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HOUSE BILL NO. 1684

Offered January 10, 2007 Prefiled December 11, 2006

3 4 A BILL to amend and reenact §§ 6.1-249, 6.1-330.55, 6.1-439, and 59.1-200 of the Code of Virginia 5 and to repeal Chapter 18 (§§ 6.1-444 through 6.1-471) of Title 6.1 of the Code of Virginia, relating 6 to the Payday Loan Act. 7

Patrons-McClellan, Alexander, Bulova, Eisenberg, Joannou, Jones, D.C., Lewis, Marsden, Melvin, Morgan, O'Bannon, Oder, Plum, Spruill and Toscano

Referred to Committee on Commerce and Labor

Be it enacted by the General Assembly of Virginia:

1. That §§ 6.1-249, 6.1-330.55, 6.1-439, and 59.1-200 of the Code of Virginia are amended and 12 13 reenacted as follows:

14 § 6.1-249. Compliance with chapter; license required.

A. No person shall engage in the business of lending any principal amounts to individuals for 15 personal, family, household or other nonbusiness purposes, and charge, contract for, or receive, directly 16 or indirectly, on or in connection with any loan, any interest, charges, compensation, consideration or 17 expense which in the aggregate is greater than the interest permitted by § 6.1-330.55, except as provided 18 19 in and authorized by this chapter or Chapter 18 (§ 6.1-444 et seq.) of this title and without first having 20 obtained a license from the Commission.

21 B. However, subject to §§ 6.1-251 and 6.1-281 of this chapter, the prohibition in subsection A of this 22 section shall not be construed to prevent any person, other than a licensee, from making a mortgage 23 loan pursuant to §§ 6.1-330.69 and 6.1-330.70 or §§ 6.1-330.71 and 6.1-330.72 in any principal amount 24 or from extending credit as described in § 6.1-330.78 in any amount. 25

§ 6.1-330.55. Contracts for more than legal rate of interest.

26 Except as otherwise permitted by law, no contract shall be made for the payment of interest on a 27 loan greater than twelve percent per year.

For statutes which permit payment of interest greater than twelve percent per year, reference is 28 29 hereby made to Article 6 (§ 6.1-330.60 et seq.), Article 7 (§ 6.1-330.64), Article 8 (§ 6.1-330.65 et seq.), 30 Article 9 (§ 6.1-330.69 et seq.), Article 10 (§ 6.1-330.75 et seq.) and Article 11 (§ 6.1-330.77 et seq.) of this chapter. Further reference is hereby made to Chapter 6 (§ 6.1-244 et seq.) of this title, relating to powers of consumer finance companies; to Chapter 18 (§ 6.1-444 et seq.) of this title, relating to payday 31 32 33 lenders; to § 38.2-1806, relating to interest chargeable by insurance agents; to §§ 38.2-4700 through 34 38.2-4712, relating to interest chargeable by premium finance companies; and to § 58.1-3018, relating to 35 interest and origination fees payable under third-party taxpayer agreements. 36

In the case of any loan upon which a person is not permitted to plead usury, interest and other charges may be imposed and collected as agreed by the parties.

Those provisions of this chapter providing that a loan or extension of credit may be enforced as 38 39 agreed in the contract of indebtedness, shall not be construed to preclude the charging or collecting of 40 other loan fees and charges permitted by law, in addition to the stated interest rate, and such other loan fees and charges need not be included in the rate of interest stated in the contract of indebtedness. 41 42

§ 6.1-439. Prohibited practices.

No person required to be registered under this chapter shall:

1. Engage in the business of making loans of credit, goods, or things; or discounting notes, bills of 44 exchange, items, or other evidences of debt; or accepting deposits or bailments of money or items 45 without meeting the requirements of the laws of the Commonwealth; 46 47

2. Cash post-dated items, other than government or payroll checks;

48 3. Use, or cause to be published or disseminated, any advertisement or communication that (i) 49 contains any false, misleading or deceptive statement or representation or (ii) identifies the person by 50 any name other than the name set forth on the registration; or 51

4. Engage in unfair, deceptive or fraudulent practices; or

52 5. Make loans unless such person is licensed under, and the loans are made in accordance with, 53 Chapter 18 (§ 6.1-444 et seq.) of this title. 54

- § 59.1-200. Prohibited practices.
- 55 A. The following fraudulent acts or practices committed by a supplier in connection with a consumer transaction are hereby declared unlawful: 56
- 57 1. Misrepresenting goods or services as those of another;

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58 2. Misrepresenting the source, sponsorship, approval, or certification of goods or services;

59 3. Misrepresenting the affiliation, connection, or association of the supplier, or of the goods or 60 services, with another;

4. Misrepresenting geographic origin in connection with goods or services;

62 5. Misrepresenting that goods or services have certain quantities, characteristics, ingredients, uses, or 63 benefits: 64

6. Misrepresenting that goods or services are of a particular standard, quality, grade, style, or model;

7. Advertising or offering for sale goods that are used, secondhand, repossessed, defective, blemished, deteriorated, or reconditioned, or that are "seconds," irregulars, imperfects, or "not first 65 66 class," without clearly and unequivocally indicating in the advertisement or offer for sale that the goods 67 are used, secondhand, repossessed, defective, blemished, deteriorated, reconditioned, or are "seconds," 68 irregulars, imperfects or "not first class"; 69

8. Advertising goods or services with intent not to sell them as advertised, or with intent not to sell 70 at the price or upon the terms advertised. 71

72 In any action brought under this subdivision, the refusal by any person, or any employee, agent, or 73 servant thereof, to sell any goods or services advertised or offered for sale at the price or upon the terms 74 advertised or offered, shall be prima facie evidence of a violation of this subdivision. This paragraph 75 shall not apply when it is clearly and conspicuously stated in the advertisement or offer by which such 76 goods or services are advertised or offered for sale, that the supplier or offeror has a limited quantity or 77 amount of such goods or services for sale, and the supplier or offeror at the time of such advertisement 78 or offer did in fact have or reasonably expected to have at least such quantity or amount for sale;

79 9. Making false or misleading statements of fact concerning the reasons for, existence of, or amounts 80 of price reductions;

10. Misrepresenting that repairs, alterations, modifications, or services have been performed or parts 81 82 installed;

83 11. Misrepresenting by the use of any written or documentary material that appears to be an invoice 84 or bill for merchandise or services previously ordered;

85 12. Notwithstanding any other provision of law, using in any manner the words "wholesale," "wholesaler," "factory," or "manufacturer" in the supplier's name, or to describe the nature of the 86 87 supplier's business, unless the supplier is actually engaged primarily in selling at wholesale or in 88 manufacturing the goods or services advertised or offered for sale;

89 13. Using in any contract or lease any liquidated damage clause, penalty clause, or waiver of 90 defense, or attempting to collect any liquidated damages or penalties under any clause, waiver, damages, 91 or penalties that are void or unenforceable under any otherwise applicable laws of the Commonwealth, 92 or under federal statutes or regulations;

93 14. Using any other deception, fraud, false pretense, false promise, or misrepresentation in connection 94 with a consumer transaction;

95 15. Violating any provision of § 3.1-796.78, 3.1-796.79, or 3.1-796.82, relating to the sale of certain 96 animals by pet dealers which is described in such sections, is a violation of this chapter; 97

16. Failing to disclose all conditions, charges, or fees relating to:

98 a. The return of goods for refund, exchange, or credit. Such disclosure shall be by means of a sign 99 attached to the goods, or placed in a conspicuous public area of the premises of the supplier, so as to be 100 readily noticeable and readable by the person obtaining the goods from the supplier. If the supplier does not permit a refund, exchange, or credit for return, he shall so state on a similar sign. The provisions of 101 102 this subdivision shall not apply to any retail merchant who has a policy of providing, for a period of not less than 20 days after date of purchase, a cash refund or credit to the purchaser's credit card account 103 for the return of defective, unused, or undamaged merchandise upon presentation of proof of purchase. 104 In the case of merchandise paid for by check, the purchase shall be treated as a cash purchase and any 105 refund may be delayed for a period of 10 banking days to allow for the check to clear. This subdivision 106 107 does not apply to sale merchandise that is obviously distressed, out of date, post season, or otherwise reduced for clearance; nor does this subdivision apply to special order purchases where the purchaser 108 109 has requested the supplier to order merchandise of a specific or unusual size, color, or brand not 110 ordinarily carried in the store or the store's catalog; nor shall this subdivision apply in connection with a transaction for the sale or lease of motor vehicles, farm tractors, or motorcycles as defined in 111 112 § 46.2-100;

113 b. A layaway agreement. Such disclosure shall be furnished to the consumer (i) in writing at the time 114 of the layaway agreement, or (ii) by means of a sign placed in a conspicuous public area of the 115 premises of the supplier, so as to be readily noticeable and readable by the consumer, or (iii) on the bill 116 of sale. Disclosure shall include the conditions, charges, or fees in the event that a consumer breaches 117 the agreement:

16a. Failing to provide written notice to a consumer of an existing open-end credit balance in excess 118 119 of \$5 (i) on an account maintained by the supplier and (ii) resulting from such consumer's overpayment

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on such account. Suppliers shall give consumers written notice of such credit balances within 60 days of

receiving overpayments. If the credit balance information is incorporated into statements of account

furnished consumers by suppliers within such 60-day period, no separate or additional notice is required;

connection with a consumer transaction, failing to adhere to the terms and conditions of such an

17. If a supplier enters into a written agreement with a consumer to resolve a dispute that arises in

18. Violating any provision of the Virginia Health Spa Act, Chapter 24 (§ 59.1-294 et seq.) of this

19. Violating any provision of the Virginia Home Solicitation Sales Act, Chapter 2.1 (§ 59.1-21.1 et

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agreement:

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129 seq.) of this title: 130 20. Violating any provision of the Automobile Repair Facilities Act, Chapter 17.1 (§ 59.1-207.1 et 131 seq.) of this title; 132 21. Violating any provision of the Virginia Lease-Purchase Agreement Act, Chapter 17.4 133 (§ 59.1-207.17 et seq.) of this title; 134 22. Violating any provision of the Prizes and Gifts Act, Chapter 31 (§ 59.1-415 et seq.) of this title; 135 23. Violating any provision of the Virginia Public Telephone Information Act, Chapter 32 (§ 59.1-424 et seq.) of this title; 136 137 24. Violating any provision of § 54.1-1505; 138 25. Violating any provision of the Motor Vehicle Manufacturers' Warranty Adjustment Act, Chapter 139 17.6 (§ 59.1-207.34 et seq.) of this title; 140 26. Violating any provision of § 3.1-949.1, relating to the pricing of merchandise; 141 27. Violating any provision of the Pay-Per-Call Services Act, Chapter 33 (§ 59.1-429 et seq.) of this 142 title; 143 28. Violating any provision of the Extended Service Contract Act, Chapter 34 (§ 59.1-435 et seq.) of 144 this title; 145 29. Violating any provision of the Virginia Membership Camping Act, Chapter 25 (§ 59.1-311 et 146 seq.) of this title; 147 30. Violating any provision of the Comparison Price Advertising Act, Chapter 17.7 (§ 59.1-207.40 et 148 seq.) of this title; 149 31. Violating any provision of the Virginia Travel Club Act, Chapter 36 (§ 59.1-445 et seq.) of this 150 title; 151 32. Violating any provision of §§ 46.2-1231 and 46.2-1233.1; 152 33. Violating any provision of Chapter 40 (§ 54.1-4000 et seq.) of Title 54.1; 153 34. Violating any provision of Chapter 10.1 (§ 58.1-1031 et seq.) of Title 58.1; 154 35. Using the consumer's social security number as the consumer's account number with the supplier, if the consumer has requested in writing that the supplier use an alternate number not associated with 155 156 the consumer's social security number; 157 36. Violating any provision of Chapter 18 (§ 6.1-444 et seq.) of Title 6.1; 37. Violating any provision of § 8.01-40.2; 158 3837. Violating any provision of Article 7 (§ 32.1-212 et seq.) of Chapter 6 of Title 32.1; 159 3938. Violating any provision of Chapter 34.1 (§ 59.1-441.1 et seq.) of this title; 160 4039. Violating any provision of Chapter 10.2 (§ 6.1-363.2 et seq.) of Title 6.1; 161 4140. Violating any provision of the Virginia Post-Disaster Anti-Price Gouging Act, Chapter 46 162 163 (\S 59.1-525 et seq.) of this title; 164 4241. Violating any provision of Chapter 47 (§ 59.1-530 et seq.) of this title; 165 4342. Violating any provision of § 59.1-443.2; 4443. Violating any provision of Chapter 48 (§ 59.1-533 et seq.) of this title; and 166 4544. (Effective January 1, 2007) Violating any provision of Chapter 20 (§ 6.1-474 et seq.) of Title 167 168 6.1. 169 B. Nothing in this section shall be construed to invalidate or make unenforceable any contract or 170 lease solely by reason of the failure of such contract or lease to comply with any other law of the 171 Commonwealth or any federal statute or regulation, to the extent such other law, statute, or regulation 172 provides that a violation of such law, statute, or regulation shall not invalidate or make unenforceable 173 such contract or lease. 2. That Chapter 18 (§§ 6.1-444 through 6.1-471) of Title 6.1 of the Code of Virginia is repealed. 174 3. That the provisions of this act shall become effective on July 1, 2009. 175