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**HOUSE BILL NO. 2787**

Offered January 19, 2001

*A BILL to amend and reenact §§ 6.1-413, 6.1-422, and 6.1-428 of the Code of Virginia, relating to predatory lending practices by mortgage lenders and brokers; penalty.*

\_\_\_\_\_  
 Patron—McEachin

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 Referred to Committee on Corporations, Insurance and Banking

**Be it enacted by the General Assembly of Virginia:**

**1. That §§ 6.1-413, 6.1-422, and 6.1-428 of the Code of Virginia are amended and reenacted as follows:**

§ 6.1-413. Bond required.

The application for a license shall also be accompanied by a bond filed with the Commissioner with corporate surety authorized to execute such bond in this Commonwealth, in the sum of ~~\$5,000~~ \$25,000, or such greater sum as the Commissioner may require, the form of which shall be approved by the Commission. Such bond shall be continuously maintained thereafter in full force. Such bond shall be conditioned upon the applicant or such licensed lender or broker performing all written agreements with borrowers or prospective borrowers, correctly and accurately accounting for all funds received by him in his licensed business, and conducting his licensed business in conformity with this chapter and all applicable law. Any person who may be damaged by noncompliance of a licensed broker or lender with any condition of such bond may proceed on such bond against the principal or surety thereon, or both, to recover damages. The aggregate liability under the bond shall not exceed the penal sum of the bond.

§ 6.1-422. Prohibited predatory practices.

A. No lender or broker required to be licensed under this chapter shall:

1. Obtain any agreement or instrument in which blanks are left to be filled in after execution;
2. Take an interest in collateral other than the real estate or residential property securing a mortgage loan, including any fixtures and appliances thereon and any mobile or manufactured home placed on such real estate even if such mobile or manufactured home is not permanently affixed thereto;
3. Obtain any exclusive dealing or exclusive agency agreement from any borrower;
4. Delay closing of any mortgage loan for the purpose of increasing interest, costs, fees, or charges payable by the borrower;

5. Obtain any agreement or instrument executed by a borrower which contains an acceleration clause permitting the unpaid balance of a mortgage loan to be declared due for any reason other than failure to make timely payments of interest and principal, submitting false information in connection with an application for the mortgage loan, breaching any representation or covenant made in the agreement or instrument, or failing to perform any other obligations undertaken in the agreement or instrument; or

6. If acting as a mortgage lender, fail to require the person closing the mortgage loan to provide to the borrower prior to closing of the mortgage loan, a (i) settlement statement and (ii) disclosure which conforms to that required by the provisions of 15 U.S.C. (§ 1601 et seq.) and Regulation Z, 12 CFR Part 226;

7. Make a mortgage loan where the mortgage lender or broker relies solely on the real estate securing the loan as the source of repayment; or

8. Recommend or encourage a borrower to default on an existing loan or other debt prior to and in connection with the closing or planned closing of a mortgage loan that refinances all or any portion of such existing loan or debt.

B. No mortgage broker required to be licensed under this chapter shall:

1. Except for documented costs of credit report and appraisals, receive compensation from a borrower until a written commitment to make a mortgage loan is given to the borrower by a mortgage lender;

2. Receive compensation from a mortgage lender of which he is a principal, partner, trustee, director, officer or employee;

3. Receive compensation from a borrower in connection with any mortgage loan transaction in which he is the lender or a principal, partner, trustee, director or officer of the lender;

4. Receive compensation from the borrower other than that specified in a written agreement signed by the borrower; or

5. Receive compensation for negotiating, placing or finding a mortgage loan where such mortgage broker, or any person affiliated with such mortgage broker, has otherwise acted as a real estate broker, agent or salesman in connection with the sale of the real estate which secures the mortgage loan and such mortgage broker or affiliated person has received or will receive any other compensation or thing

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59 of value from the lender, borrower, seller or any other person, unless the borrower is given the  
60 following notice in writing at the time the mortgage broker services are first offered to the borrower:

61 NOTICE

62 NOTICE

63 WE HAVE OFFERED TO ASSIST YOU IN OBTAINING A MORTGAGE LOAN. IF WE ARE  
64 SUCCESSFUL IN OBTAINING A LOAN FOR YOU, WE WILL CHARGE AND COLLECT FROM YOU A  
65 FEE NOT TO EXCEED.....% OF THE LOAN AMOUNT.

66 WE DO NOT REPRESENT ALL OF THE LENDERS IN THE MARKET AND THE LENDERS WE DO  
67 REPRESENT MAY NOT OFFER THE LOWEST INTEREST RATES OR BEST TERMS AVAILABLE TO  
68 YOU. YOU ARE FREE TO SEEK A LOAN WITHOUT OUR ASSISTANCE, IN WHICH EVENT YOU  
69 WILL NOT BE REQUIRED TO PAY US A FEE FOR THAT SERVICE.

70 IF YOU ARE A MEMBER OF A CREDIT UNION YOU SHOULD COMPARE OUR INTEREST RATES  
71 AND TERMS WITH THE MORTGAGE LOANS AVAILABLE THROUGH YOUR CREDIT UNION.

72 .....

73 BORROWER'S SIGNATURE

74 .....

75 BORROWER'S SIGNATURE

76  
77 The foregoing notice shall be in at least 10-point type and the prospective borrower shall  
78 acknowledge receipt of the written notice.

79 As used in this subdivision, the term "affiliated person of a mortgage broker" means any person  
80 which is a subsidiary, stockholder, partner, trustee, director, officer or employee of a mortgage broker,  
81 and any corporation ten percent or more of the capital stock of which is owned by a mortgage broker or  
82 by any person which is a subsidiary, stockholder, partner, trustee, director, officer or employee of a  
83 mortgage broker.

84 C. Notwithstanding the provisions of subdivision 5 of subsection B of this section, no person shall  
85 act as a mortgage broker in connection with any real estate sales transaction in which such person, or  
86 any person affiliated with such person (as defined in subdivision 5 of subsection B), has acted as a real  
87 estate broker, agent or salesman and has received or will receive compensation in connection with such  
88 transaction, unless such person was regularly engaged in acting as a mortgage broker in the  
89 Commonwealth as of February 25, 1989.

90 § 6.1-428. Fines for violations.

91 In addition to the authority conferred under §§ 6.1-425 and 6.1-426, the Commission may impose a  
92 fine or penalty not exceeding ~~\$1,000~~ \$2,500 upon any lender or broker required to be licensed under  
93 this chapter who it determines, in proceedings commenced in accordance with the Rules of Practice and  
94 Procedure of the Commission, has violated any of the provisions of this chapter. For the purposes of  
95 this section, each separate violation shall be subject to the fine or penalty herein prescribed, and each  
96 day after the date of notification, excluding Sundays and holidays, as prescribed in § 2.1-21, that an  
97 unlicensed person engages in the business or holds himself out to the general public as a mortgage  
98 lender or mortgage broker shall constitute a separate violation.