collaborate in advance (advance notice defined as at  
1562 least six months prior to change or as soon as any new plan is proposed) with the Institution regarding  
1563 an proposed replacement to the CoVA's electronic procurement system and on changes that may affect  
1564 the technical changes described herein.

1565 IX. Integration of the Institution's electronic procurement solution with the Institution's ERP is the  
1566 responsibility of the Institution. The solution must provide for orders, change orders, and cancellations.

1567 Guidelines:

1568 1. The establishment of this agreement is intended to formulate the basis for a long-term solution for  
1569 electronic order procurement between the Institution and the CoVA.

1570 2. Orders may be batched and transmitted to eVA as often as needed except between the hours of 8  
1571 p.m. and 4 a.m. eVA will transmit registered vendor orders it receives within 15 minutes or less.

1572 3. Nonexempt orders to unregistered vendors are to be transmitted to eVA for loading to the Data  
1573 Warehouse. The Institution shall be responsible for payment of all eVA transaction fees for nonexempt  
1574 orders to unregistered vendors and exempt orders the Institution chooses to issue to unregistered and  
1575 registered vendors through eVA. See eVA Business Plan Section 3 for processing requirements for  
1576 unregistered vendor orders.

1577 4. Change orders are to be transmitted to eVA as replacement orders complying with the eVA  
1578 standard format.

1579 5. Cancellations are to be transmitted to eVA complying with the eVA standard format.

1580 6. eVA Interface standard does not currently support PCard orders; however these orders may be  
1581 processed via the interface as (a) confirming orders or (b) orders for PCards on file with the vendor.

1582 Schedule:

1583 The Institution shall implement this agreement no later than July 2007.

1584 Metrics:

1585 A. The Institution shall comply with the following Governor's eVA Management Objective:

1586 95% of all nonexempt orders to be processed by eVA. Includes nonexempt orders issued by end users  
1587 (PCard & LPO) and the central purchasing office. Nonexempt orders to unregistered vendors received  
1588 into the eVA Data Warehouse are considered compliant orders. For clarity, it is understood that exempt  
1589 orders are purchase transactions specifically exempted, in writing by DPS, from mandatory processing  
1590 through eVA. All nonexempt orders not processed by eVA shall be reported on the eVA Dashboard and  
1591 the corresponding non-use fee paid by the Institution.

1592 B. The Institution shall meet the following management objectives for electronic procurement:

1593 1. Provide end users, including purchase-card users, access to an electronic system for buying;

1594 2. Conduct business with eVA registered vendors whenever possible;

1595 3. Place nonexempt orders, including change orders and cancellations, to eVA suppliers  
1596 electronically using eVA;

1597 4. To the greatest extent possible, transmit real-time electronic purchase orders, regardless of dollar

1598 value, that include commodity codes, complete item descriptions, quantities, and unit prices;  
1599 5. To the greatest extent feasible, the Institution shall transmit confirming orders to eVA within five  
1600 business days after placing the order. Commodity codes, complete item descriptions, quantities, and unit  
1601 prices will be provided for all confirming orders. DGS/DPS will provide periodic reports on the number  
1602 and timeliness of confirming orders enabling the Institution and DGS/DPS to work together to monitor  
1603 the usage of confirming orders with the objective of reducing their number to the extent possible.  
1604 The Institution agrees that, for confirming orders, it will resolve any vendor dispute, including  
1605 disputes related to payment of eVA transaction fees, by working directly with the vendor whether such  
1606 vendor contacts the Institution directly or the dispute is referred to the Institution by DGS/DPS or  
1607 CGI-AMS.  
1608 The Institution further agrees that:  
1609 a. It will provide the DGS/DPS eVA Business Manager (or designee) email notification of the  
1610 resolution agreed to by the Institution and the vendor within 10 business days, unless otherwise agreed  
1611 to on a case-by-case basis by the DGS/DPS eVA Business Manager (or designee);  
1612 b. It will pay the eVA transaction fee unless it notifies the eVA Business Manager (or designee)  
1613 within the specified time that the dispute has been resolved and the vendor agreed to pay the fee; and  
1614 c. In the event the Institution does not provide resolution notification to the eVA Business Manager  
1615 (or designee) within the specified timeframe, DGS/DPS will automatically execute a manual adjustment  
1616 reversing disputed transaction fees from the vendor to the Institution and the Institution will pay the fee.  
1617 6. Timely process electronic change orders and cancellations;  
1618 7. Post all solicitations and business opportunities greater than \$50,000 on the eVA website except  
1619 as specifically exempted by DPS;  
1620 8. To the extent technically feasible, make eVA catalogs, especially contract catalogs, available to  
1621 end users using the ERP/SciQuest Information system. The Institution will be responsible for the  
1622 accuracy of contract catalog pricing loaded into the ERP/SciQuest;  
1623 9. Use eVA electronic vendor notification procurement opportunities (per plans to post solicitations  
1624 specified in item 7 above and the use of Quick Quote/Reverse Auctions specified in item 10 below);  
1625 10. Use eVA on-line bidding functions of Quick Quote and Reverse Auction for appropriate  
1626 commodities, when such are identified;  
1627 11. Complete and certify the monthly eVA Dashboard Report; and  
1628 12. Timely remit any eVA transaction and non-use fees incurred by the Institution.  
1629 C. The Institution shall be subject to eVA fees assessed per the eVA Business Plan.  
1630 D. The Institution shall assure that payments to CGI-AMS are current.  
1631 § 4.0. Any public institution of higher education in the Commonwealth shall be authorized to exercise  
1632 operational authority pursuant to § 2.0 or § 3.0 of this Act, so long as (i) such authority is granted to  
1633 the Institution in the general appropriation act in effect, and (ii) the memorandum of understanding  
1634 entered into with the appropriate Cabinet Secretary or Secretaries as required under § 1.0 is  
1635 substantially identical to the provisions set forth in § 2.0 or § 3.0 of this Act, as the case may be.  
1636 However, as provided in § 1.0 of this Act, a public institution of higher education in Virginia may be  
1637 authorized to exercise additional operational authority in only one of the two functional areas set forth  
1638 under §§ 2.0 and 3.0 pursuant to this Act.